(Convenience Translation of Consolidated Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note 2.1)

# İş Finansal Kiralama Anonim Şirketi and Its Subsidiary

Consolidated financial statements as at and for the period ended 30 June 2017



Güney Bağımsız Denetim ve SMMM A.Ş. Maslak Mahallesi Eski Büyükdere Cad. Orjin Maslak Plaza No: 27 Sarıyer 34485 İstanbul - Türkiye Tel: +90 212 315 3000 Fax: +90 212 230 8291 ey.com Ticaret Sicil No: 479920

(Convenience translation into English of independent auditor's report originally prepared and issued in Turkish)

#### INTERIM REVIEW REPORT

To the Board of Directors of İş Finansal Kiralama A.Ş.

#### Introduction

We have reviewed the consolidated statement of financial position of İş Finansal Kiralama A.Ş. ("the Company") and its subsidiary (all together referred to as "the Group") as at 30 June 2017 and the related consolidated income statement, consolidated statement of income and expense items under shareholders' equity, consolidated statement of changes in shareholders' equity, consolidated statement of cash flows and a summary of significant accounting policies and other explanatory notes to the consolidated financial statements for the six-month-period then ended. The management of the Company is responsible for the preparation and fair presentation of interim financial statements in accordance with the "Communique on Financial Leasing, Factoring and Uniform chart of Accounts which shall be applied by Finance Companies published in Official Gazette dated December 24, 2013 and numbered 28861 and Regulation, Communique and Circular on Accounting Policies of Financial Leasing, Factoring and Finance Companies and their Financial Statements and announcements made by the Banking Regulation and Supervision Authority and Turkish Accounting Standard 34 "Interim Financial Reporting" for those matters not regulated by BRSA Legislation (together referred as "BRSA Accounting and Financial Reporting Legislation"). Our responsibility is to express a conclusion on these interim financial statements based on our review.

### Scope of Review

We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, "Limited Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial reporting process, and applying analytical and other review procedures. A review of interim financial information is substantially less in scope than an independent audit performed in accordance with the Independent Auditing Standards and the objective of which is to express an opinion on the financial statements. Consequently, a review of the interim financial information does not provide assurance that the audit firm will be aware of all significant matters which would have been identified in an audit. Accordingly, we do not express an opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying consolidated financial statements do not give a true view of the financial position of İş Finansal Kiralama A.Ş. at 30 June 2017 and of the results of its operations and its cash flows for the six-month-period then ended in all material aspects in accordance with the BRSA Accounting and Financial Reporting Legislation.



#### Other Matter

The consolidated financial statements of the Group as of December 31, 2016 and June 30, 2016 were audited and reviewed by another independent audit firm, who expressed an unqualified opinion and conclusion in their audit and review reports dated January 27, 2017 and July 26, 2016 respectively.

#### Additional paragraph for convenience translation to English

As explained in detail in Note 2.1, the effects of differences between accounting principles and standards set out by regulations in conformity with BRSA Accounting and Financial Reporting Legislation, accounting principles generally accepted in countries in which the accompanying unconsolidated financial statements are to be distributed and International Financial Reporting Standards ("IFRS") have not been quantified in the accompanying unconsolidated financial statements. Accordingly, the accompanying unconsolidated financial statements are not intended to present the financial position, results of operations and changes in financial position and cash flows in accordance with the accounting principles generally accepted in such countries and IFRS.

Güney Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik Anonim Şirketi A member firm of Ernst&Young Global Limited

Yaşar Bivas, SMMM

Partner 1

July 25, 2017 İstanbul, Türkiye

#### **CONTENTS**

**PAGE** Consolidated Balance Sheet (Statement of Financial Position) 2 Consolidated Statement of Off-Balance Sheet Items..... 3 Consolidated Statement of Profit or Loss.... 4 Consolidated Statement of Profit or Loss and Other Comprehensive Income..... 5 Consolidated Statement of Changes in Equity..... 6 Consolidated Statement of Cash Flows. 7 Notes to the Consolidated Financial Statements..... 77 Note 1 Organization and Operations of the Company ..... 8 Note 2 Basis of the Financial Statements. 13 Note 3 Significant Accounting Policies 13 23 Note 4 Financial Assets and Liabilities at Fair Value Through Profit or Loss 24 Note 5 Banks.... 25 Note 6 Financial Assets Available For Sale. 26 Note 7 27 Factoring Receivables. Lease Receivables. Note 8 32 Note 9 Related Parties..... 36 Note 10 37 Tangible Assets. Note 11 Intangible Assets. 38 Note 12 Goodwill..... 38 Note 13 Deferred Tax Assets and Liabilities 40 Note 14 Assets Held For Sale and Discontinued Operations ..... 40 Note 15 Other Receivables, Other Assets and Prepaid Expenses..... 41 Note 16 Funds Borrowed..... 43 Note 17 Miscellaneous Payables and Other Liabilities ..... 43 Note 18 Finance Lease Obligations. 43 Note 19 Debt Securities Issued 45 Note 20 Taxes and Duties Payable ..... 46 Note 21 Provisions ..... 46 Note 22 Employee Benefits ..... 47 Note 23 Current Period Taxes Asset and Payable. 48 Note 24 Non-Controlling Interests .... 48 Note 25 Paid-in Capital and Capital Reserves 50 Note 26 Profit Reserves 50 Note 27 Prior Years' Profit / Loss. 50 Note 28 Provisions, Contingent Assets and Liabilities. 52 Note 29 Segment Reporting 54 Note 30 55 Events After The Reporting Date. Note 31 55 Operating Income Note 32 Operating Expenses 55 Note 33 Other Operating Income 56 Note 34 Finance Expenses..... 56 Note 35 56 Provisions for Non-Performing Receivables ..... Note 36 Other Operating Expenses ..... 57 Note 37 59 Taxation ..... Note 38 Earnings Per Share 60 Note 39 Other Issues That Significantly Affect the Financial Statements or Other Issues Required for 60 Understanding of the Financial Statements.... Note 40 Additional Information on Financial Instruments..... 77

## İŞ FİNANSAL KİRALAMA ANONİM ŞİRKETİ AND ITS SUBSIDIARY

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION (BALANCE SHEET) AS AT 30 JUNE 2017

	ASSETS		_	Reviewed Current Period 30 June 2017	d	31	Audited Prior Period December 20	
		Notes	TL	FC	TOTAL	TL	FC	TOTAL
I. II. 2.1	CASH FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS (Net) Financial Assets Held for Trading	4	1.863 1.863	31.756	<b>33.619</b> 1.863	<b>6.664</b> 6.664	511	<b>7.175</b> 6.664
2.2 2.3 III.	Financial Assets at Fair Value Through Profit or Loss Derivative Financial Assets Held for Trading BANKS	5	36.970	31.756 <b>281.563</b>	31.756 <b>318.533</b>	- - 88.620	511 <b>287.867</b>	511 <b>376.487</b>
IV. V. VI.	RECEIVABLES FROM REVERSE REPURCHASE AGREEMENTS FINANCIAL ASSETS AVAILABLE FOR SALE (Net) FACTORING RECEIVABLES	6 7	31.372 3.248.096	- - 584.102	31.372 3.832.198	25.176 2.542.131	442.584	25.176 2.984.715
6.1 6.1.1 6.1.2	Discounted Factoring Receivables Domestic Foreign		687.358 704.588 960	8.925 - 8.994	696.283 704.588 9.954	614.378 625.606	797 797	615.175 626.403
6.1.3 6.2 6.2.1	Unearned Income (-) Other Factoring Receivables Domestic		(18.190) 2.560.738 2.560.685	(69) 575.177 303.237	(18.259) 3.135.915 2.863.922	(11.228) 1.927.753 1.927.564	441.787	(11.228) 2.369.540 1.927.564
6.2.2 <b>VII.</b> 7.1	FINANCING LOANS Retail Loans		53	271.940	271.993	189	441.787	441.976
7.2 7.3 <b>VIII.</b>	Credit Loans Instalment Commercial Loans LEASE RECEIVABLES	8	1.598.211	2.631.211	4.229.422	- - 1.434.997	- - 2.486.156	3.921.153
8.1 8.1.1 8.1.2	Lease Receivables Finance Lease Receivables Operational Lease Receivables		1.535.560 1.855.946	2.399.529 2.646.412 5	3.935.089 4.502.358 5	1.371.791 1.663.719	2.350.691 2.597.146	3.722.482 4.260.865 5
8.1.3 8.2 8.3	Unearned Income (-) Leasing Contracts in Progress Advances Given for Lease Transactions	1.5	(320.386) 52.915 9.736	(246.888) 52.614 179.068	(567.274) 105.529 188.804	(291.928) 55.208 7.998	(246.460) 41.231 94.234	(538.388) 96.439 102.232
IX. X. 10.1 10.2	OTHER RECEIVABLES NON-PERFORMING RECEIVABLES Non-Performing Factoring Receivables Non-Performing Financing Loans	15 7, 8	<b>4.506</b> <b>44.472</b> 40.470	3.788 45.327	<b>8.294</b> <b>89.799</b> 40.470	<b>4.648 43.174</b> 39.388	2.884 37.419	<b>7.532 80.593</b> 39.388
10.3 10.4 <b>XI.</b>	Non-Performing Lease Receivables Specific Provisions (-) DERIVATIVE FINANCIAL ASSETS HELD FOR RISK MANAGEMENT		150.873 (146.871)	56.255 (10.928)	207.128 (157.799)	146.710 (142.924)	44.726 (7.307)	191.436 (150.231)
11.1 11.2 11.3	Fair Value Hedges Cash Flow Hedges Net Foreign Investment Hedges		-	-	-	- - -	- - -	- - -
XII. XIII. XIV.	INVESTMENTS HELD TO MATURITY (Net) SUBSIDIARIES (Net) ASSOCIATES (Net)		- - -	-	-	- - -	-	- - -
XV. XVI. XVII.	JOINT VENTURES (Net) TANGIBLE ASSETS (Net) INTANGIBLE ASSETS (Net)	10 11, 12	17.363 3.087	-	17.363 3.087	17.429 2.590	-	17.429 2.590
17.1 17.2 <b>XVIII.</b>	Goodwill Other Intangibles PREPAID EXPENSES	15	166 2.921 <b>19.545</b>	-	2.921 <b>19.545</b>	166 2.424 <b>21.236</b>	-	166 2.424 <b>21.236</b>
IXX. XX. XXI.	CURRENT PERIOD TAX ASSETS DEFERRED TAX ASSETS OTHER ASSETS	23 13 15	743 20.039 3.259	118	743 20.039 3.377	567 32.193 2.067	174	567 32.193 2.241
XXII.	SUBTOTAL ASSETS HELD FOR SALE AND DISCONTINUED OPERATIONS (Net)	14	5.029.526 1.097	3.577.865	8.607.391 1.097	4.221.492 899	3.257.595	7.479.087 899
22.1 22.2	Assets Held For Sale Assets of Discontinued Operations TOTAL ASSETS		1.097 - 5.030.623	3.577.865	1.097 - <b>8.608.488</b>	899 - <b>4.222.391</b>	3.257.595	899 - <b>7.479.986</b>

## İŞ FİNANSAL KİRALAMA ANONİM ŞİRKETİ AND ITS SUBSIDIARY

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION (BALANCE SHEET) AS AT 30 JUNE 2017

	LIABILITIES			Reviewed urrent Perio 30 June 2017	d	Audited Prior Period 31 December 2016			
		Notes	TL	FC	TOTAL	TL	FC	TOTAL	
I. II.	DERIVATIVE FINANCIAL LIABILITIES HELD FOR TRADING FUNDS BORROWED	4 16	665 3.318.736	15.688 2.442.428	16.353 5.761.164	2.775.681	63.777 2.386.005	63.777 5.161.686	
III.	FACTORING PAYABLES		-	-	-	-	-	-	
IV.	LEASE OBLIGATIONS	18	-	-	-	-	-	-	
4.1 4.2	Finance Lease Obligations Operational Lease Obligations		-	-	-	-	-	-	
4.3	Other		_	-	-		_	_	
4.4	Deferred Finance Lease Expenses (-)		_	-		_	_	_	
v.	DEBT SECURITIES ISSUED (Net)	19	1.730.939	_	1.730.939	1.232.536	_	1.232.536	
5.1	Bills		1.516.721	-	1.516.721	1.110.391	_	1.110.391	
5.2	Asset-Backed Securities		-	-	-	-	-	-	
5.3	Bonds		214.218	-	214.218	122.145	-	122.145	
VI.	MISCELLANEOUS PAYABLES	17	18.475	35.813	54.288	28.460	52.265	80.725	
VII.	OTHER LIABILITIES	17	37.600	86.760	124.360	18.620	46.666	65.286	
VIII.	DERIVATIVE FINANCIAL LIABILITIES HELD FOR RISK								
0.1	MANAGEMENT		-	-	-	-	-	-	
8.1	Fair Value Hedges		-	-	-	-	-	-	
8.2 8.3	Cash Flow Hedges		-	-	-	-	-	-	
IX.	Net Foreign Investment Hedges TAXES AND DUTIES PAYABLE	20	8.367	-	8.367	6.546	-	6.546	
X.	PROVISIONS	20	8.532	2.791	11.323	8.213	2.587	10.800	
10.1	Restructuring Reserves		0.332	2.791	11.323	0.213	2.307	10.000	
10.2	Reserves For Employee Benefits	22	7.450	_	7.450	7.415	_	7.415	
10.3	Other Provisions	21	1.082	2.791	3.873	798	2.587	3.385	
XI.	DEFERRED INCOME		70	_	70	56	-	56	
XII.	CURRENT PERIOD TAX LIABILITY	23	3.857	-	3.857	28.371	-	28.371	
XIII.	DEFERRED TAX LIABILITY		-	-	-	-	-	-	
XIV.	SUBORDINATED LOANS		-		-	-	-		
	SUBTOTAL		5.127.241	2.583.480	7.710.721	4.098.483	2.551.300	6.649.783	
XV.	PAYABLES RELATED TO ASSETS FOR SALE AND								
	DISCONTINUED OPERATIONS		-	-	-	-	-	-	
15.1 15.2	Held For Sale		-	-	-	-	-	-	
XVI.	Discontinued Operations SHAREHOLDERS' EQUITY		897.767	-	897.767	830.203	-	830.203	
16.1	Paid-in Capital	25	650.303	-	650.303	600.303	-	600.303	
16.2	Capital Reserves	25	1.938	_	1.938	1.938		1.938	
16.2.1	Share Premiums	25	1.736	_	1.756	1.730	_	1.750	
16.2.2	Share Cancellation Profits		-	_	_	_	_	_	
16.2.3	Other Capital Reserves		1.938	-	1.938	1.938	_	1.938	
16.3	Accumulated Other Comprehensive Income that will not be Reclassified to								
	Profit or Loss	25	15	-	15	15	-	15	
16.4	Accumulated Other Comprehensive Income that may be Reclassified								
	subsequently to Profit or Loss	25	8.192	-	8.192	3.766	-	3.766	
16.5	Profit Reserves	26	146.144	-	146.144	92.487	-	92.487	
16.5.1	Legal Reserves		38.674	-	38.674	33.296	-	33.296	
16.5.2	Statutory Reserves		107.470	-	107.470	50 101	-	50 101	
16.5.3	Extraordinary Reserves		107.470	-	107.470	59.191	-	59.191	
16.5.4	Other Profit Reserves Profit or Loss		57.744	-	57 744	102 657	-	102 657	
16.6 16.6.1	Prior Periods Profit/Loss		37.744	-	57.744	103.657	-	103.657	
16.6.2	Current Period Profit/Loss		57.744	-	57.744	103.657	-	103.657	
16.6.2	Non-Controlling Interests	24	37.744	-	37.744	28.037	-	28.037	
10.7	1.01 Contoning increase		33.731	-	JJ. <del>T</del> J1	20.037	-	20.037	
	TOTAL LIABILITIES AND EQUITY	1	6.025.008	2.583.480	8.608.488	4.928.686	2.551.300	7.479.986	

## İŞ FİNANSAL KİRALAMA ANONİM ŞİRKETİ AND ITS SUBSIDIARY

## CONSOLIDATED STATEMENT OFF BALANCE SHEET ITEMS AS AT 30 JUNE 2017

	OFF-BALANCE SHEET ITEMS		Cu	Reviewed rrent Period June 2017		Audited Prior Period 31 December 2016			
		Notes	TL	FC	TOTAL	TL	FC	TOTAL	
I. II. III. IV. V. 5.1 5.2 5.2.1 5.2.1.1	IRREVOCABLE FACTORING TRANSACTIONS REVOCABLE FACTORING TRANSACTIONS COLLATERALS RECEIVED COLLATERALS GIVEN COMMITMENTS Irrevocable Commitments Revocable Commitments Lease Commitments	40 28	48.303 198.358 24.490.044 1.286.858 220.613 220.613 220.613	28.887 55.088 35.148.022 615.956 160.962 454.994 454.994 454.994	77.190 253.446 59.638.066 1.286.858 836.569 160.962 675.607 675.607	62.084 177.982 19.712.954 525.878 91.520 91.520 91.520 91.520	19.745 35.966 31.235.335 - 298.621 72.386 226.235 226.235 226.235	81.829 213.948 50.948.289 525.878 390.141 72.386 317.755 317.755	
5.2.1.2 5.2.2 VI. 6.1 6.1.1 6.1.2 6.1.3 6.2 6.2.1 6.2.2 6.2.3 6.2.4 6.2.5 VII.	Operational Lease Commitments Other Revocable Commitments DERIVATIVE FINANCIAL INSTRUMENTS Derivative Financial Instruments for Risk Management Fair Value Hedges Cash Flow Hedges Net Foreign Investment Hedges Derivative Financial Instruments Held For Trading Forward Foreign Currency Purchases/Sales Swap Purchases/Sales Put/call options Futures purchases/sales Others TTEMS HELD IN CUSTODY	28 28 28	1.633.500 - 1.633.500 - 1.633.500 - 439.220	1.675.062 - 1.675.062 1.675.062	3.308.562 - 3.308.562 - 3.308.562 - 598.335	1.067.139 - 1.067.139 1.067.139	1.181.362 1.181.362 1.181.362	2.248.501 	
, 11.	TOTAL OFF-BALANCE SHEET ITEMS		28.316.896	37.682.130	65.999.026	21.953.067	32.844.444	54.797.511	

## CONSOLIDATED STATEMENT OF PROFIT OR LOSS FOR THE PERIOD ENDED 30 JUNE 2017

	INCOME STATEMENT		Reviewed Current Period	Not Reviewed Current Period	Reviewed Prior Period	Not Reviewed Prior Period
I.	OPERATING INCOME	Notes 31	01.01-30.06.2017 311.133	01.04-30.06.2017 164.151	01.01-30.06.2016 216.416	01.04-30.06.2016 106.876
	FACTORING INCOME	31	139.958	76.169	80.433	38.692
1.1 1.1.1	Factoring Interest Income Discounted		131.992 29.744	72.540 16.341	74.526 19.369	35.599 9.134
1.1.1	Other		102.248	56.199	55.157	26.465
1.2	Factoring Commission Income		7.966	3.629	5.907	3.093
1.2.1 1.2.2	Discounted Other		1.459 6.507	779 2.850	1.251 4.656	627 2.466
1.2.2	LEASE INCOME		171.175	87.982	135.983	68.184
1.3	Finance Lease Income		171.034	87.907	135.979	68.180
1.4 1.5	Operational Lease Income Fees and Commission Income on Lease Operations		141	75	4	4
II.	FINANCING EXPENSES (-)	34	(267.426)	(145.816)	(143.925)	(71.808)
2.1 2.2	Interest Expense on Funds Borrowed Interest Expense on Factoring Payables		(171.855)	(93.990)	(86.792)	(44.202)
2.3	Interest Expense of Finance Leasing Expenses		-	-	-	
2.4	Interest Expense on Securities Issued		(83.492)	(45.676)	(51.709)	(24.757)
2.5 2.6	Other Interest Expenses Fees and Commissions Paid		(12.079)	(6.150)	(5.424)	(2.849)
III.	GROSS PROFIT / LOSS (I+II)		43.707	18.335	72.491	35.068
IV. 4.1	OPERATING EXPENSES (-) Personal Expenses	32	(32.250) (19.784)	(16.038) (9.993)	(27.061) (16.449)	(13.205) (8.181)
4.1	Employee Severance Indemnity Expense		(625)	(313)	(421)	(118)
4.3	Research and Development Expenses		-	-	-	-
4.4 4.5	General Administration Expenses Other		(11.816)	(5.732)	(10.191)	(4.906)
V.	GROSS OPERATING PROFIT / LOSS (III+IV)		11.457	2.297	45.430	21.863
VI.	OTHER OPERATING INCOME	33	346.046	115.876	174.006	56.445
6.1 6.2	Interest Income on Bank Deposits Interest Income on Reverse Repurchase Agreements		2.109	1.122	2.973	1.893
6.3	Interest Income on Securities Portfolio		88	40	53	14
6.3.1 6.3.2	Interest Income on Financial Assets Held for Trading Interest Income on Financial Assets at Fair Value Through Profit or Loss		88	40	53	14
6.3.3	Interest Income on Financial Assets at Pan Value Finough Front of Loss  Interest Income on Financial Assets Available For Sale			-	-	
6.3.4	Interest Income on Financial Assets Held to Maturity		-	-	-	-
6.4 6.5	Dividend Income Trading Account Income		2.423 322.627	204 146.628	2.611 158.066	47.862
6.5.1	Income From Derivative Financial Instruments		322.627	146.628	158.066	47.862
6.5.2	Other		- 0.651	(20.045)	2.050	- 2.050
6.6 6.7	Foreign Exchange Gains Others		8.651 10.148	(38.045) 5.927	2.059 8.244	2.059 4.617
VII.	PROVISION FOR LOSSES ON NON-PERFORMING RECEIVABLES (-)	35	(9.617)	(5.098)	(12.346)	(8.444)
VIII. 8.1	OTHER OPERATING EXPENSES (-) Impairment Losses on Securities Portfolio	36	(269.302)	(76.224)	(134.701) (400)	(35.551) (320)
8.1.1	Impairment Losses on Financial Assets at Fair Value Through Profit or Loss		-	-	(400)	(320)
8.1.2	Impairment Losses on Financial Assets Available For Sale		-	-	` -	` -
8.1.3 8.2	Impairment Losses on Financial Assets Held to Maturity Impairment Losses on Non-Current Assets		-	-	-	-
8.2.1	Impairment Losses on Tangible Assets		-	-	-	-
8.2.2 8.2.3	Impairment Losses on Assets Held for Sale and Discontinued Operations Impairment Losses on Goodwill		-	-	-	-
8.2.4	Impairment Losses on Other Intangible Assets		-	-	-	-
8.2.5	Impairment Losses on Subsidiaries, Associates and Joint Ventures		-	-	-	-
8.3 8.4	Losses From Derivative Financial Instruments Foreign Exchange Losses		(267.515)	(75.443)	(130.421)	(35.591) 2.500
8.5	Other		(1.787)	(781)	(3.880)	(2.140)
IX.	NET OPERATING PROFIT / LOSS (V++VIII)		78.584	36.851	72.389	34.313
X. XI.	INCOME RESULTED FROM MERGER GAIN/LOSS ON NET MONETARY POSITION		-	-	-	-
XII.	PROFIT FROM CONTINUING OPERATIONS BEFORE TAX (IX+X+XI)		78.584	36.851	72.389	34.313
XIII.	INCOME TAX EXPENSE FROM CONTINUING OPERATIONS (±)	37	(16.011)	(6.506)	(15.591)	(7.968)
13.1 13.2	Current Tax Charge Deferred Tax Charge (-)	13	(3.857) (12.154)	533 (7.039)	(3.709) (11.882)	(2.145) (5.823)
13.3	Deferred Tax Benefit (+)		-	-	-	-
XIV. XV.	NET PROFIT FROM CONTINUING OPERATIONS (XII±XIII) INCOME FROM DISCONTINUED OPERATIONS		62.573	30.345	56.798	26.345
15.1	Income from Assets Held for Sale				-	
15.2	Gain on Sale of Associates, Subsidiaries and Jointly Controlled Entities				-	-
15.3 XVI.	Other Income from Discontinued Operations  EXPENSES FROM DISCONTINUED OPERATIONS (-)				-	
16.1	Expense on Assets Held for Sale				-	- ]
16.2 16.3	Loss on Sale of Associates, Subsidiaries and Jointly Controlled Entities Other Expenses from Discontinued Operations				-	-
XVII.	PROFIT FROM DISCONTINUED OPERATIONS BEFORE TAX(XV-XVII)				-	- [
XVIII.	INCOME TAX EXPENSE FROM DISCONTINUED OPERATIONS (±)				-	-
18.1 18.2	Current Tax Charge Deferred Tax Charge (-)				-	-
18.3	Deferred Tax Benefit (+)				-	-
XIX.	NET PROFIT FROM DISCONTINUED OPERATIONS (XVII+XVIII)  NET PROFIT FOR THE PERIOD		(0.550	20.24	-	26.247
20.1	NON-CONTROLLING INTERESTS	1	62.573 (4.829)	30.345 (1.828)	56.798 (3.920)	26.345 (1.755)
20.1	EQUITY HOLDERS OF THE COMPANY		57.744	28.517	52.878	24.590
	EARNINGS PER SHARE	38	0,09	0,04	0,09	0,04
	Earnings Per Share from Continued Operations Earnings Per Share from Discontinued Operations		0,09	0,04	0,09	0,04
	DILUTED EARNINGS PER SHARE		0,09	0,04	0,09	0,04
	Earnings Per Share from Continued Operations Earnings Per Share from Discontinued Operations		0,09	0,04	0,09	0,04
	Zamingo La some iron Discontinued Operations		•	•	•	-

## İŞ FİNANSAL KİRALAMA ANONİM ŞİRKETİ AND ITS SUBSIDIARY

## CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE PERIOD ENDED 30 JUNE 2017

	PROFIT/LOSS AND OTHER COMPREHENSIVE INCOME STATEMENT	Reviewed Current Period	Not Reviewed Current Period	Reviewed Prior Period	Not Reviewed Prior Period
<b> </b>		01.01-30.06.2017	01.04-30.06.2017	01.01-30.06.2016	01.04-30.06.2016
I.	CURRENT PERIOD PROFIT/LOSS	62.573	30.345	56.798	26.345
II.	OTHER COMPREHENSIVE INCOME	4.991	5.500	(2.696)	277
2.1	Items that will not be Reclassified to Profit or Loss	-	-	-	-
2.1.1	Tangible Assets Revaluation Increases/Decreases	-	-	-	-
2.1.2	Intangible Assets Revaluation Increases/Decreases	-	-	-	-
2.1.3	Employee Benefits Re-Measuring Loss/Income	-	-	-	-
2.1.4	Other Comprehensive Income that will not be Reclassified to Profit or Loss	-	-	-	-
2.1.5	Taxes related with Comprehensive Income that will not be Reclassified to Profit or Loss	-	-	-	-
2.1.5.1	Current Tax Income/Expense	-	-	-	-
2.1.5.2	Deferred Tax Income/Expense	-	-	-	-
2.2	Items that may be Reclassified subsequently to Profit or Loss	4.991	5.500	(2.696)	277
2.2.1	Foreign Exchange Differences for Foreign Currency Transactions	-	-	-	-
2.2.2	Value Increases or Decreases on Assets Held for Sales	4.991	5.500	(2.696)	277
2.2.3	Cash Flow Hedge Income/Losses	-	-	-	-
2.2.4	Net Investment Hedge Income/Losses	-	-	-	-
2.2.5	Other Comprehensive Income that may be Reclassified subsequently to Profit or Loss	-	-	-	-
2.2.6	Taxes related with Comprehensive Income that may be Reclassified subsequently to Profit or Loss	-	-	-	-
2.2.6.1	Current Tax Income/Expense	-	-	-	-
2.2.6.2	Deferred Tax Income/Expense	-	-	-	-
III.	TOTAL COMPREHENSIVE INCOME (I+II)	67.564	35.845	54.102	26.622

## İŞ FİNANSAL KİRALAMA ANONİM ŞİRKETİ AND ITS SUBSIDIARY

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD ENDED 30 JUNE 2017

								Compre	other Accumul thensive Incon eclassified to I	ne that will	Comp	ther Accumu rehensive Inc ay be reclass quently to Pr	come that ified										
	CHANGES IN EQUITY	Notes	Paid-in Capital	Capital Reserves	Share Premium	Share Cancellation Profits	Other Capital Reserves	1	2	3	4	5	6	Profit Reserves	Legal Reserves	Statutory Reserves	Extraordinary Reserves	Other Profit Reserves	Current Period Profit/ Loss	Prior Period Profit/ Loss	Net Current Period Profit/ Loss	Non- Controlling Interest	Total Equity
I. II. 2.1	Prior Period (01.01 – 30.06.2016) (Reviewed) Balance at the Beginning of the Period (31.12.2015) Correction Made According to TAS 8 Effect of Correction of Errors		530.303	-	-	-	1.938	-	217	-		1.746	-	100.484 - -	28.133	- - -	72.351	-	82.003	-	82.003	21.717	738.408
2.2 III. IV. V.	Effect of Changes in Accounting Policies New Balance (I-II) Total Comprehensive İncome Cash Capital Increase	25	530.303	-	-	-	1.938	-	217	-	-	1.746 (2.387)	-	100.484	28.133	-	72.351	:	82.003	-	82.003	21.717 (309)	738.408 (2.696)
VI. VII. VIII. IX.	Capital Increase from internal reserves Paid-in-Capital Inflation Adjustment Convertible Bonds Subordinated Loans	25	70.000 - -	-	-	-	- - -	-	-	-	-	-	-	(70.000) - -	- - -	-	• •	(70.000) - -	- - -	- - -	- - -	- - -	- - -
X. XI. XII.	Increases / Decreases due to other changes Profit for the Period Profit Distribution			-	-	-	:	-	-	-	-	-	-	62.003	5.163	-	(13.160)	70.000	52.878 (82.003)	-	52.878 (82.003)	3.920 (1.088)	56.798 (21.088)
12.1 12.2 12.3	Dividend Paid Transfer to Reserves Other  Balance at the End of the Period (30.06.2016)		600,303	-	-	-	1.938	-	217		-	(641)	-	(18.000) 80.003 - 92.487	5.163	-	(18.000) 4.840 - 59.191	70.000	(2.000) (80.003) - 52.878	-	(2.000) (80.003) - 52.878	(1.088) - - 24.240	(21.088) - - - 771.422
I.	Current Period (01.01. –30.06.2017) (Reviewed) Balance at the Beginning of the Period (31.12.2016)		600.303	-	-	-	1.938	-	15		-	3.766	-	92.487	33.296	-	59.191	-	103.657		103.657	28.037	820.203
II. 2.1 2.2 III.	Correction Made According to TAS 8 Effect of Correction of Errors Effect of Changes in Accounting Policies New Balance (I+II)	25	600.303		-	-	1.938	-	15			3.766	-	92.487	33.296	- - -	- - - 59.191	:	103.657	- - -	103.657	28.037	830.203
IV. V. VI. VII.	Total Comprehensive İncome Cash Capital Increase Capital Increase from internal reserves Paid-in-Capital Inflation Adjustment	25	50.000		-	-	-	-	-	•	-	4.426	-	(50.000)	-	•		(50.000)	-	-	-	565	4.991
VIII. IX. X.	Convertible Bonds Subordinated Loans Increases / Decreases due to other changes		-	:	:	:			:	:	-	-	-	-	-			:		:		-	
XI. XII. 12.1 12.2	Profit for the Period Profit Distribution Dividend Paid Transfer to Reserves				-	-	-	-				-	-	103.657	5.378		48.279 - 48.279	50.000	57.744 (103.657) - (103.657)	-	57.744 (103.657) - (103.657)	4.829	62.573
12.3	Other Balance at the End of the Period (30.06.2017)		650.303	-	-	-	1.938	-	15	-	- :	8.192	-	146.144	38.674	-	107.470	-	57.744	-	57.744	33.431	897.767

Revaluation increase/decrease of property and equipment,
 Employee benefits re-measuring income/loss,

<sup>3.</sup> Other (Other comprehensive income related with equity pick up investment portions and accumulated other comprehensive income components that will not be re-classified to profit/loss)

<sup>4.</sup> Foreign currency translation differences for foreign operations,

<sup>5.</sup> Net change in fair value of available-for-sale financial assets,

<sup>6.</sup> Other (Cash flow hedge income/ (losses), accumulated other comprehensive income components that may re-classified subsequently to profit/loss)

## İŞ FİNANSAL KİRALAMA ANONİM ŞİRKETİ AND ITS SUBSIDIARY

## CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE PERIOD ENDED 30 JUNE 2017

			Reviewed Current Period	Reviewed Prior Period
		Notes	01.01-30.06.2017	01.01-30.06.2016
A.	CASH FLOWS FROM OPERATING ACTIVITIES			
1.1	Operating Profit Before Changes İn Operating Assets And Liabilities		6.604	(4.938)
1.1.1	Interests Received/Lease Income		290.373	211.788
1.1.2	Interest Paid / Lease Expenses		(229.550)	(143.629)
1.1.3 1.1.4	Lease Expenses Dividends Received		2.219	2.611
1.1.5	Fees and Commissions Received		7.966	5.907
1.1.6	Other Income		63.300	33.741
1.1.7	Collections from Non-performing Receivables	33	2.049	2.201
1.1.8	Payments to Personnel and Service Suppliers		(17.513)	(14.898)
1.1.9	Taxes Paid		(26.925)	(15.436)
1.1.10	Others		(85.315)	(87.223)
1.2	Changes in Operating Assets and Liabilities		(542.851)	86.053
1.2.1 1.2.2	Net (Increase) Decrease in Factoring Receivables Net (Increase) Decrease in Financing Loans		(832.835)	(115.281)
1.2.2	Net (Increase) Decrease in Financing Loans Net (Increase) Decrease in Lease Receivables		(215.291)	(107.281)
1.2.3	Net (Increase) Decrease in Clease Receivables  Net (Increase) Decrease in Other Assets		(27.025)	(9.333)
1.2.5	Net Increase (Decrease) in Factoring Payables		(27.023)	(7.555)
1.2.6	Net Increase (Decrease) in Lease Payables		_	-
1.2.7	Net Increase (Decrease) in Funds Borrowed		471.105	309.093
1.2.8	Net Increase (Decrease) in Due Payables		-	-
1.2.9	Net Increase (Decrease) in Other Liabilities		61.195	8.855
I.	Net Cash Provided from / (Used in) Operating Activities		(536.247)	81.115
В.	CASH FLOWS FROM INVESTING ACTIVITIES			
2.1	Cash Paid for Purchase Of Associates, Subsidiaries and Joint-ventures	6	(1.000)	-
2.2	Cash Obtained From Sale of Associates, Subsidiaries and Joint-Ventures		-	-
2.3	Purchases of Tangible and Intangible Assets	10, 11	(1.460)	(806)
2.4	Proceeds From Sale of Tangible and Intangible Assets	10	18	10
2.5	Cash Paid for Purchase of Financial Assets Available for Sale		-	-
2.6 2.7	Proceeds From Sale of Financial Assets Available for Sale		-	-
2.7	Cash Paid for Purchase of Held-to-Maturity Investment Securities Proceeds from Sale of Held-to-Maturity Investment Securities		-	-
2.9	Other		-	-
II.	Net cash used in investing activities		(2.442)	(796)
c.	CASH FLOWS FROM FINANCING ACTIVITIES			
3.1	Cash obtained from funds borrowed and securities issued		1.555.758	911.444
3.2	Cash used for repayment of funds borrowed and securities issued		(1.075.685)	(868.191)
3.3	Equity instruments issued		(1.070.000)	-
3.4	Dividends paid		-	(21.088)
3.5	Payments for finance leases		-	-
3.6	Other		-	-
III.	Net Cash Used in Financing Activities		480.073	22.165
IV.	Effect of Change in Foreign Exchange Rate on Cash and Cash Equivalents		649	(537)
v.	Net Increase / (Decrease) in Cash and Cash Equivalents		(57.967)	101.947
VI.	Cash and Cash Equivalents at the Beginning of the Period	5	376.421	225.718
VII.	Cash and Cash Equivalents at the End of the Period	5	318.454	327.665

## İŞ FİNANSAL KİRALAMA ANONİM ŞİRKETİ AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

### 1. ORGANIZATION AND OPERATIONS OF THE COMPANY

İş Finansal Kiralama A.Ş. ("the Company") was incorporated on 9 March 1988 to operate in Turkey in accordance with Finance Lease, Factoring and Financing Companies Law No: 6361. The core business of the Company is leasing operations, both domestic and abroad, and it started its leasing operations in July 1988. The head office of the Company is located at İş Kuleleri Kule:1 Kat:6 34330 Levent-İstanbul/Turkey.

The Company has purchased nominal shares of İş Faktoring A.Ş. ("İş Faktoring") amounting to TL 12.517 in consideration of USD 10.952.375 on 11 August 2004. The Company owns 78,23% of İş Faktoring A.Ş. and it has been consolidated in the accompanying financial statements.

The Company and its subsidiary run their operations in accordance with "Finance Lease, Factoring and Financing Companies Law" published on the Official Gazette no. 28496 dated 13 December 2012 and "Regulation on Principles for Establishment and Operations of Finance Lease, Factoring and Financing Companies" of Banking Regulation and Supervision Agency ("BRSA").

The ultimate parent of the Company is Türkiye İş Bankası A.Ş. The main shareholders of the Company are Türkiye İş Bankası A.Ş. with 27,79% and Türkiye Sınai Kalkınma Bankası A.Ş. ("TSKB") with 28,56% participation. The Company's 42,67% of shares are publicly traded and listed on the Borsa İstanbul.

As at 30 June 2017, the Company and its subsidiary ("the Group") have 258 employees (31 December 2016: 246 employees).

### Dividend Payable

As at 30 June 2017, the Company does not have any dividend payable.

### Approval of the Financial Statements

The consolidated financial statements as at 30 June 2017 have been approved by the Board of Directors of the Company and authorized for issue as at 25 July 2017. The General Assembly and / or legal authorities have power to amend the consolidated financial statements after its issue.

#### 2. BASIS OF THE FINANCIAL STATEMENTS

### 2.1 Basis of the Presentation

### **Accounting Standards Applied**

The Group prepared accompanying consolidated financial statements due to the "Communiqué on Uniform Chart of Accounts and Prospectus to be implemented by Financial Leasing, Factoring and Financing Companies" and "Regulation on Accounting Practices and Financial Statements of Financial Leasing, Factoring and Financing Companies" the published in the Official Gazette dated 24 December 2013 and numbered 28861 and Turkish Accounting Standards, Turkish Financial Reporting Standards and their additions and comments issued by the Public Oversight Accounting and Auditing Standards' Authority ("POA")and other regulations, communiqués, and circulars announced by the Banking Regulation and Supervision Agency (all together refer to as "BRSA Accounting and Reporting Legislation") in respect of accounting and financial reporting.

## İŞ FİNANSAL KİRALAMA ANONİM ŞİRKETİ AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

### 2. BASIS OF THE FINANCIAL STATEMENTS (Continued)

### 2.1 Basis of the Presentation (Continued)

### Accounting Standards Applied (Continued)

The financial statements have been prepared on the historical cost basis, except for the financial instruments measured at fair value. Determination of historical cost is generally based on the fair value amount paid for the assets.

## Additional Paragraph for Convenience Translation to English

The differences between accounting principles, as described in the preceding paragraphs, and the accounting principles generally accepted in countries, in which the accompanying financial statements are to be distributed, and International Financial Reporting Standards ("IFRS"), may have significant influence on the accompanying consolidated financial statements. Accordingly, the accompanying consolidated financial statements are not intended to present the consolidated financial position and consolidated results of operations in accordance with the accounting principles generally accepted in such countries and IFRS.

### Functional and Reporting Currency

The individual financial statements of each group entity are presented in the currency of the primary economic environment in which the entity operates (its functional currency). For the purpose of the consolidated financial statements, the results and financial position of each entity are expressed in TL, which is the functional currency of the Group, and the presentation currency for the consolidated financial statements.

### Preparation of Financial Statements in Hyperinflationary Periods

The consolidated financial statements of the Group have been adjusted for the effects of inflation in accordance with TAS 29 "Financial Reporting in Hyperinflationary Economies" until 31 December 2004. By a circular issued on 28 April 2005, BRSA and by a decision taken on 17 March 2005, Capital Markets Board of Turkey ("CMB") declared that the application of inflation accounting has been ceased to be applied for the companies operating in Turkey starting from 1 January 2005, since the provisions of hyperinflationary economy do not exist anymore. Accordingly, non-monetary assets and liabilities, and components of equity as at 30 June 2017 were adjusted for the effects of inflation that lasted till 31 December 2004 for the items acquired before 31 December 2004 and the items which were acquired after 1 January 2005 were accounted for at their respective nominal amounts.

## Comparative Information and Restatement of the Prior Periods' Consolidated Financial Statements

The Group's consolidated financial statements are prepared comparatively with the prior period in order to provide information on the financial position and performance of the Group. When the presentation or classification of financial statements is changed, prior period's financial statements are also reclassified in line with the related changes in order to sustain consistency and all significant changes are explained.

## İŞ FİNANSAL KİRALAMA ANONİM ŞİRKETİ AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

### 2. BASIS OF THE FINANCIAL STATEMENTS (Continued)

#### 2.1 Basis of the Presentation (Continued)

### Accounting estimates

The preparation of consolidated financial statements in accordance with BRSA Accounting and Reporting Legislation requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised and in any future periods affected. In particular, information about significant accounting estimates used are described in the following notes:

Note 4 – Financial assets and liabilities at fair value through profit or loss

Note 7 – Factoring receivables

Note 8 – Lease receivables

Note 21 – Provisions

Note 22 – Employee benefits

Note 28 – Provisions, contingent assets and liabilities

### **Basis of Consolidation**

The details of the Group's subsidiary as at 30 June 2017 and 31 December 2016 are as follows:

	Establishment and	Shareholding	Voting right	
<b>Subsidiary</b>	operation location	rate %	rate %	Core business
İş Faktoring A.Ş.	Istanbul	78,23	78,23	Factoring operations

The accompanying consolidated financial statements include the accounts of the Group on the basis set out in "Subsidiaries" section below. The accounting policies of subsidiaries have been changed when necessary to align them with the policies adopted by the Group.

#### (i) Subsidiaries

Subsidiaries are entities controlled by the Group. Control exists when the Group has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities.

In assessing control, potential voting rights that currently are exercisable are taken into account. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

As at 30 June 2017 and 31 December 2016, the Company owns 78,23% of İş Faktoring A.Ş.. As the Company has the power to control the operations of the İş Faktoring A.Ş., the financial statements of İş Faktoring A.Ş. have been fully consolidated in the accompanying consolidated financial statements.

## İŞ FİNANSAL KİRALAMA ANONİM ŞİRKETİ AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

### 2. BASIS OF THE FINANCIAL STATEMENTS (Continued)

#### 2.1 Basis of the Presentation (Continued)

### Basis of Consolidation (Continued)

#### (ii) Transactions eliminated on consolidation

Financial statements of İş Faktoring A.Ş. have been fully consolidated in the accompanying financial statements and the investment balance in the Company's statement of financial position have been eliminated against the paid-in capital of İş Faktoring A.Ş.. Intra-group balances, transactions and any unrealized income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements. The accounting policies of the subsidiary have been adjusted when necessary to align them with the policies adopted by the Group.

All intra-group transactions, balances, income and expenses are eliminated on consolidation.

#### (iii) Non-controlling interests

Non-controlling interests in the net assets of consolidated subsidiaries are identified separately from the Group's equity therein. Non-controlling interests consist of the amount of those interests at the date of the original business combination and the non-controlling interest in equity since the date of the combination.

### **Offsetting**

Financial assets and liabilities are offset and the net amount is reported in the consolidated statement of financial position when there is a legally enforceable right to set off the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously.

### 2.2 Changes in Accounting Policies

The accounting policies applied for the period ended 30 June 2017 have been applied consistently for the period ended 31 December 2016 in preparing these financial statements.

### 2.3 Changes in Accounting Estimates and Errors

If the changes in accounting estimates relate to a specific period, they are applied in the period they relate to whereas if the changes are related to future periods, they are applied both in the period the change is made and prospectively in the future periods. There has not been any significant change in the accounting estimates of the Group in the current period.

Material accounting errors are adjusted retrospectively and prior periods' consolidated financial statements are restated.

### İŞ FİNANSAL KİRALAMA ANONİM ŞİRKETİ AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

### 2. BASIS OF THE FINANCIAL STATEMENTS (Continued)

### 2.4 Changes in Standards and Interpretations

The Group applied all of the relevant and required TAS as at 30 June 2017.

A number of new standards, amendments to standards and interpretations are effective for annual periods beginning after 30 June 2017, and have not been applied in preparing these consolidated financial statements. Those which may be relevant to the Group are set out below;

#### TFRS 9 – Financial instruments

In January 2017, POA issued the final version of TFRS 9 Financial Instruments. The final version of TFRS 9 brings together all three aspects of the accounting for financial instruments project: classification and measurement, impairment and hedge accounting. TFRS 9 is built on a logical, single classification and measurement approach for financial assets that reflects the business model in which they are managed and their cash flow characteristics. Built upon this is a forward-looking expected credit loss model that will result in more timely recognition of loan losses and is a single model that is applicable to all financial instruments subject to impairment accounting. In addition, TFRS 9 addresses the so-called 'own credit' issue, whereby banks and others book gains through profit or loss as a result of the value of their own debt falling due to a decrease in credit worthiness when they have elected to measure that debt at fair value. The Standard also includes an improved hedge accounting model to better link the economics of risk management with its accounting treatment. TFRS 9 is effective for annual periods beginning on or after 1 January 2018, with early application permitted by applying all requirements of the standard. Alternatively, entities may elect to early apply only the requirements for the presentation of gains and losses on financial liabilities designated as FVTPL without applying the other requirements in the standard.

### 3. SIGNIFICANT ACCOUNTING POLICIES

### a. Revenue

Finance lease income: Initial value of leased assets at the beginning of the leasing period under the Finance Lease, factoring and Financing Companies Law No: 6361 is recognized as finance lease receivables in the consolidated statement of financial position. Interest income resulting from the difference between the total finance lease receivables and the investment value of the leased assets are recognized in the period in which the relevant receivable portion for each accounting period is distributed over the related period using the fixed interest rate through the leasing period. The interest income not accrued yet is followed up under the account of unearned interest income.

Factoring revenue: Consists of factoring interest and commission income collected or accrued on advances given to the customers.

Factoring commission income is a certain percentage of the total amount of invoices subject to factoring transactions.

Other interest income is accrued based on the effective interest which equals the estimated cash flows to net book value of the related asset.

Dividend income from equity share investments is recognized when the shareholders have the right to receive the dividend.

Fee and commissions collected or paid on any transactions are recorded on accrual basis.

### İŞ FİNANSAL KİRALAMA ANONİM ŞİRKETİ AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

### 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

### b. Tangible Assets

Tangible assets, acquired before 1 January 2005 are carried at restated cost for the effects of inflation in TL units current at the 31 December 2004 less accumulated depreciation and impairment losses, and tangible assets acquired after 31 December 2004 are carried at acquisition cost less accumulated depreciation and impairment losses.

Tangible assets are depreciated over the estimated useful lives of the related assets on a straight-line basis over the cost. The estimated useful lives, residual values and depreciation method are reviewed at each reporting period and corrected if necessary.

Leasehold improvements are depreciated over their respective lease periods.

The cost of replacing part of an item of tangible assets is recognized in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Group and its cost can be measured reliably. The costs of the day-to-day servicing of tangible assets are recognized in the profit or loss as incurred.

The estimated useful lives for the current and comparative periods are as follows:

<u>Definition</u>	<u>Years</u>
Furniture and fixtures	5 years
Other tangible assets	5 years
Vehicles	5 years
Operational Leasing Assets	3 years

Gains and losses on disposal of an item of tangible assets are determined by comparing the proceeds from disposal with the carrying amount of tangible assets, and are recognized net within other operating income/expense in the consolidated income statement.

The Group has changed the valuation method for tangible fixed assets and in accordance with Standards on Tangible assets (TAS 16) It has adopted the revaluation method in 2015. Appraisal value has been reflected in the financial statements.

### c. <u>Intangible Assets</u>

Intangible assets include computer software, licenses and goodwill. Intangible assets acquired before 1 January 2005 are carried at restated cost for the effects of inflation in TL units current at the 31 December 2004 less accumulated amortisation and impairment losses and intangible assets acquired after 31 December 2004 are carried at acquisition cost less accumulated amortisation and impairment losses. The estimated useful lives, residual values and amortization method of intangible assets other than goodwill are reviewed at each reporting date. Amortization is charged on a straight-line basis over their estimated useful lives. The intangible assets are comprised of computer software and licenses. The useful lives of intangible assets are 5 years.

Acquired computer software licenses are capitalized on the basis of the costs incurred to acquire and bring to use the specific software. These costs are amortized over their useful lives. Costs associated with developing or maintaining computer software programs are recognized as an expense as incurred. Costs that are directly associated with the development of identifiable and unique software products controlled by the Group, and that will probably generate economic benefits exceeding costs beyond one year, are recognized as intangible assets. Computer software development costs recognized as assets are amortized over their estimated useful lives (not exceeding five years).

The estimated useful life and amortization method of intangible assets are reviewed at each reporting period and corrected if necessary.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

### 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

### d. Impairment of Non-Financial Assets

Assets that have an indefinite useful life, like goodwill, are not subject to amortization, but tested annually for impairment. Assets that are subject to amortization are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. Recoverable amount is the higher of an asset's fair value less costs to sell or value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Impaired non-financial assets other than goodwill are reviewed for possible reversal of the impairment at each reporting date.

### e. Borrowing Costs

All borrowing costs are recorded in the income statement on accrual basis.

### f. Financial Assets Held For Sale

Assets (or disposal groups comprising assets and liabilities) that are expected to be recovered primarily through sale rather than through continuing use are classified as held for sale. Immediately before classification as held for sale, the assets (or components of a disposal group) are remeasured in accordance with the Group's accounting policies. Thereafter generally the assets (or disposal group) are measured at the lower of their carrying amount and fair value less cost to sell. Impairment losses on initial classification as held for sale and subsequent gains or losses on remeasurement are recognized in the consolidated income statement. Gains are not recognized in excess of any cumulative impairment loss.

## g. <u>Financial Instruments</u>

### Financial assets

All financial assets are recognized and derecognized on a trade date where the purchase or sale of a financial asset is under a contract whose terms require delivery of the financial asset within the timeframe established by the market concerned, and are initially measured at fair value, plus transaction costs except for those financial assets classified as at fair value through profit or loss, which are initially measured at fair value.

Financial assets are classified into the following specified categories: "financial assets as at fair value through profit or loss ("FVTPL")", "held-to-maturity investments ("HTM")", "available-for-sale ("AFS")" financial assets and "loans and receivables". The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition.

## İŞ FİNANSAL KİRALAMA ANONİM ŞİRKETİ AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

### g. <u>Financial Instruments (Continued)</u>

## Financial assets (Continued)

### Effective interest method

The effective interest method is a method of calculating the amortized cost of a financial asset and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset, or, where appropriate, a shorter period to the net carrying amount on initial recognition.

Income is recognized on an effective interest basis for debt instruments other than those financial assets designated as at FVTPL.

### Financial assets at FVTPL

Financial assets at fair value through profit or loss are financial assets held for trading and financial assets designated under this category upon initial recognition. A financial asset is classified in this category if acquired principally for the purpose of selling in the short-term or achieved more relevant accounting measurement. Derivatives are also categorized as held for trading unless they are designated as hedges.

### **Held-to-maturity investments**

Non-derivative financial assets with fixed or determinable payments and fixed maturity dates that the Group has the positive intent and ability to hold to maturity are classified as held-to-maturity investments. Held-to-maturity investments are recorded at amortized cost using the effective interest method less impairment, with revenue recognized using effective interest method.

### Available for sale financial assets

Quoted equity investments and quoted certain debt securities held by the Group that are traded in an active market are classified as being available-for-sale financial assets and are stated at fair value. The Group also has investments in unquoted equity investments that are not traded in an active market but are also classified as available-for-sale financial assets and stated at cost since their value cannot be reliably measured. Gains and losses arising from changes in fair value are recognized in other comprehensive income and presented under the marketable securities revaluation reserve with the exception of impairment losses, interest calculated using the effective interest method, and foreign exchange gains and losses on monetary assets, which are recognized in profit or loss. Where the investment is disposed of or is determined to be impaired, the cumulative gain or loss previously accumulated in the marketable securities revaluation reserve is transferred to profit or loss.

Dividends on available-for-sale equity instruments are recognized in the profit or loss when the Group's right to receive the dividends is established.

The fair value of available-for-sale monetary assets denominated in a foreign currency is determined in that foreign currency and translated at the exchange rate valid at the end of the reporting period. The foreign exchange gains and losses that are recognized in profit or loss are determined based on the amortized cost of the monetary asset. Other foreign exchange gains and losses are recognized in other comprehensive income.

## İŞ FİNANSAL KİRALAMA ANONİM ŞİRKETİ AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

### 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

### g. Financial Instruments (Continued)

Financial assets (Continued)

Finance lease receivables, factoring receivables and other receivables

Finance lease receivables, factoring receivables and other receivables are carried at fair value at initial recognition and they are carried at amortized cost subsequent to initial recognition, using the effective interest method.

Provision for doubtful finance lease receivables, factoring receivables and other receivables are recognized as an expense and written off against the profit for the year. Provision for non-performing receivables is allocated assessing the Group's loan portfolio, quality and risk and considering the economic conditions and other factors including the related legislation against the potential losses that may be resulted from the current finance lease and factoring receivables. In accordance with the "Regulation on Accounting Practices and Financial Statements of Financial Leasing, Factoring and Financing Companies" published in the Official Gazette dated 24 December 2013 and numbered 28861 published by BRSA, the Group's specific provision rate allocated for the below finance lease receivables considering their collaterals are as follows: 20%, at a minimum, for finance lease receivables overdue more than 150 days not exceeding 240 days, 50%, at a minimum, for finance lease receivables overdue more than 240 days not exceeding 360 days; and 100%, at a minimum, for finance lease receivables overdue more than 1 year.

The Group classifies its overdue finance lease receivables not exceeding 360 days as under the "Non-Performing Receivables" and classifies its finance lease receivables overdue more than 1 year under "Non-Performing Receivables".

In accordance with the above-mentioned Communiqué, specific provision rate allocated for the factoring receivables considering their collaterals are as follows: 20%, at a minimum, for factoring receivables overdue more than 90 days not exceeding 180 days; 50%, at a minimum, for factoring receivables overdue more than 180 days not exceeding 360 days; and 100%, at a minimum, for factoring receivables overdue more than 1 year.

While the Group provides 100% provision for doubtful factoring receivables which do not have worthy collaterals without considering the time intervals above, the Group provides provision for its other doubtful receivables having possibility of recovery based on the time intervals mentioned above.

When the Group annuls overdue foreign currency leasing contracts, it converts foreign currency receivables into TL using the exchange rate at the annulment date and does not evaluate such amounts starting from the annulment date. Since invoice issuance for such receivables is ceased, the Group also ceases its income accrual calculation starting from the annulment date.

Other receivables that have fixed or determinable payments that are not quoted in an active market are also classified in this category. These receivables are measured at amortized cost using the effective interest method less any impairment.

## İŞ FİNANSAL KİRALAMA ANONİM ŞİRKETİ AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

### g. Financial Instruments (Continued)

### Financial assets (Continued)

### Impairment of financial assets

Financial assets, other than those at fair value through profit or loss are subject to impairment testing at each reporting date to determine whether there is any indicator of impairment for financial asset or financial asset group. An entity shall assess at each reporting date whether there is any objective evidence that a financial asset or group of financial assets is impaired. A financial asset or group of financial assets is impaired and impairment losses are incurred if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset. That loss event or events must also have an impact on the estimated future cash flows of the financial asset or group of financial assets. For the financial assets which are measured at amortized cost, except for finance lease receivables and factoring receivables stated above, the amount of impairment is the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the original effective interest rate.

The carrying amount of the financial asset is reduced by impairment loss directly for all financial assets with the exception of finance lease receivables and factoring receivables where the carrying amount is reduced through the use of an allowance account. When a receivable is uncollectible, it is written off against the allowance account. Changes in allowance accounts are recognized in profit or loss.

With the exception of available for sale equity instruments, if, in a subsequent period the amount of the impairment loss decreases and the decrease can be objectively related to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed through profit or loss to the extent the carrying amount of the investment at the date the impairment is reversed does not exceed the amortized cost that would have been impaired.

Increase in fair value of available for sale equity instruments subsequent to impairment is recognized in directly in equity.

### Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and demand deposits, and other short-term highly liquid investments with maturities of three months or less than three months from date of acquisition and that are readily convertible to cash and are subject to an insignificant risk of changes in value.

### Financial liabilities

Financial liabilities and equity instruments issued by the Group are classified according to the substance of the contractual arrangements entered into and the definitions of a financial liability and an equity instrument. An equity instrument is any contract that evidences a residual interest in the assets of the Group after deducting all of its liabilities. The accounting policies adopted for specific financial liabilities and equity instruments are set out below.

Financial liabilities are classified as either financial liabilities at FVTPL or other financial liabilities.

### Financial liabilities at fair value through profit or loss

Financial liabilities are classified as at FVTPL and stated at fair value, with any resulting gain or loss recognized in profit or loss. The net gain or loss recognized in profit or loss includes any interest paid on the financial liability.

## İŞ FİNANSAL KİRALAMA ANONİM ŞİRKETİ AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

### 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

## g. <u>Financial Instruments (Continued)</u>

Financial liabilities (Continued)

### Other financial liabilities

Other financial liabilities, including borrowings, are initially measured at fair value, net of transaction costs.

Other financial liabilities are subsequently measured at amortized cost using the effective interest method plus the interest expense recognized on effective interest method.

The effective interest method that calculates the amortized cost of a financial liability and allocates interest expense over the relevant period. The effective interest rate discounts the estimated future cash payments through the expected life of the financial liability, or, where appropriate, a shorter period to net present value of financial liabilities

#### Derivative financial instruments and hedge accounting

The Group's activities expose it primarily to the financial risks of changes in foreign exchange rates and interest rates. The Group uses derivative financial instruments (primarily foreign currency forward and currency swap contracts) to hedge its risks associated with foreign currency fluctuations relating to certain firm commitments and forecasted transactions. Derivative financial instruments are initially measured at fair value on the contract date, and are remeasured at fair value at subsequent reporting dates. Although some of the derivative transactions provide economic hedging, since all necessary conditions for hedge accounting have not been met, the Group classifies these transactions as held for trading and therefore, changes in the fair value of derivative financial instruments are recognized in profit or loss as they arise.

#### h. Business Combinations

The acquisitions of subsidiaries are accounted for by using the purchase method. The cost of the acquisition is measured at the aggregate of fair value, at the date of exchange, of the assets given, liabilities incurred or assumed, and equity instruments issued by the Group in exchange for the control of the acquiree. The acquiree's identifiable assets, liabilities and contingent liabilities that meet the conditions for recognition under TFRS 3 "Business Combinations" are recognized at fair value at the acquisition date, except for non-current assets (or disposal groups) that are classified as held for sale in accordance with TFRS 5 "Non-Current Assets Held for Sale and Discontinued Operations", which are recognized and measured at fair value less costs to sell.

Goodwill arising on acquisition is recognized as an asset and initially measured at cost, being the excess of the cost of the business combination over the Group's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities recognized. When the Group's interest in the net fair value of the acquiree's identifiable assets, liabilities and contingent liabilities exceeds the cost of the business combination, excess amount is recognized immediately in profit or loss.

The interest of non-controlling shareholders in the acquiree is initially measured at the non-controlling party's proportion of the net fair value of the identifiable assets, liabilities and contingent liabilities recognized.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

### 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

### i. Effects of Changes in Exchange Rates

The individual financial statements of each group entity are presented in the currency of the primary economic environment in which the entity operates (its functional currency). For the purpose of the consolidated financial statements, the results and financial position of each entity are expressed in TL, which is the functional currency of the Group, and the presentation currency for the consolidated financial statements.

The foreign currency exchange rates used by the Group as at 30 June 2017 and 31 December 2016 are as follows:

	<u>30 June 2017</u>	<b>31 December 2016</b>
USD	3,5071	3,5192
EUR	4,0030	3,7099
GBP	4,5413	4,3189
CHF	3,6524	3,4454
100 JPY	3,1098	3,0025
AUD	2,6842	2,5366

In preparation of the financial statements of the individual entities, transactions in currencies other than TL (foreign currencies) are recorded at the prevailing exchange rates at the transaction date. At each reporting date, monetary items denominated in foreign currencies are retranslated at the rates prevailing at the reporting date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing at the date when fair value is determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

## j. <u>Earnings Per Share</u>

Earnings per share presented in the accompanying consolidated income statement is determined by dividing net income by the weighted average number of shares in issue during the year.

In Turkey, companies can increase their share capitals by issue of "Bonus Shares" to their shareholders from their retained earnings. In computing earnings per share, such issues of "Bonus Shares" are treated as issued shares. Accordingly, the retrospective effect for those share issues is taken into consideration in determining the weighted-average number of shares outstanding used in this computation.

## k. Events After the Reporting Period

Subsequent events means the events occurred between the reporting date and the authorization date for the announcement of the financial statements. In accordance with TAS 10 "Events After Reporting Period Date"; post-balance sheet events that provide additional information about the Group's position at the balance sheet dates (adjusting events) are reflected in the consolidated financial statements. Post-balance sheet events that are not adjusting events are disclosed in the notes when material.

## İŞ FİNANSAL KİRALAMA ANONİM ŞİRKETİ AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

### 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

## 1. Provisions, Contingent Liabilities and Contingent Assets:

In accordance with TAS 37 "Provisions, Contingent Liabilities and Contingent Assets", a provision is recognized when the Group has a legal or constructive obligation as a result of a past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. If the specified criteria are not met, the Group discloses the related issues in the accompanying notes. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability if the time value of the money is significant to the provision.

Contingent assets are disclosed in the notes and not recognized unless they are realized.

#### m. <u>Leases</u>

#### - Group as Lessor

The Group's accounting policies over finance leases are disclosed in note (g).

#### - Group as Lessee

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

Assets held under finance leases are recognized as assets of the Group at their fair value at the inception of the lease or, if lower, at the present value of the minimum lease payments. The corresponding liability to the lessor is included in the statement of financial position as a finance lease obligation. Lease payments are apportioned between finance charges and reduction of the lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are charged to profit or loss in accordance with the Group's general policy on borrowing costs. Rentals payable under operating leases are charged to profit or loss on a straight-line basis over the term of the relevant lease. Lease incentives received or to be received to enter into an operating lease are also recognized in the profit or loss on a straight-line basis over the lease term.

### n. <u>Segment Reporting</u>

The Group has two different operating segments, leasing and factoring, that is used by management to make decisions about resources to be allocated to the segments and assess their performance, and for which discrete financial information is available (Note 29).

## o. <u>Taxes on Income</u>

Turkish Tax Legislation does not permit a parent company and its subsidiary to file a consolidated tax return. Therefore, provisions for taxes, as reflected in the accompanying consolidated financial statements, have been calculated on a separate-entity basis.

Income tax expense or credit comprises current and deferred tax. Current tax and deferred tax are recognized in profit or loss except to the extent that it relates to a business combination, or items recognized directly in equity or in other comprehensive income.

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

## İŞ FİNANSAL KİRALAMA ANONİM ŞİRKETİ AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

### 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

### o. <u>Taxes on Income (Continued)</u>

Deferred tax is recognized in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognized for the following temporary differences: the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss, and differences relating to investments in subsidiaries and jointly controlled entities to the extent that it is probable that they will not reverse in the foreseeable future. In addition, deferred tax is not recognized for taxable temporary differences arising on the initial recognition of goodwill. Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date. Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realized simultaneously.

A deferred tax asset is recognized for unused tax losses, investment incentives, tax credits and deductable temporary differences, to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilized. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

Deferred taxes related to fair value measurement of available for sale assets are charged or credited to Other Comprehensive Income and subsequently recognized in profit or loss together with the deferred gains that are realized.

## p. <u>Employee Benefits / Reserve for Employee Termination Benefits</u>

In accordance with the existing social legislation in Turkey, the Group is required to make certain lumpsum payments to employees whose employment is terminated due to retirement or for reasons other than resignation or misconduct. Such payments are recognized in the accompanying consolidated financial statements as accrued. The computation of the liability is based upon the retirement pay ceiling announced by the government.

In accordance with TAS 19 "Employee Benefits", the Group calculated the employee severance indemnities incurred due to retirement of its employees by discounting the future liabilities to their present values, by using actuarial method and reflected to the consolidated financial statements. The main estimates used are as follows:

	30 June 2017	<b>31 December 2016</b>
Discount rate	%3,43	%3,43
Expected rate of salary/limit increase	%7,80	%7,80
Probability of retirement	%100	%100

## İŞ FİNANSAL KİRALAMA ANONİM ŞİRKETİ AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

### 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

### r. Statement of Cash Flows

The Group presents statement of cash flows as an integral part of its financial statements to inform the users of financial statements about its ability to manage changes in its net assets, its financial structure and the amount and timing of its cash flows under changing conditions.

In the statement of cash flows, the cash flows for the period are reported with a classification of operating, investment and financing activities. Cash flows related with operating activities compose of the cash flows arising from core operations of the Company. Cash flows related with investment activities compose of cash flows that the Group generates from or uses in investment activities (tangible and financial investments). Cash flows related with financing activities represent resources that the Group uses for financing activities and the reimbursements of such resources.

### s. Share Capital and Dividends

Common shares are classified as equity. Dividends on common shares are reclassified as dividend payables by netting off from the retained earnings in the period in which they are approved and disclosed.

#### t. Related Parties

In accordance with TAS 24 "Related Party Disclosures" shareholders, key management and board members, in each case together with companies controlled by or affiliated with them, and associated companies are considered and referred to as related parties. Related party transactions consist of the transfer of the assets and liabilities between related parties by a price or free of charge. For the purpose of the accompanying consolidated financial statements, shareholders of the Company, the companies controlled by/associated with them, key management and the Board members of the Company are referred to as related parties (Note 9).

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

### 4. FINANCIAL ASSETS AND LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS

Financial Assets held for trading:

As at 30 June 2017 and 31 December 2016, details of financial assets held for trading are as follows:

	30 June 20	017	<b>31 December 2016</b>		
-	TL	FC	TL	FC	
Debt securities issued by private sector(*) Impairment Provision of Private Sector Securities	400	-	400	-	
Common Stocks and Bond(*)	(400)	-	(400)	-	
Mutual funds	1.863	-	6.664	-	
	1.863	-	6.664	-	

(\*) In its meeting held on 11 February 2016, Borsa İstanbul A.Ş. (Istanbul Stock Exchange) Board of Directors has decided to delist the debt instruments coded TRSAYNS51619, TRSAYNSK1619 and TRSAYNS21711 ISIN of Aynes Gıda Sanayi ve Ticaret A.Ş., the debt instruments of which are listed in BIST Debt Instruments Market Definite Trading Market, due to failure of the named Company in its coupon payment of 2 February 2016 relating to its debt instrument coded TRSAYNS51619 ISIN. The coupon payments and the principal payment of the debt instrument coded TRSAYNSK1619 ISIN included in the assets of the Company have not been made by Aynes Gıda Sanayi ve Ticaret A.Ş., the Company has recognized allowance for impairment losses on the debt instrument amounting to its total carrying amount.

The Group has investments in Türkiye İş Bankası A.Ş. mutual funds amounting to TL 1.863 (31 December 2016: TL 785).

Derivative Financial Assets and Liabilities Held For Trading:

Derivative financial instruments are measured at their fair values. Favorable fair value changes of derivative financial instruments are recognized under derivative financial assets held for trading and unfavorable fair value changes of derivative financial instruments are recognized under derivative financial liabilities held for trading.

_	30 June 2017		31 December 20	
	TL	FC	TL	FC
Derivative Financial Assets Held For Trading				
Forwards	-	-	-	-
Currency swaps	-	31.756	-	511
_	-	31.756	-	511
	30 June	2017	31 Decem	ber 2016
	TL	FC	TL	FC
Derivative Financial Liabilities Held For Trading				
Forwards	-	-	-	-
Currency swaps	665	15.688	-	63.777
	665	15.688	-	63.777

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

### 5. BANKS

As at 30 June 2017 and 31 December 2016, the details of the banks are as follows:

	<b>30 June 2017</b>		<b>31 December 2016</b>	
	TL	FC	TL	FC
Demand Deposits	9.948	23.005	4.578	18.244
Time Deposits	27.022	258.558	84.042	269.623
	36.970	281.563	88.620	287.867

The details of the time deposits as at 30 June 2017 are as follows:

<b>Currency</b>	<b>Interest Rate %</b>	<b>Maturity</b>	30 June 2017
TL	%13,65	03.07.2017	27.022
USD	%2,25	03.07.2017	78.784
Euro	%1,00-%2,35	03.07.2017-24.07.2017	179.774
			285.580

The details of the time deposits as at 31 December 2016 are as follows:

<u>Currency</u>	<u>Interest Rate (%)</u>	<u>Maturity</u>	31 December 2016
TL	%10,85	02.01.2017	84.042
USD	%2,00	02.01.2017	107.271
Euro	%1,00-%2,10	02.01.2017 -23.01.2017	162.352
			353.665

As at 30 June 2017, TL 218.282 portion of total foreign currency deposits (31 December 2016: TL 262.368) and TL 8.503 portion of total TL deposits (31 December 2016: TL 88.418) consist of accounts at the Company's main shareholder, Türkiye İş Bankası A.Ş.

The reconciliation of carrying value of cash and cash equivalents in the accompanying consolidated statement of financial position and the statement of cash flow is as follows:

	30 June 2017	<b>31 December 2016</b>	30 June 2016
Demand deposits	32.953	22.822	24.503
Time deposits (1-3 months) (excluding accrual)	285.501	353.599	303.162
Cash and cash equivalents	318.454	376.421	327.665

As at 30 June 2017 and 31 December 2016, there is no blockage on cash and cash equivalents.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

## 6. FINANCIAL ASSETS AVAILABLE FOR SALE

As at 30 June 2017 and 31 December 2016, details of financial assets available for sale are as follows:

		Ownership Rate (%) Carrying A			Ownership Rate (%)		Ownership Rate (%) Carrying Amo		Amount
			Voting	30	31	30	31		
		Incorporation	right	June	December	June	December		
Name of the investment	Core business	and location	(%)	2017	2016	2017	2016		
Quoted Investments:									
İş Yatırım Menkul	Investment								
Değerler A.Ş. (İş	and Securities								
Yatırım)	Services	İstanbul	4,86	4,86	4,86	26.579	21.795		
İş Girişim Sermayesi									
Yatırım Ortaklığı A.Ş.	Private Equity	İstanbul	0,89	0,89	0,89	1.203	995		
Unquoted investments:  Yatırım Finansman Menkul Değerler A.Ş. İş Net Elektronik Bilgi Üretim Dağ. Tic. ve	Investment and Securities Services Inf. Comm.	İstanbul	0,06	0,06	0,06	39	39		
İletişim Hiz. A.Ş. (İş Net)	and Techn. Services	İstanbul	1,00	1,00	1,00	551	347		
Efes Varlık Yönetimi	Asset		•	,	•				
A.Ş.	Management	İstanbul	10,00	10,00	10,00	3.000	2.000		
TOTAL						31.372	25.176		

### 7. FACTORING RECEIVABLES

As at 30 June 2017 and 31 December 2016, details of factoring receivables are as follows:

	<u>30 June 2017</u>	<b>31 December 2016</b>
Short-term factoring receivables (*)		
Domestic factoring receivables	3.547.446	2.548.649
Export and import factoring receivables	275.697	436.237
Factoring interest income accrual	27.314	11.057
Unearned interest income	(18.259)	(11.228)
	3.832.198	2.984.715
Non-performing factoring receivables (**)	40.470	39.388
Provision for non-performing factoring receivables (**)	(38.456)	(38.547)
_	3.834.212	2.985.556

<sup>(\*)</sup> Consists of factoring receivables of the subsidiary, İş Faktoring A.Ş, which is owned by the Company with the ownership percentage of 78,23%.

<sup>(\*\*)</sup> Presented under the non-performing receivables in the accompanying consolidated statement of financial position.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

### 7. FACTORING RECEIVABLES (Continued)

As at 30 June 2017, the average interest rates applicable for the factoring receivables are 15,41% for TL, 4,57% for USD, 3,20% for EUR and 5,53% for GBP (31 December 2016: 13,67% for TL, 4,33% for USD, 4,27% for EUR and 5,94% for GBP).

The details of the factoring receivables based on types of factoring transactions are as follows:

	<b>30 June 2017</b>	<b>31 December 2016</b>
Domestic irrevocable	2.056.231	1.652.065
Foreign irrevocable	70.715	27.282
Domestic revocable	1.496.104	891.704
Foreign revocable	211.162	414.505
-	3.834.212	2.985.556

Except for its non-performing receivables for which provision provided, the Group has TL 7.375 amount of overdue factoring receivables as at the reporting date (31 December 2016: TL 13.752). There is no restructured factoring receivables. (31 December 2016: 205). As a security for these receivables, the Group holds a contractual guarantee.

The Group's collaterals for factoring receivables are as follows (if the amount of collaterals exceeds the amount of receivables during the calculation of collaterals, only the corresponding portion of the receivable is included in the below table):

<u>Collateral type</u>	30 June 2017_	<b>31 December 2016</b>
Cheques	731.239	533.007
Mortgages	7.319	8.809
Letters of guarantee	4.273	5.282
Commercial Receivable Insurance	537	-
	743.368	547.098

Except for its collaterals, the Group has TL 3.090.844 amount of leasing contract sureties as at the reporting date (31 December 2016: TL 2.438.458).

The aging of non-performing factoring receivables is as follows:

	<b>30 June 2017</b>	<b>31 December 2016</b>
Up to 90 days	-	535
Between 90 – 180 days	1.516	326
Between 180 – 360 days	1.604	1.687
Over 360 days	37.350	36.840
	40.470	39.388

The Group has contractual sureties as collateral for the above non-performing factoring receivables.

The movement of provision for non-performing factoring receivables is as follows:

	1 January-	1 January-
	<b>30 June 2017</b>	30 June 2016
Provision at the beginning of the period	(38.547)	(31.143)
Provision set during the period	(1.609)	(4.230)
Collections	1.700	1.080
Provision at the end of the period	(38.456)	(34.293)

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

### 8. LEASE RECEIVABLES

## A. Financial Lease Receivables

Net finance lease receivables

As at 30 June 2017 and 31 December 2016, details of finance lease receivables are as follows:

<u>30 June 2017</u>	<b>Short Term</b>	<b>Long Term</b>	<u>Total</u>
Invoiced finance lease receivables	62.601	_	62.601
Finance lease income accruals	19.494	-	19.494
Non-performing finance lease receivables (*)	180.268	26.860	207.128
Uninvoiced finance lease receivables	1.743.678	2.676.585	4.420.263
Less: Unearned interest income	(272.704)	(294.570)	(567.274)
Leasing contracts in progress (**)	· -	105.529	105.529
Advances given for lease transactions	-	188.804	188.804
Specific provisions (*)	(103.867)	(15.476)	(119.343)
Net finance lease receivables	1.629.470	2.687.732	4.317.202
<u>31 December 2016</u>	<b>Short Term</b>	<b>Long Term</b>	<u>Total</u>
Invoiced finance lease receivables	51.894	-	51.894
Finance lease income accruals	20.839	-	20.839
Non-performing finance lease receivables (*)	165.958	25.478	191.436
Uninvoiced finance lease receivables	1.612.944	2.575.188	4.188.132
Less: Unearned interest income	(249.994)	(288.394)	(538.388)
Leasing contracts in progress (**)	-	96.439	96.439
Advances given for lease transactions	-	102.232	102.232
Specific provisions (*)	(96.820)	(14.864)	(111.684)

<sup>(\*)</sup> Presented as non-performing receivables in the accompanying consolidated statement of financial position.

1.504.821

2.496.079

4.000.900

As at 30 June 2017, analysis of finance lease receivables according to their maturities is as follows:

						2022 and	
	<u>2017 (**)</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>after</u>	<b>Total</b>
Finance lease							
receivables (gross) (*)	1.116.460	1.491.666	1.001.763	527.597	271.928	180.729	4.590.143
Unearned interest	(149.264)	(216.237)	(115.070)	(51.458)	(21.154)	(14.091)	(567.274)
Finance lease						-	
receivables (net)	967.196	1.275.429	886.693	476.139	250.774	166.638	4.022.869

<sup>(\*)</sup> Leasing contracts in progress and advances given balances are not included in the maturity analysis as they have not been scheduled to payment plans yet.

<sup>(\*\*)</sup> The Group purchases machinery and equipment from domestic and foreign suppliers on behalf of the lessees on the basis of the leasing contract terms. As at 30 June 2017 and 31 December 2016, leasing contracts in progress balance includes the total amount paid for these machinery and equipment but not charged to the lessees yet.

<sup>(\*\*)</sup> Non-performing finance lease receivables amounting to TL 87.785 are presented in 2017 column since their collection dates are not certain.

## İŞ FİNANSAL KİRALAMA ANONİM ŞİRKETİ AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

### 8. LEASE RECEIVABLES (Continued)

As at 31 December 2016, analysis of finance lease receivables according to their maturities is as follows:

	<u>2017(**)</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>	2022 and <u>after</u>	<u>Total</u>
Finance lease							
receivables (gross)(*)	1.765.429	1.168.087	743.990	351.657	168.953	142.501	4.340.617
Unearned interest	(249.994)	(152.819)	(76.360)	(32.807)	(14.247)	(12.161)	(538.388)
Finance lease	_						
receivables (net)	1.515.435	1.015.268	667.630	318.850	154.706	130.340	3.802.229

<sup>(\*)</sup> Leasing contracts in progress and advances given balances are not included in the maturity analysis as they have not been scheduled by the payment plans yet.

As at 30 June 2017, the average compound interest rates applicable for the finance lease receivables are 13,99 % for TL, 5,69 % for USD, and 4,83 % for EUR (31 December 2016: 14,42 % for TL, 5,88 % for USD, and 5,64 % for EUR).

As at 30 June 2017, details of finance lease receivables in terms of currency types are as follows:

Currency	Principal in foreign currency	Principal (*) (Net)	Unearned interest in <u>foreign currency</u>	Unearned <u>interest</u>
USD	264.551.423	927.808	24.122.947	84.306
EUR	376.709.376	1.507.968	40.411.850	161.769
CHF	2.484.528	9.075	222.655	813
TL	-	1.578.018	-	320.386
Total		4.022.869		567.274

<sup>(\*)</sup> Leasing contracts in progress and advances given balances are not included in details of finance lease receivables in terms of currency types.

As at 31 December 2016, details of finance lease receivables in terms of currency types are as follows:

Currency	Principal in foreign currency	Principal (*) (Net)	Unearned interest in foreign currency	Unearned <u>interest</u>
USD	257.515.810	906.250	22.276.337	78.120
EUR	396.878.165	1.472.378	45.120.754	167.393
CHF	2.750.638	9.477	274.766	947
TL		1.414.124	-	291.928
Toplam		3.802.229		538.388

<sup>(\*)</sup> Leasing contracts in progress and advances given balances are not included in details of finance lease receivables in terms of currency types.

<sup>(\*\*)</sup>Non-performing finance lease receivables amounting to TL 79.752 are presented in 2017 column since their collection dates are not certain.

### İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 8. LEASE RECEIVABLES (Continued)

The collaterals obtained by the Group, except for the leased assets, for its all finance lease receivables, except for non-performing finance lease receivables are as follows (if the amount of collaterals exceeds the amount of receivables during the calculation of collaterals, only the corresponding portion of the receivable is included in the below table):

Collateral type:	<b>30 June 2017</b>	<b>31 December 2016</b>
Mortgages	188.853	163.184
Pledged equity	43.714	44.680
Pledged commercial	36.196	37.803
Letters of guarantee	17.709	16.987
Cash blockages	3.406	3.331
Equity security	2.450	2.950
Pledged account	957	909
Guarantors	365	445
	293.650	270.289

In addition to collaterals above, the Group also has sureties amounting to TL 3.618.844, pledged vehicles amounting to TL 3.096. (31 December 2016: sureties amounting to TL 3.355.111, pledged vehicles amounting to TL 46.238, pledged machines amounting to TL 30.000).

As at the end of the reporting date, the Group did not recognize provision for invoiced finance lease receivables overdue less than 150 days classified under the finance lease receivables amounting to TL 62.601 (31 December 2016: TL 51.894) since the Group management assessed that there is no deterioration in the collection capacity and therefore these receivables are recoverable. The aging analysis of such receivables is as follows:

	<b>30 June 2017</b>	<b>31 December 2016</b>
Up to 30 days	32.937	40.003
Between 30 – 60 days	7.542	5.717
Between 60 – 90 days	7.392	3.115
Between 90 – 150 days	14.730	3.059
Total overdue	62.601	51.894
Not due amount	427.718	286.823
	490.319	338.717

Details of the collaterals obtained by Group for overdue lease receivables mentioned above are as follows:

Collateral type	30 June 2017	<b>31 December 2016</b>
Mortgages	67.518	58.969
Pledged equity	25.814	26.780
Letters of guarantee	2.170	1.690
Pledged account	957	909
Cash blockages	119	1
Guarantor	66	101
	96.644	88.450

In addition to above guarantees, the Group also has sureties amounting to TL 393.556, pledged vehicles amounting to TL 119. (31 December 2016: sureties amounting to TL 246.541, pledged vehicles amounting to TL 3.728).

### İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

## 8. LEASE RECEIVABLES (Continued)

In determining the recoverability of the finance lease receivables, the Group considers any change in the credit quality of receivables from the date that receivable was initially recognized to the reporting date. The Group does not have significant credit risk concentration. The sectoral distribution of the finance lease receivables are given in Note 40.

Starting from 24 December 2013, the Group measures and recognizes losses incurred or to be incurred from its receivables in accordance with the requirements of the "Communiqué on Procedures and Principles for the Provisions to be set aside by Financial Leasing, Factoring and Financing Companies for their Receivables" issued by BRSA.

As at 30 June 2017 and 31 December 2016, the aging of non-performing finance lease receivables is as follows:

	<b>30 June 2017</b>	31 December 2016
Between 150 – 240 days	2.903	5.091
Between 240 – 360 days	16.725	8.499
Over 360 days	50.039	48.090
Uninvoiced non-performing finance lease receivables	141.649	130.224
Unearned interest of non-performing finance lease receivables	(4.188)	(468)
	207.128	191.436

Collaterals obtained for non-performing finance lease receivables as at 30 June 2017 and 31 December 2016 are as follows:

Guarantee type:	30 June 2017	<b>31 December 2016</b>
Mortgages	9.672	9.687
	9.672	9.687

In addition to the above collaterals, the Group also has sureties amounting to TL 132.318, leased equipments amounting to TL 64.067 and pledged vehicles amounting to TL 1.071 (31 December 2016: sureties amounting to TL 123.552, pledged vehicles amounting to TL 1.120 and leased equipments amounting to TL 57.077).

The movement of provision for non-performing finance lease receivables is as follows:

Movement of specific provisions:	1 January-	1 January-
	<b>30 June 2017</b>	<b>30 June 2016</b>
Provision at the beginning of the period	(111.684)	(108.607)
Provision set during the period	(8.008)	(8.115)
Collections	349	1.121
Provision at the end of the period	(119.343)	(115.601)

## İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

## 8. LEASE RECEIVABLES (Continued)

## **B.** Operating Lease Receivables

	30 June 2017	<b>31 December 2016</b>
Operating Lease Receivables	5	5
	5	5

As at 30 June 2017 and 31 December 2016 analysis of operating lease receivables according to their maturities is as follows:

	30 June 2017	31 December 2016
2017 Year	155	247
2018 Year	309	247
2019 Year	304	242
2020 Year	39	
	807	736

### 9. RELATED PARTIES

As at 30 June 2017 and 31 December 2016, details of related party balances are as follows:

	30 June 2017	<b>31 December 2016</b>
Finance lease receivables from related parties		
KKB Kredi Kayıt Bürosu A.Ş.	22.230	21.971
Bayek Tedavi Sağlık Hizmetleri ve İşletmeciliği A.Ş.	18.505	25.328
İş Gayrimenkul Yatırım Ortaklığı A.Ş.	6.187 -	11.659
Tukaş Gıda San. ve Tic. A.Ş.	4.915	6.650
Numnum Yiyecek ve İçecek A.Ş.	1.525	699
Bankalararası Kart Merkezi A.Ş.	709	899
Kanyon Yönetim İşletim ve Pazarlama A.Ş.	549	702
Toksöz Spor Malzemeleri Ticaret A.Ş.	54	84
Radore Veri Merkezleri Hizm. A.Ş.		201
Total	54.674	68.193
Operating Lease Receivables From Related Parties		
Türkiye Sınai Kalkınma Bankası A.Ş.	5	5
Total	5	5
Factoring receivables from related parties		
Bayek Tedavi Sağlık Hizmetleri ve İşletmeciliği A.Ş.	49.900	19.900
Ortopro Tıbbi Aletler San ve Tic. A.Ş.	15.832	13.606
Toksöz Spor Malzemeleri Ticaret A.Ş.	1.278	-
Nevotek Bilişim Ses Ve İletişim Sist.San. Ve Tic. A.Ş.	1.169	-
Total	68.179	33.506

## İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

## 9. RELATED PARTIES (Continued)

	30 June 2017	<b>31 December 2016</b>
Payables to related parties		
Anadolu Anonim Türk Sigorta Şirketi (Insurance Premium)	17.871	16.263
İş Merkezleri Yönetim ve İşletim A.Ş.	9	98
İş Net Elekt.Bilgi Ür.Dağ.Tic.ve İlet.Hiz.A.Ş	1 -	- 3
KKB Kredi Kayıt Bürosu A.Ş.		4
Total	17.881	16.368
Deposits placed to related parties		
Türkiye İş Bankası A.Ş. time deposit	197.571	328.246
Türkiye İş Bankası A.Ş. demand deposit	29.214	22.540
Türkiye Sınai Kalkınma Bankası A.Ş.demand deposit	26	9
İş AG demand deposit	14	-
Total	226.825	350.795
Derivative financial liabilities held for trading from related parties		
Türkiye İş Bankası A.Ş.	15.688	13.336
Türkiye Sınai Kalkınma Bankası A.Ş.	-	5.294
Total	15.688	18.630
Derivative financial assets held for trading from related parties		
Türkiye Sınai Kalkınma Bankası A.Ş.	499	-
Türkiye İş Bankası A.Ş.	7.131	278
Total	7.630	278

As at 30 June 2017 and 31 December 2016, details of borrowings from related parties are as follows:

## Borrowings from related parties

Türkiye İş Bankası A.Ş.

<b>Currency</b>	<b>Interest Rate %</b>	<u>Maturity</u>	<b>30 June 2017</b>
TL	16,49% - 16,75%	03.07.2017 - 15.06.2018	153.222
			153.222
Currency	Interest Rate %	<u>Maturity</u>	31 December 2016
TL	12,68%	15.06.2018	4.500
			4.500

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

### 9. RELATED PARTIES (Continued)

Türkiye Sınai Kalkınma Bankası A.Ş.

Currency	<b>Interest Rate %</b>	<u>Maturity</u>	<b>30 June 2017</b>
TL	13,95%	03.07.2017	151.770
USD	2,53% - 2,68%	15.09.2017- 15.09.2018	20.769
EUR	2,26% - 3,45%	15.09.2017 - 30.06.2022	184.362
			356.901
Currency	Interest Rate %	<u>Maturity</u>	<b>31 December 2016</b>
TL	11,07%	02.01.2017	100.028
USD	2,35% - 3,88%	15.06.2017-15.09.2018	30.532
EUR	0,90% - 2,50%	15.06.2017-30.06.2022	165.530
			296.090
<u>İş Bank AG</u>			
Currency	<b>Interest Rate %</b>	<u>Maturity</u>	31 December 2016
EUR	1,80%	Overdraft	6.337
			6.337

For the periods ended 30 June 2017 and 30 June 2016, finance income and expenses from related parties are as follows:

	01.01.2017- 30.06.2017	01.04.2017- 30.06.2017	01.01.2016- 30.06.2016	01.04.2016- 30.06.2016
Finance lease interest income from related parties				
Bayek Tedavi Sağlık Hizmetleri ve İşletmeciliği A.Ş	731	402	799	390
İş Gayrimenkul Yatırım Ort.A.Ş	558	336	1.229	576
KKB Kredi Kayıt Bürosu	491	252	124	68
Tukaş Gıda San. Ve Tic.A.Ş.	382	209	1.658	803
Numnum Yiyecek ve İçecek A.Ş.	62	28	64	31
Bankalararası Kart Merkezi A.Ş.	58	31	79	39
Kanyon Yönetim İşletim Ve Pazarlama A.Ş.	18	10	24	11
Toksöz Spor Malzemeleri Tic. A.Ş.	6	3	3	3
Radore Veri Merkezi Hizm.A.Ş	2	2	18	8
Ortopro Tıbbi Aletler San ve Tic. A.Ş.	-	-	10	3
Total	2.308	1.273	4.008	1.932

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

## 9. RELATED PARTIES (Continued)

Interest income from related parties	01.01.2017- 30.06.2017	01.04.2017- 30.06.2017	01.01.2016- 30.06.2016	01.04.2016- 30.06.2016
Türkiye İş Bankası A.Ş.	817	379	1.130	1.067
Total	817	379	1.130	1.067
Divided in come for an alated anation				
<u>Dividend income from related parties</u> İş Yatırım Menkul Değerler A.Ş.	2 190		1 751	
İş Net Elektr.Bilgi Ür.Dağ.Tic.ve İlet.Hiz.A.Ş.	2.189 234	204	1.751 100	-
Efes Varlık Yönetim A.Ş.	234	204	760	_
Total	2.423	204	2.611	
Total	2.423	204	2.011	
Finance expense				
Türkiye Sınai Kalkınma Bankası A.Ş.	11.014	6.786	3.791	2.594
İş Yatırım Menkul Değerler A.Ş.	2.570	1.369	1.399	914
Türkiye İş Bankası A.Ş.	1.619	1.140	14.600	7.135
İşbank AG	9	3	8	1
Total	15.212	9.298	19.798	10.644
Rent expense				
Türkiye İş Bankası A.Ş.	2.278	1.139	2.085	1.643
Total	2.278	1.139	2.085	1.643
Commission income Anadolu Anonim Türk Sigorta Şirketi Total	2.335 2.335	1.312 1.312	1.960 <b>1.960</b>	1.232 1.232
Production and the first transfer of the state of the sta				
Factoring commission income from related parties Ortopro Tibbi Aletler San ve Tic. A.Ş.	44	25	55	11
Şişe Cam Dış Tic.AŞ.	44	-	52	31
Total	44	25	107	42
			107	
Factoring interest income from related parties				
Bayek Tedavi Sağlık Hiz. ve İşletmeciliği A.Ş.	2.361	1.632	2.270	1.141
Ortopro Tibbi Aletler San ve Tic. A.Ş.	897	477	327	110
Nevotek Inc.	-	-	31	31
Nevotek Bil.Ses ve İlet. Sist. San.ve Tic. A.Ş	16	14	19	10
Total	3.274	2.123	2.647	1.292
26 . 10 . 1				
Mutual funds income Türkiye İş Bankası A.Ş.	184	107	226	05
Total	184	107 <b>107</b>	326 <b>326</b>	95 <b>95</b>
	104	107	320	93

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 9. **RELATED PARTIES (Continued)**

	01.01.2017- 30.06.2017	01.04.2017- 30.06.2017	01.01.2016- 30.06.2016	01.04.2016- 30.06.2016
Operation lease income	0000012017	2010012017	2010012010	20.00.2010
Türkiye Sınai Kalkınma Bankası A.Ş.	113	58	4	4
TSKB Sürdürülebilirlik Danışmanlığı A.Ş.	2	1	-	_
TSKB Gayrimenkul Değerleme A.Ş.	26	16	-	_
Total	141	75	4	4

As at 30 June 2017 and 31 December 2016, nominal values of derivative transactions with Türkiye İş Bankası A.Ş. are as follows:

	<b>30 June 2</b>	2017	<b>31 December 2016</b>		
	Purchase	Sale	Purchase	Sale	
Forward Transactions	-	-	-	-	
Swap Transactions	343.819	332.967	269.304	252.284	
Total	343.819	332.967	269.304	252.284	

As at 30 June 2017 and 31 December 2016, nominal values of derivative transactions with Türkiye Sınai Kalkınma Bankası A.Ş. are as follows:

	30 June 2	2017	<b>31 December 2016</b>		
	Purchase	Sale	Purchase	Sale	
Swap Transactions	42.274	42.085	208.525	211.152	
Total	42,274	42.085	208.525	211.152	

As at 30 June 2017 and 31 December 2016, the amount of the Company's issued debt securities in related parties' securities portfolio are as follows:

	30 June 2017	<b>31 December 2016</b>
İş Girişim Sermayesi Yatırım Ortaklığı A.Ş	3.795	-
Türkiye İş Bankası A.Ş.	1.041	2.108
İş Portföy Yönetimi A.Ş.	1.002	-
İş Yatırım Ortaklığı A.Ş.	472	8.928
İş Yatırım Menkul Değerler A.Ş.	2	4.444
Anadolu Anonim Türk Sigorta Şirketi	-	5.084
Total	6.312	20.564

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 9. **RELATED PARTIES (Continued)**

#### Renumeration of key management (\*)

For the period ended 30 June 2017 and 30 June 2016, the remuneration of the key management during year comprised the following:

	01.01.2017- 30.06.2017	01.04.2017- 30.06.2017	01.01.2016- 30.06.2016	01.04.2016- 30.06.2016
Salaries and other short-term				
benefits (**)	4.017	1.757	3.465	1.493
	4.017	1.757	3.465	1.493

<sup>(\*)</sup> Key management consists of members of the board of directors, general manager and assistant general managers.

#### 10. TANGIBLE ASSETS

For the periods ended 30 June 2017 and 30 June 2016, movements in tangible assets are as follows:

	Furniture	Operating	Other			
	and	Lease	Tangible	Real	Leasehold	
	Fixtures	Assets	Assets	Estate	Improvements	Total
Cost						
Opening balance at 1 January 2017	4.736	627	1.479	15.130	3.625	25.597
Additions	346	192	-	-	42	580
Transfer	15	-	(23)	-	(7)	(15)
Disposals	(25)	-	-	-	-	(25)
Impairment provision on tangible assets	-	-	-	-	-	-
Closing balance at 30 June 2017	5.072	819	1.456	15.130	3.660	26.137
Accumulated depreciation						
Opening balance at 1 January 2017	(3.315)	(62)	(1.479)	(164)	(3.148)	(8.168)
Depreciation for the period	(239)	(118)	· -	(119)	(153)	(629)
Transfer	(10)	` -	23	-	3	16
Disposals	7	-	-	-	-	7
Closing balance at 30 June 2017	(3.557)	(180)	(1.456)	(283)	(3.298)	(8.774)
Carrying amounts at 30 June 2017	1.515	639		14.847	362	17.363
Carrying amounts at 1 January 2017	1.421	565		14.966	477	17.429

<sup>(\*\*)</sup> Consists of monetary benefits such as; salaries, bonuses and premiums along with vehicle rentals and other associated expenses.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

### 10. TANGIBLE ASSETS (Continued)

	Furniture and Fixtures	Operating Lease Assets	Other Tangible Assets	Real Estate	Leasehold Improvements	Total
Cost						
Opening balance at 1 January 2016	4.333	-	1.867	15.130	3.604	24.934
Additions	428	140	-	-	21	589
Disposals	(34)	-	(388)	-	-	(422)
Impairment provision on tangible assets	_	_	_	_	_	_
Closing balance at 30 June 2016	4.727	140	1.479	15.130	3.625	25.101
Accumulated depreciation Opening balance at 1 January 2016	(2.969)		(1.867)	(123)	(2.840)	(7.799)
	` /	(2)	(1.607)	` ′	, , ,	, ,
Depreciation for the period Disposals	(247) 24	(3)	388	(53)	(155)	(458) 412
Closing balance at 30 June 2016	(3.192)	(3)	(1.479)	(176)	(2.995)	(7.845)
Carrying amounts at 30 June 2016	1.535	137		14.954	630	17.256
Carrying amounts at 1 January 2016	1.364	-	-	15.007	764	17.135

As at 30 June 2017 and 30 June 2016, there is no restriction and mortgage on the tangible assets of the Group.

#### 11. INTANGIBLE ASSETS

For the periods ended 30 June 2017 and 30 June 2016, movements in intangible assets are as follows:

	30 June 2017	30 June 2016
Cost		
Opening balance at 1 January	5.042	3.696
Additions	880	217
Transfer	(15)	-
Disposals	<u> </u>	-
Closing balance at the end of the period	5.907	3.913
Amortization		
Opening balance at 1 January	(2.618)	(2.110)
Amortization for the period	(383)	(246)
Transfer	15	-
Disposals		-
Closing balance at the end of the period	(2.986)	(2.356)
Carrying amounts	2.921	1.557
Carrying amounts		1,557

<sup>(\*)</sup> The Group's intangible assets consist of software.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 12. GOODWILL

The Company has purchased nominal shares of İş Faktoring A.Ş. amounting to TL 12.517 in consideration of USD 10.952.375 on 11 August 2004. The ownership rate of the Company in this subsidiary is 78,23%. Goodwill has arisen amounting to TL 166 on purchased equity of TL 16.603. As at 30 June 2017, net amount of goodwill is TL 166 (31 December 2016: TL 166). Based on TFRS 3, for the annual periods beginning on or after 30 June 2004 the Group has ceased amortization of goodwill arising from the acquisitions before 1 January 2005.

#### 13. DEFERRED TAX ASSETS AND LIABILITIES

As at 30 June 2017 and 31 December 2016, details of deferred tax assets and deferred tax liabilities based on the temporary differences calculated by the prevailing tax rate are as follows:

Temporary differences subject to deferred tax	30 June 2017	31 December 2016
Allowance for doubtful finance lease receivables	109.307	102.022
Investment incentive – with witholding tax	22.623	33.364
Unearned factoring income	18.258	11.228
Reserve for employee benefits	4.050	3.573
Provision for lawsuit	3.352	3.169
Employee bonus accrual	1.826	2.713
Unused vacation	1.573	1.128
Prepaid expenses	1.108	1.535
Tax losses	859	-
BRSA share	446	215
Expense accruals	75	-
Tax base differences in tangible and intangible assets	(1.930)	(1.855)
Finance lease adjustment	(3.998)	(5.441)
Valuation differences on financial instruments	(15.403)	63.266
Finance lease income accruals	(19.669)	(21.036)
Other	115	114
	122.592	193.995
Deferred tax assets / (liabilities)	30 June 2017	31 December 2016
A 11	21.061	20.404

<u>Deferred tax assets / (liabilities)</u>	30 June 2017	31 December 2016
Allowance for doubtful finance lease receivables	21.861	20.404
Unearned factoring income	3.652	2.246
Reserve for employee benefits	810	715
Provision for lawsuit	670	634
Employee bonus accrual	365	543
Unused vacation	315	226
Prepaid expenses	222	307
Tax losses	172	=
BRSA share	89	43
Investment incentive – with witholding tax	45	67
Expense accruals	15	-
Tax base differences in tangible and intangible assets	(386)	(371)
Finance lease adjustment	(800)	(1.088)
Valuation differences on financial instruments	(3.081)	12.653
Finance lease income accruals	(3.934)	(4.208)
Other	24	22
Deferred tax asset	20.039	32.193

Tax rate used in computation of deferred tax assets and liabilities is 0,2% for "Investment incentives with witholding tax" and 20% for the other items (31 December 2016: 0,2% and 20%).

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

### 13. DEFERRED TAX ASSETS AND LIABILITIES (Continued)

#### **Investment Incentive:**

The statement "limited to 2006, 2007 and 2008 only" in the 69th Article of the Income Tax Law No. 193, which was cancelled by the Constitutional Court decision No. 2009/144 and published in the Official Gazette on 8 January 2010, was re-regulated by the Law No. 6009 Article 5, published in the Official Gazette No. 27659, dated 1 August 2010. This new legislation enabled without any year limitation the continued utilization of investment allowances, which are carried forward due to insufficient current year earnings. However, the amount of investment allowance to be utilised may not exceed 25% of earnings for the year. With this change, corporation tax rate adopted for corporations benefiting from investment allowance is determined at the current rate (20 %) instead of the previous rate of 30 %. The clause "The amount which to be deducted as investment incentive to estimate tax base cannot exceed 25 % of related income" which has been added to first clause of the temporary 69th article of Law No:193 with the 5th article of Law No:6009 on Amendments to Income Tax Law and Some Other Laws and Decree Laws has been abrogated with the decision of the Constitutional Court dated 9 February 2012 no. 2012/9. Subsequent to the decision of the Court, necessary amendments has been made by Revenue Administration Department for the tax payers to utilize investment incentives in their 2011 tax declarations without taking 25 % limit into account. The Group may utilise TL 22.623 (31 December 2016: TL 33.364) of its unused investment allowances as offset against its future profits. The Group has TL 45 (31 December 2016: TL 67) of deferred tax assets comprising of unused investment allowances, which may be offset against future profits. Partial or whole recoverable amounts of deferred tax assets are estimated based on the current conditions.

Movements in deferred tax assets are as follows:

	30 June 2017	30 June 2016
Opening balance at 1 January	32.193	33.418
Deferred tax income/(expense)	(12.154)	(11.882)
Recognized in other comprehensive income	- · · · · · · · · · · · · · · · · · · ·	-
Closing balance	20.039	21.536

#### 14. ASSETS HELD FOR SALE AND DISCONTINUED OPERATIONS

As at 30 June 2017 and 31 December 2016, details of assets held for sale and discontinued operations are as follows:

	30 June 2	017	31 Decembe	r 2016
	TL	FC	TL	FC
Assets held for sale (*)	1.097	-	899	_
	1.097	-	899	-

<sup>(\*)</sup> Consist of properties acquired as a result of the legal proceedings in relation to its non-performing receivables.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 15. OTHER RECEIVABLES, OTHER ASSETS AND PREPAID EXPENSES

As at 30 June 2017 and 31 December 2016, details of other receivables are as follows:

	30 June 2	<b>30 June 2017</b>		r 2016
	TL	FC	TL	FC
Insurance receivables	3.495	3.723	2.966	2.861
Others	1.011	65	1.682	23
	4.506	3.788	4.648	2.884

As at 30 June 2017 and 31 December 2016, prepaid expenses are as follows:

	<b>30 June 2017</b>		<b>31 December 2016</b>	
	TL	FC	TL	FC
Commissions expense on debt securities				
issued and funds borrowed	17.119	-	19.030	-
Others	2.426	-	2.206	-
	19.545	-	21.236	-

As at 30 June 2017 and 31 December 2016, details of other assets are as follows:

	30 June 20	<b>30 June 2017</b>		2016
	TL	FC	TL	FC
Amounts to be invoiced	690	_	682	_
Advanced given	52	_	33	-
Deposits given	30	30	21	29
Others	2.487	88	1.331	145
	3.259	118	2.067	174

### 16. FUNDS BORROWED

As at 30 June 2017 and 31 December 2016, details of funds borrowed are as follows:

	<b>30 June 2017</b>		31 Decem	ber 2016
	TL	FC	TL	FC
Short-term borrowings	3.178.326	1.013.251	2.629.149	887.135
Short-term portion of long-term borrowings	9.827	244.186	12.090	209.393
Total short-term borrowings	3.188.153	1.257.437	2.641.239	1.096.528
Long-term borrowings	130.583	1.184.991	134.442	1.289.477
Total long-term borrowings	130.583	1.184.991	134.442	1.289.477
Total borrowings	3.318.736	2.442.428	2.775.681	2.386.005

As at 30 June 2017 and 31 December 2016, borrowings has no collateral.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 16. FUNDS BORROWED (Continued)

As at 30 June 2017 and 31 December 2016, maturity analysis of borrowings is as follows:

Maturity analysis of borrowings	<b>30 June 2017</b>	<b>31 December 2016</b>
Within 1 year	4.445.590	3.737.767
Within 1-2 years	776.096	811.860
Within 2-3 years	336.156	351.257
Within 3-4 years	94.607	136.638
Within 4-5 years	41.860	59.287
5 years and over	66.855	64.877
TOTAL	5.761.164	5.161.686

As at 30 June 2017 and 31 December 2016, details of short term borrowings based on types of currency are as follows:

Currency (*)	<u>Interest rate %</u>	Original Currency Amount	30 June 2017
TL	12,50%-17,75%	3.151.465	3.151.465
USD	1,49%-4,26%	126.506.754	443.672
Euro	3,45%-4,75%	136.882.403	547.940
GBP	4,50%	1.257.636	5.711
Interest accruals			42.789
			4.191.577

Currency (*)	Interest rate %	<b>Original Currency Amount</b>	<b>31 December 2016</b>
TL	%9,50 - %17,50	2.604.300	2.604.300
USD	%1,90 - %3,88	104.929.673	369.269
Euro	%0,75 - %4,04	135.054.056	501.037
GBP	%4,50	1.253.255	5.413
AUD	%5,00	371.688	943
Interest accruals			35.322
TOTAL			3.516.284

<sup>(\*)</sup> Foreign currency indexed borrowings have been presented in TL column in the accompanying consolidated statement of financial position.

As at 30 June 2017 and 31 December 2016, details of long-term borrowings and short-term portion of long-term borrowings based on types of currency are as follows:

<u>Currency</u>	Interest rate %	<b>Original Currency Amount</b>	30 June 2017
TL	13,69% - 13,53%	80.000	80.000
USD	1,51%-4,47%	63.601.775	223.058
Euro	0,86%-3,85%	316.394.640	1.266.529
TOTAL			1.569.587
Currency	Interest rate %	<b>Original Currency Amount</b>	<b>31 December 2016</b>
<u>Currency</u> TL	<u>Interest rate %</u> % 13,38 - % 13,69	Original Currency Amount 84.475	31 December 2016 84.475
TL	<del>%13,38 - %13,69</del>	84.475	84.475

As at 30 June 2017 and 31 December 2016, compounded interest rates have been presented.

#### İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 16. FUNDS BORROWED (Continued)

As 30 June 2017 and 31 December 2016, details of borrowings based on types of interest rate are as follows:

	30 Jun	30 June 2017		ber 2016
	TL	FC	TL	FC
Fixed rate	3.255.305	1.247.702	2.697.920	1.164.337
Variable rate	63.431	1.194.726	77.761	1.221.668
	3.318.736	2.442.428	2.775.681	2.386.005

Fair values of the funds borrowed are presented in Note 40.

As at 30 June 2017, the Group has available TL 7.979.446 of unused credit lines (31 December 2016: TL 7.870.915).

#### 17. MISCELLANEOUS PAYABLES AND OTHER LIABILITIES

As at 30 June 2017 and 31 December 2016, details of miscellaneous payables are as follows:

	30 June	2017	31 Decemb	er 2016
	TL	FC	TL	FC
Payables to suppliers for lease transactions	9.340	24.841	20.077	41.074
Other payables (*)	9.135	10.972	8.383	11.191
	18.475	35.813	28.460	52.265

(\*) The Group insures the equipments that are subject to the leasing transactions and pays for the relevant costs in instalments. Other payables consist of the Group's insurance premium payables and payables to suppliers resulting from intercorporate daily operations of the Group.

The Group purchases generally in cash from the suppliers. The Group has a financial risk management policy that enables the Group to pay all its payables at their maturities.

As at 30 June 2017 and 31 December 2016, details of other liabilities are as follows:

	30 June	2017	31 Decemb	er 2016
	TL	FC	TL	FC
Advances received (*)	34.716	86.152	13.104	46.005
Others	2.884	608	5.516	661
	37.600	86.760	18.620	46.666

<sup>(\*)</sup> Advances received consist of advances received from lessees in accordance with the leasing agreements for machinery and equipments that are not readily in use of the customers.

#### 18. FINANCE LEASE OBLIGATIONS

None.

#### İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 19. DEBT SECURITIES ISSUED

	30 June 20	17	31 December	r <b>2016</b>
	TL	FC	TL	FC
Bills	1.463.868	-	1.075.685	-
Bonds issued	211.890	-	120.000	-
Interest accruals	55.181	-	36.851	-
	1.730.939		1.232.536	-

Bond issued by İş Finansal Kiralama A.Ş. having nominal value of TL 120.000 was registered in accordance with the decision of the Capital Markets Board of Turkey (numbered 12/391 dated 14 April 2016). Issuance of bond was held on 29 April 2016. The floating rate quarterly coupon bond have a maturity of 1 November 2017.

Coupon payment dates are as follows;

Date of first coupon payment (*)	3 August 2016
Date of second coupon payment (*)	2 November 2016
Date of third coupon payment (*)	1 February 2017
Date of fourth coupon payment (*)	3 May 2017
Date of fifth coupon payment	2 August 2017
Date of sixth coupon payment	1 November 2017

(\*) The first coupon payment of the bonds was held on 3 August 2016, second coupon payment of the bonds was held on 2 November 2016, third coupon payment of bonds was held on 1 February 2017, fourth coupon payment of bonds was held on 3 May 2017.

Bond issued by İş Finansal Kiralama A.Ş. having nominal value of TL 91.980 was registered in accordance with the decision of the Capital Markets Board of Turkey (numbered 12/391 dated 14 April 2016). Issuance of bond was held on 24 March 2017. The floating rate quarterly coupon bond have a maturity of 21 September 2018.

Coupon payment dates are as follows;

Date of first coupon payment (*)	23 June 2017
Date of second coupon payment	22 September 2017
Date of third coupon payment	22 December 2017
Date of fourth coupon payment	23 March 2018
Date of fifth coupon payment	22 June 2018
Date of sixth coupon payment	21 September 2018

(\*) The first coupon payment of the bonds was held on 23 June 2017.

Bond issued by İş Finansal Kiralama A.Ş. having nominal value of TL 330.000 was registered in accordance with the decision of the Capital Markets Board of Turkey (numbered 12/391 dated 14 April 2016). Issuance of bond was held on 6 January 2017. The bond have a maturity of 3 July 2017.

Bond issued by İş Finansal Kiralama A.Ş. having nominal value of TL 199.078 was registered in accordance with the decision of the Capital Markets Board of Turkey (numbered 5/158 dated 3 February 2017). Issuance of bond was held on 17 February 2017. The bond have a maturity of 14 August 2017.

### İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 19. DEBT SECURITIES ISSUED (Continued)

Bond issued by İş Finansal Kiralama A.Ş. having nominal value of TL 154.111 was registered in accordance with the decision of the Capital Markets Board of Turkey (numbered 5/158 dated 3 February 2017). Issuance of bond was held on 28 March 2017. The bond have a maturity of 22 September 2017.

Bond issued by İş Finansal Kiralama A.Ş. having nominal value of TL 134.585 was registered in accordance with the decision of the Capital Markets Board of Turkey (numbered 5/158 dated 3 February 2017). Issuance of bond was held on 11 April 2017. The bond have a maturity of 20 July 2017.

Bond issued by İş Finansal Kiralama A.Ş. having nominal value of TL 104.056 was registered in accordance with the decision of the Capital Markets Board of Turkey (numbered 5/158 dated 3 February 2017). Issuance of bond was held on 28 April 2017. The bond have a maturity of 24 October 2017.

Bond issued by İş Finansal Kiralama A.Ş. having nominal value of TL 110.000 was registered in accordance with the decision of the Capital Markets Board of Turkey (numbered 5/158 dated 3 February 2017). Issuance of bond was held on 30 May 2017. The bond have a maturity of 28 August 2017.

Bond issued by İş Finansal Kiralama A.Ş. having nominal value of TL 138.980 was registered in accordance with the decision of the Capital Markets Board of Turkey (numbered 5/158 dated 3 February 2017). Issuance of bond was held on 9 June 2017. The bond have a maturity of 5 December 2017.

Bond issued by İş Faktoring A.Ş. having nominal value of TL 231.216 was registered in accordance with the decision of the Capital Markets Board of Turkey (numbered 37/1296 dated 29 December 2016). Issuance of bond was held on 12 January 2017. The bond have a maturity of 10 July 2017.

Bond issued by İş Faktoring A.Ş. having nominal value of TL 140.772 was registered in accordance with the decision of the Capital Markets Board of Turkey (numbered 37/1296 dated 29 December 2016). Issuance of bond was held on 16 March 2017. The bond have a maturity of 11 September 2017.

#### 20. TAXES AND DUTIES PAYABLE

As at 30 June 2017 and 31 December 2016, details of taxes and duties payable are as follows:

	<b>30 June 2017</b>		31 December 2016	
	TL	FC	TL	FC
Banking and Insurance Transaction Tax	2.064	-	2.377	-
Income Tax	523	-	516	-
Social Security Premium	563	-	640	-
Value Added Tax	5.182	-	2.915	-
Corporate withholding tax	-	-	-	-
Other Tax and Liabilities	35		98	
	8.367	-	6.546	_

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 21. PROVISIONS

As at 30 June 2017 and 31 December 2016, other provisions are as follows:

	<b>30 June 2017</b>	<b>31 December 2016</b>
Provision for lawsuits	3.352	3.170
Provision for general administrative expenses	521	215
	3.873	3.385

Movements in provisions for the periods ended 30 June 2017 and 30 June 2016 are as follows:

	General provision for financial lease	Provision for	Provision for administrative
30 June 2017	receivables	lawsuits	expenses
At the beginning of the year	-	3.170	215
Additions	-	182	521
Payments	-	-	(215)
Cancellations		-	
At the end of the period	-	3.352	521

30 June 2016	General provision for financial lease receivables	Provision for lawsuits	Provision for administrative expenses
At the beginning of the year	2.752	429	214
Additions	1	893	543
Payments	(71)	-	(214)
Cancellations	-	-	-
At the end of the period	2.682	1.322	543

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 22. EMPLOYEE BENEFITS

As at 30 June 2017 and 31 December 2016, reserve for employee benefits are as follows:

	30 June 2017_	31 December 2016
Reserve for employee severance indemnity	4.050	3.573
Provision for employee bonus	1.573	2.713
Vacation pay liability	1.827	1.129
	7.450	7.415

Under the Turkish Labor Law, the companies are required to pay termination benefits to each employee who has qualified for such amount at the end of its employment contract. Also, employees who are entitled to retirement are required to be paid retirement pay in accordance with the requirements of Act no. 2422 dated 6 March 1981, Act no. 4447 dated 25 August 1999 and the amended Article 60 of the existing Social Insurance Code no. 506. Some transitional provisions related to the pre-retirement service term were excluded from the scope of the Law since the related law was amended on 23 May 2002.

TAS 19 – "Employee Benefits" requires actuarial valuation methods to be developed to estimate the enterprise's obligation under defined benefit plans. As at 30 June 2017 and 30 June 2016, the following actuarial assumptions are used in the calculation of the total liability:

	30 June 2017	30 June 2016
Discount rate	%3,43	%3,51
Inflation	%7,80	%7,00
Probability of retirement	%100	%100

For the periods ended 30 June 2017 and 30 June 2016, movement of reserve for employee severance indemnity are as follows:

	30 June 2017	30 June 2016
Balance at the beginning of the period	3.573	2.711
Cost of services	625	421
Amounts paid	(148)	(19)
Balance at the end of the period	4.050	3.113

The movement of the vacation pay liability for the periods ended 30 June 2017 and 30 June 2016 are as follows:

30 June 2017	30 June 2016
1.129	1.012
444	194
1.573	1.206
	1.129 444

The movement of the provision for employee bonus for the periods ended 30 June 2017 and 30 June 2016 are as follows:

	30 June 2017	<b>30 June 2016</b>
Balance at the beginning of the period	2.713	2.270
Increase	1.827	1.357
Reversals	(783)	-
Payment made during the period	(1.930)	(2.270)
Balance at the end of the period	1.827	1.357

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 23. CURRENT PERIOD TAX ASSET AND PAYABLE

As at 30 June 2017 and 31 December 2016, details of corporate tax provision and prepaid taxes are as follows:

	30 June 2017	<b>31 December 2016</b>
Current period corporate tax provision	-	12.611
Current period investment incentive provision	3.857	21.243
Corporation taxes paid in advance during the year	-	(5.483)
Corporate tax payable	3.857	28.371

For the periods ended 30 June 2017 and 30 June 2016, movement of corporate tax payable are as follows:

_	30 June 2017	30 June 2016
Corporate tax payable at the beginning of the year	28.371	14.506
Total income tax expense (Note:37)	3.857	3.709
Corporate taxes paid during the year	(26.925)	(15.436)
Prior period correction of withholding tax on investment	(1.446)	(634)
incentives		
Corporate tax payable	3.857	2.145

### **Current period tax assets:**

The current peiod tax asset as at 30 June 2017 and 31 December 2016 are as follows:

	<b>30 June 2017</b>	<b>31 December 2016</b>
Income taxes withheld	743	567
Total	743	567

### 24. NON-CONTROLLING INTERESTS

The Company owns 78,23% of İş Faktoring A.Ş. As at 30 June 2017, the non-controlling interests amounting to TL 33.431 (31 December 2016: TL 28.037) have been calculated on the total equity of the subsidiary and the non-controlling interests amounting to TL 4.829 (30 June 2016: TL 3.920) have been calculated on the net profit of the subsidiary.

The movements of non-controlling interests for the periods ended 30 June 2017 and 31 December 2016 are as follows:

	30 June 2017_	<b>31 December 2016</b>
Balance at the beginning of the period	28.037	21.717
Fair value changes of marketable securities	565	239
Cash Dividend to non-controlling interests	-	(1.089)
Profit/(loss) for the period	4.829	7.170
Balance at the end of the period	33.431	28.037

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 25. PAID-IN CAPITAL AND CAPITAL RESERVES

As at 30 June 2017 nominal capital of the Company is TL 650.303, the share capital of the Company consists of 65.030.264.500 shares Kurus 1 price.

As at 30 June 2017 and 31 December 2016, shareholders and their ownership percentages are as follows:

<u>Shareholders</u>	(%)	30 June 2017	(%)	<b>31 December 2016</b>
Türkiye Sınai Kalkınma Bankası A.Ş.	28,56	185.726	28,56	171.446
Türkiye İş Bankası A.Ş.	27,79	180.746	27,79	166.849
Camiş Yatırım Holding A.Ş.	0,83	5.421	0,83	5.004
Türkiye Şişe ve Cam Fab. A.Ş.	0,08	496	0,08	458
Nemtaş Nemrut Liman İşletmeleri A.Ş.	0,07	432	0,07	398
Publicly traded	42,67	277.482	42,67	256.148
TOTAL	100	650.303	100,00	600.303

Pursuant to General Assembly held on 27 March 2017, the Company increased its share capital by TL 50.000 to TL 650.303 on 25 April 2017. The increase comprises of bonus shares from previous years's profit. Capital increase has been registered on 22 June 2017.

Group A shareholders have the privilege of nominating board of directors members and audit committee members. As a result of this privilege, board of directors members and audit committee members are selected among the candidates nominated by Group A shareholders. Allocation of Group A shares among shareholders is as follows;

Shareholders	<b>30 June 2017</b>	<b>31 December 2016</b>
Türkiye İş Bankası A.Ş.	300.000.000	300.000.000
Türkiye Sınai Kalkınma Bankası A.Ş.	255.000.000	255.000.000
Türkiye Şişe ve Cam Fab. A.Ş.	22.500.000	22.500.000
Nemtaş Nemrut Liman İşletmeleri A.Ş.	22.500.000	22.500.000
Total	600.000.000	600.000.000

Any change in the articles of association of the Company is subject to the consent of Group A shareholders.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 25. PAID-IN CAPITAL AND CAPITAL RESERVES (Continued)

Capital Reserves

<u> </u>	30 June 2017	<b>31 December 2016</b>
Other Capital Reserves(*) Accumulated Other Comprehensive	1.938	1.938
Income/Expenditure Not Reclassified in Profit/Loss  Employee benefits re-measuring income/loss,  Accumulated Other Comprehensive	15	15
Income/Expenditure Reclassified in Profit/Loss  Net change in fair value of available-for-sale financial		
assets(**)	8.192	3.766
Total	8.207	3.781

<sup>(\*)</sup> Comprised of bonus shares obtained from subsidiaries.

#### 26. PROFIT RESERVES

As at 30 June 2017 and 31 December 2016, details of profit reserves are as follows:

	30 June 2017_	31 December 2016
Legal reserves	38.674	33.296
Extraordinary reserves	107.470	59.191
Total	146.144	92.487

(\*) As per the BRSA, income associated with deferred tax assets shall not be considered as cash or internally generated source and accordingly such amounts taking part of net period profit shall not be included in profit distribution and capital increase. The Group has deferred tax amounting to TL 31.247 classified in extraordinary tax income reserves which will not be distributed as at 30 June 2017 (31 December 2016: TL 33.575).

The legal reserves consist of first and second legal reserves, appropriated in accordance with the Turkish Commercial Code. The first legal reserve is appropriated out of historical statutory profits at the rate of 5% per annum, until the total reserve reaches 20% of the historical paid-in share capital. The second legal reserve is appropriated after the first legal reserve and dividends, at the rate of 10% per annum of all cash dividend distributions. Legal reserves, if less than 50% of the paid-in capital, can only be used to net-off the losses. TL 5.378 calculated on legal profit has been transferred to legal reserves by a decision of the Company's Board of Directors.

#### 27. PRIOR YEARS' PROFIT/LOSS

The Group has no retained earnings as at 30 June 2017 (31 December 2016: None).

<sup>(\*\*)</sup>Marketable securities revaluation reserve arises as a result of valuation of available for sale financial assets at their fair values. In case of disposing a financial asset valued at fair value, a portion of the revaluation reserve in connection with the disposed asset is immediately recognized in profit or loss. If the revalued financial asset is permanently impaired, a portion of the revaluation fund in connection with the impaired financial asset is also recognized in profit or loss.

#### İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 28. PROVISIONS, CONTINGENT ASSETS AND LIABILITIES

As at 30 June 2017, TL 1.286.858 of letters of guarantee are given to customs, authorities and banks (31 December 2016: TL 525.878).

As at 30 June 2017, the total risk of litigations filed and currently pending against the Group amounting to approximately TL 5.998 (31 December 2016: TL 6.294). The Group has provided a provision amounting to TL 3.352 for litigations (31 December 2016: TL 3.170) in the accompanying consolidated financial statements (Note 21). The Group management does not anticipate any further provision for the remaining litigations.

As at 30 June 2017, the Group has letter of credit commitments of USD 24.117.020, EUR 18.134.773 and CHF 1.037.000 (TL 160.962) (31 December 2016: USD 907.314, EUR 18.356.134 and CHF 317.490(TL 72.386)).

As at 30 June 2017, the Group has lease commitments of USD 4.868.572, EUR 109.397.885 and TL 220.613 (TL 675.607) (31 December 2016: USD 9.444.623, EUR 52.022.205, TL 91.520 (TL 317.755)).

As at the reporting date, the Group does not have any guarantees, pledges or mortgages given for the purpose of guaranteeing any third party payables.

As at 30 June 2017 details of derivatives are as follows:

	<b>30 June 2017</b>	
	Amount as Original Currency	TL
Currency Swap Purchases:		
EUR	12.249.171	49.033
TL	1.633.500	1.633.500
		1.682.533
Currency Swap Sales:	<del>-</del>	
USD	341.501.626	1.197.680
EUR	104.780.217	419.435
CHF	2.440.350	8.913
TL	-	-
		1.626.028

### İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

### 28. PROVISIONS, CONTINGENT ASSETS AND LIABILITIES (Continued)

As at 31 December 2016 details of derivatives are as follows:

	31 December 2016	
	Amount as Original Currency	TL
Currency Swap Purchases:		
USD		
EUR	12.051.213	44.709
TL	1.067.139	1.067.139
		1.111.848
Currency Swap Sales:		
USD	214.180.000	753.742
EUR	100.680.217	373.514
GBP	2.727.450	9.397
TL	-	-
		1.136.653

Group's derivative transactions performed with related parties are presented in Note 9.

The Group has TL 16.353 of unrealized loss and TL 31.756 of unrealized profit in relation to the fair value changes of swap transactions designated at through profit or loss at 30 June 2017 (Note 4) (31 December 2016: TL 63.777 loss and TL 511 income).

As at 30 June 2017, analysis of derivatives according to their maturities is as follows:

	<u>Short Term</u>	Long Term	<u>Total</u>
Currency Swap Purchases	1.468.128	214.406	1.682.534
Currency Swap Sales	1.441.379	184.649	1.626.028
Forward Purchase Transactions	-	-	-
Forward Sales Transactions	_	-	-

As at 31 December 2016, analysis of derivatives according to their maturities is as follows:

	<u>Short Term</u>	Long Term	<u>Total</u>
Currency Swap Purchases	998.535	113.313	1.111.848
Currency Swap Sales	1.038.027	98.626	1.136.653
Forward Purchase Transactions	-	-	-
Forward Sales Transactions	_	_	-

#### İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 29. SEGMENT REPORTING

Information regarding the Group's operating business segments is based on the Group's management and internal reporting structure.

Segment capital expenditure is the total cost incurred during the period to acquire tangible assets and intangible assets except goodwill.

#### **Business segments**

The Group comprises the following main business segments:

• Leasing Includes the Group's finance lease activities

• Factoring operations Include the Group's factoring activities

30 June 2017	Leasing	Factoring	Consolidation Adjustments	Consolidated
Total assets Total liabilities	4.783.820 3.985.889	3.878.434 3.724.832	(53.766)	8.608.488 7.710.721
Net profit for the year	40.392	22.181	(4.829)	57.744
<b>31 December 2016</b>			Consolidation	
	T again a	- ·		
	Leasing	<b>Factoring</b>	Adjustments	Consolidated
Total assets	4.508.327	3.025.425	(53.766)	<b>Consolidated</b> 7.479.986
Total assets Total liabilities				

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

## 29. SEGMENT REPORTING (Continued)

<u>30 June 2017</u>			Consolidation	
	Leasing	Factoring	Adjustments	Total
Operating Income	171.175	139.958	-	311.133
Financial Expenses (-)	(118.479)	(148.947)	-	(267.426)
Gross Profit / Loss	52.696	(8.989)	-	43.707
Operating Expense (-)	(20.205)	(12.045)	-	(32.250)
Gross Operating Profit/Loss	32.491	(21.034)	-	11.457
Other Operating Income	83.175	262.871	-	346.046
Provision for Losses on Non-Performing Receivables (-)	(8.008)	(1.609)	-	(9.617)
Other operating Expenses (-)	(56.420)	(212.882)	-	(269.302)
Net Operating Profit / Loss	51.238	27.346	-	78.584
Profit or Loss from Continuing Operations	51.238	27.346	-	78.584
Provision for Taxes from Continuing Operations (±)	(10.846)	(5.165)	-	(16.011)
Net Profit or Loss from Continuing Operations	40.392	22.181	-	62.573
Non-controlling Interests	=	=	(4.829)	(4.829)
Net Profit or Loss for the Period	40.392	22.181	(4.829)	57.744
Fixed Asset Additions	890	570	-	1.460
Depreciation and Amortisation	(775)	(237)	-	(1.012)
20 J 2017			G 11.4	

<u>30 June 2016</u>			Consolidation	
	Leasing	Factoring	Adjustments	Total
Operating Income	135.983	80.433	-	216.416
Financial Expenses (-)	(85.774)	(58.151)	-	(143.925)
Gross Profit / Loss	50.209	22.282	-	72.491
Operating Expense (-)	(18.064)	(8.997)	-	(27.061)
Gross Operating Profit/Loss	32.145	13.285	-	45.430
Other Operating Income	116.216	61.702	(3.912)	174.006
Provision for Losses on Non-Performing Receivables (-)	(8.116)	(4.230)	-	(12.346)
Other operating Expenses (-)	(85.947)	(48.754)	-	(134.701)
Net Operating Profit / Loss	54.298	22.003	(3.912)	72.389
Profit or Loss from Continuing Operations	54.298	22.003	(3.912)	72.389
Provision for Taxes from Continuing Operations (±)	(11.595)	(3.996)	-	(15.591)
Net Profit or Loss from Continuing Operations	42.703	18.007	(3.912)	56.798
Non-controlling Interests	-	-	(3.920)	(3.920)
Net Profit or Loss for the Period	42.703	18.007	(7.832)	52.878
Fixed Asset Additions	592	214	-	806
Depreciation and Amortisation	(516)	(188)	-	(704)

#### İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 30. EVENTS AFTER THE REPORTING PERIOD

Bond issued by İş Finansal Kiralama A.Ş. having nominal value of TL 180.000 was registered in accordance with the decision of the Capital Markets Board of Turkey (numbered 5/158 dated 3 February 2017). Issuance of bond was held on 20 July 2017. The bond have a maturity of 15 January 2018.

Bond issued by İş Finansal Kiralama A.Ş. having nominal value of TL 330.000 was held on 6 January 2017. The bond payment has been made on 3 July 2017.

Bond issued by İş Finansal Kiralama A.Ş. having nominal value of TL 134.585 was held on 11 April 2017. The bond payment has been made on 20 July 2017.

Bond issued by İş Faktoring A.Ş. having nominal value of TL 231.216 was held on 12 January 2017. The bond payment has been made on 10 July 2017.

Bond issued by İş Faktoring A.Ş. having nominal value of TL 113.190 was registered in accordance with the decision of the Capital Markets Board of Turkey (numbered 23/764 dated 5 June 2017). Issuance of bond was held on 10 July 2017. The bond have a maturity of 5 January 2018.

#### 31. OPERATING INCOME

For the periods ended 30 June 2017 and 30 June 2016, details of operating income are as follows:

	01.01.2017 -	01.04.2017 -	01.01.2016-	01.04.2016 -
	30.06.2017	30.06.2017	30.06.2016	30.06.2016
Finance Lease income	171.034	87.907	135.979	68.180
Operating lease income	141	75	4	4
Factoring income	139.958	76.169	80.433	38.692
	311.133	164.151	216.416	106.876

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 32. OPERATING EXPENSES

For the periods ended 30 June 2017 and 30 June 2016, operating expenses are as follows:

	01.01.2017 -	01.04.2017 -	01.01.2016-	01.04.2016-
	<u>30.06.2017</u>	<u>30.06.2017</u>	<u>30.06.2016</u>	30.06.2016
Personnel expenses	(19.784)	(9.993)	(16.449)	(8.181)
Office rent and contribution expenses	(2.387)	(901)	(2.505)	(1.247)
Provision for employee severance				
indemnity	(625)	(313)	(421)	(118)
Travel and car expenses	(883)	(368)	(702)	(366)
Information technology expenses	(990)	(354)	(884)	(399)
Consultancy expenses	(223)	(68)	(287)	(107)
Depreciation and amortisation expense	(1.012)	(490)	(704)	(343)
Advertising expense	(253)	(149)	(137)	(86)
Capital increase expense	(159)	(43)	(488)	(419)
Board of Directors attendance fee	(851)	(320)	(1.015)	(548)
Communication expenses	(193)	(41)	(187)	(140)
Insurance expenses	(158)	(17)	(39)	(21)
Tax and duties	(763)	(329)	(705)	(495)
BRSA fee	(412)	(169)	(383)	(191)
Representation expense	(50)	(11)	(63)	(53)
Write-off expense	(25)	-	-	-
Other general administrative expenses	(3.482)	(2.472)	(2.092)	(491)
	(32.250)	(16.038)	(27.061)	(13.205)

#### 33. OTHER OPERATING INCOME

For the periods ended 30 June 2017 and 30 June 2016, details of other operating income are as follows:

	01.01.2017 - 30.06.2017	01.04.2017- 30.06.2017	01.01.2016- 30.06.2016	01.04.2016- 30.06.2016
Foreign exchange gains Income from derivative financial	8.651	(38.045)	2.059	2.059
transactions	322.627	146.628	158.066	47.862
Interest income	2.197	1.162	3.026	1.907
Dividend income Collections from non-performing	2.423	204	2.611	-
receivables	2.048	918	2.201	685
Commission income	2.335	1.312	1.960	1.233
Others	5.765	3.697	4.083	2.699
	346.046	115.876	174.006	56.445

#### İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 34. FINANCE EXPENSES

For the periods ended 30 June 2017 and 30 June 2016, details of finance expenses are as follows:

	01.01.2017 - 30.06.2017	01.04.2017 - <u>30.06.2017</u>	01.01.2016 - <u>30.06.2016</u>	01.04.2016 - 30.06.2016
Interest expense on funds				
borrowed	(171.855)	(93.990)	(86.792)	(44.202)
Interest expense on debt				
securities issued	(83.492)	(45.676)	(51.709)	(24.757)
Fees and commissions expense	(12.079)	(6.150)	(5.424)	(2.849)
•	(267.426)	(145.816)	(143.925)	(71.808)

#### 35. PROVISION FOR NON-PERFORMING RECEIVABLES

For the periods ended 30 June 2017 and 30 June 2016, details of provision for non-performing receivables are as follows:

	01.01.2017 -	01.04.2017 -	01.01.2016 -	01.04.2016 -
	<u>30.06.2017</u>	30.06.2017	<u>30.06.2016</u>	30.06.2016
Specific provision expenses	(9.617)	(5.098)	(12.345)	(8.457)
General provision expenses			(1)	13
	(9.617)	(5.098)	(12.346)	(8.444)

<sup>(\*)</sup> The Group recognized general provision in addition to allowance for doubtful receivables for its some doubtful lease receivables that overdue under legal time limits.

### İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 36. OTHER OPERATING EXPENSES

For the periods ended 30 June 2017 and 30 June 2016, details of other operating expenses are as follows:

	01.01.2017 - 30.06.2017	01.04.2017 - 30.06.2017	01.01.2016 - 30.06.2016	01.04.2016 - 30.06.2016
Losses from derivative				
financial transactions	(267.515)	(75.443)	(130.421)	(35.591)
Foreign exchange losses	-	-	-	2.500
Impairment and sales losses				
on securities portfolio	-	-	(400)	(320)
Other	(1.787)	(781)	(3.880)	(2.140)
	(269.302)	(76.224)	(134.701)	(35.551)

Derivative financial instruments with a view to direct the Group's financial risks (forward and currency swap contracts) consist of combination of more than one sub-transaction as time or spot. Entire such transactions are not trading and are preferred due to economic worth occurred at the maturity. Although, entire such transactions do not cover all conditions for hedge accounting, buy-sell spot transactions at the transaction date are recorded at initial amounts, buy-sell transactions that held to maturity date are recorded in fair values.

Measurement differences of such sub-transactions which are integrated and fixed by the initial date economic worth at the maturity date on initial measurement of buy-sell transactions and measurement at the maturity date of buy-sell transactions cause the differences on income/expense components in the periods.

The difference as foreign currency expenses difference between income/loss is at amounting TL 2.479 from measurement difference of such transactions in the Group's financial statements as at 30 June 2017 (30 June 2016: TL 1.153 foreign exchange gain). The difference is expected to be substantially expired at the maturity of transactions.

#### 37. TAXATION

For the periods ended 30 June 2017 and 30 June 2016, details of income tax expense are as follows:

	01.01.2017 -	01.04.2017 -	01.01.2016 -	01.04.2016 -
	30.06.2017	30.06.2017	30.06.2016	30.06.2016
Current tax charge	(3.857)	533	(3.709)	(2.145)
Deferred tax income/(expense)	(12.154)	(7.039)	(11.882)	(5.823)
	( <b>16.011</b> )	( <b>6.506</b> )	( <b>15.591</b> )	( <b>7.968</b> )

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 37. TAXATION (Continued)

The reported income tax expenses for the period is different than the amounts computed by applying the statutory tax rate of the Company to profit before income tax of the Group, as shown in the following reconciliation:

	%	1 January- 30 June 2017	%	1 January- 30 June 2016
Net profit for the period	70	62.573		56.798
Total tax expense		16.011		15.591
Profit before tax		78.584		72.389
Income tax using the Company's tax rate	19,87	15.614	20,00	14.478
Non-deductible expenses	1,27	995	1,42	1.086
Tax exempt income	(0,61)	(482)	(0,72)	(522)
Investment incentives	0,03	21	(0,01)	(4)
Financial loss	0,22	172	_	-
Other	(0,39)	(309)	0,76	553
Total tax expense / (income)	20,39	16.011	19,93	15.591

#### Corporate Tax

The Group is subject to the Turkish corporate taxes. Provision is made in the accompanying financial statements for the estimated charge based on the Group's results for the period. Turkish tax legislation does not permit a parent company and its subsidiary to file a consolidated tax return. Therefore, provisions for taxes, as reflected in the accompanying consolidated financial statements, have been calculated on a separate-entity basis.

Corporate tax is applied on taxable corporate income, which is calculated from the statutory accounting profit by adding non-deductible expenses, and by deducting dividends received from resident companies, other exempt income and investment incentives utilized.

As at 30 June 2017, corporate income tax rate is 20% (31 December 2016: 20%).

In Turkey, advance tax returns are filed on a quarterly basis. The advance corporate income tax rate is 20 % (31 December 2016: 20%). Under the Turkish taxation system, tax losses can be carried forward up to five years. Tax losses cannot be carried back to offset profit from previous periods.

In Turkey, there is no procedure for a final and definitive agreement on tax assessments. Companies file their tax returns between 1 April and 25 April of the following year (between 1st and 25th of the following fourth month of the tax year for the tax responsible who have special tax years). Tax authorities may, however, examine such returns and the underlying accounting records and may revise assessments within five years.

#### Income Withholding Tax

In addition to corporate taxes, companies should also calculate income withholding taxes and funds surcharge on any dividends distributed, except for companies receiving dividends who are resident companies in Turkey and Turkish branches of foreign companies. The rate of income withholding tax is 10 % period between 24 April 2003 and 22 July 2006. This rate was changed to 15% with the cabinet decision numbered 2006/10731 commencing from 22 June 2006. Undistributed dividends incorporated in share capital are not subject to income withholding taxes.

Withholding tax at the rate of 19,8% is still applied to investment allowances relating to investment incentive certificates obtained prior to 24 April 2003. After this date, companies can deduct 40 % of the investments within the scope of the investment incentive certificate and that are directly related to production facilities of the companies. There is no withholding tax on the investments incentives utilized without investment incentive certificates.

### İŞ FİNANSAL KİRALAMA ANONİM ŞİRKETİ AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS AT 30 JUNE 2016

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### **37.** TAXATION (Continued)

#### **Investment Incentives**

Temporary Article 69 added to the Income Tax Law numbered 193 with Law no 5479, which became effective starting from 1 January 2006, upon being promulgated in Official Gazette no 26133 dated 8 April 2006, stating that taxpayers can deduct the investment allowance exemption amounts which were present according to legislative provisions effective on 31 December 2005 (and by taking into account the corporate tax legislation in that date) only from the corporate profits of 2006, 2007 and 2008. Accordingly, the investment incentive allowance practice was ended as of 1 January 2006.

At this perspective, an investment allowance which cannot be deducted partially or totally in three years was not allowed to be transferred to following years and became unavailable as of 31 December 2008. On the other side, Article 19 of the Income Tax Law was annulled and the investment allowance practice was ended as of 1 January 2006 with effectiveness of Article 2 and Article 15 of the Law no 5479 and the right of investment allowance became unavailable during the period of 1 January 2006 and 8 April 2006.

However, on 15 October 2009, Turkish Constitutional Court decided to cancel the clause numbered (2) of the Article 15 of the Law 5479 and expressions of "2006, 2007, 2008" in the Temporary Article 69 related to investment allowance mentioned above that enables effectiveness of the Law as at 1 January 2006 rather than 8 April 2006, since it is against the Constitution. Accordingly, time limitations for carried forward investment allowance gained in the previous period of mentioned date and limitations related to investments commenced between the dates of the Law promulgated and 1 January 2006 were eliminated. According to the decision of Turkish Constitutional Court, cancellation of investment allowance become effective with promulgation of decision on the official gazette and the decision of Turkish Constitutional Court was promulgated in Official Gazette no 27456 dated 8 January 2010.

According to the decision mentioned above, investment allowances transferred to 2006 due to lack of profit and investment allowances gained by the investments that are commenced before 1 January 2006 and continued after that date constituting economic and technical integrity will not be only used in 2006, 2007 and 2008, but also in the following years. However, the amount of investment allowance to be utilised may not exceed 25% of earnings for the year according to amendments to the Income Tax Law promulgated in Official Gazette no 27659 dated 1 August 2010. With this amendment, corporation tax rate adopted for corporations benefiting from investment allowance is determined at the current rate (20%) instead of the previous rate of 30 %.

The statement "the amount of investment allowance to be utilized may not exceed 25 % of earnings for the year" was cancelled by the Constitutional Court decision No.2012/9 dated 9 February 2012. Subsequent to the decision of the Court, necessary amendments has been made by Revenue Administration Department for the tax payers to utilize investment incentives in their 2011 tax declarations without taking 25 % limit into account.

### Transfer Pricing

In Turkey, the transfer pricing provisions have been stated under the Article 13 of Corporate Tax Law with the heading of "disguised profit distribution via transfer pricing". The General Communiqué on disguised profit distribution via Transfer Pricing sets details about implementation.

If a taxpayer enters into transactions regarding sale or purchase of goods and services with related parties, where the prices are not set in accordance with arm's length principle, then related profits are considered to be distributed in a disguised manner through transfer pricing. Such disguised profit distributions through transfer pricing are not accepted as tax deductible for corporate income tax purposes.

#### İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 38. EARNINGS PER SHARE

Earnings per share are calculated by dividing profit or loss by the weighted average number of ordinary shares outstanding during the period. In Turkey, companies can raise their share capital by distributing "bonus shares" to shareholders from retained earnings. In computing earnings per share, such "bonus share" distributions are assessed as issued shares. Accordingly, the retrospective effect for those share distributions is taken into consideration in determining the weighted-average number of shares outstanding used in this computation.

The weighted average number of shares of the Group and earnings per share for the periods ended 30 June 2017 and 30 June 2016 are as follows:

	1 January-	1 January-
<u>-</u>	30 June 2017	30 June 2016
Weighted average number of outstanding shares (*)	65.030.264.500	60.030.264.500
Net profit for the year (TL)	57.744	52.878
Basic earnings per share (full Kurus) (**)	0,09	0,09

<sup>(\*)</sup> As at 30 June 2017, the share capital of the Company consists of 65.030.264.500 shares having Kurus 1 nominal price.

(\*\*) Capital increase has been made through internal resources and has been used in the calculation of the prior period's earnings per share figure.

	30 June 2017	<b>31 December 2016</b>
Number of shares at beginning of the year	60.030.264.500	53.030.264.500
Capital increase (**)	5.000.000.000	7.000.000.000
Number of shares at end of the year	65.030.264.500	60.030.264.500

39. OTHER ISSUES THAT SIGNIFICANTLY AFFECT THE FINANCIAL STATEMENTS OR OTHER ISSUES REQUIRED FOR UNDERSTANDING OF THE FINANCIAL STATEMENTS None.

#### İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 40. ADDITIONAL INFORMATION ON FINANCIAL INSTRUMENTS

### (a) Capital risk management

The Group manages its capital by sustaining its status as a going concern while maximizing the return to stakeholders through the optimization of the debt and the equity balance.

Although there is no change in the capital risk management strategy in 2017, the debt/equity ratio is 12% (31 December 2016: 13%). As at 30 June 2017 and 31 December 2016, the leverage ratios are as follows:

	30 June 2017	31 December 2016
Funds borrowed	5.761.164	5.161.686
Debt securities issued	1.730.939	1.232.536
Miscellaneous payables	54.288	80.725
Other liabilities	124.360	65.286
Total liabilities	7.670.751	6.540.233
Banks (-)	(318.533)	(376.487)
Net liabilities	7.352.218	6.163.746
Total shareholders' equity	897.767	830.203
Shareholders' equity / liabilities	12%	13%

According to the credit rating reports of Fitch issued at 1 February 2017, credit ratings of the Company are as follows:

Forei	gn C	urrency

Long term Short term	BB+ B
Outlook	Stable
TL	
Long term	BB+
Short term	В
Outlook	Stable
National	
Long term	AA+ (tur)
Outlook	Stable

#### (b) Significant accounting policies

Support

The Group's accounting policies on financial instruments are disclosed in Note 3 "Significant accounting policies".

3

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 40. ADDITIONAL INFORMATION ON FINANCIAL INSTRUMENTS (Continued)

#### (c) Categories of financial instruments

	<b>30 June 2017</b>	<b>31 December 2016</b>
Financial Assets:		
Banks	318.533	376.487
Financial assets at fair value through profit or loss:		
-Financial assets held for trading	1.863	6.664
-Derivative financial assets held for trading	31.756	511
Finance lease receivables and non-performing receivables, net	4.317.207	4.000.905
Factoring receivables and non-performing factoring receivables, net	3.834.212	2.985.556
Insurance receivables (*)	7.218	5.827
Other receivables (*)	1.076	1.705
Financial assets available for sale	31.372	25.176
Financial Liabilities:		
Derivative financial liabilities held for trading	(16.353)	(63.777)
Miscellaneous payables and other liabilities	(178.648)	(146.011)
Funds borrowed	(5.761.164)	(5.161.686)
Debt securities issued	(1.730.939)	(1.232.536)

<sup>(\*)</sup> Included in other receivables.

#### (d) Financial risk management objectives

The Group's corporate treasury function provides services to the business, coordinates access to domestic and international markets, monitors and manages the financial risks relating to the operations of the Group through internal risk reports which analyses exposures by degree and magnitude of risk. Such risks include market risk (including currency risk, interest rate risk and price risk), liquidity risk and credit risk.

The Group uses derivative instruments to minimize the effects of such risks and it also uses such instruments for hedging. The Group does not enter into or trade any financial instruments (including derivative financial instruments) for speculative purposes.

In order to minimize potential risks, the Group reports monthly to the risk management committee which is in charge of monitoring risks and the policies applied.

#### (e) Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates (refer to section f), interest rates (refer to section g) and equity prices will affect the Group's income or the value of its holdings of financial instruments. To manage risks relating to exchange rates and interest rates, the Group uses various derivative financial instruments including the following:

- "Forward foreign exchange contracts" to hedge the exchange rate risk arising from operations.
- "Currency swaps" to control the exchange rate risk of foreign currency denominated liabilities.

At the Group level, market risk exposures are measured by sensitivity analysis.

There has been no change in the Group's exposure to market risks or the method it uses to manage and measure such risks.

#### İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 40. ADDITIONAL INFORMATION ON FINANCIAL INSTRUMENTS (Continued)

#### (f) Currency risk management

Currency risk is the risk that the value of financial instruments will fluctuate due to changes in foreign exchange rates. The Group has exposure to the effects of fluctuations in the prevailing foreign currency exchange rates on its consolidated financial position and cash flows. The Group manages this currency risk by using the foreign exchange derivative contracts.

As at 30 June 2017 and 31 December 2016, details of foreign currency denominated assets and liabilities are as follows:

	USD	EUR	CHF	GBP	JPY	AUD	TL
<b>30 June 2017</b> (*)	000	000	000	000	000	000	Equivalent
Banks	25.127	48.302	-	11	26	14	281.563
Finance lease receivables	264.553	376.709	2.485	-	-	-	2.444.856
Factoring receivables	248.224	102.402	-	1.842	-	1	1.288.826
Advances given for lease transactions	22.089	25.381	-	-	-	-	179.068
Leasing contracts in progress	818	12.427	-	-	-	-	52.614
Other receivables	292	690	-	-	-	-	3.788
Other assets	26	7	-	-	-	-	118
Total assets (**)	561.129	565.918	2.485	1.853	26	15	4.250.833
Funds borrowed	(192.362)	(455.286)	-	(1.258)	-	-	(2.502.856)
Miscellaneous payables and other							
Liabilities	(5.260)	(26.002)	(1)	(8)	-	-	(122.573)
Other provisions	-	(697)	-	-	-	-	(2.791)
Total liabilities (**)	(197.622)	(481.985)	(1)	(1.266)	-	-	(2.628.220)
							_
Balance sheet position	363.507	83.932	2.484	587	26	15	1.622.614
_							
Off balance sheet position	(341.502)	(92.531)	(2.440)	-	-	-	(1.576.995)
•							· · · · · · · · · · · · · · · · · · ·
Net foreign currency position	22.005	(8.599)	44	587	26	15	45.619

<sup>(\*)</sup> As at 30 June 2017, foreign currency indexed borrowings amounting to EUR 15.096 (Total: TL 60.428), foreign currency indexed factoring receivables amounting to USD 146.998, EUR 47.261 (Total: TL 704.724) are presented in TL column in the accompanying consolidated statement of financial position.

<sup>(\*\*)</sup> As at 30 June 2017, accruals of derivative assets amounting to TL 31.756 and derivative liabilities amounting to TL 16.353 are not included.

#### İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 40. ADDITIONAL INFORMATION ON FINANCIAL INSTRUMENTS (Continued)

#### (f) Currency risk management (Continued)

	USD	EUR	<b>CHF</b>	<b>GBP</b>	JPY	<b>AUD</b>	TL
31 December 2016 (*)	000	000	000	000	000	000	Equivalent
Banks	33.561	45.267	=	422	26	=	287.867
Finance lease receivables	257.517	396.878	2.751	-	-	-	2.388.110
Factoring receivables	163.853	71.476	-	1.257	-	384	848.203
Advances given for lease transactions	9.990	15.843	88	-	-	-	94.234
Leasing contracts in progress	5.079	6.296	-	-	-	-	41.231
Other receivables	236	553	-	-	-	-	2.883
Other assets	42	7	-	-	-	-	174
Total assets (**)	470.278	536.320	2.839	1.679	26	384	3.662.702
Funds borrowed	(241.942)	(431.674)	-	(1.253)	-	(372)	(2.459.266)
Miscellaneous payables and other							
Liabilities	(9.539)	(17.600)	(1)	(16)	-	(1)	(98.939)
Other provisions	-	(697)	=	=	-	-	(2.586)
Total liabilities (**)	(251.481)	(449.971)	(1)	(1.269)	-	(373)	(2.560.791)
Balance sheet position	218.797	86.349	2.838	410	26	11	1.101.911
Off balance sheet position	(214.180)	(88.629)	(2.727)	-	-	-	(1.091.943)
Net foreign currency position	4.617	(2.280)	111	410	26	11	9.968

<sup>(\*)</sup> As at 31 December 2016, foreign currency indexed borrowings amounting to USD 2.254 and EUR 17.610 (Total: TL 73.261), foreign currency indexed factoring receivables amounting to USD 96.492 and EUR 17.727 (Total: TL 405.619) are presented in TL column in the accompanying consolidated statement of financial position.

#### Foreign currency sensitivity

The Group is mainly exposed to USD and EUR exchange rate risks.

The table below indicates the sensitivity of the Group to USD and Euro when there is a 15% of change in such exchange rates. The Group uses 15% of rate change when it reports its foreign currency risk to the top management and this rate represents the top management's expectation on the exchange rate fluctuations. Sensitivity analysis made in relation to the Group's exposure to foreign currency at the reporting period is determined based on the fluctuations at the beginning of the fiscal year and the analysis are fixed during the reporting period. Positive amount refers to an increase in the net profit.

<sup>(\*\*)</sup> As at 31 December 2016, accruals of derivative assets amounting to TL 511 and derivative liabilities amounting to TL 63.777 are not included.

### İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

### 40. ADDITIONAL INFORMATION ON FINANCIAL INSTRUMENTS (Continued)

#### (f) Currency risk management (Continued)

Foreign currency sensitivity (Continued)

	Profit /	(Loss)	Equity(*)		
	Appreciation	Depreciation	Appreciation	Depreciation	
	of foreign	of foreign	of foreign	of foreign	
30 June 2017	currency	currency	currency	currency	
15% change of the USD against TL					
1- Net USD asset/liability	191.228	(191.228)	191.228	(191.228)	
2- Hedged portion of TL against USD risk (-)	(179.652)	179.652	(179.652)	179.652	
3- Net effect of USD (1+2)	11.576	(11.576)	11.576	(11.576)	
15% change of the Euro against TL					
4- Net Euro asset/liability	50.397	(50.397)	50.397	(50.397)	
5- Hedged portion of TL against Euro risk (-)	(55.560)	55.560	(55.560)	55.560	
6- Net effect of Euro (4+5)	(5.163)	5.163	(5.163)	5.163	
15% change of other foreign currencies against T	L				
7- Net other foreign currencies asset/liability 8- Hedged portion of TL against other	352	(352)	352	(352)	
currencies risk (-)	-	-	-	_	
9- Net effect of other foreign currencies (7+8)	352	(352)	352	(352)	
TOTAL (3+6+9)	6.765	(6.765)	6.765	(6.765)	

### (\*) Includes profit/loss effect.

	Profit /	(Loss)	Equity(*)			
	Appreciation	Depreciation	Appreciation	Depreciation		
	of foreign	of foreign	of foreign	of foreign		
31 December 2016	currency	currency	currency	currency		
15% change of the USD against TL						
e e	115.498	(115.408)	115.498	(115.408)		
1- Net USD asset/liability		(115.498)		(115.498)		
2- Hedged portion of TL against USD risk (-)	(113.061)	113.061	(113.061)	113.061		
3- Net effect of USD (1+2)	2.437	(2.437)	2.437	(2.437)		
15% change of the Euro against TL						
4- Net Euro asset/liability	48.052	(48.052)	48.052	(48.052)		
5- Hedged portion of TL against Euro risk (-)	(49.321)	49.321	(49.321)	49.321		
6- Net effect of Euro (4+5)	(1.269)	1.269	(1.269)	1.269		
15% change of other foreign currencies against TL 7- Net other foreign currencies asset/liability 8- Hedged portion of TL against other currencies risk (-)	284	(284)	284	(284)		
9- Net effect of other foreign currencies (7+8)	284	(284)	284	(284)		
<u> </u>	-	( - /	-	( - /		
TOTAL (3+6+9)	1.452	(1.452)	1.452	(1.452)		

(\*) Includes profit/loss effect.

#### İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 40. ADDITIONAL INFORMATION ON FINANCIAL INSTRUMENTS (Continued)

#### (f) Currency risk management (Continued)

### Forward foreign exchange contracts and currency swaps

The Group uses forward foreign exchange contracts and currency swaps to cover the risks of receipts and payments, expected sales and purchases in a certain foreign currency.

### (g) Interest rate risk management

The Group is exposed to interest rate risk as the Group borrows funds at both fixed and variable rates. Such risk is managed by making a proper classification between fixed and variable rate liabilities.

#### <u>Interest rate sensitivity</u>

The interest rate sensitivity analysis below is based on the Group's exposure to interest rate risk at the reporting date and estimated interest rate fluctuations at the beginning of the fiscal year, and is fixed during the reporting period. The Group management makes its sensitivity analysis based on a 100 base point interest rate fluctuation scenario. This rate is also used in reporting to the top management.

As at 30 June 2017 and 31 December 2016, the interest rate profile of the Group's interest-bearing financial instruments is as follows:

	30 June	31 December
	2017	2016
Fixed rate instruments		
Financial assets:		
Banks	285.580	353.665
Finance lease receivables (*)	3.904.961	3.656.123
Factoring receivables	2.937.342	2.277.149
Financial liabilities:		
Funds borrowed	4.503.007	3.862.257
Debt securities issued	1.638.829	1.232.536
Variable rate instruments		
Financial assets:		
Finance lease receivables (*)	117.908	146.106
Factoring receivables	896.870	708.407
Financial liabilities:		
Borrowings	1.258.157	1.299.430
Debt securities issued	92.110	

<sup>(\*)</sup> Leasing contracts in progress and advances given are not included in the balances above.

#### İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 40. ADDITIONAL INFORMATION ON FINANCIAL INSTRUMENTS (Continued)

#### (g) Interest rate risk management (Continued)

#### Interest rate sensitivity (Continued)

If interest rates were 100 base points higher at the reporting date and all other variables were fixed:Interest income from finance leases with variable interest rates would be higher at an amount of TL 614 (30 June 2016: TL 729).

• Interest income from factoring transactions with variable interest rates would be higher at an amount of TL 4.423 (30 June 2016: TL 2.676).

Interest expense on funds borrowed with variable interest rates would be higher at an amount of TL 28.119 (30 June 2016: TL 5.557).

#### (h) Other price risks

The Group is exposed to equity securities price risks because of equity investments. Equity securities are held especially for strategic purposes rather than trading purposes. These investments are not traded by the Group.

#### Equity price sensitivity

Sensitivity analysis below is determined based on the equity share price risks exposed as at the reporting date.

Equity price risk is the risk that the fair values of equities decrease as a result of the changes in the levels of equity indices and the value of individual stocks.

If data used in the valuation method were 15% higher / lower and all other variables were fixed:

The effect on equity (without tax effects) as a result of change in the fair value of equity instruments quoted to Borsa İstanbul (Istanbul Stock Exchange) held as financial assets available for sale in the accompanying consolidated financial statements, due to a reasonably possible change in equity indices, with all other variables held constant, would be TL 703 (31 December 2016: TL 660).

#### (i) Credit risk management

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the Group. The Group has adopted a policy of only dealing with creditworthy counterparties and obtaining sufficient collateral where appropriate, as a means of mitigating the risk of financial loss from defaults. The Group's exposure to credit risks and credit ratings of its counterparties are monitored periodically. Credit exposure is controlled by counterparty limits that are reviewed and approved by the risk management committee.

Finance lease receivables consist of a large number of customers, spread across diverse industries and geographical areas. Ongoing credit evaluation is performed on the financial condition of accounts receivable.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

## 40. ADDITIONAL INFORMATION ON FINANCIAL INSTRUMENTS (Continued)

Sectoral allocation of finance lease receivables is as follows:

	30 June 2017(%)	31 December 2016 (%)
Construction	22,85	24,32
Metal industry	12,82	14,52
Textile	11,59	7,00
Transportation	7,59	7,76
Retail and wholesale	5,54	4,50
Chemical and plastic	4,60	4,86
Finance	3,75	4,46
Food and beverage	3,32	3,40
Mining	3,28	3,40
Forestry products and paper	2,30	2,91
Healthcare	2,75	2,37
Agriculture and forestry	2,29	2,35
Machinery and equipment	2,27	2,68
Tourism	2,08	2,92
Other	12,97	12,55
	100,00	100,00

Leased asset allocation of finance lease receivables is as follows:

	<b>30 June 2017(%)</b>	31 December 2016 (%)
Real estate	37,00	35,76
Machinery and equipment	22,22	23,52
Building and construction machinery	19,10	19,06
Textile machinery	4,30	4,59
Electronic and optical equipment	3,37	3,60
Air transportation equipments	1,92	1,82
Tourism equipment	2,19	2,16
Sea transport vessels	1,52	1,95
Medical equipment	1,90	1,55
Office equipments	1,48	1,39
Road transportation equipments	0,99	1,03
Printing machinery	0,76	0,95
Other	3,25	2,62
	100,00	100,00

## İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

### 40. ADDITIONAL INFORMATION ON FINANCIAL INSTRUMENTS (Continued)

(i) Credit risk management (Continued)

As at 30 June 2017, exposure to credit risk based on categories of financial instruments is as follows:

	Receivables								
	Finance Receiv		Factoring F	Receivables		Fair value	Financial		
_30 June 2017	Related party	Third party	Related party	Third party	<u>Deposits</u>	through profit/loss financial assets	Assets Available For Sale (***)	Insurance receivables	Other <u>Receivables</u>
Exposure to maximum credit risk as at reporting date (*)	54.674	4.262.528	68.179	3.766.003	318.533	33.619	-	7.218	1.076
- The portion of maximum risk covered by guarantee  A. Net carrying value of financial assets which are neither impaired nor	-	303.322	-	743.368	-	-	-	-	-
overdue	54.674	3.684.424	68.179	3.756.618	318.533	33.619	-	7.218	1.076
- The portion covered by guarantee	-	197.006	-	738.463	-	-	-	-	-
B. Net carrying value of financial assets that are restricted, otherwise which will be regarded as overdue or impaired C. Net carrying value of financial assets which are overdue but not	-	-	-	-	-	-	-	-	-
impaired	-	490.319	-	7.375	-	-	-	-	-
- The portion covered by guarantee	-	96.644	-	4.905	-	-	-	-	-
D. Net carrying value of impaired assets	-	87.785	-	2.014	-	-	-	-	-
- Overdue (gross book value)	-	165.625	-	40.470	-	-	-	-	-
- Impairment (-)	-	(115.779)	-	(38.456)	-	-	-	-	-
- Covered portion of net book value (with letter of guarantee etc) (**)	-	9.672	-	-	-	-	-	-	-
- Not past due (gross book value)	-	41.503	-	-	-	-	-	-	-
- Impairment (-)	-	(3.564)	-	-	-	-	-	-	-
- Covered portion of net book value (with letter of guarantee etc.) (**)	-	-	-	-	-	-	-	-	-

E. Off balance sheet items with credit risks

<sup>(\*)</sup> Guarantees received are not taken into account in the calculation

<sup>(\*\*)</sup> Includes collaterals for the assets impaired but not overdue.

<sup>(\*\*\*)</sup>Equity securities are not included in the table as they have not been market risk.

## İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

### 40. ADDITIONAL INFORMATION ON FINANCIAL INSTRUMENTS (Continued)

(i) Credit risk management (Continued)

As at 31 December 2016, exposure to credit risk based on categories of financial instruments is as follows:

	Receivables								
	Finance Receive		Factoring R	eceivables					
31 December 2016	Related party	Third party	Related party	Third party	<u>Deposits</u>	Fair value through profit/loss financial <u>assets</u>	Financial Assets Available For Sale (***)	Insurance receivables	Other Receivables
Exposure to maximum credit risk as at reporting date (*)	68.193	3.932.707	33.506	2.952.050	376.487	7.175	-	5.827	1.705
- The portion of maximum risk covered by guarantee  A. Net carrying value of financial assets which are neither impaired nor	-	279.976	-	547.098	-	-	-	-	-
overdue	68.193	3.514.237	33.506	2.937.252	376.487	7.175	-	5.827	1.705
- The portion covered by guarantee		181.839		537.418					
B. Net carrying value of financial assets that are restricted, otherwise									
which will be regarded as overdue or impaired	-	-	-	205	-	-	-	-	-
C. Net carrying value of financial assets which are overdue but not									
impaired	-	338.718	-	13.752	-	-	-	-	-
- The portion covered by guarantee	-	88.450	-	9.680	-	-	-	-	-
D. Net carrying value of impaired assets	_	79.752	-	841	-	-	-	-	_
- Overdue (gross book value)	-	188.579	-	39.388	-	-	-	-	-
- Impairment (-)	-	(107.287)	-	(38.547)	-	-	-	-	-
- Covered portion of net book value (with letter of guarantee etc) (**)	-	9.687	-	_	-	-	-	-	-
- Not past due (gross book value)	-	2.857	-	_	-	-	-	-	-
- Impairment (-)	-	(4.397)	-	-	-	-	-	-	-
- Covered portion of net book value (with letter of guarantee etc.) (**)	-	-	-	-	-	-	-	-	-

Receivables

E. Off balance sheet items with credit risks

<sup>(\*)</sup> Guarantees received are not taken into account in the calculation.

<sup>(\*\*)</sup> Includes collaterals for the assets impaired but not overdue.

<sup>(\*\*\*)</sup>Equity securities are not included in the table as they have not been market risk.

#### İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 40. ADDITIONAL INFORMATION ON FINANCIAL INSTRUMENTS (Continued)

#### (i) Credit risk management (Continued)

As at 30 June 2017 and 31 December 2016, details of finance lease receivables rating in terms of internal rating information:

		<b>30 June 2017(%)</b>	31 December 2016( %)
A+	(Perfect)	0,18	0,38
A	(Very good)	0,04	0,06
A-	(Good)	5,27	5,34
$\mathbf{B}+$	(Sufficient)	22,15	24,63
В	(Satisfactory)	19,54	23,49
B-	(Close Monitoring)	28,18	24,42
C+	(Insufficient)	20,20	17,44
C	(Doubtful)	4,44	4,24
Total		100,00	100,00

The Company has started SME-Micro scoring system. Accordingly, clients with revenue amounts under USD 1 million and credit limits below USD 60.000 will be subject to scoring under Micro title and the clients with revenue amounts between USD 1 million and USD 8 million and credit limits between USD 60.000 and USD 1 million are to be categorized as SME. The ratio of companies which are subjected to SME and Micro Scoring to total portfolio is 10,81% as at 30 June 2017 (31 December 2016: 11,69%).

As at 30 June 2017, details of finance lease receivables ratings in terms of SME-Micro scoring information:

	30 June 2017(%)
High	27,96
Medium	59,61
Low	12,43_
Total	100,00

As at 31 December 2016, details of finance lease receivables ratings in terms of SME-Micro scoring information:

	31 December 2016 (%)
High	31,02
Medium	55,35
Low	13,63
Total	100,00

The aging analysis of overdue finance lease receivables is disclosed in Note 8. The Group does not have overdue financial assets other than finance lease receivables.

#### İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 40. ADDITIONAL INFORMATION ON FINANCIAL INSTRUMENTS (Continued)

Collaterals obtained for finance lease receivables and factoring receivables including past dues and non-performing receivables are as follows:

	30 June	2017	31 Decemb	er 2016
	Nominal	Fair	Nominal	Fair
	Value	Value (*)	Value	Value (*)
Sureties	53.092.190	6.842.006	45.698.632	5.917.121
Collaterals of factoring transaction	5.109.690	731.238	3.982.480	533.007
Mortgage	836.533	205.844	798.181	181.680
Guaranties of factoring transaction	313.981	-	204.164	-
Pledged commercial	115.000	36.196	115.000	37.803
Pledged shares	86.713	43.714	82.347	44.680
Letters of guarantee	42.353	21.983	41.827	22.269
Ship mortgage	8.768	-	8.798	-
Commercial receivable insurance	14.150	537	-	-
Cash blockages	7.333	3.406	6.611	3.331
Equity securities	2.450	2.450	2.950	2.950
Guarantors	1.904	365	2.117	445
Collaterals of leasing transaction	1.838	-	1.086	-
Pledged account	957	957	909	909
Collaterals given by vendors	4.206		3.187	
	59.638.066	7.888.696	50.948.289	6.744.195

<sup>(\*)</sup> In determination of the fair value, lower of collateral amount or fair value up to the credit exposure amount has been taken into account.

#### (j) Liquidity risk management

Liquidity risk management responsibility mainly belongs to the board of directors. The board of directors has built an appropriate liquidity risk management framework for the management of the Group's short, medium and long term funding and liquidity management requirements. The Group manages its liquidity risk by maintaining adequate reserves, banking facilities and reserve borrowing facilities by constantly monitoring forecasts and actual cash flows and matching the maturity profile of financial assets and liabilities.

### Liquidity risk table

The following table details the maturities of non-derivative financial assets and liabilities. The tables below have been drawn up based on the undiscounted contractual amounts of the financial assets and liabilities based on their maturities. Interest amounts to be collected and to be disbursed regarding the Group's assets and liabilities have also been included in the table below.

## İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

## 40. ADDITIONAL INFORMATION ON FINANCIAL INSTRUMENTS (Continued)

30 June 2017

Contractual Maturities Non-derivative Financial Assets:	Carrying <u>Amount</u>	Contractual Cash Flows (I+II+III+IV)	Less than 3 Months (I)	3-12 Months (II)	1-5 Years (III)	More than 5 Years (IV)
Banks	318.533	318.602	318.602	-	-	-
Financial Assets Held For Trading	1.863	1.863	1.863	-	-	-
Lease Receivables (*)	4.022.874	4.570.478	583.846	1.283.186	2.581.948	121.498
Factoring Receivables	3.834.212	3.942.214	2.586.577	1.291.983	63.654	-
Insurance Receivables	7.219	7.219	7.219	-	-	-
Other Receivables	1.076	1.075	1.075	-		_
Total Assets	8.185.777	8.841.452	3.499.183	2.575.169	2.645.602	121.498
Non-derivative Financial Liabilities:						
Funds Borrowed	5.761.164	5.883.890	3.611.450	1.001.228	1.203.084	68.128
Debt Securities Issued	1.730.939	1.775.854	1.305.989	375.167	94.698	-
Miscellaneous Payables and Other						
Liabilities	178.648	178.648	170.324	1.421	6.903	
Total Liabilities	7.670.751	7.838.392	5.087.763	1.377.816	1.304.685	68.128

<sup>(\*)</sup> Advances given for lease receivables and leasing contracts in progress are not included in finance lease receivables, because payment plan for these transactions have not been scheduled yet.

### İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

### 40. ADDITIONAL INFORMATION ON FINANCIAL INSTRUMENTS (Continued)

#### **31 December 2016**

Contractual Maturities Non-derivative Financial Assets:	Carrying Amount	Contractual Cash Flows (I+II+III+IV)	Less than 3 Months (I)	3-12 Months (II)	1-5 Years (III)	More than 5 Years (IV)
Banks	376.487	376.539	376.539	-	-	-
Financial Assets Held For Trading	6.664	6.664	6.664	-	-	-
Lease Receivables (*)	3.802.234	4.319.586	523.128	1.195.793	2.458.164	142.501
Factoring Receivables	2.985.556	3.059.865	2.032.237	975.336	52.292	-
Insurance Receivables	5.828	5.828	5.828	-	-	_
Other Receivables	1.705	1.705	1.705	-	-	
<b>Total Assets</b>	7.178.474	7.770.186	2.946.101	2.171.129	2.510.455	142.501
Non-derivative Financial Liabilities:						
Funds Borrowed	5.161.686	5.305.545	2.835.332	1.077.795	1.326.231	66.187
Debt Securities Issued	1.232.536	1.264.481	917.544	346.937	-	-
Miscellaneous Payables and Other						
Liabilities	146.011	146.011	138.943	1.614	5.454	
Total Liabilities	6.540.233	6.716.037	3.891.819	1.426.346	1.331.685	66.187

<sup>(\*)</sup> Advances given for lease receivables and leasing contracts in progress are not included in finance lease receivables, because payment plan for these transactions have not been scheduled yet.

The following table details the maturities of derivative financial assets and liabilities as at 30 June 2017 and 31 December 2016.

30 June 2017 Contractual Maturities	Carrying <u>Amount</u>	Contractual Cash Flows (I+II+III+IV)	Less than 3 Months (I)	3-12 Months (II)	1-5 Years (III)	More than 5 Years (IV)
Cash inflows from derivatives Cash outflows from derivatives	56.506 -	1.682.534 1.626.028	1.332.379 1.312.154	135.749 129.225	214.406 184.649	-
31 December 2016 Contractual Maturities	Carrying <u>Amount</u>	Contractual Cash Flows (I+II+III+IV)	Less than 3 Months (I)	3-12 Months (II)	1-5 Years ( <u>III)</u>	More than 5 Years (IV)
Cash inflows from derivatives Cash outflows from derivatives	(24.805)	1.111.847 1.136.654	801.047 839.782	197.487 198.246	113.313 98.626	-

### İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

## 40. ADDITIONAL INFORMATION ON FINANCIAL INSTRUMENTS (Continued)

#### (k) Fair value of financial instruments

Except for the items below, the Group management estimates that the carrying amount of the financial assets and liabilities approximate to their fair value.

Fair value of the financial instruments is determined based on the reliable data provided from financial markets in Turkey. Fair value of other financial assets is determined by the benchmarking market value of a similar financial asset or by assumption methods which includes discounting future cash flows with current interest rates.

The table below refers to the comparison of carrying amounts and fair values of financial instruments:

30 June 2017	Financial assets Held for trading	Financial assets at amortized cost	Loans and receivables	Available for sale financial assets	Financial liabilities at amortized cost	Carrying amount	Fair value	Notes
Financial Assets								
Banks Financial assets at fair value through profit or loss	-	318.533	-	-	-	318.533	318.533	5
<ul><li>Financial assets held for trading</li><li>Derivative financial assets held for</li></ul>	1.863	-	-	-	-	1.863	1.863	4
trading Finance lease receivables and non-	31.756	-	-	-	-	31.756	31.756	4
performing lease receivables Factoring receivables and non-performing	-	-	4.317.202	-	-	4.317.202	4.275.501	8
factoring receivables	-	-	3.834.212	-	-	3.834.212	3.834.212	7
Insurance receivables	-	-	7.218	-	-	7.218	7.218	15
Other Receivables	-	-	1.076	-	-	1.076	1.076	15
Available for sale financial assets	-	-	-	31.372	-	31.372	31.372	6
<u>Financial liabilities</u> Derivative financial assets held for trading	16.353	-	-	_	-	16.353	16.353	
Miscellaneous payables and other liabilities	-	-	-	_	178.648	178.648	178.648	17
Funds borrowed	-	-	-	-	5.761.164	5.761.164	5.745.917	16
Debt securities issued	-	-	-	-	1.730.939	1.730.939	1.756.984	19

## İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

### 40. ADDITIONAL INFORMATION ON FINANCIAL INSTRUMENTS (Continued)

### (k) Fair value of financial instruments (Continued)

31 December 2016	Financial assets Held for trading	Financial assets at amortized cost	Loans and receivables	Available for sale financial assets	Financial liabilities at amortized cost	Carrying amount	Fair value	Notes
Financial Assets	Ticlu for trading	at amortized cost	receivables	manciai assets	at amortized cost	amount	Tan value	110103
Banks	_	376.487	_	_	_	376.487	376.487	5
Financial assets at fair value through profit		370.407				370.407	370.407	3
or loss								
- Financial assets held for trading	6.664	-	-	-	-	6.664	6.664	4
- Derivative financial assets held for								
trading	511	-	-	-	-	511	511	4
Finance lease receivables and non-								
performing lease receivables	-	-	4.000.900	-	-	4.000.900	4.007.738	8
Factoring receivables and non-performing								
factoring receivables	-	-	2.985.556	-	-	2.985.556	2.985.556	7
Insurance receivables	-	-	5.827	-	-	5.827	5.827	15
Other Receivables	-	-	1.705	-	-	1.705	1.705	15
Available for sale financial assets	-	-	-	25.176	-	25.176	25.176	6
Financial liabilities								
Derivative financial assets held for trading	63.777	_	_	_	_	63.777	63.777	4
Miscellaneous payables and other liabilities	-	_	_	_	146.011	146.011	146.011	17
Funds borrowed	-	_	_	_	5.161.686	5.161.686	5.180.089	16
Debt securities issued	-	-	-	-	1.232.536	1.232.536	1.257.103	19

#### İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2017

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

### 40. ADDITIONAL INFORMATION ON FINANCIAL INSTRUMENTS (Continued)

#### (1) Fair value hierarchy

The table below analyses financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities

Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices)

Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

30 June 2017	Level 1	Level 2	Level 3	Total
Financial assets designated at fair value through profit				
or loss	-	1.863	-	1.863
Derivative financial assets held for trading	-	31.756	-	31.756
Available-for-sale financial assets (*)	27.782	-	551	28.333
Total financial assets carried at fair value	27.782	33.619	551	61.952
Derivative financial liabilities held for trading		16.353	-	16.353
Total financial liabilities carried at fair value	-	16.353	-	16.353

<sup>(\*)</sup> As at 30 June 2017, securities that are not publicly traded amounting to TL 3.039 have been measured at cost.

31 December 2016	Level 1	Level 2	Level 3	Total
Financial assets designated at fair value through profit or				
loss	-	6.664	-	6.664
Derivative financial assets held for trading	-	511	-	511
Available-for-sale financial assets (*)	22.790	-	-	23.137
Total financial assets carried at fair value	22.790	7.175	-	30.312
Derivative financial liabilities held for trading	-	63.777	-	63.777
Total financial liabilities carried at fair value	-	63.777	-	63.777

<sup>(\*)</sup> As at 31 December 2016, securities that are not publicly traded amounting to TL 2.039 have been measured at cost.