(Convenience Translation of Consolidated Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note 2.1)

İş Finansal Kiralama Anonim Şirketi and Its Subsidiary

Consolidated Financial Statements
As at and for the year ended
31 December 2010
With Independent Auditors' Report

Akis Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik Anonim Şirketi

11 February 2011

This report contains the "Independent Auditors' Report' comprising 2 pages and the "Consolidated Financial Statements and Their Explanatory Notes" comprising 75 pages.

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

CONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED 31 DECEMBER 2010

| CONTENT | S | | PAGE |
|--------------|--|------------|------------|
| Independent | t Auditors' Report | | |
| | d Balance Sheet | 1 | - 2 |
| Consolidate | d Off-Balance Sheet Items. | | 3 |
| Consolidate | d Income Statement | | 4 |
| Consolidate | d Statement of Income and Expense Items Accounted Under Equity | | 5 |
| | d Statement of Changes in Equity | | 6 |
| Consolidate | d Statement of Cash Flows. | | 7 |
| | d Statement of Profit Distribution | | 8 |
| Notes to the | Consolidated Financial Statements | 9 | - 75 |
| Note 1 | Organization and Operations of the Company | | 9 |
| Note 2 | Basis of Presentation | 9 | - 14 |
| Note 3 | Significant Accounting Policies | 14 | - 26 |
| Note 4 | Financial Assets at Fair Value Through Profit or Loss | | 26 |
| Note 5 | Banks | | 27 |
| Note 6 | Financial Assets Available For Sale | | 28 |
| Note 7 | Factoring Receivables. | 28 | - 29 |
| Note 8 | Lease Receivables | 30 | - 33 |
| Note 9 | Related Parties. | 34 | - 37 |
| Note 10 | Tangible Assets. | | 38 |
| Note 11 | Intangible Assets. | | 39 |
| Note 12 | Goodwill | | 39 |
| Note 13 | Deferred Tax Assets and Liabilities | 40 | - 41 |
| Note 14 | Assets Held For Sale and Discontinued Operations | 10 | 41 |
| Note 15 | Other Assets | | 42 |
| Note 16 | Funds Borrowed. | 42 | - 44 |
| Note 17 | Miscellaneous Payables and Other Liabilities | 72 | 44 |
| Note 18 | Finance Lease Obligations. | | 44 |
| Note 19 | Taxes and Duties Payable | | 45 |
| Note 20 | Provisions | 45 | - 46 |
| Note 21 | Employee Benefits | 46 | - 48 |
| Note 22 | Non-Controlling Interest | 40 | - 48 48 |
| Note 23 | Paid-in Capital and Capital Reserves | 48 | 49 |
| Note 24 | Profit Reserves. | 40 | 50 |
| Note 25 | Prior Years' Profit / Loss. | | 50 |
| Note 25 | Commitments and Contingencies | 50 | - 51 |
| Note 27 | | 51 | - 52 |
| | Segment Reporting | 31 | |
| Note 28 | Subsequent Events | | 52 |
| Note 29 | Operating Income | | 53 |
| Note 30 | Operating Expenses | | 53 |
| Note 31 | Other Operating Income | | 54 |
| Note 32 | Finance Expenses | | 54 |
| Note 33 | Provisions for Non-Performing Receivables | | 54 |
| Note 34 | Other Operating Expenses | | 55 |
| Note 35 | Taxation | 55 | - 57 |
| Note 36 | Earnings Per Share | | 58 |
| Note 37 | Other Issues That Significantly Affect the Financial Statements or Other Issues Required for | | |
| NI / 20 | Understanding of the Financial Statements. | 5 0 | 58 |
| Note 38 | Additional Information About Financial Instruments | 59 | - 75 |

Convenience Translation of the Consolidated Auditors' Report Originally Prepared and Issued in Turkish (See *Note 2.1*)

INDEPENDENT AUDITORS' REPORT

To the Board of Directors' of İş Finansal Kiralama Anonim Şirketi,

We have audited the accompanying consolidated balance sheet of İş Finansal Kiralama Anonim Şirketi ("the Company") and its subsidiary (all together "the Group") as at 31 December 2010, and the related consolidated statement of income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes.

Disclosure for the responsibility of the Company's Board of Directors

The Board of Directors of the Company is responsible for the preparation and fair presentation of the financial statements in accordance with "The Communiqué on Uniform Chart of Accounts to be implemented by Financial Leasing, Factoring and Financing Companies and its Explanation as well as the Form and Scope of Financial Statements to be announced to Public" published in the Official Gazette dated 17 May 2007 and numbered 26525, Turkish Accounting Standards, Turkish Financial Reporting Standards and other regulations, communiqués, and circulars announced by the Banking Regulation and Supervision Agency ("BRSA") in respect of accounting and financial reporting. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of the financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Disclosure for the Responsibility of the Authorized Audit Firm

Our responsibility, as independent auditors, is to express an opinion on these consolidated financial statements based on our audit. Our audit is performed in accordance with the "Regulation on Authorization and Activities of Institutions to Perform External Audit in Banks" published on the Official Gazette no.26333 dated 1 November 2006 and International Standards on Auditing. We planned and conducted our audit to obtain reasonable assurance as to whether the financial statements are free of material misstatement. Our audit includes using the audit techniques for the purpose of obtaining evidence supporting the amounts and disclosures in the financial statements. The selection of the audit techniques is made in accordance with our professional judgment by taking the effectiveness of the controls over financial reporting into consideration and assessing the appropriateness of the applied accounting policies. However, our object is to set forth the relationship between the financial statements prepared by the Company management and the internal control system to design audit techniques according to conditions, rather than expressing an opinion about effectiveness of the internal control. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independent Auditors' Opinion

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of İş Finansal Kiralama Anonim Şirketi and its subsidiary as at 31 December 2010 and the results of its consolidated operations and consolidated cash flows for the year then ended in accordance with the communiqués, regulations and circulars issued by the BRSA regarding accounting and financial reporting (see *Note 2.1*).

Other Matter

The consolidated financial statements of the Company and its subsidiary as at and for the year ended 31 December 2009 were audited by another auditor who expressed an unqualified opinion in their report dated 12 February 2010.

Istanbul, 11 February 2011

Akis Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik AŞ

Orhan Akova, Certified Public Accountant *Partner*

Additional paragraph for convenience translation to English

As explained in Note 2.1, the accompanying consolidated financial statements are not intended to present the financial position and results in accordance with the accounting principles and practices generally accepted in countries and jurisdictions other than Turkey.

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

CONSOLIDATED BALANCE SHEET AS AT 31 DECEMBER 2010

| II. F 2.1 F 2.2 F 2.3 III. B IV. F VI. F 6.1 C 6.1.1 C 6.1.2 F 6.1.3 U 6.2 C 6.2.1 C 6.2.2 F VII. F | BALANCE SHEET - ASSETS | | | rrent Period ecember 2010 | 0 | | Audited Prior Period December 20 | 09 |
|--|--|-------|----------------------|------------------------------|-------------------------|----------------------|--|------------------------|
| II. F 2.1 F 2.2 F 2.3 III. B IV. F VI. F 6.1 I I 6.1.2 F 6.1.3 U 6.2 C 6.2.1 I 6.2.2 F VII. F | | Notes | TRY | FC | TOTAL | TRY | FC | TOTAL |
| 2.1 F 2.2 F 2.3 L III. B IV. F VI. F 6.1 L 6.1.2 F 6.1.3 U 6.2 C 6.2.1 C 6.2.2 F VII. F | CASH FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR | | - | - | | - | - | - |
| 2.1 F 2.2 F 2.3 L III. B IV. F VI. F 6.1 L 6.1.1 L 6.1.2 F 6.1.3 U 6.2 C 6.2.1 C 6.2.2 F VII. F | LOSS (Net) | 4 | 4.364 | _ | 4.364 | 139 | _ | 139 |
| 2.2 F 2.3 D III. B IV. F VI. F 6.1 D 6.1.1 D 6.1.2 F 6.1.3 U 6.2 C 6.2.1 D 6.2.2 D 6.2.2 F VII. F | Financial Assets Held for Trading | - | 4.364 | _ | 4.364 | 139 | _ | 139 |
| HI. IV. F. VI. F. G.1.1 C.1.2 F. G.1.3 U.6.2 C.6.2.1 C.6.2.2 F. VII. F. F. VII. F. F. VII. F. F. VII. F. F. F. VII. F. F. VII. F. F. VII. F. F. VII. F. F. VII. F. F. VII. F. F. VII. F. F. VII. F. F. VII. F. F. VII. F. F. VII. F. F. VII. F. F. VII. F. F. VII. F. F. VII. F. F. VII. F. F. VIII. F. F. VIII. F. F. VIII. F. F. VIII. F. F. VIII. F. VIII. F. VIII. V | Financial Assets at Fair Value Through Profit or Loss | | - | - | - | - | - | - |
| IV. F. VI. F. 6.1.1 C. 6.1.2 F. 6.1.3 C. 6.2 C. 6.2.1 C. 6.2.2 F. VII. F. F. VII. F. F. VII. F. F. F. VII. F. VIIII. F. VIIII. F. VIII. F. VIII | Derivative Financial Assets Held for Trading | | - | - | - | - | - | - |
| V. F. F. F. F. F. F. F. F. F. F. F. F. F. | BANKS | 5 | 554.284 | 137.000 | 691.284 | 271.863 | 91.891 | 363.754 |
| VI. 6.1 E 6.1.1 E 6.1.2 F 6.1.3 C 6.2 C 6.2.1 E 6.2.2 F VII. F | RECEIVABLES FROM REVERSE REPURCHASE AGREEMENTS | | - | - | - | - | - | - |
| 6.1 E E E E E E E E E E E E E E E E E E E | FINANCIAL ASSETS AVAILABLE FOR SALE (Net) | 6 | 26.516 | - | 26.516 | 18.086 | - | 18.086 |
| 6.1.1 E 6.1.2 F 6.1.3 U 6.2 C 6.2.1 E 6.2.2 F VII. F | FACTORING RECEIVABLES | 7 | 312.189 | 19.131 | 331.320 | 142.498 | 294 | 142.792 |
| 6.1.2 F 6.1.3 C 6.2 C 6.2.1 E 6.2.2 F VII. F | Discounted Factoring Receivables | | 103.685 | - | 103.685 | 55.277 | - | 55.277 |
| 6.1.3 U 6.2 C 6.2.1 D 6.2.2 F VII. F | Domestic Foreign | | 105.268 | - | 105.268 | 56.357 | - | 56.357 |
| 6.2 C 6.2.1 D 6.2.2 F VII. F | Unearned Income (-) | | (1.583) | - | (1.583) | (1.080) | - | (1.080) |
| 6.2.1 E 6.2.2 F VII. F | Other Factoring Receivables | | 208.504 | 19.131 | 227.635 | 87.221 | 294 | 87.515 |
| 6.2.2 F VII. F | Domestic | | 208.504 | 17.131 | 208.504 | 87.221 | 2)4 | 87.221 |
| VII. F | Foreign | | 200.501 | 19.131 | 19.131 | | 294 | 294 |
| | FINANCING LOANS | | _ | - | - | _ | | |
| | Retail Loans | | - | - | - | - | _ | - |
| 7.2 C | Credit Loans | | - | - | - | - | - | - |
| 7.3 In | Instalment Commercial Loans | | - | - | - | - | - | - |
| | LEASE RECEIVABLES | 8 | 151.435 | 740.236 | 891.671 | 138.602 | 623.301 | 761.903 |
| | Lease Receivables | | 148.223 | 703.200 | 851.423 | 137.300 | 609.244 | 746.544 |
| | Finance Lease Receivables | | 186.575 | 827.190 | 1.013.765 | 178.444 | 727.763 | 906.207 |
| | Operational Lease Receivables | | - | - | - | - | - | - |
| | Other | | - | - | - | - | - | - |
| | Unearned Income (-) | | (38.352) | (123.990) | (162.342) | (41.144) | (118.519) | (159.663) |
| | Leasing Contracts in Progress | | 2.614 | 5.245 | 7.859 | 912 | 6.064 | 6.976 |
| | Advances Given for Lease Transactions NON-PERFORMING RECEIVABLES | 7, 8 | 598 26.327 | 31.791 17.623 | 32.389 43.950 | 390 34.653 | 7.993 32.267 | 8.383 66.920 |
| | Non-Performing Receivables Non-Performing Factoring Receivables | 7, 0 | 2.651 | 17.023 | 2.651 | 34.033 | 32.207 | 3.078 |
| | Non-Performing Financing Loans | | 2.031 | | 2.031 | 3.078 | | 3.076 |
| | Non-Performing Lease Receivables | | 54.446 | 34.111 | 88.557 | 55.893 | 50.549 | 106.442 |
| | Specific Provisions (-) | | (30.770) | (16.488) | (47.258) | (24.318) | (18.282) | (42.600) |
| | DERIVATIVE FINANCIAL ASSETS HELD FOR RISK | | (001110) | () | (, | (= 1.0 - 0) | () | () |
| | MANAGEMENT | | - | - | - | - | - | - |
| 10.1 F | Fair Value Hedges | | - | - | - | - | - | - |
| | Cash Flow Hedges | | - | - | - | - | - | - |
| | Net Foreign Investment Hedges | | - | - | - | - | - | - |
| | INVESTMENTS HELD TO MATURITY (Net) | | - | - | - | - | - | - |
| | INVESTMENT IN SUBSIDIARIES (Net) | | - | - | - | - | - | - |
| | INVESTMENT IN ASSOCIATES (Net) | | - | - | - | - | - | - |
| | INVESTMENT IN JOINT VENTURES (Net) | 10 | 440 | - | 440 | - | - | 226 |
| | FANGIBLE ASSETS (Net) | 10 | 448 806 | - | 448 806 | 336 682 | - | 336 682 |
| | INTANGIBLE ASSETS (Net) Goodwill | 12 | 806 166 | - | 80 6 166 | 166 | • | 166 |
| | Other Intangibles | 11 | 640 | - | 640 | 516 | - | 516 |
| | DEFERRED TAX ASSETS | 13 | 78.615 | - | 78.615 | 64.981 | - | 64.981 |
| | ASSETS HELD FOR SALE AND DISCONTINUED | | 70.013 | - | , 5.015 | 54.701 | - | 57,701 |
| | OPERATIONS (Net) | 14 | 278 | _ | 278 | 1.528 | _ | 1.528 |
| | Assets Held For Sale | | 278 | - | 278 | 1.528 | _ | 1.528 |
| | Assets of Discontinued Operations | | - | - | - | - | - | - |
| | OTHER ASSETS | 15 | 21.970 | 2.176 | 24.146 | 16.992 | 2,467 | 19.459 |
| Т | TOTAL ASSETS | | 1.177.232 | 916.166 | 2.093.398 | 690.360 | 750.220 | 1.440.580 |

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

CONSOLIDATED BALANCE SHEET AS AT 31 DECEMBER 2010

| | BALANCE SHEET - LIABILITIES | | | Audited irrent Period December 20 | | 31 | Audited Prior Period December 2 | |
|-------------------|--|----------|-----------------|---|--------------------|-------------------|---------------------------------------|-------------------|
| | | Notes | TRY | FC | TOTAL | TRY | FC | TOTAL |
| I. II. III. | DERIVATIVE FINANCIAL LIABILITIES HELD FOR TRADING FUNDS BORROWED | 4 16 | 717.310 | 1.201 869.590 | 1.201 1.586.900 | 336.146 | 671.652 | 1.007.798 |
| IV. | FACTORING PAYABLES LEASE OBLIGATIONS | 18 | - | - | - | - | - | - |
| 4.1 | Finance Lease Obligations | 10 | | - | - | | | - |
| 4.2 | Operational Lease Obligations | | _ | _ | _ | _ | _ | _ |
| 4.3 | Other | | _ | _ | _ | _ | _ | _ |
| 4.4 | Deferred Finance Lease Expenses (-) | | - | - | - | - | - | - |
| V. | SECURITIES ISSUED (Net) | | - | - | - | - | _ | - |
| 5.1 | Bills | | - | - | - | - | _ | - |
| 5.2 | Asset-Backed Securities | | - | - | - | - | - | - |
| 5.3 | Bonds | | - | - | - | - | - | - |
| VI. | MISCELLANEOUS PAYABLES | 17 | 2.472 | 12.008 | 14.480 | 1.312 | 11.212 | 12.524 |
| VII. | OTHER LIABILITIES | 17 | 2.568 | 6.020 | 8.588 | 2.105 | 7.419 | 9.524 |
| VIII. | DERIVATIVE FINANCIAL LIABILITIES HELD FOR RISK | | | | | | | |
| 0.1 | MANAGEMENT | | - | - | - | - | - | - |
| 8.1 8.2 | Fair Value Hedges Cash Flow Hedges | | - | - | - | • | - | - |
| 8.3 | Net Foreign Investment Hedges | | _ | - | - | _ | - | - |
| IX. | TAXES AND DUTIES PAYABLE | 19 | 3.186 | _ | 3.186 | 4.039 | _ | 4.039 |
| X. | PROVISIONS | 17 | 2.908 | 174 | 3.082 | 2.193 | _ | 2.193 |
| 10.1 | Restructuring Reserves | | 2.500 | - | | 2.175 | _ | 2.175 |
| 10.2 | Reserves For Employee Benefits | 21 | 2.218 | _ | 2.218 | 1.563 | _ | 1.563 |
| 10.3 | Other Provisions | 20 | 690 | 174 | 864 | 630 | _ | 630 |
| XI. | DEFERRED TAX LIABILITY | | - | - | - | - | _ | - |
| XII. | PAYABLES RELATED TO ASSETS FOR SALE AND | | | | | | | |
| | DISCONTINUED OPERATIONS | | - | - | - | - | - | - |
| 12.1 | Held For Sale | | - | - | - | - | - | - |
| 12.2 | Discontinued Operations | | - | - | - | - | - | - |
| XIII. | SUBORDINATED LOANS | | - | - | - | - | - | - |
| XIV. 14.1 | SHAREHOLDERS' EQUITY | 22 | 475.961 | - | 475.961 | 404.502 | - | 404.502 |
| 14.1 | Paid-in Capital | 23 23 | 295.000 | - | 295.000 | 250.000 | - | 250.000 |
| 14.2.1 | Capital Reserves Share Premium | 23 | 15.666 | - | 15.666 | 9.825 | - | 9.825 |
| 14.2.1 | Share Cancellation Profits | | | - | - | _ | - | _ |
| 14.2.3 | Securities Value Increase Fund | | 13.728 | _ | 13.728 | 9.825 | _ | 9.825 |
| 14.2.4 | Revaluation Surplus on Tangible and Intangible Assets | | | _ | - | | _ | |
| 14.2.5 | Bonus Shares Obtained from Associates, Subsidiaries and Jointly Controlled | | | | | | | |
| | Entities | | 1.938 | - | 1.938 | - | _ | - |
| 14.2.6 | Hedging Reserves (Effective Portion) | | - | - | - | - | - | - |
| 14.2.7 | Revaluation Surplus on Assets Held for Sale and Discontinued Operations | | - | - | - | - | - | - |
| 14.2.8 | Other Capital Reserves | | - | - | - | - | - | - |
| 14.3 | Profit Reserves | 24 | 91.166 | - | 91.166 | 19.008 | - | 19.008 |
| 14.3.1 | Legal Reserves | | 13.442 | - | 13.442 | 8.151 | - | 8.151 |
| 14.3.2 | Statutory Reserves | | - | - | | 10.055 | - | 10.055 |
| 14.3.3 | Extraordinary Reserves | | 77.724 | - | 77.724 | 10.857 | - | 10.857 |
| 14.3.4 14.4 | Other Profit Reserves | | 62.269 | - | 62 260 | 116 724 | - | 116 724 |
| 14.4 | Profit or Loss Prior Periods Profit/Loss | 25 | 63.268 | - | 63.268 | 116.724 11.336 | - | 116.724 11.336 |
| 14.4.1 | Current Period Profit/Loss | 23 | (434) 63.702 | - | (434) 63.702 | 105.388 | - | 105.388 |
| 14.4.2 | Non-Controlling Interest | 22 | 10.861 | - | 10.861 | 8.945 | - | 8.945 |
| 14.5 | | 22 | | - | | | - | |
| | TOTAL LIABILITIES AND EQUITY | | 1.204.405 | 888.993 | 2.093.398 | 750.297 | 690.283 | 1.440.580 |

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

CONSOLIDATED OFF-BALANCE SHEET ITEMS AT 31 DECEMBER 2010

| | STATEMENT OF OFF-BALANCE SHEET | | | Audited | | Audited | | | | |
|---------|--|-------|------------------|---------------|---------|------------------|-------------|---------|--|--|
| | | | | ırrent Period | | | Prior Perio | | | |
| | ITEMS | | 31 December 2010 | | | 31 December 2009 | | | | |
| | | Notes | TRY | FC | TOTAL | TRY | FC | TOTAL | | |
| | | | | | | | | | | |
| I. | IRREVOCABLE FACTORING TRANSACTIONS | | 18.785 | 1.893 | 20.678 | 18.114 | 4.612 | 22.726 | | |
| II. | REVOCABLE FACTORING TRANSACTIONS | | 21.849 | 3.060 | 24.909 | 134.724 | 1.252 | 135.976 | | |
| III. | COLLETERALS RECEIVED | 38 | 438.565 | 137.129 | 575.694 | 484.307 | 166.699 | 651.006 | | |
| IV. | COLLETERALS GIVEN | 26 | 493 | - | 493 | 1.525 | - | 1.525 | | |
| v. | COMMITMENTS | | - | 14.135 | 14.135 | - | 14.822 | 14.822 | | |
| 5.1 | Irrevocable Commitments | | - | 14.135 | 14.135 | - | 14.822 | 14.822 | | |
| 5.2 | Revocable Commitments | | - | - | - | - | - | - | | |
| 5.2.1 | Lease Commitments | | - | - | - | - | _ | - | | |
| 5.2.1.1 | Finance Lease Commitments | | - | - | - | - | - | - | | |
| 5.2.1.2 | Operational Lease Commitments | | - | - | - | - | - | - | | |
| 5.2.2 | Other Revocable Commitments | | - | - | - | - | _ | - | | |
| VI. | DERIVATIVE FINANCIAL INSTRUMENTS | | - | 48.147 | 48.147 | - | - | - | | |
| 6.1 | Derivative Financial Instruments for Risk Management | | - | - | - | - | - | - | | |
| 6.1.1 | Fair Value Hedges | | - | - | - | - | - | - | | |
| 6.1.2 | Cash Flow Hedges | | - | - | - | - | - | - | | |
| 6.1.3 | Net Foreign Investment Hedges | | - | - | - | _ | _ | - | | |
| 6.2 | Derivative Financial Instruments Held For Trading | 26 | - | 48.147 | 48.147 | - | - | - | | |
| 6.2.1 | Forward Foreign Currency Purchases/Sales | | - | - | - | _ | _ | - | | |
| 6.2.2 | Swap Purchases/Sales | 26 | - | 48.147 | 48.147 | _ | _ | - | | |
| 6.2.3 | Put/call options | | - | - | - | _ | _ | - | | |
| 6.2.4 | Futures purchases/sales | | - | - | - | - | - | - | | |
| 6.2.5 | Others | | - | - | - | - | - | - | | |
| VII. | ITEMS HELD IN CUSTODY | | 71.991 | 7.159 | 79.150 | 72.497 | 5.694 | 78.191 | | |
| | TOTAL OFF-BALANCE SHEET ITEMS | | 551.683 | 211.523 | 763.206 | 711.167 | 193.079 | 904.246 | | |

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

CONSOLIDATED INCOME STATEMENT FOR THE PERIOD ENDED 31 DECEMBER 2010

| | INCOME STATEMENT | Notes | Audited Current Period 01.01 31.12.2010 | Audited Prior Period 01.01 31.12.2009 |
|-------------------|---|----------|---|---|
| I. | OPERATING INCOME | 29 | 100.159 | 112.133 |
| | FACTORING INCOME | | 18.671 | 14.147 |
| 1.1 | Factoring Interest Income | | 17.469 | 13.260 |
| 1.1.1 | Discounted | | 4.987 | 5.844 |
| 1.1.2 1.2 | Other | | 12.482 1.202 | 7.416 887 |
| 1.2.1 | Factoring Commission Income Discounted | | 434 | 418 |
| 1.2.2 | Other | | 768 | 469 |
| | INCOME FROM FINANCING LOANS | | - | - |
| 1.1 | Interest Income From Financing Loans | | - | - |
| 1.2 | Commission Income From Financing Loans | | - | - |
| 1.1 | LEASE INCOME Finance Lease Income | | 81.488 81.488 | 97.986 97.986 |
| 1.2 | Operational Lease Income | | - | - |
| 1.3 | Fees and Commission Income on Lease Operations | | - | - |
| II. | OPERATING EXPENSES (-) | 30 | (18.352) | (15.450) |
| 2.1 | Personal Expenses | | (11.722) | (9.959) |
| 2.2 | Employee Severance Indemnity Expense | | (316) | (167) |
| 2.3 | Research and Development Expense | | (6.314) | (5.324) |
| 2.4 2.5 | General Administration Expense Other | | (6.314) | (5.324) |
| III. | OTHER OPERATING INCOME | 31 | 335.541 | 322.912 |
| 3.1 | Interest Income on Bank Deposits | " | 39.803 | 21.232 |
| 3.2 | Interest Income on Reverse Repurchase Agreements | | - | - |
| 3.3 | Interest Income on Securities Portfolio | | 343 | 5 |
| 3.3.1 | Interest Income on Financial Assets Held for Trading | | 343 | 5 |
| 3.3.2 | Interest Income on Financial Assets at Fair Value Through Profit or Loss | | - | - |
| 3.3.3 3.3.4 | Interest Income on Financial Assets Available For Sale Interest Income on Financial Assets Held to Maturity | | | |
| 3.4 | Dividend Income | | 2.960 | 692 |
| 3.5 | Trading Account Income | | 309 | 2.355 |
| 3.5.1 | Income From Derivative Financial Instruments | | 309 | 2.355 |
| 3.5.2 | Other | | | - |
| 3.6 | Foreign Exchange Gains | | 280.412 | 289.410 |
| 3.7 | Others | | 11.714 (60.230) | 9.218 (50.739) |
| IV. 4.1 | FINANCIAL EXPENSES (-) Interest Expense on Funds Borrowed | 32 | (59.492) | (50.156) |
| 4.2 | Interest Expense on Factoring Payables | | (5).152) | - |
| 4.3 | Interest Expense of Finance Leases | | - | - |
| 4.4 | Interest Expense on Securities Issued | | - | - |
| 4.5 | Other Interest Expenses | | - | - |
| 4.6 | Fees and Commissions Paid | | (738) | (583) |
| V. VI. | PROVISION FOR LOSSES ON NON-PERFORMING RECEIVABLES (-) | 33 34 | (12.372) (282.299) | (17.886) (293.243) |
| V1. 6.1 | OTHER OPERATING EXPENSES (-) Impairment Losses on Securities Portfolio | 34 | (115) | (273.243) |
| 6.1.1 | Impairment Losses on Financial Assets at Fair Value Through Profit or Loss | | - | |
| 6.1.2 | Impairment Losses on Financial Assets Available For Sale | | (115) | - |
| 6.1.3 | Impairment Losses on Financial Assets Held to Maturity | | - | - |
| 6.2 | Impairment Losses on Non-Current Assets | | - | (1.161) |
| 6.2.1 | Impairment Losses on Tangible Assets | | - | (1.161) |
| 6.2.2 6.2.3 | Impairment Losses on Assets Held for Sale and Discontinued Operations Impairment Losses on Goodwill | | | (1.101) |
| 6.2.4 | Impairment Losses on Goodwin Impairment Losses on Other Intangible Assets | | = | |
| 6.2.5 | Impairment Losses on Subsidiaries, Associates and Joint Ventures | | - | |
| 6.3 | Losses From Derivative Financial Instruments | | (1.609) | (491) |
| 6.4 | Foreign Exchange Losses | | (278.200) | (289.608) |
| 6.5 | Other | | (2.375) | (1.983) |
| VII. | NET OPERATING PROFIT / LOSS | | 62.447 | 57.727 |
| VIII. IX. | INCOME RESULTED FROM MERGES GAIN/LOSS ON NET MONETARY POSITION | | | |
| X. | PROFIT FROM CONTINUING OPERATIONS BEFORE TAX | | 62.447 | 57.727 |
| XI. | INCOME TAX EXPENSE FROM CONTINUING OPERATIONS (±) | 35 | 2.422 | 49.107 |
| 11.1 | Current Tax Charge | | (11.212) | (14.711) |
| 11.2 | Deferred Tax Charge (-) | | - | - |
| 11.3 | Deferred Tax Benefit (+) | | 13.634 | 63.818 |
| XII. | NET PROFIT FROM CONTINUING OPERATIONS | | 64.869 | 106.834 |
| XIII. 13.1 | INCOME FROM DISCONTINUED OPERATIONS Income from Assets Held for Sale | | - | - |
| 13.1 | Gain on Sale of Associates, Subsidiaries and Jointly Controlled Entities | | | - |
| 13.3 | Other Income from Discontinued Operations | | - | - |
| XIV. | EXPENSES FROM DISCONTINUED OPERATIONS (-) | | - | - |
| 14.1 | Expense on Assets Held for Sale | | - | - |
| 14.2 | Loss on Sale of Associates, Subsidiaries and Jointly Controlled Entities | | - | - |
| 14.3 | Other Expenses from Discontinued Operations | | - | - |
| CV. | PROFIT FROM DISCONTINUED OPERATIONS BEFORE TAX INCOME TAY EXPENSE FROM DISCONTINUED OPERATIONS (4) | | - | • |
| 6.1 | INCOME TAX EXPENSE FROM DISCONTINUED OPERATIONS (±) Current Tax Charge | | | • |
| 6.1 | Deferred Tax Charge (-) | | | - |
| 16.3 | Deferred Tax Charge (-) Deferred Tax Benefit (+) | | - | - |
| XVII. | NET PROFIT FROM DISCONTINUED OPERATIONS | | - | - |
| KVIII. | NON-CONTROLLING INTEREST (INCOME) / EXPENSE | 22 | (1.167) | (1.446) |
| XIX. | NET PROFIT FOR THE PERIOD | | 63.702 | 105.388 |

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

CONSOLIDATED STATEMENT OF RECOGNIZED INCOME AND EXPENSE ITEMS ACCOUNTED UNDER EQUITY FOR THE PERIOD ENDED 31 DECEMBER 2010

| | PROFIT/LOSS ITEMS RECOGNISED DIRECTLY IN EQUITY | Audited Current Period 31 December 2010 | Audited Prior Period 31 December 2009 |
|-------|---|--|---------------------------------------|
| | | | |
| _ | ADDITIONS TO MARKETABLE SECURITIES VALUE INCREASE FUND FROM FINANCIAL ASSETS AVAILABLE | 4.391 | 12.566 |
| I. | FOR SALE | | |
| 1.1 | Change in the Fair Value of the Financial Assets Available For Sale, Net | 4.391 | 12.566 |
| 1.2 | Change in the Fair Value of the Financial Assets Available For Sale, Net (Transfer to Profit/Loss) | - | - |
| II. | REVALUATION SURPLUS ON TANGIBLE ASSETS | - | - |
| III. | REVALUATION SURPLUS ON INTANGIBLE ASSETS | - | - |
| IV. | FOREIGN EXCHANGE DIFFERENCES ON FOREIGN CURRENCY TRANSACTIONS | - | - |
| V. | PROFIT/LOSS ON DERIVATIVE FINANCIAL ASSETS FOR CASH FLOW HEDGES | - | - |
| 5.1 | Profit/Loss on Derivative Financial Assets for Cash Flow Hedges (Effective Portion of the Changes in Fair Value) | - | - |
| 5.2 | The Portion of Derivative Financial Assets Held for Cash Flow Hedges Reclassified in and Transferred to Income Statement | - | - |
| VI. | PROFIT/LOSS ON DERIVATIVE FINANCIAL ASSETS HELD FOR NET FOREIGN INVESTMENT HEDGES | - | - |
| 6.1 | Profit/Loss from Derivative Financial Assets for Net Investment Hedges (Effective Portion of Fair Value Differences) | - | - |
| 6.2 | The Portion of Derivative Financial Assets Held for Net Foreign Investment Hedges Reclassified in and Transferred to Income | - | - |
| | Statement | | |
| VII. | EFFECT OF CORRECTIONS OF ERRORS AND CHANGES IN THE ACCOUNTING POLICIES | - | - |
| VIII. | OTHER INCOME AND EXPENSES RECOGNISED UNDER EQUITY IN ACCORDANCE WITH TAS | - | - |
| IX. | DEFERRED TAXES ON REVALUATION DIFFERENCES | - | - |
| X. | NET PROFIT/LOSS RECOGNIZED DIRECTLY IN EQUITY (I+II++IX) | 4.391 | 12.566 |
| XI. | PROFIT/LOSS FOR THE PERIOD | 64.869 | 106.834 |
| XII. | TOTAL PROFIT/LOSS RECOGNISED FOR THE PERIOD | 69.260 | 119.400 |
| | | | |

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD ENDED 31 DECEMBER 2010

| | CHANGES IN EQUITY | Notes | Paid-in Capital | Paid-in Capital Inflation Adjustment | Share Premium | Share Cancellation Profits | Legal Reserves | Statutory Reserves | Extraordinary Reserves | Other Reserves | Current Period Profit/ Loss | Prior Period Profit/ Loss | Fair Value Changes Of Marketable Securities | Revaluation Reserve on Tangible and Intangible Assets | Bonus Shares Obtained From Subs., Assoc., and Jointly Contr. Ent. | HedgeRes erves (Effective Portion) | Revaluation Reserves on Assets Held for Sale and Discontinued Operations | Non- Controlling Interest | Total Equity |
|----------------|--|-------|--------------------|---|------------------|----------------------------------|-------------------|-----------------------|---------------------------|-------------------|--------------------------------------|---------------------------------|--|--|---|---|---|---------------------------------|--------------|
| | Prior Period (01.01 – 31.12.2009) (Audited) | | | | | | | | | | | | | | | | | | |
| I. | Beginning Balance (31.12.2008) | | 185.000 | 12.581 | - | - | 4.633 | - | 250 | - | 76.309 | 1.571 | (1.338) | - | - | - | - | 6.096 | 285.102 |
| II. | Correction Made According to TAS 8 | | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 2.1 2.2 | Effect of Correction of Errors Effect of Changes in Accounting Policies | | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| III. | Adjusted Beginning Balance (I+II) | | 185,000 | 12.581 | | | 4.633 | | 250 | - | 76.309 | 1.571 | (1.338) | - : | | - : | - | 6.096 | 285.102 |
| | Changes During the Period | | - | | - | - | - | - | | - | - | - | - | - | - | - | - | - | |
| IV. | Increase/Decrease Due to Merges | | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| V. 5.1 | Hedge Reserves Cash Flow Hedge | | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 5.2 | Net Foreign Investment Hedges | | - : | | | | | | | | | | | | | - : | | | |
| VI. | Fair Value Changes on Securities | 23 | - | - | - | - | - | - | - | - | - | - | 11.163 | - | - | - | - | 1.403 | 12.566 |
| VII. | Revaluation Surplus on Tangible Assets | | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| VIII. IX. | Bonus Shares of Associates, Subsidiaries and Joint-Ventures | | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| X. | Translation Differences Changes Resulted from Disposal of Assets | | | | | : | - : | - : | | | | | | | | | | | |
| XI. | Changes Resulted from Reclassification of Assets | | - | | - | | | - | - | - | - | | - | - | - | | - | - | - |
| XII. | Capital Increase | 23 | 65.000 | (12.581) | - | - | - | - | (30.423) | (21.996) | - | - | - | - | - | - | - | - | - |
| XIII. | Issuances of Share Certificates | | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| XIV. XV. | Paid-in-Capital Inflation Adjustment Convertible Bonds | | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| XVI. | Subordinated Loans | | - : | | | | | | | - | - | | | - : | | - : | - | | - |
| 22 1 21 | Non-controlling Interest | | - | | - | | | - | - | - | - | | - | - | - | | - | 1.446 | 1.446 |
| XVII. | Profit for the Period | | - | - | - | - | - | - | - | - | 105.388 | - | - | - | - | - | - | - | 105.388 |
| XVIII. 19.1 | Profit Distribution Dividend Paid | | - | - | - | - | 3.518 | - | 41.030 | 21.996 | (76.309) | 9.765 | - | - | - | - | - | - | - |
| 19.1 | Transfer to Reserves | | | | | - | 3.316 | | 41.030 | 21.996 | (76.309) | 9.967 | | | | | | | |
| 19.3 | Other | | - | - | - | - | 202 | - | 41.050 | - | (70.302) | (202) | - | - | - | - | - | - | - |
| | Ending Balance (31.12.2009) | | 250.000 | - | - | - | 8.151 | - | 10.857 | - | 105.388 | 11.336 | 9.825 | - | - | - | = | 8.945 | 404.502 |
| | Current Period (01.0131.12.2010) | | | | | | | | | | | | | | | | | | |
| | (Audited) | | 250.000 | | | | 0.151 | | 10.957 | | 105 200 | 11.266 | 0.025 | | | | | 0.045 | 40.4 502 |
| I. | Beginning Balance (31.12.2009) Changes During the Period | | 250.000 | - | | | 8.151 | | 10.857 | - | 105.388 | 11.366 | 9.825 | - | - | | • | 8.945 | 404.502 |
| п. | Increase/Decrease Due to Merges | | | - | | - | - | | - | - | - | - | - | | - | | | - | - |
| III. | Hedge Reserves | | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 3.1 | Cash Flow Hedge | | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 3.2 IV. | Net Foreign Investment Hedges Fair Value Changes on Securities | 23 | - | - | - | - | - | - | - | - | - | - | 3,903 | - | - | - | - | 488 | 4.391 |
| V. | Revaluation Surplus on Tangible Assets | 43 | | - : | | - : | - : | : | | - : | | | 3.903 | | - | - : | | 400 | 4.391 |
| VI. | Bonus Shares of Associates, Subsidiaries and Joint-Ventures | 23 | - | - | - | - | - | | - | - | - | - | - | - | 1.938 | - | - | 261 | 2.199 |
| VIII. | Translation Differences | | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| IX. X. | Changes Resulted from Disposal of Assets Changes Resulted from Reclassification of Assets | | • | - | • | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| XI. | Capital Increase | 23 | 45.000 | | | : | - : | - : | (3.545) | (30.119) | | (11.336) | | | | | | | |
| XII. | Issuances of Share Certificates | | - | | - | | | - | (010-10) | (501115) | - | (111000) | - | - | - | | - | - | - |
| XIII. | Capital reserves from inflation adjustments to paid-in capital | | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| XIV. | Convertible Bonds | | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| XV. | Subordinated Loans Non-controlling Interest | | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 1.167 | 1.167 |
| | Profit for the Period | | | - : | | - : | - : | : | | - : | 63.702 | | : | | - | - : | | 1.10/ | 63.702 |
| XVI. | | | | | | _ | 5.291 | | 70.412 | 30.119 | (105.388) | (434) | _ | - | - | - | | - | - |
| XVI. XVII. | Profit Distribution | | - | - | - | | | | | | | | | | | | | | |
| XVII. 17.1 | Dividend Paid | | - | | | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| XVII. | | | - | : | | - | 5.291 | - | 70.412 | 30.119 | (105.388) | (434) | - | - | - | - | | - | |

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE PERIOD ENDED 31 DECEMBER 2010

| | | | Audited Current Period | Audited Prior Period |
|----------------|--|--------|---------------------------|-------------------------|
| | | Notes | 31 December 2010 | 31 December 2009 |
| A. | CASH FLOWS FROM OPERATING ACTIVITIES | | | |
| 1.1 | Operating Profit Before Changes İn Operating Assets And Liabilities | | 65.575 | 56.921 |
| 1.1.1 | Interests Received/Lease Income | | 137.259 | 127.097 |
| | Lease Expenses Dividends Received | | 1.009 | - 667 |
| | Fees and Commissions Received | | - | - |
| 1.1.5 | | 21 | 7.477 | 10.347 |
| 1.1.6 | Collections from Non-performing Receivables Payments to Personnel and Service Suppliers | 31 | 6.090 (11.352) | 3.045 (9.284) |
| 1.1.8 | Taxes Paid | | (12.165) | (11.465) |
| 1.1.9 | Others | | (62.743) | (63.486) |
| 1.2 | Changes in Operating Assets and Liabilities | | 259.720 | 141.510 |
| 1.2.1 | Net (Increase) Decrease in Factoring Receivables | | (188.286) | (76.407) |
| | Net (Increase) Decrease in Financing Loans | | - (111.570) | - |
| | Net (Increase) Decrease in Lease Receivables Net (Increase) Decrease in Other Assets | | (114.650) (8.907) | 115.070 8.943 |
| | Net Increase (Decrease) in Factoring Payables | | (6.507) | - |
| 1.2.6 | Net Increase (Decrease) in Lease Payables | | - | - |
| | Net Increase (Decrease) in Funds Borrowed Net Increase (Decrease) in Due Payables | | 569.111 | 89.812 |
| 1.2.8 1.2.9 | Net Increase (Decrease) in Other Liabilities | | 2.452 | 4.092 |
| I. | Net Cash Provided from Operating Activities | | 325.295 | 198.431 |
| В. | CASH FLOWS FROM INVESTING ACTIVITIES | | | |
| 2.1 | Cook Poid for Durchage Of Associates Subsidiaries and Joint ventures | | | |
| 2.1 | Cash Paid for Purchase Of Associates, Subsidiaries and Joint-ventures Cash Obtained From Sale of Associates, Subsidiaries and Joint-Ventures | | - | - |
| 2.3 | Purchases of Tangible and Intangible Assets | 10, 11 | (634) | (264) |
| 2.4 | Proceeds From Sale of Tangible and Intangible Assets | 10 | 6 | 50 |
| 2.5 2.6 | Cash Paid for Purchase of Financial Assets Available for Sale Proceeds From Sale of Financial Assets Available for Sale | | - | - |
| 2.7 | Cash Paid for Purchase of Held-to-Maturity Investment Securities | | = | - |
| 2.8 | Proceeds from Sale of Held-to-Maturity Investment Securities | | - | - |
| 2.9 | Other | | - | - |
| II. | Net cash used in investing activities | | (628) | (214) |
| C. | CASH FLOWS FROM FINANCING ACTIVITIES | | | |
| 3.1 | Cash obtained from funds borrowed and securities issued | | _ | _ |
| 3.2 | Cash used for repayment of funds borrowed and securities issued | | = | - |
| 3.3 | Equity instruments issued | | - | - |
| 3.4 3.5 | Dividends paid Payments for finance leases | | - | - |
| 3.6 | Other | | - | - |
| III. | Net Cash Used in Financing Activities | | - | - |
| IV. | Effect of Change in Foreign Exchange Rate on Cash and Cash Equivalents | | (158) | (904) |
| v. | Net Increase in Cash and Cash Equivalents | | 324.509 | 197.313 |
| VI. | Cash and Cash Equivalents at the Beginning of the Period | 5 | 362.397 | 165.084 |
| VII. | Cash and Cash Equivalents at the End of the Period | 5 | 686.906 | 362.397 |

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

CONSOLIDATED STATEMENT OF PROFIT DISTRIBUTION FOR THE PERIOD ENDED 31 DECEMBER 2010

| İŞ FİNA | ANSAL KİRALAMA A.Ş. PROFIT DISTRIBUTION TABLE (***) | Current Period (31 December 2010) | Prior Period (31 December 2009) |
|----------------|---|--------------------------------------|------------------------------------|
| I. | DISTRIBUTION OF CURRENT PERIOD PROFIT | | |
| 1.1 | CURRENT PERIOD PROFIT | 61.280 | 56.281 |
| 1.2 | TAXES AND DUES PAYABLE (-) | 2.422 | 49.107 |
| 1.2.1 1.2.2 | Corporate Tax (Income Tax) Withholding Tax | (11.212) | (14.711) |
| 1.2.3 | Other taxes and dues (*) | 13.634 | 63.818 |
| A. | NET PERIOD PROFIT (1.1 - 1.2) | 63.702 | 105.388 |
| 1.3 | PRIOR YEARS' LOSSES (-) | - | - |
| 1.4 | FIRST LEGAL RESERVE (-) | (2.975) | (5.010) |
| 1.5 | OTHER STATUTORY RESERVES NEEDED TO BE KEPT IN THE COMPANY (-) (**) | 40 | 18 |
| В | DISTRIBUTABLE NET PERIOD PROFIT [(A-1.3+1.4+1.5)] | 60.767 | 100.396 |
| 1.6 | FIRST DIVIDEND TO SHAREHOLDERS (-) | - | 30.119 |
| 1.6.1 1.6.2 | To Owners of Ordinary Shares (****) To Owners of Preferred Stocks | - | 30.119 |
| 1.6.3 | To Owners of Preferred Stocks (Preemptive Rights) | - | - |
| 1.6.4 | To Profit Sharing Bonds | - | - |
| 1.6.5 | To Owners of the profit /loss Sharing Certificates | - | - |
| 1.7 | DIVIDEND TO PERSONNEL (-) | - | - |
| 1.8 | DIVIDEND TO BOARD OF DIRECTORS (-) | - | - |
| 1.9 1.9.1 | SECOND DIVIDEND TO SHAREHOLDERS (-) To Owners of Ordinary Shares | - | - |
| 1.9.1 | To Owners of Preferred Stocks | - | - |
| 1.9.3 | To Owners of Preferred Stocks (Preemptive Rights) | - | - |
| 1.9.4 | To Profit Sharing Bonds | - | - |
| 1.9.5 | To Owners of the profit /loss Sharing Certificates | - | - |
| 1.10 | SECOND LEGAL RESERVE (-) | - | - |
| 1.11 1.12 | STATUS RESERVES (-) EXTRAORDINARY RESERVES | - | 70.259 |
| 1.12 | OTHER RESERVES | - | 70.239 |
| 1.14 | SPECIAL FUNDS | - | - |
| II. | DISTRIBUTION FROM RESERVES | | |
| 2.1 | DISTRIBUTED RESERVES | - | - |
| 2.2 | SECOND LEGAL RESERVES (-) | - | - |
| 2.3 | SHARE TO SHAREHOLDERS (-) | - | - |
| 2.3.1 2.3.2 | To Owners of Ordinary Shares To Owners of Preferred Stocks | - | - |
| 2.3.3 | To Owners of Preferred Stocks (Preemptive Rights) | - | - |
| 2.3.4 | To Profit Sharing Bonds | - | - |
| 2.3.5 | To Owners of the profit /loss Sharing Certificates | - | - |
| 2.4 | SHARE TO PERSONNEL (-) | - | - |
| 2.5 | SHARE TO BOARD OF DIRECTORS (-) EARNINGS DED SHARE | - | - |
| III. | EARNINGS PER SHARE | - | 0.4215 |
| 3.1 | TO OWNERS OF STOCKS (TRY) | - | %42,15 |
| 3.2 | TO OWNERS OF STOCKS (%) TO OWNERS OF PREFERRED STOCKS (TRY) | - | - |
| 3.3 3.4 | TO OWNERS OF PREFERRED STOCKS (TRY) TO OWNERS OF PREFERRED STOCKS (%) | - | - |
| IV. | DIVIDEND PER SHARE | | |
| 4.1 | TO OWNERS OF STOCKS (TRY) | - | 0.1205 |
| 4.2 | TO OWNERS OF STOCKS (%) | - | %12,05 |
| 4.3 | TO OWNERS OF PREFERRED STOCKS (TRY) | = | - |
| 4.4 | TO OWNERS OF PREFERRED STOCKS (%) | = | - |

^(*) As per the Banking Regulation and Supervision Agency, income associated with deferred tax assets shall not be considered as cash or internally generated source and accordingly such amounts taking part of net period profit shall not be included in profit distribution and capital increase, the Group has deferred tax income amounting to TRY 13.634 associated with the deferred tax asset which will not be distributed.

(**) Comprising of donations made by the Company which shall be added back to distributable net profit.

^(***) Since the Board of Directors has not made any decision regarding profit distribution for the year 2010, only distributable net profit is presented in the profit distribution table above.

^(****) The dividend amount in connection with the year 2009 has been distributed in the form of bonus shares.

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

1. ORGANIZATION AND OPERATIONS OF THE COMPANY

İş Finansal Kiralama A.Ş. ("the Company") was incorporated on 9 March 1988 to operate in Turkey in accordance with the Finance Lease Act No: 3226. The core business of the Company is leasing operations, both domestic and abroad, and it started its leasing operations in July 1988. The head office of the Company is located at İş Kuleleri Kule:2 Kat:10 34330 Levent-İstanbul/Turkey.

The Company has purchased nominal shares of İş Factoring Finansman Hizmetleri A.Ş. ("İş Factoring") amounting to TRY 12.517 in consideration of USD 10.952.375 on 11 August 2004. The Company owns 78,23% of this subsidiary and it has been consolidated in the accompanying financial statements.

The ultimate parent of the Company is Türkiye İş Bankası A.Ş.. The main shareholders of the Company are Türkiye İş Bankası A.Ş. with 27,79% and Türkiye Sınai Kalkınma Bankası A.Ş. ("TSKB") with 28,56% participation. The Company's 42,67% of shares are publicly traded and listed on the Istanbul Stock Exchange.

As at 31 December 2010, the Company and it's subsidiary ("Group") employ 121 employees (31 December 2009: 112 employees).

Dividend Payable

As at 31 December 2010, the Company does not have any dividend payable.

Approval of the Financial Statements

The consolidated financial statements as at 31 December 2010 have been approved by the Board of Directors of the Company and authorized for issue as at 11 February 2011. General Assembly and / or legal authorities has the discretion of making changes in the accompanying consolidated financial statements after their issuance.

2. BASIS OF PRESENTATION OF THE FINANCIAL STATEMENTS

2.1 Basis of the Presentation

Accounting Standards Applied

The accompanying consolidated financial statements are prepared in accordance with "Communiqué Uniform Chart of Accounts to be implemented by Financial Leasing, Factoring and Financing Companies and its Explanation as well as the Form and Scope of Financial Statements to be announced to Public" published on the Official Gazette no.26525 dated 17 May 2007 promulgated by Banking Regulation and Supervision Agency ("BRSA"), Turkish Accounting Standards ("TAS"), Turkish Financial Reporting Standards ("TFRS") and the appendices and interpretations promulgated by Turkish Accounting Standards Board ("TASB") and the statements and guidance published by BRSA on accounting and financial reporting principles (together referred as "Reporting Standards").

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

2. BASIS OF PRESENTATION OF THE FINANCIAL STATEMENTS (Continued)

2.1 Basis of the Presentation (Continued)

In terms of accounting of 2010 operations, the Group has applied the requirements of the communiqué on the "Regulation on Procedures and Principles for Establishment and Operations of Financial Leasing, Factoring and Consumer Financing Companies" published on the Official Gazette no. 26315 dated 10 October 2006 and the communiqué on the "Communiqué on Procedures and Principles for the Provisions to be set aside by Financial Leasing, Factoring and Financing Companies for their Receivables" published on the Official Gazette no. 26588 dated 20 July 2007.

The consolidated financial statements have been prepared on the historical cost basis except for the remeasurement of financial instruments. Historical cost is generally determined as fair value of the consideration paid for the assets.

Additional Paragraph for Convenience Translation to English

The differences between accounting principles, as described in the preceding paragraphs, and the accounting principles generally accepted in countries, in which the accompanying financial statements are to be distributed, and International Financial Reporting Standards ("IFRS"), may have significant influence on the accompanying consolidated financial statements. Accordingly, the accompanying consolidated financial statements are not intended to present the consolidated financial position and consolidated results of operations in accordance with the accounting principles generally accepted in such countries and IFRS.

Functional and Reporting Currency

The individual financial statements of each group entities are presented in the currency of the primary economic environment in which the entity operates (its functional currency). For the purpose of the consolidated financial statements, the results and financial position of each entity are expressed in TRY, which is the functional currency of the Group, and the presentation currency for the consolidated financial statements.

Preparation of Financial Statements in Hyperinflationary Periods

The consolidated financial statements of the Group have been adjusted for the effects of inflation in accordance with TAS 29 "Financial Reporting in Hyperinflationary Economies" until 31 December 2004. By a circular issued on 28 April 2005, BRSA declared that the application of inflation accounting has been ceased to be applied for the companies operating in Turkey starting from 1 January 2005, since the provisions of hyperinflationary economy do not exist anymore. Accordingly, non-monetary assets and liabilities, and components of equity as at 31 December 2010 were adjusted for the effects of inflation that lasted till 31 December 2004 for the items acquired before 31 December 2004 and the items which were acquired after 1 January 2005 were accounted for at their respective nominal amounts.

Comparative Information and Restatement of the Prior Periods' Consolidated Financial Statements

The Group's consolidated financial statements are prepared comparatively with the prior period in order to provide information on the financial position and performance of the Group. When the presentation or classification of financial statements is changed, prior period's financial statements are also reclassified in line with the related changes in order to sustain consistency and all significant changes are explained.

A portion of intangible assets which were recorded as furniture and fixtures and leasehold improvements at the prior period was classified as intangible assets in the current period (Note 10).

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

2. BASIS OF PRESENTATION OF THE FINANCIAL STATEMENTS (Continued)

2.1 Basis of the Presentation (Continued)

Accounting estimates

The preparation of consolidated financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised and in any future periods affected. In particular, information about significant accounting estimates used are described in the following notes:

- Note 3 (b) and (c) Useful life of tangible and intangible assets
- Note 4 Financial assets at fair value through profit or loss
- Note 6 Financial assets available for sale
- Note 13 Deferred tax asset and liabilities
- Note 21 Provisions
- Note 26 Commitments and contingencies
- Note 33 Provisions for non-performing receivables
- Note 38 Additional information about financial instruments

Basis of Consolidation

The details of the Group's subsidiary as at 31 December 2010 and 2009 are as follows:

| | Incorporation | Shareholding | Voting right | |
|-------------------|---------------|--------------|--------------|----------------------|
| | and operation | rate | rate | |
| Subsidiary | location | % | % | Core business |
| İş Factoring | İstanbul | 78,23 | 78,23 | Factoring operations |

The accompanying consolidated financial statements include the accounts of the Company and its subsidiary on the basis set out in "Subsidiaries" section below. The accounting policies of subsidiaries have been changed when necessary to align them with the policies adopted by the Group.

(i) Subsidiaries

Subsidiaries are entities controlled by the Group. Control exists when the Group has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities.

In assessing control, potential voting rights that currently are exercisable are taken into account. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

2. BASIS OF PRESENTATION OF THE FINANCIAL STATEMENTS (Continued)

2.1 Basis of the Presentation (Continued)

Basis of Consolidation (Continued)

As at 31 December 2010 and 2009, the Company owns 78,23% of İş Factoring. As the Company has the power to control the operations of the İş Factoring, the financial statements of İş Factoring have been fully consolidated in the accompanying consolidated financial statements.

(ii) Transactions eliminated on consolidation

Financial statements of İş Factoring have been fully consolidated in the accompanying financial statements and the investment balance in the Company's balance sheet have been eliminated against the paid-in capital of İş Factoring. Intra-group balances, transactions and any unrealized income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements.

The accounting policies of the subsidiary have been changed when necessary to align them with the policies adopted by the Group

All intra-group transactions, balances, income and expenses are eliminated on consolidation.

(iii) Non-controlling interest

Non-controlling interests in the net assets of consolidated subsidiaries are identified separately from the Group's equity therein. Non-controlling interests consist of the amount of those interests at the date of the original business combination and the non-controlling interest in equity since the date of the combination.

(iv) Offsetting

Financial assets and liabilities are offset and the net amount is reported in the consolidated balance sheet when there is a legally enforceable right to set off the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously.

2.2 Changes in Accounting Policies

Material changes in accounting policies are adjusted retrospectively and prior periods' consolidated financial statements are restated. The accounting policies have been applied consistently to all periods presented in these consolidated financial statements.

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

2. BASIS OF PRESENTATION OF THE FINANCIAL STATEMENTS (Continued)

2.3 Changes in Accounting Estimates and Errors

If the changes in accounting estimates relate to a specific period, they are applied in the period they relate to whereas if the changes are related to future periods, they are applied both in the period the change is made and prospectively in the future periods. There has not been any significant change in the accounting estimates of the Group in the current year.

Material accounting errors are adjusted retrospectively and prior periods' consolidated financial statements are restated.

2.4 Standards and Interpretations not Yet Effective as at 31 December 2010

The Group applied all of the relevant and required standards promulgated by TASB as at 31 December 2010.

A number of new standards, amendments to standards and interpretations are not yet effective as at 31 December 2010, and have not been applied in preparing these consolidated financial statements. These standards are as follows;

The revised TAS 24 "Related Party Disclosures" amends the definition of a related party and modifies certain related party disclosure requirements government-related entities. The main changes to TAS 24 are: a partial exemption from the disclosure requirements for transactions between a government-controlled reporting entity and that government or other entities controlled by that government; and amendments to the definition of a related party.

TASB agreed that the partial exemption from the disclosure requirements should be required to be made retrospectively, because this should result in a reduction of 'clutter' in the footnotes and an identification of better information about the nature and extent of significant transactions with the government.

In addition, TASB agreed that the definition of a related party should also be applied retrospectively from the effective date.

Moreover, TASB agreed that an entity should be permitted to adopt the partial exemption for government-controlled entities before the effective date even if it does not adopt the amended definition of related party until a later date.

TFRS 9 "Financial Instruments" has been issued on April 2010, by the TASB as the first step in its project to replace TAS 39 Financial Instruments: Recognition and Measurement.

IFRS 9 retains but simplifies the mixed measurement model and establishes two primary measurement categories for financial assets: amortized cost and fair value. The basis of classification depends on the entity's business model and the contractual cash flow characteristics of the financial asset. The guidance in TAS 39 on impairment of financial assets and hedge accounting continues to apply.

The amendment is effective for annual periods beginning on or after 1 January 2013, although entities are permitted to adopt them earlier. Prior periods need not be restated if an entity adopts the standard for reporting periods beginning before 1 January 2013.

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

2. BASIS OF PRESENTATION OF THE FINANCIAL STATEMENTS (Continued)

2.4 Standards and Interpretations not yet effective as at 31 December 2010 (Continued)

TASB issued interpretations about prepayments of a minimum funding (interpretations for TFRIC 14) on 26 November 2009. The amendments to TFRIC 14, which is itself an interpretation of TAS 19 applies in the limited circumstances when an entity is subject to minimum funding requirements and makes an early payment of contributions to cover those requirements. The amendment permits such an entity to treat the benefit of such an early payment as an asset. The amendment, "Prepayments of a Minimum Funding Requirement", has an effective date for mandatory adoption of 1 January 2011, with early adoption permitted.

Amendments to TFRIC 19 "Extinguishing Financial Liabilities with Equity Instruments" addresses the accounting by an entity when the terms of a financial liability are renegotiated and result in the entity issuing equity instruments to a creditor of the entity to extinguish all or part of the financial liability.

TFRS 7 Financial Instruments is amended to add an explicit statement that the interaction between qualitative and quantitative disclosures better enables users to evaluate an entity's exposure to risks arising from financial instruments. The amendment is effective for annual periods beginning on or after 1 January 2011.

TAS 34 Interim Financial Reporting - Significant Events and Transactions; a number of examples have been added to the list of events or transactions that require disclosure under TAS 34. The amendment is effective for annual periods beginning on or after 1 January 2011.

TAS 27 Consolidated and Separate Financial Statements – Transition requirements for amendments made as a result of TAS 27 (2008) to TAS 21, TAS 28 and TAS 31; consequential amendments to TAS 21 The Effects of Changes in Foreign Exchange Rates, TAS 28 Investments in Associates and TAS 31 Interests in Joint Ventures (as a result of prior amendments to TAS 27) to be applied prospectively, except for the amendments to TAS 28 and TAS 31 that solely are the result of renumbering in TAS 27 (2008). The amendment is effective for annual periods beginning on or after 1 January 2011.

3. SIGNIFICANT ACCOUNTING POLICIES

a. Revenue

Finance lease income: Initial value of leased assets at the beginning of the leasing period under the Finance Lease Act is recognized as finance lease receivables in the consolidated balance sheet. Interest income resulting from the difference between the total finance lease receivables and the investment value of the leased assets are recognized in the period in which the relevant receivable portion for each accounting period is distributed over the related period using the fixed interest rate through the leasing period. The interest income not accrued yet is followed up under the account of unearned interest income.

Factoring revenue consists of factoring interest and commission income collected or accrued on advances given to the customers.

Commission income is a certain percentage of the total amount of invoices subject to factoring.

Other interest income is accrued based on the effective interest which equals the estimated cash flows to net book value of the related asset. Dividend income from equity share investments is recognized when the shareholders have the right to receive the payment.

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

b. Tangible Assets

Tangible assets acquired before 1 January 2005 are carried at restated cost for the effects of inflation in TRY units current at the 31 December 2004 less accumulated depreciation and impairment losses, and tangible assets acquired after 1 January 2005 are carried at acquisition cost less accumulated depreciation and impairment losses.

Tangible assets are depreciated over the estimated useful lives of the related assets on a straight-line basis over the cost. The estimated useful lives, residual values and depreciation method are reviewed at each reporting date.

Leasehold improvements are depreciated over their respective lease periods.

The cost of replacing part of an item of tangible assets is recognized in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Group and its cost can be measured reliably. The costs of the day-to-day servicing of tangible assets are recognized in the profit or loss as incurred.

The estimated useful lives for the current and comparative periods are as follows:

Furniture and fixtures 5 years

Vehicles 5 years

Leasehold improvements 5 years

Gains and losses on disposal of an item of tangible assets are determined by comparing the proceeds from disposal with the carrying amount of tangible assets, and are recognized net within other operating income/expense in the consolidated income statement.

c. <u>Intangible Assets</u>

Intangible assets include computer software, licenses and goodwill. Intangible assets acquired before 1 January 2005 are carried at restated cost for the effects of inflation in TRY units current at the 31 December 2004 less accumulated amortisation and impairment losses and intangible assets acquired after 1 January 2005 are carried at acquisition cost less accumulated amortisation and impairment losses. The estimated useful lives, residual values and amortization method of intangible assets other than goodwill are reviewed at each reporting date. Amortization is charged on a straight-line basis over their estimated useful lives. The intangible assets are comprised of computer software and licenses. The useful lives of intangible assets are 5 years.

Acquired computer software licenses are capitalized on the basis of the costs incurred to acquire and bring to use the specific software. These costs are amortized over their useful lives. Costs associated with developing or maintaining computer software programs are recognized as an expense as incurred. Costs that are directly associated with the development of identifiable and unique software products controlled by the Group, and that will probably generate economic benefits exceeding costs beyond one year, are recognized as intangible assets. Computer software development costs recognized as assets are amortized over their estimated useful lives (not exceeding five years).

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

d. <u>Impairment of Non-Financial Assets</u>

Assets that have an indefinite useful life, for example goodwill, are not subject to amortization and are tested annually for impairment. Assets that are subject to amortization are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. Recoverable amount is the higher of an asset's fair value less costs to sell or value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Impaired non-financial assets other than goodwill are reviewed for possible reversal of the impairment at each reporting date.

e. <u>Borrowing Costs</u>

All borrowing costs are recorded in the income statement in the period in which they are incurred.

f. Financial Assets Held For Sale

Assets (or disposal groups comprising assets and liabilities) that are expected to be recovered primarily through sale rather than through continuing use are classified as held for sale. Immediately before classification as held for sale, the assets (or components of a disposal group) are remeasured in accordance with the Group's accounting policies. Thereafter generally the assets (or disposal group) are measured at the lower of their carrying amount and fair value less cost to sell. Impairment losses on initial classification as held for sale and subsequent gains or losses on remeasurement are recognized in the consolidated income statement. Gains are not recognized in excess of any cumulative impairment loss.

g. Financial Instruments

Financial assets

All financial assets are recognized and derecognized on a trade date where the purchase or sale of a financial asset is under a contract whose terms require delivery of the financial asset within the timeframe established by the market concerned, and are initially measured at fair value, plus transaction costs except for those financial assets classified as at fair value through profit or loss, which are initially measured at fair value.

Financial assets are classified into the following specified categories: "financial assets as at fair value through profit or loss ("FVTPL")", "held-to-maturity investments", "available-for-sale ("AFS")" financial assets and "loans and receivables". The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition.

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

h. Financial Instruments (Continued)

Financial assets (Continued)

Effective interest method

The effective interest method is a method of calculating the amortized cost of a financial asset and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset, or, where appropriate, a shorter period to the net carrying amount on initial recognition.

Income is recognized on an effective interest basis for debt instruments other than those financial assets designated as at FVTPL.

Financial assets at FVTPL

Financial assets at fair value through profit or loss are financial assets held for trading and financial assets designated under this category upon initial recognition. A financial asset is classified in this category if acquired principally for the purpose of selling in the short-term or achieved more relevant accounting measurement. Derivatives are also categorized as held for trading unless they are designated as hedges.

Held-to-maturity investments

Non-derivative financial assets with fixed or determinable payments and fixed maturity dates that the Group has the positive intent and ability to hold to maturity are classified as held-to-maturity investments. Held-to-maturity investments are recorded at amortized cost using the effective interest method less impairment, with revenue recognized using effective interest method.

Available for sale financial assets

Quoted equity investments and quoted certain debt securities held by the Group that are traded in an active market are classified as being available-for-sale financial assets and are stated at fair value. The Group also has investments in unquoted equity investments that are not traded in an active market but are also classified as available-for-sale financial assets and stated at cost since their value cannot be reliably measured. Gains and losses arising from changes in fair value are recognized in other comprehensive income and presented under the marketable securities revaluation reserve with the exception of impairment losses, interest calculated using the effective interest method, and foreign exchange gains and losses on monetary assets, which are recognized in profit or loss. Where the investment is disposed of or is determined to be impaired, the cumulative gain or loss previously accumulated in the marketable securities revaluation reserve is transferred to profit or loss.

Dividends on available-for-sale equity instruments are recognized in the profit or loss when the Group's right to receive the dividends is established.

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

g. <u>Financial Instruments (Continued)</u>

Financial assets (Continued)

Available for sale financial assets (Continued)

The fair value of available-for-sale monetary assets denominated in a foreign currency is determined in that foreign currency and translated at the exchange rate valid at the end of the reporting period. The foreign exchange gains and losses that are recognized in profit or loss are determined based on the amortized cost of the monetary asset. Other foreign exchange gains and losses are recognized in other comprehensive income.

Finance lease receivables, factoring receivables and other receivables

Finance lease receivables, factoring receivables and other receivables are carried at fair value at initial recognition and they are carried at amortized cost subsequent to initial recognition, using the effective interest method.

Provision for doubtful finance lease receivables, factoring receivables and other receivables are recognized as an expense and written off against the profit for the year. Provision for non-performing receivables is allocated assessing the Group's loan portfolio, quality and risk and considering the economic conditions and other factors including the related legislation against the potential losses that may be resulted from the current finance lease and factoring receivables. In accordance with the Communiqué No. 26588 on the "Communiqué on Procedures and Principles for the Provisions to be set aside by Financial Leasing, Factoring and Financing Companies for their Receivables" issued at 20 July 2007 by BRSA, the Group's specific provision rate allocated for the below finance lease receivables considering their collaterals as at 1 January 2008 are as follows: 20%, at a minimum, for finance lease receivables overdue more than 150 days not exceeding 240 days, 50%, at a minimum, for finance lease receivables overdue more than 240 days not exceeding 360 days; and 100%, at a minimum, for finance lease receivables overdue more than 1 year.

The Group classifies its overdue finance lease receivables not exceeding 360 days as under the "Non-Performing Receivables" and classifies its finance lease receivables overdue more than 1 year under "Non-Performing Receivables".

In accordance with the above-mentioned Communiqué, specific provision rate allocated for the factoring receivables considering their collaterals are as follows: 20%, at a minimum, for factoring receivables overdue more than 90 days not exceeding 180 days; 50%, at a minimum, for factoring receivables overdue more than 180 days not exceeding 360 days; and 100%, at a minimum, for factoring receivables overdue more than 1 year.

While the Group provides 100% provision for doubtful factoring receivables which do not have worthy collaterals without considering the time intervals above, the Group provides provision for its doubtful factoring receivables having possibility of recovery based on the time intervals mentioned above.

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

g. Financial Instruments (Continued)

Financial assets (Continued)

Finance lease receivables, factoring receivables and other receivables (Continued)

When the Group annuls overdue foreign currency leasing contracts, it converts foreign currency receivables into TRY using the exchange rate at the annulment date and does not evaluate such amounts starting from the annulment date. Since invoice issuance for such receivables is ceased, the Group also ceases its income accrual calculation starting from the annulment date.

Other receivables that have fixed or determinable payments that are not quoted in an active market are also classified in this category. These receivables are measured at amortized cost using the effective interest method less any impairment.

Impairment of financial assets

Financial assets, other than those at fair value through profit or loss are subject to impairment testing at each balance sheet date to determine whether there is any indicator of impairment for financial asset or financial asset group. An entity shall assess at each balance sheet date whether there is any objective evidence that a financial asset or group of financial assets is impaired. A financial asset or group of financial assets is impairment as a result of one or more events that occurred after the initial recognition of the asset. That loss event or events must also have an impact on the estimated future cash flows of the financial asset or group of financial assets. For the financial assets which are measured at amortized cost, except for finance lease receivables and factoring receivables stated above, the amount of impairment is the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the original effective interest rate.

The carrying amount of the financial asset is reduced by impairment loss directly for all financial assets with the exception of finance lease receivables and factoring receivables where the carrying amount is reduced through the use of an allowance account. When a receivable is uncollectible, it is written off against the allowance account. Changes in allowance accounts are recognized in profit or loss.

With the exception of available for sale equity instruments, if, in a subsequent period the amount of the impairment loss decreases and the decrease can be objectively related to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed through profit or loss to the extent the carrying amount of the investment at the date the impairment is reversed does not exceed the amortized cost that would have been impaired.

Increase in fair value of available for sale equity instruments subsequent to impairment is recognized in directly in equity.

Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and demand deposits, and other short-term highly liquid investments with maturities of three months or less than three months from date of acquisition and that are readily convertible to cash and are subject to an insignificant risk of changes in value.

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

g. <u>Financial Instruments (Continued)</u>

Financial liabilities

Financial liabilities and equity instruments issued by the Group are classified according to the substance of the contractual arrangements entered into and the definitions of a financial liability and an equity instrument. An equity instrument is any contract that evidences a residual interest in the assets of the Group after deducting all of its liabilities. The accounting policies adopted for specific financial liabilities and equity instruments are set out below.

Financial liabilities are classified as either financial liabilities at FVTPL or other financial liabilities.

Financial liabilities at fair value through profit or loss

Financial liabilities are classified as at FVTPL and stated at fair value, with any resulting gain or loss recognized in profit or loss. The net gain or loss recognized in profit or loss includes any interest paid on the financial liability.

Other financial liabilities

Other financial liabilities, including borrowings, are initially measured at fair value, net of transaction costs.

Other financial liabilities are subsequently measured at amortized cost using the effective interest method plus the interest expense recognized on effective interest method.

The effective interest method that calculates the amortized cost of a financial liability and allocates interest expense over the relevant period. The effective interest rate discounts the estimated future cash payments through the expected life of the financial liability, or, where appropriate, a shorter period.

Derivative financial instruments and hedge accounting

The Group's activities expose it primarily to the financial risks of changes in foreign exchange rates and interest rates. The Group uses derivative financial instruments (primarily foreign currency forward and currency swap contracts) to hedge its risks associated with foreign currency fluctuations relating to certain firm commitments and forecasted transactions. Derivative financial instruments are initially measured at fair value on the contract date, and are remeasured at fair value at subsequent reporting dates. Although some of the derivative transactions provide economic hedging, since all necessary conditions for hedge accounting have not been met, the Group classifies these transactions as held for trading and therefore, changes in the fair value of derivative financial instruments are recognized in profit or loss as they arise.

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

h. Business Combinations

The acquisitions of subsidiaries are accounted for by using the purchase method. The cost of the acquisition is measured at the aggregate of fair value, at the date of exchange, of the assets given, liabilities incurred or assumed, and equity instruments issued by the Group in exchange for the control of the acquiree. The acquiree's identifiable assets, liabilities and contingent liabilities that meet the conditions for recognition under TFRS 3 "Business combinations" are recognized at fair value at the acquisition date, except for non-current assets (or disposal groups) that are classified as held for sale in accordance with TFRS 5 "Non-Current Assets Held for Sale and Discontinued Operations", which are recognized and measured at fair value less costs to sell.

Goodwill arising on acquisition is recognized as an asset and initially measured at cost, being the excess of the cost of the business combination over the Group's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities recognized. When the Group's interest in the net fair value of the acquiree's identifiable assets, liabilities and contingent liabilities exceeds the cost of the business combination, excess amount is recognized immediately in profit or loss.

The interest of non-controlling shareholders in the acquiree is initially measured at the non-controlling party's proportion of the net fair value of the identifiable assets, liabilities and contingent liabilities recognized.

i. Effects of Changes in Exchange Rates

The individual financial statements of each group entity are presented in the currency of the primary economic environment in which the entity operates (its functional currency). For the purpose of the consolidated financial statements, the results and financial position of each entity are expressed in TRY, which is the functional currency of the Group, and the presentation currency for the consolidated financial statements.

The foreign currency exchange rates used by the Group as at 31 December 2010 and 2009 are as follows:

| | <u>2010</u> | <u>2009</u> |
|------|-------------|-------------|
| USD | 1,5460 | 1,5057 |
| Euro | 2.0491 | 2,1603 |

In preparation of the financial statements of the individual entities, transactions in currencies other than TRY (foreign currencies) are recorded at the prevailing exchange rates at the transaction date. At each balance sheet date, monetary items denominated in foreign currencies are retranslated at the rates prevailing at the balance sheet date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing at the date when fair value is determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

j. Earnings Per Share

Earnings per share presented in the accompanying consolidated income statement is determined by dividing net income by the weighted average number of shares in issue during the year.

In Turkey, companies can increase their share capitals by issue of "Bonus Shares" to their shareholders from their retained earnings. In computing earnings per share, such issues of "Bonus Shares" are treated as issued shares. Accordingly, the retrospective effect for those share issues is taken into consideration in determining the weighted-average number of shares outstanding used in this computation.

k. Subsequent Events

Subsequent events means the events occurred between the reporting date and the authorization date for the announcement of the financial statements. In accordance with TAS 10 "Events After the Balance Sheet Date"; post-balance sheet events that provide additional information about the Group's position at the balance sheet dates (adjusting events) are reflected in the consolidated financial statements. Post-balance sheet events that are not adjusting events are disclosed in the notes when material.

1. Provisions, Contingent Liabilities and Contingent Assets:

In accordance with the TAS 37 "Provisions, Contingent Liabilities and Contingent Assets", a provision is recognized when the Group has a legal or constructive obligation as a result of a past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. If the specified criteria are not met, the Group discloses the related issues in the accompanying notes. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability if the time value of the money is significant to the provision.

Contingent assets are disclosed in the notes and not recognized unless they are realized.

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

m. Leases

- Group as Lessor

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases. Amounts due from lessees under finance leases are recorded as receivables at the amount of the Group's net investment in the leases. Finance lease income is allocated to accounting periods so as to reflect a constant periodic rate of return on the Group's net investment outstanding in respect of the leases.

- Group as Lessee

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

Assets held under finance leases are recognized as assets of the Group at their fair value at the inception of the lease or, if lower, at the present value of the minimum lease payments. The corresponding liability to the lessor is included in the balance sheet as a finance lease obligation. Lease payments are apportioned between finance charges and reduction of the lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are charged to profit or loss in accordance with the Group's general policy on borrowing costs. Rentals payable under operating leases are charged to profit or loss on a straight-line basis over the term of the relevant lease. Lease incentives received or to be received to enter into an operating lease are also recognized in the profit or loss on a straight-line basis over the lease term.

n. <u>Segment Reporting</u>

The Group has two different operating segments, leasing and factoring, that is used by management to make decisions about resources to be allocated to the segments and assess their performance, and for which discrete financial information is available.

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

o. Taxes on Income

Turkish Tax Legislation does not permit a parent company and its subsidiary to file a consolidated tax return. Therefore, provisions for taxes, as reflected in the accompanying consolidated financial statements, have been calculated on a separate-entity basis.

Income tax expense or credit comprises current and deferred tax. Current tax and deferred tax are recognized in profit or loss except to the extent that it relates to a business combination, or items recognized directly in equity or in other comprehensive income.

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred tax is recognized in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognized for the following temporary differences: the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss, and differences relating to investments in subsidiaries and jointly controlled entities to the extent that it is probable that they will not reverse in the foreseeable future. In addition, deferred tax is not recognized for taxable temporary differences arising on the initial recognition of goodwill. Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date. Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realized simultaneously.

A deferred tax asset is recognized for unused tax losses, investment incentives, tax credits and deductable temporary differences, to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilized. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

Deferred taxes related to fair value measurement of available for sale assets are charged or credited to equity and subsequently recognized in profit or loss together with the deferred gains that are realized.

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

p. Employee Benefits / Reserve for Employee Termination Benefits

In accordance with the existing social legislation in Turkey, the Group is required to make certain lump-sum payments to employees whose employment is terminated due to retirement or for reasons other than resignation or misconduct. Such payments are recognized in the accompanying consolidated financial statements as accrued. The computation of the liability is based upon the retirement pay ceiling announced by the government.

In accordance with TAS 19 "Employee Benefits", the Group calculated the employee severance indemnities incurred due to retirement of its employees by discounting the future liabilities to their present values, by using actuarial method and reflected to the consolidated financial statements. The main estimates used are as follows:

| | 2010 | 2009 |
|--|-------|-------|
| Discount rate | 5,10% | 5,92% |
| Expected rate of salary/limit increase | 4,66% | 4,80% |
| Probability of retirement | 100% | 100% |

The principal assumption is that the maximum liability for each year of service will increase in line with inflation. Thus, the discount rate applied represents the expected real rate after adjusting for the anticipated effects of future inflation. As the retirement pay ceiling is revised semi annually, the ceiling amount of full TRY 2.623,23 effective from 1 January 2011 has been taken into consideration in calculation of provision for employee termination benefits (retirement pay provision) (31 December 2009: full TRY 2.427,03).

r. Statement of Cash Flows

In statement of cash flows, cash flows are classified according to operating, investment and finance activities.

Cash flows from operating activities reflect cash flows mainly generated from leasing and factoring operations of the Group.

Cash flows from investment activities express cash used in investment activities (direct investments and financial investments) and cash flows generated from investment activities of the Group.

Cash flows relating to finance activities express sources of financial activities and payment schedules of the Group.

s. Share Capital and Dividends

Common shares are classified as equity. Dividends on common shares are reclassified as dividend payables by netting off from the retained earnings in the period in which they are approved and disclosed.

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

t. Related Parties

In accordance with TAS 24 "Related Party Disclosures" shareholders, key management and board members, in each case together with companies controlled by or affiliated with them, and associated companies are considered and referred to as related parties. Related party transactions consist of the transfer of the assets and liabilities between related parties by a price or free of charge.

For the purpose of the accompanying consolidated financial statements, shareholders of the Company, the companies controlled by/associated with them, key management and the Board members of the Company are referred to as related parties (Note 9).

4. FINANCIAL ASSETS AND LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS

Financial assets held for trading:

As at 31 December 2010 and 2009, details of financial assets held for trading are as follows:

| | 2010 | | 2009 | |
|--|-------|----------------------|------|-------------------|
| | TRY | FC | TRY | FC |
| Debt securities issued by private sector | 3.259 | _ | _ | _ |
| Investment funds | 1.105 | - | 139 | - |
| | 4.364 | - | 139 | - |
| | | Nominal Value TRY | | Fair Value TRY |
| Debt securities issued by private sector | | 3.127 3.127 | | 3.259 3.259 |

Debt securities issued by private sector are matured on 2 March 2012 and 1 June 2012.

The Group has investments in Türkiye İş Bankası A.Ş. funds amounting to TRY 1.105 (31 December 2009: TRY 139).

Derivative Financial Liabilities Held For Trading:

Derivative financial instruments are measured at their fair values. Favorable fair value changes of derivative financial instruments are recognized under derivative financial assets held for trading and unfavorable fair value changes of derivative financial instruments are recognized under derivative financial liabilities held for trading.

| | 2010 | | 2009 | |
|---|------|-------|------|----|
| | TRY | FC | TRY | FC |
| Derivative Financial Liabilities Held For Trading | _ | 1.201 | _ | - |
| | | 1.201 | _ | - |

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

5. BANKS

As at 31 December 2010 and 2009, the details of the banks are as follows:

| | 201 | 2010 | | 9 |
|------------------|---------|---------|---------|--------|
| | TRY | FC | TRY | FC |
| Demand deposits | 1.597 | 5.099 | 3.066 | 4.001 |
| Time deposits | 548.331 | 131.879 | 267.489 | 87.841 |
| Interest accrual | 4.356 | 22 | 1.308 | 49 |
| | 554.284 | 137.000 | 271.863 | 91.891 |

The details of the time deposits as at 31 December 2010 are as follows:

| Currency | Interest Rate % | <u>Maturity</u> | 2010 |
|----------|-----------------|-----------------------|---------|
| TRY | 6,25-9,40 | 03.01.2011-07.02.2011 | 552.686 |
| USD | 0,50-2,50 | 03.01.2011 | 60.229 |
| Euro | 0,50-2,80 | 03.01.2011-07.01.2011 | 71.673 |
| | | _ | 684.588 |

The details of the time deposits as at 31 December 2009 are as follows:

| Currency | Interest Rate (%) | <u>Maturity</u> | 2009 |
|----------|-------------------|-----------------------|---------|
| TRY | 6,25-10,50 | 04.01.2010-11.02.2010 | 268.797 |
| USD | 1,60-3,25 | 04.01.2010-01.02.2010 | 53.346 |
| Euro | 0,50-3,00 | 04.01.2010-15.01.2010 | 34.544 |
| | | | 356.687 |

As at 31 December 2010, TRY 21.278 portion of total foreign currency deposits (31 December 2009: TRY 70.256) and TRY 379.538 portion of total TRY deposits (31 December 2009: TRY 174.570) consist of accounts at the Company's main shareholders, Türkiye İş Bankası A.Ş.

The reconciliation of carrying value of cash and cash equivalents in the accompanying consolidated financial statements and the cash flow statement is as follows:

| | 2010 | 2009 |
|--|---------|---------|
| D 11 % | ((0) | 7.067 |
| Demand deposits | 6.696 | 7.067 |
| Time deposits (1-3 months) (without accrual) | 680.210 | 355.330 |
| Cash and cash equivalents | 686.906 | 362.397 |

As at 31 December 2010 and 2009, there is no any blockage on cash and cash equivalents.

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

6. FINANCIAL ASSETS AVAILABLE FOR SALE

As at 31 December 2010 and 2009, details of financial assets available for sale are as follows:

| | | | | Ownership | rate (%) | Carrying | Amount |
|---|---------------------------------------|----------------------------|---------------------|-----------|----------|----------|--------|
| Name of the investment | Core business | Incorporation and location | Voting right_(%) | 2010 | 2009 | 2010 | 2009 |
| Quoted Investments: | | | | | | | |
| İş Yatırım Menkul Değerler A.Ş. (İş Yatırım) İş Girişim Sermayesi Yatırım | Investment and Securities Services | İstanbul | 4,86 | 4,86 | 4,86 | 25.298 | 17.077 |
| Ortaklığı A.Ş. | Private Equity | İstanbul | 0,89 | 0,89 | 0,89 | 959 | 645 |
| <u>Unquoted investments:</u> | | | | | | | |
| Camiş Menkul Değerler A.Ş. Yatırım Finansman Menkul | Investment and Securities Services | İstanbul | 0,05 | 0,05 | 0,05 | 3 | 2 |
| Değerler A.Ş. İs Net Elektronik Bilgi Üretim | Investment and Securities Services | İstanbul | 0,06 | 0,06 | 0,06 | 29 | 25 |
| Dağ. Tic. ve İletişim Hiz. A.Ş. (İş Net) | Inf. Comm. and Techn. Services | İstanbul | 1,00 | 1,00 | 1,00 | 227 | 337 |
| TOTAL | | | | | | 26.516 | 18.086 |

7. FACTORING RECEIVABLES

As at 31 December 2010 and 2009, details of factoring receivables are as follows:

| | <u>2010</u> | <u>2009</u> |
|---|-------------|-------------|
| Short-term factoring receivables (*) | | |
| Domestic factoring receivables (net) | 313.352 | 143.414 |
| Export and import factoring receivables | 19.130 | 294 |
| Factoring interest income accrual | 421 | 164 |
| | | (1.080) |
| Unearned interest income | (1.583) | |
| | 331.320 | 142.792 |
| Non-performing factoring receivables (**) | 2.651 | 3.078 |
| Provision for non-performing factoring receivables (**) | (2.651) | (2.971) |
| | 331.320 | 142.899 |

^(*) Consists of factoring receivables of the subsidiary, İş Factoring, which is owned by the Company with the ownership percentage of 78,23%.

Euro 1.372.353, GBP 179.354 and TRY 208.504 of factoring receivables have variable rates (31 December 2009: Euro 136.314 and TRY 87.080) while Euro 2.701.380, USD 6.698.152 and TRY 103.685 of factoring receivables have fixed rate (31 December 2009: TRY 55.524).

As at 31 December 2010, the average interest rate applicable for the factoring receivables is; 8,56% for TRY, 4,62% for USD, 4,65% for Euro and 4,55% for GBP (31 December 2009: 9,58% for TRY, 5,42% for USD and 7,5% for Euro).

^(**) Presented under the non-performing receivables in the accompanying consolidated balance sheet.

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

7. FACTORING RECEIVABLES (Continued)

The details of the factoring receivables based on types of factoring transactions are as follows:

| | 2010 | 2009 |
|----------------------|---------|---------|
| Domestic irrevocable | 121.789 | 13.048 |
| Foreign irrevocable | 15.460 | 13.046 |
| Domestic revocable | 190.399 | 129.557 |
| Foreign revocable | 3.672 | 294 |
| | 331.320 | 142.899 |

Except for its non-performing receivables for which 100% provision provided, the Group does not have overdue factoring receivables as at the balance sheet date. The carrying amount of the Group's restructured factoring receivables amounts to TRY 41 (31 December 2009: TRY 266). If such receivables were not restructured, they would be classified as overdue or doubtful receivables. The Group has contractual securities as collateral for such receivables.

The Group's collaterals for factoring receivables are as follows; (if the amount of collaterals exceeds the amount of receivables during the calculation of collaterals, only the corresponding portion of the receivable is included in the below table).

| Collateral type | 2010 | 2009 |
|--|----------------|----------------|
| Mortgage | 1.500 1.500 | 1.515 1.515 |
| The aging of non-performing factoring receivables is as follows: | | |
| | 2010 | 2009 |
| Up to 90 days | - | 119 |
| Between 90 – 180 days | - | - |
| Between 180 – 360 days | - | 94 |
| Over 360 days | 2.651 | 2.865 |
| | 2.651 | 3.078 |

The Group has contractual securities as collateral for the above non-performing factoring receivables.

The movement of provision for non-performing factoring receivables is as follows:

| | 2010 | 2009 |
|--|---------|---------|
| | | |
| Provision at the beginning of the period | (2.971) | (3.056) |
| Provision set during the period | (15) | (196) |
| Collections | 335 | 281 |
| Provision at the end of the period | (2.651) | (2.971) |

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

8. LEASE RECEIVABLES

As at 31 December 2010 and 2009, details of finance lease receivables are as follows:

| <u>31 December 2010</u> | Short Term | Long Term | <u>Total</u> |
|--|------------|-----------|--------------|
| Invoiced finance lease receivables | 29.483 | - | 29.483 |
| Uninvoiced finance lease receivables | 326.702 | 657.580 | 984.282 |
| Less: Unearned interest income | (69.507) | (92.835) | (162.342) |
| Leasing contracts in progress (**) | - | 7.859 | 7.859 |
| Advances given for lease transactions | - | 32.389 | 32.389 |
| Gross finance lease receivables | 286.678 | 604.993 | 891.671 |
| Non-performing finance lease receivables(*) | 74.255 | 14.302 | 88.557 |
| Specific provisions (*) | (37.403) | (7.204) | (44.607) |
| Net finance lease receivables | 323.530 | 612.091 | 935.621 |
| | | | |
| 31 December 2009 | Short Term | Long Term | <u>Total</u> |
| Invoiced finance lease receivables | 38.074 | - | 38.074 |
| Uninvoiced finance lease receivables | 329.202 | 538.931 | 868.133 |
| Less: Unearned interest income | (75.063) | (84.600) | (159.663) |
| Leasing contracts in progress (**) | - | 6.976 | 6.976 |
| Advances given for lease transactions | - | 8.383 | 8.383 |
| Gross finance lease receivables | 292.213 | 469.690 | 761.903 |
| Non-performing finance lease receivables (*) | 89.114 | 17.328 | 106.442 |
| Specific provisions (*) | (33.178) | (6.451) | (39.629) |
| Net finance lease receivables | 348.149 | 480.567 | 828.716 |

^(*) Presented as the non-performing receivables in the accompanying consolidated balance sheet.

As at 31 December 2010, analysis of finance lease receivables according to their maturities is as follows:

| | | | | | | 2016 | |
|---|-------------|-------------|-------------|-------------|-------------|--------------|--------------|
| | | | | | | and | |
| | <u>2011</u> | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> | <u>after</u> | <u>Total</u> |
| Finance lease | | | | | | | |
| receivables (gross) (*) | 349.088 | 250.662 | 195.935 | 117.276 | 58.698 | 42.106 | 1.013.765 |
| Unearned interest | (69.508) | (43.990) | (28.562) | (12.152) | (5.046) | (3.084) | (162.342) |
| Finance lease | | | | | | | |
| receivables (net) | 279.580 | 206.672 | 167.373 | 105.124 | 53.652 | 39.022 | 851.423 |
| receivables (gross) (*) Unearned interest Finance lease | (69.508) | (43.990) | (28.562) | (12.152) | (5.046) | (3.084) | (162.342 |

^(*) Leasing contracts in progress and advances given balances are not included in the maturity analysis as they have not been scheduled by the payment plans yet. Moreover, non-performing finance lease receivables are not included in the maturity analyses as related collection dates are not specified.

^(**) The Group purchases machinery and equipment from domestic and foreign suppliers on behalf of the lessees on the basis of the leasing contract terms. As at 31 December 2010 and 2009, leasing contracts in progress balance includes the total amount paid for these machinery and equipment but not charged to the lessees yet.

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

8. LEASE RECEIVABLES (Continued)

As at 31 December 2009, analysis of finance lease receivables according to their maturities is as follows:

| | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 and after | Total |
|-----------------------------------|----------|----------|--------------|--------------|-------------|----------------------|-------------|
| Finance lease receivables (gross) | 2010 | 2011 | <u> 2012</u> | <u> 2013</u> | <u>2011</u> | <u>artor</u> | <u>1041</u> |
| (*) | 356.399 | 241.217 | 153.262 | 101.298 | 32.313 | 21.718 | 906.207 |
| Unearned Interest | (75.063) | (49.013) | (21.677) | (9.112) | (3.061) | (1.737) | (159.663) |
| Finance lease receivables (net) | 281.336 | 192.204 | 131.585 | 92.186 | 29.252 | 19.981 | 746.544 |

^(*) Leasing contracts in progress and advances given balances are not included in the maturity analysis as they have not been scheduled by the payment plans yet. Moreover, non-performing finance lease receivables are not included in the maturity analyses as related collection dates are not specified

As at 31 December 2010, the average compound interest rate applicable for the finance lease receivables is; 18,57% for TRY, 7,86% for USD, and 8,52% for Euro (31 December 2009: 25,31 % for TRY, 9,09% for USD and 10.09% for Euro).

As at 31 December 2010, details of finance lease receivables in terms of currency types are as follows:

| Currency | Principal in foreign currency | Principal (*) (Net) | Unearned interest in foreign currency | Unearned <u>interest</u> |
|----------|-------------------------------|---------------------|---------------------------------------|--------------------------|
| USD | 215.308.642 | 332.867 | 33.283.481 | 51.456 |
| Euro | 189.329.957 | 387.956 | 35.397.692 | 72.534 |
| TRY | - | 174.550 | - | 38.352 |
| Total | | 895.373 | | 162.342 |

As at 31 December 2009, details of finance lease receivables in terms of currency types are as follows:

| Currency | Principal in foreign currency | Principal (*) (Net) | Unearned interest in foreign currency | Unearned <u>interest</u> |
|----------|-------------------------------|---------------------|---------------------------------------|--------------------------|
| USD | 188.565.674 | 283.923 | 31.973.658 | 48.143 |
| Euro | 165.526.832 | 357.588 | 32.577.057 | 70.376 |
| TRY | - | 171.846 | | 41.144 |
| Total | | 813.357 | | 159.663 |

^(*) Leasing contracts in progress and advances given balances are not included in details of finance lease receivables in terms of currency types.

USD 30.877.584 and Euro 20.464.686 portion of the Group's finance lease receivables have variable rates (31 December 2009: USD 33.941.065 and Euro 19.495.438) while USD 184.431.058, Euro 168.865.272, and TRY 174.550 portion of its finance lease receivables have fixed rates (31 December 2009: USD 154.624.609, Euro 146.031.394, and TRY 171.846).

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

8. LEASE RECEIVABLES (Continued)

The collaterals obtained by the Group, except for the leased assets, for its all finance lease receivables, except for non-performing finance lease receivables are as follows; (if the amount of collaterals exceeds the amount of receivables during the calculation of collaterals, only the corresponding portion of the receivable is included in the below table).

| Collateral type | 2010 | 2009 |
|----------------------|---------|---------|
| Mortgages | 111.180 | 130.924 |
| Mortgage on ship | - | 3.302 |
| Guarantors | 136 | 412 |
| Cash blockages | 2.228 | 2.236 |
| Letters of guarantee | 1.918 | 3.663 |
| | 115.462 | 140.537 |

As at the balance sheet date, the Group did not book provision for uninvoiced finance lease receivables overdue less than 150 days classified under the finance lease receivables amounting to TRY 13.290 (31 December 2009: TRY 21.099) since the Group management assessed that there is no deterioration in the collection capacity and therefore these receivables are recoverable. The aging analysis of such receivables is as follows:

| | 2010 | 2009 |
|-----------------------|---------|---------|
| Up to 30 days | 10.078 | 6.842 |
| Between 30 – 60 days | 1.234 | 5.004 |
| Between 60 – 90 days | 905 | 3.309 |
| Between 90 – 150 days | 1.073 | 5.944 |
| Total overdue | 13.290 | 21.099 |
| Not due amount | 180.829 | 167.206 |
| | 194.119 | 188.305 |

Details of the collaterals obtained by Group for overdue lease receivables mentioned above are as follows:

| Collateral type | 2010 | 2009 |
|----------------------|--------|--------|
| Mortgages | 33.679 | 55.545 |
| Mortgage on ship | - | 3.197 |
| Guarantors | 45 | 128 |
| Cash blockages | 25 | 194 |
| Letters of guarantee | 305 | 580 |
| | 34.054 | 59.644 |

In determining the recoverability of the finance lease receivables, the Group considers any change in the credit quality of receivables from the date that receivable was initially recognized to the balance sheet date. The Group does not have significant credit risk concentration. The sectoral distribution of the finance lease receivables are given in Note 38.

Starting from 1 January 2008, the Group measures and recognizes losses incurred or to be incurred from its receivables in accordance with the requirements of "The Communiqué on Procedures and Principles for the Provisions to be set aside by Financial Leasing, Factoring and Financing Companies for their Receivables" issued by BRSA.

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

8. LEASE RECEIVABLES (Continued)

As at 31 December 2010 and 2009, the aging of non-performing finance lease receivables is as follows:

| | 2010 | 2009 |
|---|---------|---------|
| Between 150 – 240 days | 1.651 | 5.088 |
| Between 240 – 360 days | 3.475 | 6.684 |
| Over 360 days | 38.721 | 40.959 |
| Uninvoiced non-performing finance lease receivables | 50.448 | 60.299 |
| Unearned interest of non-performing finance lease receivables | (5.738) | (6.588) |
| | 88.557 | 106.442 |

Collaterals obtained for non-performing finance lease receivables as at 31 December 2010 and 2009 are as follows:

| Guarantee type: | 2010 | 2009 |
|---------------------|--------|--------|
| Mortgages | 10.174 | 12.632 |
| Guarantors | - | 25 |
| Cash blockages | 107 | 199 |
| Letter of guarantee | 6 | - |
| | 10.287 | 12.856 |

In addition to the above collaterals, leased equipments amounting to TRY 29.143 and pledged assets (vehicles) amounting to TRY 279 are considered in the provision calculation (31 December 2009: leased equipments amounting to TRY 48.167 and pledged assets (vehicles) amounting to TRY 372).

The movement of provision for non-performing finance lease receivables is as follows:

| Movement of specific provisions: | 2010 | 2009 |
|--|-----------|-----------|
| | (20, 520) | (25, 505) |
| Provision at the beginning of the period | (39.629) | (27.685) |
| Provision set during the period | (12.357) | (16.622) |
| Transfer from general provision | - | (3.207) |
| Write off | 1.624 | 7.234 |
| Collections | 5.755 | 651 |
| Provision at the end of the period | (44.607) | (39.629) |

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

9. RELATED PARTIES

As at 31 December 2010 and 2009, details of related party balances are as follows:

| Finance lease receivables | 2010 | 2009 |
|---|---------|---------|
| | | |
| Bayek Tedavi Sağlık Hizmetleri ve İşletmeciliği A.Ş. | 37.254 | 26.923 |
| Gemport Gemlik Liman İşletmeleri A.Ş. | 4.741 | 9.441 |
| Türkiye İş Bankası A.Ş. | 3.207 | 18.381 |
| Avea İletişim Hizmetleri A.Ş. | 3.094 | 3.449 |
| İş Merkezleri Yönetim Ve İşletim A.Ş. | 442 | 692 |
| TSKB Gayrimenkul Aracılık Hizm. A.Ş. | 32 | |
| | 48.770 | 58.886 |
| | | |
| <u>Factoring receivables</u> | | |
| Bayek Tedavi Sağlık Hizmetleri ve İşletmeciliği A.Ş. | 28.250 | 3.301 |
| Dr. Feridun Frik İlaç San. Tic. A.Ş. | 2.759 | - |
| Kültür Yayınları İş-Türk Ltd. Şti. | 618 | 725 |
| Nevotek Bilişim Ses Ve İletişim Sist.San.Ve Tic.A.Ş. | - | 290 |
| Ant Gıda Tarım Tur.En.Ve Demir Çelik San.Tic.A.Ş. | | 9.050 |
| | 31.627 | 13.366 |
| | | |
| Payables to related parties | | |
| Anadolu Anonim Türk Sigorta Şirketi (Insurance Premium) | 4.571 | 3.540 |
| Türkiye İş Bankası A.Ş. | - | 19 |
| Other | | 6 |
| | 4.571 | 3.565 |
| | | |
| Deposits placed to related parties | | |
| Türkiye İş Bankası A.Ş. Demand Deposit | 6.678 | 5.199 |
| Türkiye İş Bankası A.Ş. Time Deposit | 394.138 | 239.627 |
| | 400.816 | 244.826 |
| | | |

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010 $\,$

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

9. RELATED PARTIES (Continued)

As at 31 December 2010 and 2009, details of borrowings from related parties are as follows:

Türkiye İş Bankası A.Ş.

| Currency | Interest Rate % | <u>Maturity</u> | 2010 |
|---------------------|------------------------|-------------------------------------|--------------------|
| TRY USD | 7,25-7,45 2,90-4,14 | 07.11.2010 05.01.2011-30.09.2016 | 177.987 128.487 |
| Euro | 2,51-3,50 | 04.01.2011-28.10.2011 | 250.186 |
| GBP | 3,48 | Overdaft | 426 |
| | | | 557.086 |
| Currency | Interest Rate % | Maturity | 2009 |
| TRY | 7,60 | Revolving | 8.465 |
| USD | 1,50-6,00 | 04.02.2010-29.09.2010 | 107.927 |
| Euro | 1,99-3,48 | 31.05.2010-04.01.2011 | 31.354 |
| | | | 147.746 |
| <u>İş Bank GmbH</u> | | | |
| Currency | Interest Rate % | <u>Maturity</u> | 2010 |
| Euro | 3,05-4,00 | Overdraft-26.10.2011 | 31.636 |
| | | | 31.636 |
| Currency | Interest Rate % | Maturity | 2009 |
| Euro | 5,13 | Overdraft | 290 |
| | 0,10 | 3 | 290 |
| Türkiye Sınai Ka | ılkınma Bankası A.Ş. | | |
| Currency | Interest Rate % | <u>Maturity</u> | 2010 |
| USD | 2,24-2,46 | 15.07.2014-15.05.2015 | 45.376 |
| Euro | 2,58 | 15.07.2014 | 10.051 |
| | | | 55.427 |
| Currency | Interest Rate % | Maturity | 2009 |
| USD | 2,08-2,48 | 15.07.2010-15.07.2014 | 34.332 |
| Euro | 2,33-4,63 | 15.04.2010-15.07.2014 | 21.656 |
| | | | 55.988 |
| | | | |

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

9. RELATED PARTIES (Continued)

For the period ended 31 December 2010 and 2009, income and expenses from related parties is as follows:

| | 2010 | 2009 |
|--|--------|--------|
| Finance lease interest income from related parties | | |
| Bayek Tedavi Sağlık Hizmetleri ve İşletmeciliği A.Ş. | 1.910 | 1.196 |
| Türkiye İş Bankası A.Ş. | 880 | 3.176 |
| Gemport Gemlik Liman İşletmeleri A.Ş. | 567 | 971 |
| İş Merkezleri Yönetim ve İşletim A.Ş. | 114 | 87 |
| Ävea İletişim Hizmetleri A.Ş. | 41 | 184 |
| Other | 6 | 54 |
| Total | 3.518 | 5.668 |
| Interest income from related parties | | |
| Türkiye İş Bankası A.Ş. | 26.489 | 12.737 |
| Total | 26.489 | 12.737 |
| 10111 | 20.40) | 12.737 |
| Dividend income from related parties | | |
| İş Yatırım | 2.912 | 630 |
| İş Girişim Sermayesi Yatırım Ortaklığı A.Ş | 2.912 | 46 |
| İş Net | 17 | 16 |
| Yatırım Finansman Menkul Değerler A.Ş | 4 | - |
| Total | 2.960 | 692 |
| Total | 2.900 | 0,2 |
| Finance expense | | |
| Türkiye İş Bankası A.Ş | 10.530 | 9.117 |
| TSKB | 284 | 1.808 |
| İşbank Gmbh | 13 | 23 |
| Total | 10.827 | 10.948 |
| Total | 10.027 | 10.710 |
| Rent expense | | |
| İş Gayrimenkul Yatırım Ortaklığı A.Ş. | 1.034 | 1.014 |
| Total | 1.034 | 1.014 |
| 10111 | 1.051 | 1.01 |
| Commission income | | |
| Anadolu Anonim Türk Sigorta Şirketi | 1.355 | 2.087 |
| Total | 1.355 | 2.087 |
| 1000 | | 2.007 |
| Factoring commission income | | |
| Şişe Cam Dış Tic.AŞ. | 61 | 97 |
| Kültür Yayınları İş-Türk Ltd.Şti. | 11 | 10 |
| Nevotek Bil.Ses ve İlet. Sist. San.ve Tic. A.Ş | - | 3 |
| Total | 72 | 110 |
| 1 VIIII | 12 | 110 |

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

9. RELATED PARTIES (Continued)

Salaries and other short-term benefits (**)

| | 2010 | 2009 |
|--|------------|-------|
| Factoring interest income from related parties | | |
| Bayek Tedavi Sağlık Hizmetleri ve İşletmeciliği A.Ş. | 1.376 | 886 |
| Ant Gıda Tarım Turizm Enerji ve Demir Çelik San. Tic. A.Ş. | 169 | - |
| Dr. Feridun Frik İlaç San. Tic. A.Ş. | 128 | - |
| Kültür Yayınları İş-Türk Ltd. Şti. | 119 | 122 |
| Nevotek Bil.Ses ve İlet. Sist. San.ve Tic. A.Ş | 23 | 176 |
| Total | 1.815 | 1.184 |
| Investment fund income | | |
| Türkiye İş Bankası A.Ş | 3 | 5 |
| Turkiye iş Dankası A.Ş | | |
| | 3 | |
| The remuneration of the key management during year comprised the | following: | |
| Key management personnel compensation (*) | | |
| | 2010 | 2009 |

2.402

2.402

2.361

2.361

^(*) Key management consists of general manager, assistant general managers and members of the board of directors.

^(**) Consists of monetary benefits such as; salaries, bonuses and premiums along with vehicle rentals and other associated expenses.

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

10. TANGIBLE ASSETS

For the period ended 31 December 2010 and 2009, the movement in tangible assets is as follows:

| Cost | Vehicles | Furniture and Fixtures | Other Tangible <u>Assets</u> | Leasehold Improvements | <u>Total</u> |
|--|-----------------|------------------------|------------------------------------|---------------------------|--------------|
| | 29 | 3.161 | 1.905 | 2.616 | 7.711 |
| Opening balance at 1 January 2010 Additions | 29 | 3.101 | 1.903 | 2.010 | 306 |
| Disposals | _ | (452) | (3) | (514) | (969) |
| Closing balance at 31 December 2010 | 29 | 3.010 | 1.902 | 2.107 | 7.048 |
| 0100111 9 0 11111110 11 11 11 11 11 11 11 11 11 11 1 | | | | | 7,10,10 |
| Accumulated depreciation | | | | | |
| Opening balance at 1 January 2010 | (26) | (2.987) | (1.856) | (2.506) | (7.375) |
| Depreciation for the year | (3) | (113) | (32) | (40) | (188) |
| Disposals | | 447 | 2 | 514 | 963 |
| Closing balance at 31 December 2010 | (29) | (2.653) | (1.886) | (2.032) | (6.600) |
| - | | | | | |
| Carrying amounts at 31 December 2010 | | 357 | 16 | 75 | 448 |
| , , , , , , , , , , , , , , , , , , , | | | | | |
| | | Furniture | Other | | |
| | | and | Tangible | Leasehold | |
| | <u>Vehicles</u> | <u>Fixtures</u> | Assets | Improvements | <u>Total</u> |
| Cost | | | | | |
| Opening balance 1 January 2009 | 298 | 3.573 | 1.830 | 2.900 | 8.601 |
| Transfers (*) | - | (341) | 79 | (353) | (615) |
| Additions | - | 36 | - | 69 | 105 |
| Disposals | (269) | (107) | (4) | | (380) |
| Closing balance 31 December 2009 | 29 | 3.161 | 1.905 | 2.616 | 7.711 |
| Accumulated depreciation | | | | | |
| Opening balance 1 January 2009 | (243) | (3.072) | (1.799) | (2.612) | (7.726) |
| Transfers (*) | (= .5) | 61 | (7) | 137 | 191 |
| Depreciation for the year | (6) | (81) | (51) | (32) | (170) |
| Disposals | 223 | 105 | 1 | 1 | 330 |
| Closing balance 31 December 2009 | (26) | (2.987) | (1.856) | (2.506) | (7.375) |
| | | | | | |
| Carrying amounts at 31 December 2009 | 3 | 174 | 49 | 110 | 336 |
| | | | | | |

^(*) A portion of intangible assets which were recorded as furniture and fixtures and leasehold improvements at prior periods was classified as intangible assets in the current period.

As at 31 December 2010 and 2009, there is no restriction on the tangible assets of the Group.

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

11. INTANGIBLE ASSETS

For the period ended 31 December 2010 and 2009, the movement in intangible assets is as follows:

| | 2010 | 2009 |
|--|-------|-------|
| Opening balance at 1 January | 1.046 | 272 |
| Transfer (*) | - | 615 |
| Additions | 328 | 159 |
| Closing balance at the end of the period | 1.374 | 1.046 |
| | | |
| Amortisation | | |
| Opening balance at 1 January | (530) | (175) |
| Transfer (*) | - | (191) |
| Amortisation for the year | (204) | (164) |
| Closing balance at the end of the period | (734) | (530) |
| Carrying amounts | 640 | 516 |

^(*) Please refer to Note 10.

12. GOODWILL

The Company has purchased nominal shares of İş Factoring amounting to TRY 12.517 in consideration of USD 10.952.375 on 11 August 2004. The ownership rate of the Company in this subsidiary is 78,23%. Goodwill has arisen amounting to TRY 169 on purchased equity of TRY 16.603. As at 31 December 2010, net amount of goodwill is TRY 166 (31 December 2009: TRY 166). Based on TFRS 3, for the annual periods beginning on or after 30 June 2004 the Group has ceased amortization of goodwill arising from the acquisitions before 31 December 2004.

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

13. DEFERRED TAX ASSETS AND LIABILITIES

As at 31 December 2010 and 2009, details of deferred tax assets and deferred tax liabilities based on the temporary differences calculated by the prevailing tax rate are as follows:

| | 2010 | 2009 |
|--|----------|----------|
| Temporary differences subject to deferred tax: | | |
| Investment incentive – without witholding tax | 371.305 | 310.795 |
| Investment incentive – with witholding tax | 145.383 | 136.312 |
| Allowance for doubtful finance lease receivables | 34.061 | 27.441 |
| Valuation differences on financial instruments | 1.201 | - |
| Employee bonus accrual | 1.045 | 675 |
| Reserve for employee benefits | 921 | 718 |
| Provision for lawsuit | 864 | 630 |
| Unused vacation | 252 | 170 |
| Finance lease adjustment | (137) | 137 |
| Prepaid expenses | (512) | (468) |
| Tax base differences in tangible and intangible assets | (553) | (199) |
| Finance lease income accruals | (16.938) | (17.512) |
| Impairment losses on assets held for sale | - | 1.161 |
| Other | 115 | - |
| | 537.007 | 459.860 |
| | 2010 | 2009 |
| Deferred tax assets / (liabilities) | | |
| Investment incentive – without witholding tax | 74.261 | 62.159 |
| Allowance for doubtful finance lease receivables | 6.812 | 5.488 |
| Investment incentive – with witholding tax | 291 | 272 |
| Valuation differences on financial instruments | 240 | - |
| Employee bonus accrual | 209 | 135 |
| Reserve for employee benefits | 184 | 144 |
| Provision for lawsuit | 173 | 126 |
| Unused vacation provision | 50 | 34 |
| Finance lease adjustment | (27) | 27 |
| Prepaid expenses | (102) | (94) |
| Tax base difference in tangible and intangible assets | (111) | (40) |
| Finance lease income accruals | (3.388) | (3.502) |
| Impairment losses on assets held for sale | - - | 232 |
| Other | 23 | - |
| Deferred tax asset | 78.615 | 64.981 |
| | | |

Tax rate used in computation of deferred tax assets and liabilities is 0.2% for "Investment incentives with witholding tax" and 20% for the other items (31 December 2009: 0.2% and 20%).

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

13. DEFERRED TAX ASSETS AND LIABILITIES (Continued)

Investment Incentive:

The statement "limited to 2006, 2007 and 2008 only" in the 69th Article of the Income Tax Law No. 193, which was cancelled by the Constitutional Court decision No. 2009/144 and published in the Official Gazette on 8 January 2010, was re-regulated by the Law No. 6009 Article 5, published in the Official Gazette No. 27659, dated 1 August 2010. This new legislation enabled without any year limitation the continued utilization of investment allowances, which are carried forward due to insufficient current year earnings. However, the amount of investment allowance to be utilised may not exceed 25% of earnings for the year. With this change, corporation tax rate adopted for corporations benefiting from investment allowance is determined at the current rate (20%) instead of the previous rate of 30%. The Group may utilise TRY 516.688 of its unused investment allowances as offset against its future profits. The Group has TRY 78.615 of deferred tax assets comprising of unused investment allowances and other temporary differences, which may be offset against future profits. Partial or whole recoverable amounts of deferred tax asset are estimated based on current conditions. Future profit projections and potential tax planning strategies have been taken into consideration for valuation purposes.

There is no unused tax losses carried forward.

Movements in deferred tax assets/(liabilities) are as follows:

| | 2010 | 2009 |
|----------------------------------|--------|--------|
| | | |
| Opening balance at 1 January | 64.981 | 1.163 |
| Deferred tax benefit / (expense) | 13.634 | 63.818 |
| Closing balance | 78.615 | 64.981 |

14. ASSETS HELD FOR SALE AND DISCONTINUED OPERATIONS

As at 31 December 2010 and 2009, details of assets held for sale and discontinued operations are as follows:

| | 2010 | | 2009 | |
|---|------|----|---------|----|
| | TRY | FC | TRY | FC |
| | | | | |
| Assets held for sale (*) | 278 | - | 2.689 | - |
| Impairment in value of assets held for sale | | - | (1.161) | - |
| | 278 | - | 1.528 | - |

^(*) Consists of properties acquired as a result of the legal proceeding in relation to its non-performing receivables.

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

15. OTHER ASSETS

As at 31 December 2010 and 2009, details of other assets are as follows:

| | 2010 | | 2009 | |
|-------------------------------|--------|-------|--------|-------|
| | TRY | FC | TRY | FC |
| Deductible value added tax | 20.277 | - | 14.467 | - |
| Insurance premium receivables | 325 | 1.998 | 830 | 2.445 |
| Others | 1.368 | 178 | 1.695 | 22 |
| | 21.970 | 2.176 | 16.992 | 2.467 |

16. FUNDS BORROWED

As at 31 December 2010 and 2009, details of funds borrowed are as follows:

| Short-term borrowings | 2010 | | 2009 | |
|--|---------|---------|---------|---------|
| | TRY | FC (*) | TRY | FC (*) |
| | | | | |
| Short-term borrowings | 688.927 | 706.793 | 307.705 | 580.689 |
| Short-term portion of long-term borrowings | 7.096 | 13.583 | - | 5.160 |
| Total short-term borrowings | 696.023 | 720.376 | 307.705 | 585.849 |
| | | | | |
| Long-term borrowings | 21.287 | 149.214 | 28.441 | 85.803 |
| Total long-term borrowings | 21.287 | 149.214 | 28.441 | 85.803 |
| | | | | |
| Total borrowings | 717.310 | 869.590 | 336.146 | 671.652 |

^(*) Total TRY 28.707 foreign currency indexed borrowings have been presented in TRY column in the accompanying consolidated balance sheet (31 December 2009 – TRY 57.080).

As at 31 December 2010 and 2009, maturity analysis of borrowings are as follows:

| 2010 | 2009 |
|-----------|---|
| 1.416.399 | 893.554 |
| 97.841 | 81.941 |
| 30.948 | 13.563 |
| 23.989 | 11.630 |
| 17.723 | 7.110 |
| 1.586.900 | 1.007.798 |
| | 1.416.399 97.841 30.948 23.989 17.723 |

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

16. FUNDS BORROWED (Continued)

As at 31 December 2010 and 2009 details of borrowings based on types of currency are as follows:

| <u>Currency</u> | <u>Interest rate %</u> | Original currency amount | 2010 |
|-------------------|------------------------|--------------------------|-----------|
| | | | |
| TRY(*) | 7,05-7,50 | - | 688.169 |
| USD | 2,40-5,47 | 202.118.698 | 312.476 |
| Euro | 2,40-4,81 | 188.058.618 | 385.351 |
| GBP | 3,48 | 178.328 | 426 |
| Interest accruals | | | 9.298 |
| TOTAL | | | 1.395.720 |
| | | | |
| <u>Currency</u> | <u>Interest rate %</u> | Original currency amount | 2009 |
| | | | |
| TRY(*) | 7,10-7,75 | - | 279.009 |
| USD | 1,50-10,15 | 179.420.607 | 270.154 |
| Euro | 1,99-7,19 | 153.696.850 | 332.031 |
| Interest accrual | | - | 7.200 |
| TOTAL | | | 888.394 |

^(*) Foreign currency indexed borrowings have been presented in TRY column in the accompanying consolidated balance sheet.

As at 31 December 2010 and 2009, details of long-term borrowings and short-term portion of long-term borrowings based on types of currency are as follows:

| Currency | <u>Interest rate %</u> | Original currency amount | 2010 |
|----------------------|------------------------|--------------------------|------------------------------|
| USD Euro TOTAL | 1,66-4,14 2,58-3,40 | 86.752.267 27.847.090 | 134.119 57.061 191.180 |
| Currency | Interest rate % | Original currency amount | 2009 |
| USD Euro TOTAL | 1,65-5,47 2,74-4,55 | 42.934.750 25.347.090 | 64.647 54.757 119.404 |

As at 31 December 2010 and 2009, compounded interest rates are as follows:

| | 2010 | | 2009 | |
|--------------------------|-------------------|--------------------|-------------------|--------------------|
| | TRY | FC (*) | TRY | FC (*) |
| Fixed rate Variable rate | 600.733 87.870 | 581.401 316.896 | 244.071 34.995 | 349.475 379.257 |
| | 688.603 | 898.297 | 279.066 | 728.732 |

^(*) Foreign currency indexed borrowings have been presented in TRY column in the accompanying consolidated balance sheet.

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

16. FUNDS BORROWED (Continued)

Fair values of the funds borrowed are presented in Note 38.

As at 31 December 2010, the Group has available TRY 1.745.674 of unused credit lines for which all precedent conditions were met (31 December 2009: TRY 1.358.218)

17. MISCELLANEOUS PAYABLES AND OTHER LIABILITIES

As at 31 December 2010 and 2009, details of miscellaneous payables are as follows:

| | 2010 | | 2009 | |
|--|--------------|----------------|--------------|----------------|
| | TRY | FC | TRY | FC |
| Payables to suppliers for lease transactions Other trade payables (*) | 796 1.676 | 8.790 3.218 | 240 1.072 | 8.512 2.700 |
| • • | 2.472 | 12.008 | 1.312 | 11.212 |

(*) The Group insures the equipments that are subject to the leasing transactions and pays for the relevant costs in installments. Other trade payables consist of the Group's insurance premium payables and payables to suppliers resulting from daily operations of the Group.

The Group purchases generally in cash from the suppliers. The Group has a financial risk management policy that enables the Group to pay all its payables at their maturities.

As at 31 December 2010 and 2009, details of other liabilities are as follows:

| | 2010 | 2010 | | |
|------------------------|-------|-------|-------|-------|
| | TRY | FC | TRY | FC |
| | | | | |
| Advances received (**) | 1.972 | 5.870 | 1.629 | 7.221 |
| Others | 596 | 150 | 476 | 198 |
| | 2.568 | 6.020 | 2.105 | 7.419 |

^(**) Advances received consist of lease advances received from lessees in accordance with the leasing agreements for machinery and equipments that are not readily in use of the customers.

18. FINANCE LEASE OBLIGATIONS

None.

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

19. TAXES AND DUTIES PAYABLE

As at 31 December 2010 and 2009, details of taxes and duties payable are as follows:

| | 2010 | | 2009 | |
|--------------------------|-------|----|-------|----|
| | TRY | FC | TRY | FC |
| Corporate tax provision | 2.599 | | 3.552 | |
| Taxes and duties payable | 587 | - | 487 | - |
| | 3.186 | - | 4.039 | - |

As at 31 December 2010 and 2009, details of corporate tax provision and prepaid taxes are as follows:

| | 2010 | 2009 |
|---|-------------------|--------------------|
| Current period corporate tax provision Corporation taxes paid in advance during the year | 11.212 (8.613) | 14.711 (11.159) |
| Corporate tax provision (net) | 2.599 | 3.552 |
| | 2010 | 2009 |
| Corporate tax provision at the beginning of the period | 3.552 | 306 |
| Total income tax expense | 11.212 | 14.711 |
| Corporation taxes paid during the year | (12.165) | (11.465) |
| Corporate tax provision (net) | 2.599 | 3.552 |

20. PROVISIONS

For the period ended 31 December 2010 and 2009, other provisions are as follows:

| | 2010 | 2009 |
|-----------------------|------|------|
| Provision for lawsuit | 864 | 630 |
| | 864 | 630 |

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

20. PROVISIONS (Continued)

For the period ended 31 December 2010 and 2009, movements in provisions are as follows:

| | General Provision for | General Provision for | Provision | |
|--|-----------------------|--------------------------|-----------|--------|
| | Finance Lease | Factoring | for | |
| 31 December 2010 | Receivables | Receivables | Lawsuit | Others |
| 31 December 2010 | Receivables | Receivables | Lawsuit | Others |
| Provision at the beginning of the year | - | - | 630 | - |
| Additions | - | - | 275 | - |
| Transfer to specific provisions | - | - | - | - |
| Payments | - | - | - | - |
| Cancellations | - | - | (41) | - |
| Collections | | | | |
| | | | 864 | |
| | | | | |
| | General | General | | |
| | Provision for | Provision for | Provision | |
| | Finance Lease | Factoring | for | |
| 31 December 2009 | Receivables (*) | Receivables (*) | Lawsuit | Others |
| | | | | |
| Provision at the beginning of the year | 3.952 | 300 | 41 | 168 |
| Additions | 468 | 600 | 589 | - |
| Transfer to specific provisions | (3.207) | - | - | - |
| Payments | - | - | - | - |
| Cancellations | - | - | - | (168) |
| Collections | (1.213) | (900) | | |
| | | | 630 | |
| | | | | |

^(*) In addition to the specific provision for non-performing receivables, the Group management provided an additional provision for finance lease and factoring receivables having overdue less than legal terms but determined as risky by the management.

21. EMPLOYEE BENEFITS

As at 31 December 2010 and 2009, details of reserve for employee benefits are as follows:

| | <u>2010</u> | <u>2009</u> |
|--|-------------|-------------|
| Reserve for employee severance indemnity | 921 | 718 |
| Unused vacation provision | 252 | 170 |
| Employee bonus accrual | 1.045 | 675 |
| | 2.218 | 1.563 |

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

21. EMPLOYEE BENEFITS (Continued)

Under the Turkish Labor Law, the companies are required to pay termination benefits to each employee who has qualified for such amount at the end of its employment contract. Also, employees who are entitled to retirement are required to be paid retirement pay in accordance with the requirements of Act no. 2422 dated 6 March 1981, Act no. 4447 dated 25 August 1999 and the amended Article 60 of the existing Social Insurance Code no. 506. Some transitional provisions related to the pre-retirement service term were excluded from the scope of the Law since the related law was amended on 23 May 2002. As the retirement pay ceiling is revised semi annually, the ceiling amount of TRY full 2.623,23 effective from 1 January 2011 has been taken into consideration in calculation of provision for employee termination benefits.

TAS 19 – "Employee Benefits" requires actuarial valuation methods to be developed to estimate the enterprise's obligation under defined benefit plans. Accordingly, the following actuarial assumptions are used in the calculation of the total liability:

| | 2010 | 2009 |
|---------------------------|-------|-------|
| Discount rate | 4.66% | 5.92% |
| Probability of retirement | 100% | 100% |

For the period ended 31 December 2010 and 2009, movements in retirement pay provision are as follows:

| | 2010 | 2009 |
|--------------------------------------|------|------|
| Palanca at the beginning of the year | 718 | 613 |
| Balance at the beginning of the year | , | |
| Cost of interest | 22 | 14 |
| Cost of services | 52 | 44 |
| Payment made during the year | (98) | (62) |
| Actuarial difference | 227 | 109 |
| Balance at the end of the period | 921 | 718 |

Actuarial gains and losses are recorded to income statement.

The movement of the provision for unused vacation during the periods ended 31 December 2010 and 2009 are as follows:

| | 2010 | 2009 |
|--|------|------|
| | 4-0 | |
| Balance at the beginning of the period | 170 | 132 |
| Provision set during the year (net) | 82 | 38 |
| Balance at the end of the period | 252 | 170 |

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

21. EMPLOYEE BENEFITS (Continued)

The movement of the provision for employee bonus accrual during the periods ended 31 December 2010 and 2009 are as follows:

| | 2010 | 2009 |
|--|-------|-------|
| Balance at the beginning of the period | 675 | 531 |
| Provision set during the year | 904 | 675 |
| Payment made during the year | (534) | (531) |
| Balance at the end of the period | 1.045 | 675 |

22. NON-CONTROLLING INTEREST

The Company owns 78,23% of İş Factoring. As at 31 December 2010, the minority interest amounted to TRY 10.861 (31 December 2009: TRY 8.945) calculated on the total equity of the subsidiary and TRY 1.167 (31 December 2009: TRY 1.446) calculated on the net profit of the subsidiary.

For the periods ended 31 December 2010 and 2009, the movement of non-controlling interest is as follows:

| | 2010 | 2009 |
|--|--------|-------|
| Balance at the beginning of the period | 8.945 | 6.096 |
| Charge for the period | 1.916 | 2.849 |
| Balance at the end of the period | 10.861 | 8.945 |

23. PAID-IN CAPITAL AND CAPITAL RESERVES

As at 31 December 2010 and 2009, shareholders and their ownership percentages are as follows:

| Shareholders | (%) | 2010 | (%) | 2009 |
|--------------------------------------|--------|---------|--------|---------|
| Türkiye İş Bankası A.Ş. | 27,79 | 81.993 | 27,79 | 69.485 |
| TSKB | 28,56 | 84.252 | 28,56 | 71.400 |
| Türkiye Şişe ve Cam Fab. A.Ş. | 0,08 | 225 | 0,45 | 1.125 |
| Nemtaş Nemrut Liman İşletmeleri A.Ş. | 0,90 | 2.655 | 0,90 | 2.250 |
| Publicly traded | 42,67 | 125.875 | 42,30 | 105.740 |
| TOTAL | 100,00 | 295.000 | 100,00 | 250.000 |

On 27 May 2010, the Group has increased its share capital by TRY 45.000 to TRY 295.000. The increase comprises of TRY 30.119 of bonus shares from previous year's profit, TRY 11.336 of retained earnings, and TRY 3.545 of extraordinary reserves.

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

23. PAID-IN CAPITAL AND CAPITAL RESERVES (Continued)

The Company's share capital is divided into group A and group B shares. Group A shareholders have the privilege of nominating board of directors members and audit committee members. As a result of this privilege, board of directors members and audit committee members are selected among the candidates nominated by Group A shareholders. Allocation of Group A shares among shareholders is as follows;

| Shareholders | 2010 | 2009 |
|--------------------------------------|-------------|-------------|
| Türkiye İş Bankası A.Ş. | 300.000.000 | 300.000.000 |
| TSKB | 255.000.000 | 255.000.000 |
| Türkiye Şişe ve Cam Fab. A.Ş. | 22.500.000 | 22.500.000 |
| Nemtaş Nemrut Liman İşletmeleri A.Ş. | 22.500.000 | 22.500.000 |
| Total | 600.000.000 | 600.000.000 |

Any change in the articles of association of the Company is subject to the consent of Group A shareholders.

CAPITAL RESERVES

As at 31 December 2010 and 2009, details of capital reserves are as follows:

| | 2010 | 2009 |
|---|--------|-------|
| Marketable securities revaluation reserve Bonus shares obtained from associates, subsidiaries and | 13.728 | 9.825 |
| jointly controlled entities | 1.938 | - |
| Total | 15.666 | 9.825 |

Marketable Securities Revaluation Reserve:

Marketable securities revaluation reserve arises as a result of valuation of available for sale financial assets at their fair values. In case of disposing a financial asset valued at fair value, a portion of the revaluation reserve in connection with the disposed asset is immediately recognized in profit or loss. If the revalued financial asset is permanently impaired, a portion of the revaluation fund in connection with the impaired financial asset is also recognized in profit or loss.

Bonus shares obtained from associates, subsidiaries and jointly controlled entities:

Bonus shares obtained from associates, subsidiaries and jointly controlled entities arise as a result of the capital increase of the associates, subsidiaries and jointly controlled entities from their capital reserves that are not stems from profit or loss.

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

24. PROFIT RESERVES

As at 31 December 2010 and 2009, details of profit reserves are as follows:

| | 2010 | 2009 |
|------------------------|--------|--------|
| Legal reserves | 13.442 | 8.151 |
| Extraordinary reserves | 77.724 | 10.857 |
| TOTAL | 91.166 | 19.008 |

The legal reserves consist of first and second legal reserves, appropriated in accordance with the Turkish Commercial Code. The first legal reserve is appropriated out of historical statutory profits at the rate of 5% per annum, until the total reserve reaches 20% of the historical paid-in share capital. The second legal reserve is appropriated after the first legal reserve and dividends, at the rate of 10% per annum of all cash dividend distributions. Legal reserves, if less than 50% of the paid-in capital, can only be used to net-off the losses.

25. PRIOR YEARS' PROFIT/LOSS

As at 31 December 2010 prior years' profit/loss is TRY 434 (31 December 2009: TRY 11.336).

26. COMMITMENTS AND CONTINGENCIES

As at 31 December 2010, TRY 493 of letters of guarantee are given to customs, authorities and banks (31 December 2009: TRY 1.525).

As at 31 December 2010, the total risk of litigations filed and currently pending against the Group amounting to approximately TRY 2.900 (31 December 2009: TRY 2.173). The Group has provided a provision amounting to TRY 864 for litigations (31 December 2009: TRY 630) in the accompanying consolidated financial statements (Note 20). The Group management does not anticipate any further provision for the remaining litigations.

As at 31 December 2010, the Group has letter of credit commitments of USD 1.788.507, Euro 5.023.425, GBP 283.500 and JPY 21.060.000 (31 December 2009: USD 3.213.375, Euro 4.530.823, GBP 21.366, and CHF 100.000).

As at the balance sheet date, the Group does not have any guarantees, pledges or mortgages given for the purpose of guaranteeing any third party payables.

Tax inspections covering the whole factoring sector on accounting period of the year 2008 has been initiated by the Revenue Administration Department of Ministry of Finance of Turkish Republic and the Company's subsidiary, İş Factoring, has been investigated in this respect. Based on the inspections on the accounts of factoring companies, the amounts that is recorded under unearned revenue account and recognized as income when they are realized and the principal amounts related to the provision for impaired factoring receivables arising from factoring transactions at either law-suit or execution stage for which no revenue has been recorded have been subjected to critics. In this context, İş Factoring has paid the tax penalty charged amounting to TRY 311 on 23 June 2010 and recognized this amount as expense in the accompanying consolidated income statement.

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

26. COMMITMENTS AND CONTINGENCIES (Continued)

As at 31 December 2010 details of derivatives are as follows (31 December 2009: None):

| | 2010 | |
|---------------------------------|-----------------------------|------------------|
| | Amount as original currency | TRY |
| Currency Swap Purchases: USD | 15.214.568 | 23.522 23.522 |
| Currency Swap Sales: Euro | 12.017.395 | 24.625 24.625 |

All swap transactions are short-term. As at 31 December 2010, the Group has TRY 1.201 of unrealized loss in relation to the fair value changes of swap transactions designated at through profit or loss (Note 4) (31 December 2009: None).

27. SEGMENT REPORTING

Information regarding the Group's operating business segments is based on the Group's management and internal reporting structure.

Segment capital expenditure is the total cost incurred during the period to acquire tangible assets and intangible assets.

Business segments

The Group comprises the following main business segments:

| • | Leasing | Includes the Group's finance lease activities |
|---|----------------------|---|
| • | Factoring operations | Includes the Group's factoring activities |

| As at 31 December 2010: | <u>Leasing</u> | <u>Factoring</u> | <u>Total</u> |
|---|----------------|------------------|--------------|
| Total assets | 1.615.894 | 477.504 | 2.093.398 |
| Total liabilities | 1.189.814 | 427.623 | 1.617.437 |
| Net profit | 59.508 | 4.194 | 63.702 |
| As at 31 December 2009: | <u>Leasing</u> | <u>Factoring</u> | <u>Total</u> |
| Total assets Total liabilities Net profit | 1.164.481 | 276.099 | 1.440.580 |
| | 801.048 | 235.030 | 1.036.078 |
| | 100.194 | 5.194 | 105.388 |

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

27. SEGMENT REPORTING (Continued)

| 31 December 2010 | Leasing | Factoring | Total |
|--|---|---|--|
| Operating Income | 81.488 | 18.671 | 100.159 |
| Operating Expense (-) | (14.481) | (3.871) | (18.352) |
| Other Operating Income | 319.796 | 15.745 | 335.541 |
| Financial Expenses (-) | (39.137) | (21.093) | (60.230) |
| Provision for Losses on Non-Performing Receivables (-) | (12.357) | (15) | (12.372) |
| Other Operating Expense (-) | (279.265) | (3.034) | (282.299) |
| Profit from Continuing Operations Before Tax | 56.044 | 6.403 | 62.447 |
| Provision for Taxes from Continuing Operations (±) | 3.464 | (1.042) | 2.422 |
| Net Profit from Continuing Operations | 59.508 | 5.361 | 64.869 |
| Non-Controlling Interest | - | (1.167) | (1.167) |
| Net Profit for the Period | 59.508 | 4.194 | 63.702 |
| | | | |
| Fixed Asset Additions | 561 | 73 | 634 |
| Depreciation and Amortisation | (348) | (44) | (392) |
| | | | |
| 31 December 2009 | Leasing | Factoring | Total |
| 31 December 2009 | Leasing | Factoring | Total |
| 31 December 2009 Operating Income | 97.986 | 14.147 | Total |
| | 97.986 (12.687) | 14.147 (2.763) | 112.133 (15.450) |
| Operating Income | 97.986 (12.687) 313.844 | 14.147 (2.763) 9.068 | 112.133 (15.450) 322.912 |
| Operating Income Operating Expense (-) Other Operating Income Financial Expenses (-) | 97.986 (12.687) 313.844 (39.734) | 14.147 (2.763) 9.068 (11.005) | 112.133 (15.450) 322.912 (50.739) |
| Operating Income Operating Expense (-) Other Operating Income Financial Expenses (-) Provision for Losses on Non-Performing Receivables (-) | 97.986 (12.687) 313.844 (39.734) (17.090) | 14.147 (2.763) 9.068 (11.005) (796) | 112.133 (15.450) 322.912 (50.739) (17.886) |
| Operating Income Operating Expense (-) Other Operating Income Financial Expenses (-) Provision for Losses on Non-Performing Receivables (-) Other Operating Expense (-) | 97.986 (12.687) 313.844 (39.734) (17.090) (292.838) | 14.147 (2.763) 9.068 (11.005) (796) (405) | 112.133 (15.450) 322.912 (50.739) (17.886) (293.243) |
| Operating Income Operating Expense (-) Other Operating Income Financial Expenses (-) Provision for Losses on Non-Performing Receivables (-) Other Operating Expense (-) Profit from Continuing Operations Before Tax | 97.986 (12.687) 313.844 (39.734) (17.090) (292.838) 49.481 | 14.147 (2.763) 9.068 (11.005) (796) (405) 8.246 | 112.133 (15.450) 322.912 (50.739) (17.886) (293.243) 57.727 |
| Operating Income Operating Expense (-) Other Operating Income Financial Expenses (-) Provision for Losses on Non-Performing Receivables (-) Other Operating Expense (-) Profit from Continuing Operations Before Tax Provision for Taxes from Continuing Operations (±) | 97.986 (12.687) 313.844 (39.734) (17.090) (292.838) 49.481 50.713 | 14.147 (2.763) 9.068 (11.005) (796) (405) 8.246 (1.606) | 112.133 (15.450) 322.912 (50.739) (17.886) (293.243) 57.727 49.107 |
| Operating Income Operating Expense (-) Other Operating Income Financial Expenses (-) Provision for Losses on Non-Performing Receivables (-) Other Operating Expense (-) Profit from Continuing Operations Before Tax Provision for Taxes from Continuing Operations (±) Net Profit from Continuing Operations | 97.986 (12.687) 313.844 (39.734) (17.090) (292.838) 49.481 | 14.147 (2.763) 9.068 (11.005) (796) (405) 8.246 (1.606) 6.640 | 112.133 (15.450) 322.912 (50.739) (17.886) (293.243) 57.727 49.107 106.834 |
| Operating Income Operating Expense (-) Other Operating Income Financial Expenses (-) Provision for Losses on Non-Performing Receivables (-) Other Operating Expense (-) Profit from Continuing Operations Before Tax Provision for Taxes from Continuing Operations (±) Net Profit from Continuing Operations Non-Controlling Interest | 97.986 (12.687) 313.844 (39.734) (17.090) (292.838) 49.481 50.713 100.194 | 14.147 (2.763) 9.068 (11.005) (796) (405) 8.246 (1.606) 6.640 (1.446) | 112.133 (15.450) 322.912 (50.739) (17.886) (293.243) 57.727 49.107 106.834 (1.446) |
| Operating Income Operating Expense (-) Other Operating Income Financial Expenses (-) Provision for Losses on Non-Performing Receivables (-) Other Operating Expense (-) Profit from Continuing Operations Before Tax Provision for Taxes from Continuing Operations (±) Net Profit from Continuing Operations | 97.986 (12.687) 313.844 (39.734) (17.090) (292.838) 49.481 50.713 | 14.147 (2.763) 9.068 (11.005) (796) (405) 8.246 (1.606) 6.640 | 112.133 (15.450) 322.912 (50.739) (17.886) (293.243) 57.727 49.107 106.834 |
| Operating Income Operating Expense (-) Other Operating Income Financial Expenses (-) Provision for Losses on Non-Performing Receivables (-) Other Operating Expense (-) Profit from Continuing Operations Before Tax Provision for Taxes from Continuing Operations (±) Net Profit from Continuing Operations Non-Controlling Interest Net Profit for the Period | 97.986 (12.687) 313.844 (39.734) (17.090) (292.838) 49.481 50.713 100.194 | 14.147 (2.763) 9.068 (11.005) (796) (405) 8.246 (1.606) 6.640 (1.446) 5.194 | 112.133 (15.450) 322.912 (50.739) (17.886) (293.243) 57.727 49.107 106.834 (1.446) 105.388 |
| Operating Income Operating Expense (-) Other Operating Income Financial Expenses (-) Provision for Losses on Non-Performing Receivables (-) Other Operating Expense (-) Profit from Continuing Operations Before Tax Provision for Taxes from Continuing Operations (±) Net Profit from Continuing Operations Non-Controlling Interest | 97.986 (12.687) 313.844 (39.734) (17.090) (292.838) 49.481 50.713 100.194 | 14.147 (2.763) 9.068 (11.005) (796) (405) 8.246 (1.606) 6.640 (1.446) | 112.133 (15.450) 322.912 (50.739) (17.886) (293.243) 57.727 49.107 106.834 (1.446) |

28. SUBSEQUENT EVENTS

None.

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

29. OPERATING INCOME

For the periods ended 31 December 2010 and 2009, details of operating income are as follows:

| | 2010 | 2009 |
|--|------------------|------------------|
| Finance lease interest income Factoring income | 81.488 18.671 | 97.986 14.147 |
| Ç | 100.159 | 112.133 |

30. OPERATING EXPENSES

For the periods ended 31 December 2010 and 2009, details of operating expenses are as follows:

| | 2010 | 2009 |
|---------------------------------------|----------|----------|
| Personnel expenses | (11.722) | (9.959) |
| Office rent expenses | (1.221) | (1.227) |
| Travel and car expenses | (665) | (628) |
| Information technology expenses | (479) | (464) |
| Litigation expenses | (407) | (100) |
| Consultancy expenses | (366) | (351) |
| Depreciation and amortisation expense | (392) | (334) |
| Capital increase expense | (184) | (267) |
| Other general administrative expenses | (2.916) | (2.120) |
| | (18.352) | (15.450) |

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

31. OTHER OPERATING INCOME

For the periods ended 31 December 2010 and 2009, details of other operating income are as follows:

| | 2010 | 2009 |
|---|---------|---------|
| Foreign exchange gains | 280.412 | 289.410 |
| Interest income | 40.146 | 21.237 |
| Collections from non-performing receivables | 6.090 | 3.045 |
| Dividend income | 2.960 | 692 |
| Commission income | 1.355 | 2.087 |
| Income from derivative financial transactions | 309 | 2.355 |
| Others | 4.269 | 4.086 |
| | 355.541 | 322.912 |

32. FINANCIAL EXPENSES

For the periods ended 31 December 2010 and 2009, details of financial expenses are as follows:

| | 2010 | 2009 |
|---|-------------------|-------------------|
| Interest expense Fees and commissions expense | (59.492) (738) | (50.156) (583) |
| rees and commissions expense | (60.230) | (50.739) |

33. PROVISION FOR NON-PERFORMING RECEIVABLES

For the periods ended 31 December 2010 and 2009, details of provision for non-performing receivables are as follows:

| | 2010 | 2009 |
|--------------------------------|----------|----------|
| Specific provision expenses | (12.372) | (16.818) |
| General provision expenses (*) | - | (1.068) |
| | (12.372) | (17.886) |

(*) In addition to the specific provision for non-performing receivables, the Group management provided an additional provision for finance lease and factoring receivables having overdue less than legal terms but determined as risky by the management.

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

34. OTHER OPERATING EXPENSES

For the periods ended 31 December 2010 and 2009, details of other operating expenses are as follows:

| | 2010 | 2009 |
|---|-----------|-----------|
| Foreign exchange losses | (278.200) | (289.608) |
| Losses from derivative financial transactions | (1.609) | (491) |
| Impairment losses on marketable securities | (115) | · · · · |
| Impairment losses on assets held for sale | · , , , - | (1.161) |
| Other | (2.375) | (1.983) |
| | (282.299) | (293.243) |

35. TAXATION

For the periods ended 31 December 2010 and 2009, details of income tax expense are as follows:

| <u>Provision for taxes</u> | 2010 | 2009 |
|----------------------------|----------|----------|
| Current tax charge | (11.212) | (14.711) |
| Deferred tax benefit | 13.634 | 63.818 |
| | 2.422 | 49.107 |

The reported income tax expenses for the year is different than the amounts computed by applying the statutory tax rate of the Company to profit before income tax of the Group, as shown in the following reconciliation:

| | % | 2010 | % | 2009 |
|---|---------|-------------------|----------|---------------------|
| Net profit for the period Total tax income | _ | 64.869 (2.422) | _ | 106.834 (49.107) |
| Profit before tax | | 62.447 | | 57.727 |
| Income tax using the Company's tax rate | 20.00 | 12.489 | 20.00 | 11.545 |
| - Non deductible expenses | 2.66 | 1.662 | 2.61 | 1.509 |
| - Tax exempt income | (0.98) | (610) | (0.36) | (205) |
| - Investment incentives | (36.18) | (22.592) | (108.15) | (62.431) |
| - Other | 10.62 | 6.629 | 0.82 | 475 |
| Total income tax expense | (3.88) | (2.422) | (85.08) | (49.107) |

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

35. TAXATION (Continued)

Corporate Tax

The Group is subject to the Turkish corporate taxes. Provision is made in the accompanying financial statements for the estimated charge based on the Group's results for the period. Turkish tax legislation does not permit a parent company and its subsidiary to file a consolidated tax return. Therefore, provisions for taxes, as reflected in the accompanying consolidated financial statements, have been calculated on a separate-entity basis.

Corporate tax is applied on taxable corporate income, which is calculated from the statutory accounting profit by adding non-deductible expenses, and by deducting dividends received from resident companies, other exempt income and investment incentives utilized.

As at 31 December 2010, corporate income tax rate is 20% (31 December 2009: 20%).

In Turkey, advance tax returns are filed on a quarterly basis. The advance corporate income tax rate in 2010 is 20% (2009: 20%). Under the Turkish taxation system, tax losses can be carried forward up to five years. Tax losses can not be carried back to offset profit from previous periods.

In Turkey, there is no procedure for a final and definitive agreement on tax assessments. Companies file their tax returns between 1 April and 25 April of the following year (between 1st and 25th of the following 4. month of the tax year for the tax responsible who have special tax years). Tax authorities may, however, examine such returns and the underlying accounting records and may revise assessments within five years.

Income Withholding Tax:

In addition to corporate taxes, companies should also calculate income withholding taxes and funds surcharge on any dividends distributed, except for companies receiving dividends who are resident companies in Turkey and Turkish branches of foreign companies. The rate of income withholding tax is 10% period between 24 April 2003 and 22 July 2006. This rate was changed to 15% with the cabinet decision numbered 2006/10731 commencing from 22 June 2006. Undistributed dividends incorporated in share capital are not subject to income withholding taxes.

Withholding tax at the rate of 19,8% is still applied to investment allowances relating to investment incentive certificates obtained prior to 24 April 2003. After this date, companies can deduct 40% of the investments within the scope of the investment incentive certificate and that are directly related to production facilities of the companies. There is no withholding tax on the investments incentives utilized without investment incentive certificates.

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

35. TAXATION (Continued)

Investment Incentives

Temporary Article 69 added to the Income Tax Law numbered 193 with Law no 5479, which became effective starting from 1 January 2006, upon being promulgated in Official Gazette no 26133 dated 8 April 2006, stating that taxpayers can deduct the investment allowance exemption amounts which were present according to legislative provisions effective on 31 December 2005 (and by taking into account the corporate tax legislation in that date) only from the corporate profits of 2006, 2007 and 2008. Accordingly, the investment incentive allowance practice was ended as of 1 January 2006. At this perspective, an investment allowance which cannot be deducted partially or totally in three years was not allowed to be transferred to following years and became unavailable as of 31 December 2008. On the other side, Article 19 of the Income Tax Law was annulled and the investment allowance practice was ended as of 1 January 2006 with effectiveness of Article 2 and Article 15 of the Law no 5479 and the right of investment allowance became unavailable during the period of 1 January 2006 and 8 April 2006.

However, on 15 October 2009, Turkish Constitutional Court decided to cancel the clause numbered (2) of the Article 15 of the Law 5479 and expressions of "2006, 2007, 2008" in the Temporary Article 69 related to investment allowance mentioned above that enables effectiveness of the Law as at 1 January 2006 rather than 8 April 2006, since it is against the Constitution. Accordingly, time limitations for carried forward investment allowance gained in the previous period of mentioned date and limitations related to investments commenced between the dates of the Law promulgated and 1 January 2006 were eliminated. According to the decision of Turkish Constitutional Court, cancellation of investment allowance become effective with promulgation of decision on the official gazette and the decision of Turkish Constitutional Court was promulgated in Official Gazette no 27456 dated 8 January 2010.

According to the decision mentioned above, investment allowances transferred to 2006 due to lack of profit and investment allowances gained by the investments that are commenced before 1 January 2006 and continued after that date constituting economic and technical integrity will not be only used in 2006, 2007 and 2008, but also in the following years. However, the amount of investment allowance to be utilised may not exceed 25% of earnings for the year according to amendments to the Income Tax Law promulgated in Official Gazette no 27659 dated 1 August 2010. With this amendment, corporation tax rate adopted for corporations benefiting from investment allowance is determined at the current rate (20%) instead of the previous rate of 30%.

Transfer Pricing

In Turkey, the transfer pricing provisions have been stated under the Article 13 of Corporate Tax Law with the heading of "disguised profit distribution via transfer pricing". The General Communiqué on disguised profit distribution via Transfer Pricing sets details about implementation.

If a taxpayer enters into transactions regarding sale or purchase of goods and services with related parties, where the prices are not set in accordance with arm's length principle, then related profits are considered to be distributed in a disguised manner through transfer pricing. Such disguised profit distributions through transfer pricing are not accepted as tax deductible for corporate income tax purposes.

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

36. EARNINGS PER SHARE

The weighted average number of shares of the Group and earnings per share for the period ended 31 December 2010 and 2009 are as follows:

| | 2010 | 2009 |
|---|----------------|----------------|
| Weighted average number of outstanding shares (*) | 27.625.000.000 | 21.750.000.000 |
| Net profit for the period (TRY) | 63.702 | 105.388 |
| Basic earnings per share (full Kurus) (**) Diluted earnings per share | 0,23 0,23 | 0,38 0,38 |

(*) As at 31 December 2010, the share capital of the Company consists of 29.500.000.000 shares having Kurus 1 nominal price.

| | 2010 | 2009 |
|---|----------------|----------------|
| Name of the second basis with a fitter water. | 25 000 000 000 | 10 500 000 000 |
| Number of shares at beginning of the period | 25.000.000.000 | 18.500.000.000 |
| Capital increase (**) | 4.500.000.000 | 6.500.000.000 |
| Number of shares at end of the period | 29.500.000.000 | 25.000.000.000 |

^(**) Capital increase is made through internal resources and prior period's earnings per share figure is revised by using the number of shares subsequent to the capital increase.

37. OTHER ISSUES THAT SIGNIFICANTLY AFFECT THE FINANCIAL STATEMENTS OR OTHER ISSUES REQUIRED FOR UNDERSTANDING OF THE FINANCIAL STATEMENTS

None.

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

38. ADDITIONAL INFORMATION ABOUT FINANCIAL INSTRUMENTS

(a) Capital risk management

The Group manages its capital by sustaining its status as a going concern while maximizing the return to stakeholders through the optimization of the debt and the equity balance.

Although there is no change in the capital risk management strategy in 2010, the debt/equity ratio is 52% as at 31 December 2010 (31 December 2009: 61%). As at 31 December 2010 and 2009, the leverage ratios are as follows:

| | 2010 | 2009 |
|------------------------------------|-----------|-----------|
| Funds borrowed | 1.586.900 | 1.007.798 |
| Miscellaneous payables | 14.480 | 12.524 |
| Other liabilities | 8.588 | 9.524 |
| Total liabilities | 1.609.968 | 1.029.846 |
| Banks (-) | (691.284) | (363.754) |
| Net liabilities | 918.684 | 666.092 |
| Total shareholders' equity | 475.961 | 404.502 |
| Shareholders' equity / liabilities | 52% | 61% |

According to the credit rating report of Fitch issued at 27 July 2010 and 31 December 2009, credit rating of the Company is as follows:

| | 2010 | 2009 |
|------------------|-----------|-----------|
| Foreign Currency | | |
| Long term | BBB- | BBB- |
| Short term | F3 | F3 |
| Outlook | Stable | Stable |
| TRY | | |
| Long term | BBB- | BBB- |
| Short term | F3 | F3 |
| Outlook | Stable | Stable |
| National | | |
| Long term | AAA (tur) | AAA (tur) |
| Outlook | Stable | Stable |
| Support | 2 | 2 |

(b) Significant accounting policies

The Group's accounting policies on the financial instruments are disclosed in Note 3 "Significant accounting policies".

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

38. ADDITIONAL INFORMATION ABOUT FINANCIAL INSTRUMENTS (Continued)

(c) Categories of financial instruments

| | 2010 | 2009 |
|---|-------------|-------------|
| Financial assets: | | |
| Banks | 691.284 | 363.754 |
| Financial assets at fair value through profit or loss: | | |
| -Financial assets held for trading | 4.364 | 139 |
| Finance lease receivables and non-performing receivables, net | 935.621 | 828.716 |
| Factoring receivables and non-performing factoring receivables, net | 331.320 | 142.899 |
| Insurance premium receivables (*) | 2.323 | 3.275 |
| Financial assets available for sale | 26.516 | 18.086 |
| Financial Liabilities: | | |
| Derivative financial liabilities held for trading | (1.201) | - |
| Miscellaneous payables and other liabilities | (23.068) | (22.048) |
| Funds borrowed | (1.586.900) | (1.007.798) |

^(*) Included in other assets.

(d) Financial risk management objectives

The Group's corporate treasury function provides services to the business, coordinates access to domestic and international markets, monitors and manages the financial risks relating to the operations of the Group through internal risk reports which analyses exposures by degree and magnitude of risk. Such risks include market risk (including currency risk, interest rate risk and price risk), liquidity risk and credit risk.

The Group uses derivative instruments to minimize the effects of such risks and it also uses such instruments for hedging. The Group does not enter into or trade any financial instruments (including derivative financial instruments) for speculative purposes.

In order to minimize potential risks, the Group reports monthly to the risk management committee which is in charge of monitoring risks and the policies applied.

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

38. ADDITIONAL INFORMATION ABOUT FINANCIAL INSTRUMENTS (Continued)

(e) Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates (refer to section f), interest rates (refer to section g) and equity prices will affect the Group's income or the value of its holdings of financial instruments. To manage risks relating to exchange rates and interest rates, the Group uses various derivative financial instruments including the below:

- "Forward foreign exchange contracts" to hedge the exchange rate risk arising from operations,
- "Currency swaps" to control the exchange rate risk of foreign currency denominated liabilities.

At the Group level, market risk exposures are measured by sensitivity analysis.

There has been no change in the Group's exposure to market risks or the method it uses to manage and measure such risks.

(f) Currency risk management

Currency risk is the risk that the value of financial instruments will fluctuate due to changes in foreign exchange rates. The Group has exposure to the effects of fluctuations in the prevailing foreign currency exchange rates on its consolidated financial position and cash flows. The Group manages this currency risk by using the foreign exchange derivative contracts.

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

38. ADDITIONAL INFORMATION ABOUT FINANCIAL INSTRUMENTS (Continued)

(f) Currency risk management (Continued)

As at 31 December 2010 and 2009, details of foreign currency denominated assets and liabilities are as follows:

| 21.2 | USD | Euro | CHF | GBP | JPY | TRY |
|--|------------|------------|-----|------------|-----|-------------------|
| 31 December 2010 (*) | <u>000</u> | <u>000</u> | 000 | <u>000</u> | 000 | <u>Equivalent</u> |
| Banks | 40.478 | 36.303 | _ | 14 | 26 | 137.000 |
| Finance lease receivables | 215.309 | 189.330 | - | - | - | 720,823 |
| Factoring receivables | 7.967 | 4.074 | - | 179 | - | 21.093 |
| Advances given for lease transactions | 11.055 | 6.929 | - | 211 | - | 31.791 |
| Leasing contracts in progress | 951 | 1.842 | - | - | - | 5.245 |
| Other assets | 663 | 562 | - | - | - | 2.176 |
| Total assets | 276.423 | 239.040 | - | 404 | 26 | 918.128 |
| Funds borrowed | (291.745) | (218.063) | _ | (178) | _ | (898.297) |
| Miscellaneous payables and other liabilities | (2.381) | (6.706) | (1) | (253) | 74 | (18.028) |
| Other provisions | (113) | _ | - | - | - | (174) |
| Total liabilities (**) | (294.239) | (224.769) | (1) | (431) | 74 | (916.499) |
| Balance sheet position | (17.816) | 14.271 | (1) | (27) | 100 | 1.629 |
| Off balance sheet position (Forward & Swap) | 15.215 | (12.017) | - | - | - | (1.103) |
| Net foreign currency position | (2.601) | 2.254 | (1) | (27) | 100 | 526 |

^(*) Foreign currency indexed borrowings amounting to USD 12.066.560 and Euro 4.905.306 (Total: TRY 28.707) and foreign currency indexed factoring receivables amounting to USD 1.269.016 (Total: TRY 1.961) are presented in TRY column in the accompanying consolidated balance sheet.

^(**) Derivative financial liabilities amounting to TRY 1.201 is not taken into consideration.

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

38. ADDITIONAL INFORMATION ABOUT FINANCIAL INSTRUMENTS (Continued)

(f) Currency risk management (Continued)

| 31 December 2009 (***) | USD 000 | Euro <u>000</u> | CHF 000 | GBP <u>000</u> | JPY <u>000</u> | TRY <u>Equivalent</u> |
|--|------------|--------------------|------------|-------------------|-------------------|--------------------------|
| Banks | 36.853 | 16.837 | 1 | 11 | 26 | 91.891 |
| Finance lease receivables | 188.566 | 165.527 | - | - | - | 641.511 |
| Factoring receivables | 884 | 136 | - | - | - | 1.625 |
| Advances given for lease transactions | 760 | 3.061 | - | 99 | - | 7.993 |
| Leasing contracts in progress | 2.530 | 1.044 | - | - | - | 6.064 |
| Other assets | 901 | 514 | - | - | - | 2.467 |
| Total assets | 230.494 | 187.119 | 1 | 110 | 26 | 751.551 |
| Funds borrowed | (224.603) | (180.784) | - | - | _ | (728.732) |
| Miscellaneous payables and other liabilities | (4.241) | (5.658) | | (10) | 74 | (18.631) |
| Total liabilities | (228.844) | (186.442) | | (10) | 74 | (747.363) |
| Balance sheet position | 1.650 | 677 | 1 | 100 | 100 | 4.188 |
| Off balance sheet position | - | - | - | - | - | |
| Net foreign currency position | 1.650 | 677 | 1 | 100 | 100 | 4.188 |

(***) Foreign currency indexed borrowings amounting to USD 23.590.695 and Euro 9.979.835 (Total: TRY 57.080) and foreign currency indexed factoring receivables amounting to USD 884.247 (Total: TRY 1.331) are presented in TRY column in the accompanying consolidated balance sheet.

Foreign currency sensitivity

The Group is mainly exposed to USD and Euro exchange rate risks.

The table below indicates the sensitivity of the Group to USD and Euro when there is a 15% of change in such exchange rates. The Group uses 15% of rate change when it reports its foreign currency risk to the top management and this rate represents the top management's expectation on the exchange rate fluctuations. Sensitivity analysis made in relation to the Group's exposure to foreign currency at the reporting period is determined based on the fluctuations at the beginning of the fiscal year and the analysis are fixed during the reporting period. Positive amount refers to an increase in the net profit.

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

38. ADDITIONAL INFORMATION ABOUT FINANCIAL INSTRUMENTS (Continued)

(f) Currency risk management (Continued)

Foreign currency sensitivity (Continued)

| | Profit / | (Loss) | Equity ^(*) | | | |
|--|--------------|--------------|-----------------------|--------------|--|--|
| - | Appreciation | Depreciation | Appreciation | Depreciation | | |
| | of foreign | of foreign | of foreign | of foreign | | |
| 31 December 2010 | currency | currency | currency | currency | | |
| 15% change of the USD against TRY | | | | | | |
| 1- Net USD asset/liability | (4.174) | 4.174 | (4.174) | 4.174 | | |
| 2- Hedged portion of TRY against USD risk (-) | 3.528 | (3.528) | 3.528 | (3.528) | | |
| 3- Net effect of USD (1+2) | (646) | 646 | (646) | 646 | | |
| 15% change of the Euro against TRY 4- Net Euro asset/liability | 4.248 | (4.248) | 4.248 | (4.248) | | |
| 5- Hedged portion of TRY against Euro risk (-) | (3.694) | 3.694 | (3.694) | 3.694 | | |
| 6- Net effect of Euro (4+5) | 554 | (554) | 554 | (554) | | |
| 15% change of other foreign currencies against TF7- Net other foreign currencies asset/liability8- Hedged portion of TRY against other | RY (7) | 7 | (7) | 7 | | |
| currencies risk (-) | - | - | - | _ | | |
| 9- Net effect of other foreign currencies (7+8) | (7) | 7 | (7) | 7 | | |
| TOTAL (3+6+9) | (99) | 99 | (99) | 99 | | |

(*) Includes profit/loss effect.

| | Profit / | (Loss) | Equity ^(*) | | | |
|---|--------------|--------------|-----------------------|--------------|--|--|
| | Appreciation | Depreciation | Appreciation | Depreciation | | |
| | of foreign | of foreign | of foreign | of foreign | | |
| 31 December 2009 | currency | currency | currency | currency | | |
| 15% change of the USD against TRY | | | | | | |
| 1- Net USD asset/liability | 373 | (373) | 373 | (272) | | |
| | 3/3 | (373) | 3/3 | (373) | | |
| 2- Hedged portion of TRY against USD risk (-) | - 272 | (272) | - 272 | (272) | | |
| 3- Net effect of USD (1+2) | 373 | (373) | 373 | (373) | | |
| 15% change of the Euro against TRY | | | | | | |
| 4- Net Euro asset/liability | 220 | (220) | 220 | (220) | | |
| 5- Hedged portion of TRY against Euro risk (-) | - | (===) | - | (===) | | |
| 6- Net effect of Euro (4+5) | 220 | (220) | 220 | (220) | | |
| 15% change of other foreign currencies against TF | ov | | | | | |
| 7- Net other foreign currencies asset/liability | 22 | (22) | 22 | (22) | | |
| 8- Hedged portion of TRY against other | 22 | (22) | 22 | (22) | | |
| currencies risk (-) | _ | _ | _ | _ | | |
| | 22 | (22) | 22 | (22) | | |
| 9- Net effect of other foreign currencies (7+8) | | (22) | | (22) | | |
| TOTAL (3+6+9) | 615 | (615) | 615 | (615) | | |
| | | | | ` | | |

(*) Includes profit/loss effect.

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

38. ADDITIONAL INFORMATION ABOUT FINANCIAL INSTRUMENTS (Continued)

(f) Currency risk management (Continued)

Forward foreign exchange contracts and currency swaps

The Group uses forward contracts and currency swaps to cover the risks of receipts and payments, expected sales and purchases in a certain foreign currencies.

(g) Interest risk management

The Group is exposed to interest rate risk as the Group borrows funds at both fixed and variable rates. Such risk is managed by making a proper classification between fixed and variable rate liabilities.

Interest rate sensitivity

The interest rate sensitivity analysis below is based on the Group's exposure to interest rate risk at the reporting date and estimated interest rate fluctuations at the beginning of the fiscal year, and is fixed during the reporting period. The Group management makes its sensitivity analysis based on a 100 base point interest rate fluctuation scenario. This rate is also used in reporting to the top management.

As at 31 December 2010 and 2009, the interest rate profile of the Group's interest-bearing financial instruments is as follows:

| | 2010 | 2009 |
|-------------------------------|-----------|---------|
| Fixed rate instruments | | |
| Financial assets: | | |
| Banks | 691.284 | 363.754 |
| Finance lease receivables (*) | 805.702 | 720.136 |
| Factoring receivables | 119.576 | 55.524 |
| Financial liabilities | | |
| Funds borrowed | 1.182.134 | 593.546 |
| Variable rate instruments | | |
| Financial assets: | | |
| Finance lease receivables(*) | 89.671 | 93.221 |
| Factoring receivables | 211.744 | 87.375 |
| Financial liabilities | | |
| Borrowings | 404.766 | 414.252 |

^(*) Leasing contracts in progress and advances given are not included in the balances above.

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

38. ADDITIONAL INFORMATION ABOUT FINANCIAL INSTRUMENTS (Continued)

(g) Interest risk management (Continued)

Interest rate sensitivity (Continued)

If interest rates were 100 base points higher at the balance sheet date and all other variables were fixed:

- Interest income from variable rate finance lease contracts would increase by TRY 884 (31 December 2009: TRY 919), and interest income from fixed rate finance lease contracts would increase by TRY 7.412 (31 December 2009: TRY 6.356).
- Interest income from variable rate factoring contracts would increase by TRY 1.196 (31 December 2009: TRY 8.536), and interest income from fixed rate factoring contracts would increase by TRY 2.117 (31 December 2009: TRY 573).
- Interest expense from variable rate funds borrowed (borrowings) would increase by TRY 3.980 (31 December 2009: TRY 4.091), and interest expense from fixed rate borrowings would increase by TRY 11.712 (31 December 2009: TRY 5.970).

(h) Other price risks

The Group is exposed to equity securities price risks because of equity investments. Equity securities are held especially for strategic purposes rather than trading purposes. These investments are not traded by the Group.

Equity price sensitivity

Sensitivity analysis below is determined based on the equity share price risks exposed as at the balance sheet date.

If data used in the valuation method were 15% higher / lower and all other variables were fixed:

- There would not be any difference in the net profit/loss to the extent that equity investments are classified as available or are not disposed of or are not subject to impairment.
- Revaluation reserve under equity would increase/decrease by TRY 2.332 (for the period ended 31 December 2009: TRY 2.651). It is mainly because of changes in fair value of the available for sale equity securities.

Equity securities price sensitivity of the Group is not subject to a material change compared to prior years.

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

38. ADDITIONAL INFORMATION ABOUT FINANCIAL INSTRUMENTS (Continued)

(i) Credit risk management

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the Group. The Group has adopted a policy of only dealing with creditworthy counterparties and obtaining sufficient collateral where appropriate, as a means of mitigating the risk of financial loss from defaults. The Group's exposure to credit risks and credit ratings of its counterparties are monitored periodically. Credit exposure is controlled by counterparty limits that are reviewed and approved by the risk management committee.

Finance lease receivables consist of a large number of customers, spread across diverse industries and geographical areas. Ongoing credit evaluation is performed on the financial condition of accounts receivable.

Sectoral allocation of finance lease receivables is as follows:

| | 2010 % | 2009 % |
|-----------------------------|--------|--------|
| Transportation | 16,09 | 14,14 |
| Construction | 11,20 | 10,08 |
| Healthcare | 10,80 | 10,45 |
| Metal industry | 10,25 | 8,34 |
| Forestry products and paper | 6,85 | 5,76 |
| Textile | 5,99 | 8,01 |
| Finance | 4,76 | 8,08 |
| Agriculture and forestry | 4,55 | 5,89 |
| Tourism | 4,51 | 4,35 |
| Chemical and plastic | 4,23 | 3,54 |
| Machinery and equipment | 3,29 | 2,84 |
| Food and beverage | 3,22 | 3,23 |
| Retail and wholesale | 2,85 | 3,76 |
| Mining | 2,40 | 1,97 |
| Other | 9,01 | 9,56 |
| | 100,00 | 100,00 |

Leased equipment allocation of finance lease receivables is as follows:

| | 2010 % | 2009 % |
|-------------------------------------|--------|--------|
| Machinery and equipment | 25,61 | 25,62 |
| Real estate | 18,81 | 19,16 |
| Building and construction machinery | 13,52 | 13,21 |
| Sea transport vessels | 8,88 | 4,92 |
| Medical equipment | 7,12 | 6,19 |
| Printing machinery | 4,56 | 3,40 |
| Textile machinery | 3,77 | 5,24 |
| Road transportation equipments | 3,62 | 5,41 |
| Tourism equipment | 3,60 | 2,86 |
| Electronic and optical equipment | 3,46 | 5,20 |
| Office equipments | 3,06 | 4,04 |
| Air transportation equipments | 1,30 | 1,10 |
| Other | 2,69 | 3,65 |
| | 100,00 | 100,00 |

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

38. ADDITIONAL INFORMATION ABOUT FINANCIAL INSTRUMENTS (Continued)

(i) Credit risk management (Continued)

As at 31 December 2010, details of exposure to credit risk based on categories of financial instruments are as follows:

| | Receivables | | | | | | | |
|--|----------------------------|---|-----------------------|----------------------------|-----------------------|--|--|-------------------------------|
| | Finance Leas | e Receivables | Factoring R | Receivables | | | | |
| 31 December 2010 | Related party | Third party | Related party | Third party | <u>Deposits</u> | Fair value through profit/loss financial <u>assets</u> | Available for sale financial <u>assets</u> | Insurance premium receivables |
| Exposure to maximum credit risk as at reporting date (*) | 48.770 | 886.851 | 31.627 | 299.693 | 691.284 | 4.364 | - | 2.323 |
| - The portion of maximum risk covered by guarantee | - | 125.749 | - | 1.500 | - | - | - | - |
| A. Net carrying value of financial assets which are neither impaired nor overdue The portion covered by guarantee B. Net carrying value of financial assets that are restricted, otherwise which will be regarded as overdue or impaired | 48.770 - | 648.782 81.408 | 31.627 | 299.652 1.500 41 | 691.284 | 4.364 | - - - | 2.323 |
| C. Net carrying value of financial assets which are overdue but not impaired - The portion covered by guarantee | - - | 194.119 34.054 | | - - | - - | - | - | - - |
| D. Net carrying value of impaired assets Overdue (gross book value) Impairment (-) Covered portion of net book value (with letter of guarantee etc) (**) Not past due (gross book value) Impairment (-) Covered portion of net book value (with letter of guarantee etc.) (**) | - - - - - - | 43.950 68.567 (36.472) 10.287 19.990 (8.135) | - - - - - | 2.651 (2.651) - - | - - - - - | - - - - - | - - - - - | - - - - - |
| E. Off balance sheet items with credit risks | - | - | - | - | - | - | - | - |

^(*) Guarantees received are not taken into account in the calculation.

^(**) Includes collaterals for the assets impaired but not overdue.

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

38. ADDITIONAL INFORMATION ABOUT FINANCIAL INSTRUMENTS (Continued)

(i) Credit risk management (Continued)

As at 31 December 2009, details of exposure to credit risk based on categories of financial instruments are as follows:

| | Receivables | | | | | | | |
|--|---------------|-------------|---------------|-------------|-----------------|--|------------------------------|----------------------|
| | Finance Lease | Receivables | Factoring R | Receivables | | F: 1 4 1 | A '1.1.1 C | т. |
| | | | | | | Fair value through profit/loss financial | Available for sale financial | Insurance premium |
| 31 December 2009 | Related party | Third party | Related party | Third party | <u>Deposits</u> | <u>assets</u> | assets | receivables |
| Exposure to maximum credit risk as at reporting date (*) | 58.886 | 769.830 | 13.366 | 129.533 | 363.754 | 139 | - | 3.275 |
| - The portion of maximum risk covered by guarantee | - | 153.393 | - | 1.515 | - | - | - | - |
| A. Net carrying value of financial assets which are neither impaired nor | | | | | | | | |
| overdue | 58.886 | 514.712 | 13.366 | 129.160 | 363.754 | 139 | - | 3.275 |
| - The portion covered by guarantee | - | 80.893 | - | - | - | - | - | - |
| B. Net carrying value of financial assets that are restricted, otherwise | | | | 266 | | | | |
| which will be regarded as overdue or impaired | - | - | - | 266 | - | - | - | - |
| C. Net carrying value of financial assets which are overdue but not | | | | | | | | |
| impaired | - | 188.305 | - | - | - | - | _ | - |
| - The portion covered by guarantee | - | 59.644 | - | - | - | - | - | - |
| D. Net carrying value of impaired assets | - | 66.813 | - | 107 | - | - | - | - |
| - Overdue (gross book value) | - | 77.110 | - | 3.078 | - | - | - | - |
| - Impairment (-) | - | (30.872) | - | (2.971) | - | - | - | - |
| - Covered portion of net book value (with letter of guarantee etc) (**) | - | 12.856 | - | 1.515 | - | - | - | - |
| - Not past due (gross book value) | - | 29.332 | - | - | - | - | - | - |
| - Impairment (-) | - | (8.757) | - | - | - | - | - | - |
| - Covered portion of net book value (with letter of guarantee etc.) (**) | - | - | - | - | - | - | - | - |
| E. Off balance sheet items with credit risks | - | - | - | - | - | - | - | - |

^(*) Guarantees received are not taken into account in the calculation.

^(**) Includes collaterals for the assets impaired but not overdue.

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

38. ADDITIONAL INFORMATION ABOUT FINANCIAL INSTRUMENTS (Continued)

(i) Credit risk management (Continued)

| | | 2010 % | 2009 |
|--------------|--------------------|-----------|--------|
| Internal rat | ing results: | | ,,, |
| A+ | (Perfect) | 0,32 | 2,99 |
| A | (Very good) | 4,06 | 3,43 |
| A- | (Good) | 3,71 | 6,99 |
| B+ | (Satisfactory) | 16,92 | 15,05 |
| В | (Close Monitoring) | 15,29 | 13,22 |
| B- | (Insufficient) | 25,68 | 21,41 |
| C+ | (Doubtful) | 14,12 | 4,79 |
| C | (Loss) | 6,88 | 5,38 |
| Not rated | | 13,02 | 26,74 |
| Total | | 100,00 | 100,00 |

Collaterals obtained for all finance lease receivables including past dues and non-performing receivables (Note 8) are as follows:

| | 2010 | 0 | 200 | 9 |
|----------------------|--------------|----------|---------|----------|
| | Nominal Fair | | Nominal | Fair |
| | Value | Value(*) | Value | Value(*) |
| | | | | |
| Other mortgages | 542.525 | 156.533 | 627.302 | 200.616 |
| Ship mortgage | 3.865 | - | 3.764 | 6.499 |
| Guarantors | 1.889 | 181 | 4.185 | 565 |
| Cash blockages | 3.557 | 2.360 | 10.230 | 2.629 |
| Letters of guarantee | 23.858 | 2.229 | 5.525 | 4.243 |
| | 575.694 | 161.303 | 651.006 | 214.552 |

^(*) In determination of the fair value, lower of collateral amount or fair value up to the credit exposure amount has been taken into account.

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

38. ADDITIONAL INFORMATION ABOUT FINANCIAL INSTRUMENTS (Continued)

(j) Liquidity risk management

Liquidity risk management responsibility mainly belongs to the board of directors. The board of directors has built an appropriate liquidity risk management framework for the management of the Group's short, medium and long term funding and liquidity management requirements. The Group manages its liquidity risk by maintaining adequate reserves, banking facilities and reserve borrowing facilities by constantly monitoring forecasts and actual cash flows and matching the maturity profile of financial assets and liabilities.

Liquidity risk table

The following table details the maturities of non derivative financial assets and liabilities. The tables below have been drawn up based on the undiscounted contractual amounts of the financial assets and liabilities based on their maturities. Interest amounts to be collected and to be disbursed regarding the Group's assets and liabilities have also been included in the table below.

31 December 2010

| Contractual Maturities Non-derivative Financial Assets | Carrying Amount | Contractual Cash Flows (I+II+III+IV) | Less than 3 Months (I) | 3-12 Months (II) | 1-5 Years (III) | More than 5 Years (IV) |
|--|--------------------|--|------------------------|------------------------|--------------------|---------------------------------|
| Banks | 691.284 | 693.181 | 693.181 | _ | - | - |
| Financial Assets at Fair Value | | | | | | |
| Through Profit or Loss | 4.364 | 4.364 | 4.364 | - | - | - |
| Finance Lease Receivables (*) | 895.373 | 1.040.776 | 124.462 | 244.432 | 629.776 | 42.106 |
| Factoring Receivables | 331.320 | 331.320 | 292.026 | 39.294 | - | - |
| Insurance Premium Receivables | 2.323 | 2.323 | 2.323 | - | - | - |
| Total Assets | 1.924.664 | 2.071.964 | 1.116.356 | 283.726 | 629.776 | 42.106 |
| Non-derivative Financial Liabilities | | | | | | |
| Funds Borrowed | (1.586.900) | (1.618.361) | (849.902) | (561.739) | (200.156) | (6.564) |
| Miscellaneous Payables And Other Liabilities | (23.068) | (23.068) | (21.574) | (135) | (1.359) | _ |
| Total Liabilities | (1.609.968) | (1.641.429) | (871.476) | (561.874) | (201.515) | (6.564) |

The Group makes payments based on contractual maturities.

^(*) Advances given for lease receivables and leasing contracts in progress are not included in finance lease receivables, because payment plan for these transactions have not prepared yet.

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

38. ADDITIONAL INFORMATION ABOUT FINANCIAL INSTRUMENTS (Continued)

(j) Liquidity risk management (Continued)

31 December 2009

| | Carrying | Contractual Cash Flows | Less than 3 Months | 3-12 Months | 1-5 Years | More than 5 Years |
|--|-------------|---------------------------|--------------------|----------------|-----------|-------------------------|
| Contractual Maturities | Amount | (I+II+III+IV) | (<u>I)</u> | (II) | (III) | (IV) |
| Non-derivative Financial Assets | | | _ | | | · - |
| Banks | 363.754 | 365.812 | 365.812 | - | - | - |
| Financial Assets at Fair Value | | | | | | |
| Through Profit or Loss | 139 | 139 | 139 | - | - | - |
| Finance Lease Receivables (*) | 813.357 | 955.509 | 152.331 | 246.920 | 534.540 | 21.718 |
| Factoring Receivables | 142.899 | 142.899 | 104.586 | 38.313 | - | - |
| Insurance Premium Receivables | 3.275 | 3.275 | 3.275 | - | - | _ |
| Total Assets | 1.323.424 | 1.467.634 | 626.143 | 285.233 | 534.540 | 21.718 |
| Non-derivative Financial Liabilities | | | | | | |
| Funds Borrowed Miscellaneous Payables and Other | (1.007.798) | (1.027.857) | (429.271) | (480.300) | (118.286) | - |
| Liabilities | (22.048) | (22.048) | (16.603) | (5.183) | (262) | - |
| Total Liabilities | (1.029.846) | (1.049.905) | (445.874) | (485.483) | (118.548) | - |

The following table details the maturities of derivative financial assets and liabilities as at 31 December 2010 (31 December 2009: None).

| Contractual Maturities | Carrying <u>Amount</u> | Contractual Cash Flows (I+II+III+IV) | Less than 3 Months (I) | 3-12 Months (II) | 1-5 Years (III) | More than 5 Years (IV) |
|--------------------------------|------------------------|--|------------------------|------------------------|--------------------|------------------------|
| Cash inflows from derivatives | - | 23.522 | - | 23.522 | - | - |
| Cash outflows from derivatives | (1.103) | (24.625) | _ | (24.625) | - | _ |

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

38. ADDITIONAL INFORMATION ABOUT FINANCIAL INSTRUMENTS (Continued)

(k) Fair value of financial instruments

Except for the items below, the Group management estimates that the carrying amount of the financial assets and liabilities approximate to their fair value.

Fair value of the financial instruments is determined based on the reliable data provided from financial markets. Fair value of other financial assets is determined by the benchmarking market value of a similar financial asset or by assumption methods which includes discounting future cash flows with current interest rates.

The table below refers to the comparison of carrying amounts and fair values of financial instruments which are carried at other than their fair value in the financial statements.

| 31 December 2010 | Financial assets held for trading | Financial assets at amortized cost | Loans and receivables | Available for sale financial assets | Financial liabilities at amortized cost | Carrying amount | Fair value | Note |
|--|-----------------------------------|------------------------------------|-----------------------|-------------------------------------|---|-----------------|------------|------|
| Financial Assets | | | | | | | | |
| Banks Financial assets at fair value through profit or loss | | 691.284 | - | - | - | 691.284 | 691.284 | 5 |
| Financial assets held for trading Derivative financial assets held for trading | 4.364 | - | - | - | - | 4.364 | 4.364 | 4 |
| Finance lease receivables and non- performing lease receivables Factoring receivables and non-performing | - | - | 935.621 | - | - | 935.621 | 1.001.798 | 8 |
| factoring receivables | - | - | 331.320 | - | - | 331.320 | 331.320 | 7 |
| Insurance premium receivables | - | - | 2.323 | - | - | 2.323 | 2.323 | 15 |
| Available for sale financial assets | - | - | - | 26.516 | - | 26.516 | 26.516 | 6 |
| Financial liabilities | | | | | | | | |
| Derivative financial assets held for trading Miscellaneous payables and other | 1.201 | - | - | - | - | 1.201 | 1.201 | 4 |
| liabilities | - | - | - | - | 23.068 | 23.068 | 23.068 | 17 |
| Funds borrowed | - | - | - | - | 1.586.900 | 1.586.900 | 1.597.863 | 16 |

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

38. ADDITIONAL INFORMATION ABOUT FINANCIAL INSTRUMENTS (Continued)

(k) Fair value of financial instruments (Continued)

| 31 December 2009 | Financial assets Held for trading | Financial assets at amortized cost | Loans and receivables | Available for sale financial assets | Financial liabilities at amortized cost | Carrying amount | Fair value | Note |
|--|--------------------------------------|------------------------------------|-----------------------|-------------------------------------|---|-----------------|------------|-------|
| Financial Assets | | at amortized cost | | manetar assets | at amortized cost | <u> </u> | Tun vurue | 11010 |
| Banks Financial assets at fair value through profit or loss | - | 363.754 | - | - | - | 363.754 | 363.754 | 5 |
| Financial assets held for tradingDerivative financial assets held for | 139 | - | - | - | - | 139 | 139 | 4 |
| trading | - | - | - | - | - | - | - | 4 |
| Finance lease receivables and non- performing lease receivables Factoring receivables and non-performing | - | - | 828.716 | - | - | 828.716 | 909.058 | 8 |
| factoring receivables | - | - | 142.899 | - | - | 142.899 | 142.899 | 7 |
| Insurance premium receivables | - | - | 3.275 | - | - | 3.275 | 3.275 | 15 |
| Available for sale financial assets | - | - | - | 18.086 | - | 18.086 | 18.086 | 6 |
| Financial liabilities | | | | | | | | |
| Miscellaneous payables and other | | | | | | | | |
| liabilities | - | - | - | - | 22.048 | 22.048 | 22.048 | 17 |
| Funds borrowed | - | - | - | - | 1.007.798 | 1.007.798 | 1.014.494 | 16 |

İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2010

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

38. ADDITIONAL INFORMATION ABOUT FINANCIAL INSTRUMENTS (Continued)

(l) Fair value hierarchy

The table below analyses financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities

Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices)

Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

| 31 December 2010 | Level 1 | Level 2 | Level 3 | Total |
|---|-----------------|---------------|---------------|-------------|
| | | | | |
| Financial assets designated at fair value through | | | | |
| profit or loss | 3.259 | 1.105 | - | 4.364 |
| Available-for-sale financial assets (*) | 26.257 | - | 227 | 26.484 |
| Total financial assets carried at fair value | | | | |
| | 29.516 | 1.105 | 227 | 30.848 |
| | | | | |
| Derivative financial liabilities | | 1.201 | - | |
| Total financial liabilities carried at fair value | - | 1.201 | - | - |
| (*) As at 31 December 2010, securities that are not pu at cost. | blicly traded a | mounting to T | RY 32 have be | en measured |
| 31 December 2009 | Level 1 | Level 2 | Level 3 | Total |
| | | | | |
| Financial assets designated at fair value through | | | | |
| profit or loss | 139 | - | - | - |
| Available-for-sale financial assets (*) | 17.722 | - | - | |
| Total financial assets carried at fair value | | | | |
| | 17.861 | - | - | - |
| Derivative financial liabilities | _ | _ | _ | _ |
| Total financial liabilities carried at fair value | _ | - | - | _ |

^(*) As at 31 December 2009, securities that are not publicly traded amounting to TRY 364 have been measured at cost.