(Convenience Translation of Consolidated Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note 2.1)

## İş Finansal Kiralama Anonim Şirketi and Its Subsidiary

Consolidated Interim Financial Statements As at and for the Nine-Month Interim Period Ended 30 September 2011

## İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

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The accompanying notes are an integral part of these consolidated interim financial statements.

### İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

#### CONSOLIDATED BALANCE SHEET AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

	BALANCE SHEET - ASSETS		Cu	Unaudited rrent Period eptember 201	1		Audited Prior Period 31 December 2010			
		Notes	TRY	FC	TOTAL	TRY	FC	TOTAL		
I.	CASH		-	-	-	-	-	-		
II.	FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR									
	LOSS (Net)	4	11.283	63	11.346	4.364	-	4.364		
2.1	Financial Assets Held for Trading		11.283	-	11.283	4.364	-	4.364		
2.2	Financial Assets at Fair Value Through Profit or Loss		-	-	-	-	-	-		
2.3	Derivative Financial Assets Held for Trading	-	-	63	63	-	-	-		
III.	BANKS	5	6.104	191.531	197.635	554.284	137.000	691.284		
IV.	RECEIVABLES FROM REVERSE REPURCHASE AGREEMENTS	(	-	-	-	-	-	-		
V. VI.	FINANCIAL ASSETS AVAILABLE FOR SALE (Net)	6 7	21.640 295.959	- 22.257	21.640 318.216	26.516 312.189	- 19.131	26.516 331.320		
<b>VI.</b> 6.1	FACTORING RECEIVABLES Discounted Factoring Receivables	/	135.020	22.257	135.020	103.685	19.131	103.685		
6.1.1	Domestic		133.320	-	133.020	105.268	-	105.268		
6.1.2	Foreign		138.390		138.390	105.208	-	105.208		
6.1.3	Unearned Income (-)		(3.370)	-	(3.370)	(1.583)		(1.583)		
6.2	Other Factoring Receivables		160.939	22.257	183.196	208.504	19.131	227.635		
6.2.1	Domestic		160.939	22.237	160.939	208.504	19.131	208.504		
6.2.1	Foreign		100.939	22.257	22.257	208.304	19.131	19.131		
0.2.2 VII.	FINANCING LOANS		-	22.231	22.231	-	19.131	19.131		
<b>VII.</b> 7.1	Retail Loans		-	-	-	-	-	-		
7.2	Credit Loans		-	-	-	-	-	-		
7.3	Instalment Commercial Loans		-	-	-	-	-	-		
VIII.	LEASE RECEIVABLES	8	189.634	1 204 650	1.394.293	151.435	740.236	891.671		
<b>8</b> .1	Lease Receivables	0	182.529			148.223	703.200	851.423		
8.1.1	Finance Lease Receivables		224.890	1.298.260	1.523.150	146.223	827.190	1.013.765		
8.1.2	Operational Lease Receivables		224.090	1.298.200	1.525.150	100.575	827.190	1.015.705		
8.1.3	Other				-					
8.1.4	Unearned Income (-)		(42.361)	(181.914)	(224.275)	(38.352)	(123.990)	(162.342)		
8.2	Leasing Contracts in Progress		6.667	25.250	31.917	2.614	5.245	7.859		
8.3	Advances Given for Lease Transactions		438	63.063	63.501	598	31.791	32.389		
IX.	NON-PERFORMING RECEIVABLES	7,8	20.657	12.095	32.752	26.327	17.623	43.950		
9.1	Non-Performing Factoring Receivables	7,0	2.766	-	2.766	2.651	-	2.651		
9.2	Non-Performing Financing Loans		2.700	-	2.700	2.001	-	2.001		
9.3	Non-Performing Lease Receivables		50.341	34.169	84.510	54.446	34.111	88.557		
9.4	Specific Provisions (-)		(32.450)	(22.074)	(54.524)	(30.770)	(16.488)	(47.258)		
X.	DERIVATIVE FINANCIAL ASSETS HELD FOR RISK		(02.100)	(22:07:1)	(01.021)	(501770)	(10.100)	(1/1200)		
28.	MANAGEMENT		_	-	-		_	-		
10.1	Fair Value Hedges		_	-	-	-	-	-		
10.2	Cash Flow Hedges		-	-	-	-	-	-		
10.3	Net Foreign Investment Hedges		_	-	-	-	-	-		
XI.	INVESTMENTS HELD TO MATURITY (Net)		- 1	-	-	-	-	-		
XII.	INVESTMENT IN SUBSIDIARIES (Net)		-	-	-	-	-	-		
XIII.	INVESTMENT IN ASSOCIATES (Net)		-	-	-	-	-	-		
XIV.	INVESTMENT IN JOINT VENTURES (Net)		-	-	-	-	-	-		
XV.	TANGIBLE ASSETS (Net)	10	1.117	-	1.117	448	-	448		
XVI.	INTANGIBLE ASSETS (Net)		990	-	990	806	-	806		
16.1	Goodwill	12	166	-	166	166	-	166		
16.2	Other Intangibles	11	824	-	824	640	-	640		
XVII.	DEFERRED TAX ASSETS	13	69.405	-	69.405	78.615	-	78.615		
XVIII.	ASSETS HELD FOR SALE AND DISCONTINUED									
	OPERATIONS (Net)	14	453	-	453	278	-	278		
18.1	Assets Held For Sale		453	-	453	278	-	278		
18.2	Assets of Discontinued Operations		-	-	-	-	-	-		
XIX.	OTHER ASSETS	15	17.738	8.319	26.057	21.970	2.176	24.146		
	TOTAL ASSETS		634.980	1.438.924	2.073.904	1.177.232	916.166	2.093.398		

### İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

#### CONSOLIDATED BALANCE SHEET AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

	BALANCE SHEET - LIABILITIES			Unaudited Current Period September 20		Audited Prior Period 31 December 2010			
		Notes	TRY	FC	TOTAL	TRY	FC	TOTAL	
I.	DERIVATIVE FINANCIAL LIABILITIES HELD FOR TRADING	4	_	16.226	16.226	-	1.201	1.201	
II.	FUNDS BORROWED	16	292.148	1.215.881	1.508.029	717.310	869.590	1.586.900	
III.	FACTORING PAYABLES				-	-	-	-	
IV.	LEASE OBLIGATIONS	18	-	-	-	-	-	-	
4.1	Finance Lease Obligations	-	-	-	-	-	-	-	
4.2	Operational Lease Obligations		-	-	-	-	-	-	
4.3	Other		-	-	-	-	-	-	
4.4	Deferred Finance Lease Expenses (-)		-	-	-	-	-	-	
v.	SECURITIES ISSUED (Net)		-	-	-	-	-	-	
5.1	Bills		-	-	-	-	-	-	
5.2	Asset-Backed Securities		-	-	-	-	-	-	
5.3	Bonds		-	-	-	-	-	-	
VI.	MISCELLANEOUS PAYABLES	17	2.675	12.450	15.125	2.472	12.008	14.480	
VII.	OTHER LIABILITIES	17	3.384	8.216	11.600	2.568	6.020	8.588	
VIII.	DERIVATIVE FINANCIAL LIABILITIES HELD FOR RISK								
	MANAGEMENT		-	-	-	-	-	-	
8.1	Fair Value Hedges		-	-	-	-	-	-	
8.2	Cash Flow Hedges		-	-	-	-	-	-	
8.3	Net Foreign Investment Hedges		-	-	-	-	-	-	
IX.	TAXES AND DUTIES PAYABLE	19	5.513	-	5.513	3.186	-	3.186	
X.	PROVISIONS		2.571	546	3.117	2.908	174	3.082	
10.1	Restructuring Reserves								
10.2	Reserves For Employee Benefits	21	2.206	-	2.206	2.218	-	2.218	
10.3	Other Provisions	20	365	546	911	690	174	864	
XI.	DEFERRED TAX LIABILITY		-	-	-	-	-	-	
XII.	PAYABLES RELATED TO ASSETS FOR SALE AND								
	DISCONTINUED OPERATIONS		-	-	-	-	-	-	
12.1	Held For Sale		-	-	-	-	-	-	
12.2	Discontinued Operations		-	-	-	-	-	-	
XIII.	SUBORDINATED LOANS		-	-	-	-	-	-	
XIV.	SHAREHOLDERS' EQUITY		514.294	-	514.294	475.961	-	475.961	
14.1	Paid-in Capital	23	339.000	-	339.000	295.000	-	295.000	
14.2	Capital Reserves	23	7.832	-	7.832	15.666	-	15.666	
14.2.1	Share Premium		-	-		-	-	-	
14.2.2	Share Cancellation Profits		-	-	-	-	-	-	
14.2.3	Securities Value Increase Fund		5.894	-	5.894	13.728	-	13.728	
14.2.4	Revaluation Surplus on Tangible and Intangible Assets		-	-	-	-	-	-	
14.2.5	Bonus Shares Obtained from Associates, Subsidiaries and Jointly Controlled								
1	Entities		1.938	-	1.938	1.938	-	1.938	
14.2.6	Hedging Reserves (Effective Portion)		-	-			-	-	
14.2.7	Revaluation Surplus on Assets Held for Sale and Discontinued Operations		_	-	-	-	-	-	
14.2.8	Other Capital Reserves		_	-	-	-	-	-	
14.3	Profit Reserves	24	110.868	-	110.868	91.166	-	91.166	
14.3.1	Legal Reserves		16.627	-	16.627	13.442	-	13.442	
14.3.2	Statutory Reserves		-	-	-	-	-	-	
14.3.3	Extraordinary Reserves		94.241	-	94.241	77.724	-	77.724	
14.3.4	Other Profit Reserves			-			-		
14.4	Profit or Loss		45.366	-	45.366	63.268	_	63.268	
14.4.1	Prior Periods Profit/Loss	25	(434)	_	(434)	(434)	-	(434)	
14.4.2	Current Period Profit/Loss	<i></i>	45.800	-	45.800	63.702	-	63.702	
14.4.2	Non-Controlling Interests	22	43.800	-	43.800	10.861	-	10.861	
17.5	Non-Controlling Interests	22	11.220	-	11.220	10.001	-	10.801	
	I		820.585	1.253.319					

The accompanying notes are an integral part of these consolidated financial statements.

### İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

### CONSOLIDATED STATEMENT OF OFF-BALANCE SHEET ITEMS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

	STATEMENT OF OFF-BALANCE SHEET ITEMS		Cu	Unaudited urrent Period		Audited Prior Period				
	TIEMS			30 September 2011			31 December 2010			
		Notes	TRY	FC	TOTAL	TRY	FC	TOTAL		
I.	IRREVOCABLE FACTORING TRANSACTIONS		34.541	7.468	42.009	18.785	1.893	20.678		
II.	REVOCABLE FACTORING TRANSACTIONS		22.119	1.572	23.691	21.849	3.060	24.909		
III.	COLLETERALS RECEIVED	38	415.071	206.059	621.130	438.565	137.129	575.694		
IV.	COLLETERALS GIVEN	26	2.349	-	2.349	493	-	493		
<b>v</b> .	COMMITMENTS		1.000	21.073	22.073	-	14.135	14.135		
5.1	Irrevocable Commitments		1.000	21.073	22.073	-	14.135	14.135		
5.2	Revocable Commitments		-	-	-	-	-	-		
5.2.1	Lease Commitments		-	-	-	-	-	-		
5.2.1.1	Finance Lease Commitments		-	-	-	-	-	-		
5.2.1.2	Operational Lease Commitments		-	-	-	-	-	-		
5.2.2	Other Revocable Commitments		-	-	-	-	-	-		
VI.	DERIVATIVE FINANCIAL INSTRUMENTS		176.243	189.338	365.581	-	48.147	48.147		
6.1	Derivative Financial Instruments for Risk Management		_	-	-	-	-	-		
6.1.1	Fair Value Hedges		-	-	-	-	-	-		
6.1.2	Cash Flow Hedges		-	-	-	-	-	-		
6.1.3	Net Foreign Investment Hedges		_	_		-	-	-		
6.2	Derivative Financial Instruments Held For Trading	26	176.243	189.338	365.581	_	48.147	48.147		
6.2.1	Forward Foreign Currency Purchases/Sales	20	152	841	993	_	-10.1-17	-0.1-1/		
6.2.2	Swap Purchases/Sales	26	176.091	188.497	364.588		48.147	48.147		
6.2.3	Put/call options	20	170.091	100.497	504.500	-	-10.147	+0.1+7		
6.2.4	Futures purchases/sales		-	-	-	-	-	-		
6.2.5	Others		-	-	-	-	-	-		
0.2.3 VII.	ITEMS HELD IN CUSTODY		102.876	-	- 118.916	71.991	7 150	70 150		
v11.	TIEWIS HELD IN CUSTODY		102.870	16.040	118.916	/1.991	7.159	79.150		
	TOTAL OFF-BALANCE SHEET ITEMS		754.199	441.550	1.195.749	551.683	211.523	763.206		

### İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

### CONSOLIDATED INCOME STATEMENT FOR THE PERIOD ENDED 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

			Unaudited	Unaudited	Unaudited	Unaudited
			Current Period	Current Period	Prior Period	Prior Period
	INCOME STATEMENT	Notes	1 January- 30 September 2011	1 July- 30 September 2011	1 January- 30 September 2010	1 July- 30 September 2010
I.	OPERATING INCOME	29	96.861	36.366	72,422	24.664
	FACTORING INCOME		22.567	9.438	11.392	4.541
1.1	Factoring Interest Income		20.728	8.648	10.549	4.172
1.1.1 1.1.2	Discount Other		7.297 13.431	2.972 5.676	3.744 6.805	1.283 2.889
1.1.2	Factoring Commission Income		1.839	5.878	843	2.889
1.2.1	Discount		966	448	294	102
1.2.2	Other		873	342	549	267
	INCOME FROM FINANCIAL LOANS		-	-	-	-
1.1	Interest Income From Financial Loans		-	-	-	-
1.2	Commission Income From Financial Loans			-	-	-
	LEASE INCOME		74.294	26.928	61.030	20.123
1.1	Finance Lease Income		74.294	26.928	61.030	20.123
1.2	Operational Lease Income		-	-	-	-
1.3 II.	Fees and Commission Income on Lease Operations	30	(15.857)	(5.554)	(13.320)	(4.114)
2.1	OPERATING EXPENSE (-) Personal Expenses	50	(10.572)	(3.553)	(8.599)	(2.817)
2.1	Retirement Pay Provision Expense		(10.572) (198)	(66)	(136)	(42)
2.3	Research and Development Expense			-	-	-
2.4	General Administration Expense		(5.087)	(1.935)	(4.585)	(1.255)
2.5	Other		-	-	-	-
III.	OTHER OPERATING INCOME	31	69.148	27.193	43.303	15.059
3.1	Interest Income on Bank Deposits		19.224	3.480	28.121	11.386
3.2	Interest Income on Reverse Repurchase Agreements		-	-	-	-
3.3	Interest Income on Marketable Securities		899	338	198	90
3.3.1	Interest Income on Financial Assets Held for Trading		899	338	198	90
3.3.2	Interest Income on Financial Assets at Fair Value Through Profit and Loss		-	-	-	-
3.3.3 3.3.4	Interest Income on Financial Assets Available For Sale		-	-	-	-
3.4	Interest Income on Financial Assets Held to Maturity Dividend Income		3.935	-	2.960	-
3.5	Interest Received from Money Market Placements		636	(331)	45	(140)
3.5.1	Derivatives		636	(331)	45	(140)
3.5.2	Other		-	-	-	-
3.6	Foreign Exchange Gains		38.344	22.462	1.798	1.656
3.7	Others		6.110	1.244	10.181	2.067
IV.	FINANCIAL EXPENSES (-)	32	(57.206)	(20.191)	(40.868)	(15.429)
4.1	Interest Expense on Funds Borrowed		(56.579)	(19.878)	(40.304)	(15.270)
4.2	Interest Expense on Factoring Payables		-	-	-	-
4.3	Interest Expense of Finance Leases		-	-	-	-
4.4	Interest Expense on Securities Issued		-	-	-	-
4.5	Other Interest Expenses		(627)	(313)	(564)	(159)
4.6 V.	Fees and Commissions Expenses	33	(9.143)	(3.274)	(7.320)	(2.506)
v. VI.	SPECIFIC PROVISION FOR NON-PERFORMING RECEIVABLES (-) OTHER OPERATING EXPENSES (-)	34	(29.528)	(18.406)	(3.731)	(2.298)
6.1	Impairment in Value of Marketable Securities	0.	(232)	(10.400) (170)	(5.751)	28
6.1.1	Impairment in Value of Financial Assets at Fair Value Through Profit and Loss		(232)	(170)	-	28
6.1.2	Impairment in Value of Financial Assets Available For Sale		-	-	-	-
6.1.3	Impairment in Value of Financial Assets Held to Maturity		-	-	-	-
6.2 6.2.1	Impairment in Value of Non-Current Assets Impairment in Value of Tangible Assets		-		-	
6.2.2	Impairment in Value of Assets Held for Sale and Discontinued Operations		_	-	-	
6.2.3	Impairment in Value of Goodwill		-	-	-	-
6.2.4	Impairment in Value of Other Intangible Assets		-	-	-	-
6.2.5	Impairment in Value of Subsidiaries, Associates and Joint Ventures		-	-	-	-
6.3 6.4	Losses from Derivative Financial Operations		(27.822)	(17.817)	(1.960)	(1.957)
6.4 6.5	Foreign Exchange Losses Other		(1.474)	(419)	(1.771)	(369)
VII.	NET OPERATING INCOME		54.275	16.134	50.486	15.376
VIII.	INCOME RESULTED FROM MERGERS		-	-	-	
IX.	GAIN/LOSS ON NET MONETARY POSITION				-	
X.	POFIT/LOSS ON CONTINUING OPERATIONS BEFORE TAX PROVISION FOR TAXES FROM CONTINUING OPERATIONS (4)	35	54.275	16.134	50.486	15.376 (1.955)
XI. 11.1	PROVISION FOR TAXES FROM CONTINUING OPERATIONS (±) Current Tax Charge	33	(7.143) 2.067	( <b>4.533</b> ) 8.297	<b>3.619</b> (8.611)	(1.955) (8.127)
11.1	Deferred Tax Charge (-)		(9.210)	(12.830)	(0.011)	(0.127)
11.3	Deferred Tax Credit (+)		-	-	12.230	6.172
XII.	NET PROFIT/LOSS AFTER TAXES FROM CONTINUING OPERATIONS		47.132	11.601	54.105	13.421
XIII.	INCOME FROM DISCONTINUED OPERATIONS		-	-	-	-
13.1 13.2	Income from Assets Held for Sale Gain on Sale of Associates, Subsidiaries and Jointly Controlled Entities		-	-	-	-
13.2	Other Income from Discontinued Operations		-	-	-	-
XIV.	EXPENSES FROM DISCONTINUED OPERATIONS (-)		-	-	-	-
14.1	Expense from Assets Held for Sale		-	-	-	-
14.2	Loss on Sale of Associates, Subsidiaries and Jointly Controlled Entities		-	-	-	-
14.3 XV.	Other Expense from Discontinued Operations POFIT/LOSS BEFORE TAX ON DISCONTINUED OPERATIONS		-	-	-	-
XV. XVI.	POFIT/LOSS BEFORE TAX ON DISCONTINUED OPERATIONS PROVISION FOR TAXES FROM DISCONTINUED OPERATIONS (±)		-	-	-	-
16.1	Current Tax Charge		-	-	-	-
16.2	Deferred Tax Charge (-)		-	-	-	-
16.3	Deferred Tax Credit (+)		-	-	-	-
XVII. XVIII.	NET PROFIT/LOSS AFTER TAXES FROM DISCONTINUED OPERATIONS	22	- (1 222)	-	-	- (384)
	NON-CONTROLLING INTERESTS	44	(1.332)	(460)	(970)	(284)
XIX.	NET PROFIT/LOSS FOR THE PERIOD		45.800	11.141	53.135	13.137

The accompanying notes are an integral part of these consolidated financial statements.

## İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

# CONSOLIDATED INTERIM STATEMENT OF GAINS AND LOSSES RECOGNIZED IN EQUITY FOR THE PERIOD ENDED 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

	PROFIT/LOSS ITEMS RECOGNISED DIRECTLY IN EQUITY	Unaudited Current Period 30 September 2011	Unaudited Prior Period 30 September 2010
	ADDITIONS TO MARKETABLE SECURITIES VALUE INCREASE FUND FROM AVAILABLE FOR SALE FINANCIAL		
I.	ASSETS	(7.834)	(729)
1.1	Change in the Fair Value of the Financial Assets Available For Sale, Net	(7.834)	(729)
1.2	Change in the Fair Value of the Financial Assets Available For Sale, Net (Transfer to Profit/Loss)	-	-
II.	REVALUATION SURPLUS ON TANGIBLE ASSETS	-	-
III.	REVALUATION SURPLUS ON INTANGIBLE ASSETS	-	-
IV.	FOREIGN EXCHANGE DIFFERENCES ON FOREIGN CURRENCY TRANSACTIONS	-	-
v.	PROFIT/LOSS ON DERIVATIVE FINANCIAL ASSETS FOR CASH FLOW HEDGES	-	-
5.1	Profit/Loss on Derivative Financial Assets for Cash Flow Hedges (Effective Portion of the Changes in Fair Value)	-	-
5.2	The Portion of Derivative Financial Assets Held for Cash Flow Hedges Reclassified in and Transferred to Income Statement	-	-
VI.	PROFIT/LOSS ON DERIVATIVE FINANCIAL ASSETS HELD FOR NET FOREIGN INVESTMENT HEDGES	-	-
6.1	Profit/Loss from Derivative Financial Assets for Net Investment Hedges (Effective Portion of Fair Value Differences)	-	-
6.2	The Portion of Derivative Financial Assets Held for Net Foreign Investment Hedges Reclassified in and Transferred to Income		
	Statement	-	-
VII.	EFFECT OF CORRECTIONS OF ERRORS AND CHANGES IN THE ACCOUNTING POLICIES	-	-
VIII.	OTHER INCOME AND EXPENSES RECOGNISED UNDER EQUITY IN ACCORDANCE WITH TAS	-	-
IX.	DEFERRED TAXES ON REVALUATION DIFFERENCES	-	-
X.	NET PROFIT/LOSS RECOGNIZED DIRECTLY IN EQUITY (I+II++IX)	(7.834)	(729)
XI.	PROFIT/LOSS FOR THE PERIOD	45.800	53.135
XII.	TOTAL PROFIT/LOSS RECOGNISED FOR THE PERIOD	37.966	52.406

## İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

### CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD ENDED 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

	CHANGES IN EQUITY	Notes	Paid-in Capital	Paid-in Capital Inflation Adjustment	Share Premium	Share Cancellation Profits	Legal Reserves	Statutory Reserves	Extraordinary Reserves	Other Reserves	Current Period Profit/ Loss	Prior Period Profit/ Loss	Fair Value Changes Of Marketable Securities	Revaluation Reserve on Tangible and Intangible Assets	Bonus Shares Obtained From Subs., Assoc., and Jointly Contr. Ent.	Hedge Reserves (Effective Portion)	Revaluation Reserves on Assets Held for Sale and Discontinued Operations	Shareholders' Equity Before Non- Controlling Interests	Non- Controlling Interest	Total Equity
	Prior Period (01.01 – 30.09.2010) (Unaudited) Balance at the Beginning of the Period (31.12.2009)		250.000				8.151		10.857		105.388	11.336	9.825					395.557	8.945	404.502
	Correction Made According to TAS 8		- 230.000		-		-	-	- 10.037				5.825							404.302
2.1	Effect of Correction of Errors		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Effect of Changes in Accounting Policies Adjusted Beginning Balance (I+II)		250.000	-	-	-	8.151	-	10.857	-	105.388	11.336	9.825	-	-	-	-	395.557	8.945	404.502
	Changes During the Period		250.000	-	-	-	8.151 -		10.057	-	105.588		9.825	-	-	-			6.945	404.502
	Increase/Decrease Due to Merges		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Hedge Reserves Cash Flow Hedge		-	-	-	-	-	•	-	-	-	-	-	-	-	-	-	-	-	-
	Net Foreign Investment Hedges			-	-							-		-	-					-
VI.	Fair Value Changes on Securities	24	-	-	-	-	-	-	-	-	-	-	(729)	-	-	-	-	(729)	84	(645)
VII.	Revaluation Surplus on Tangible Assets Bonus Shares of Associates, Subsidiaries and Joint-	24	•	-	-	-	-	-	-	-	-	-	-	-	1.938	-	-	1.938	- 94	2.032
	Ventures	24	-	-	-			-	-	-		-		-	1.938	-		1.938	94	2.032
IX.	Translation Differences		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
X. XI.	Changes Resulted from Disposal of Assets Changes Resulted from Reclassification of Assets		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Capital Increase	24	45.000	-				-	(3.545)	(30.119)		(11.336)								
XIII.	Issuances of Share Certificates		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Paid-in-Capital Inflation Adjustment Convertible Bonds		-	-	-	-	-	-	-	-	•	-		-	•	-	•	•	•	-
	Subordinated Loans			-	-							-		-	-					-
XVII.	Profit for the Period		-	-	-	-	-		-	-	53.135	-	-	-	-	-	-	53.135	970	54.105
	Profit Distribution Dividend Paid		-	-	-	-	5.291	-	70.412	30.119	(105.388)	(434)		-	•	-	•	•	•	-
	Transfer to Reserves		-	-	-	-	5.291	-	70.412	30.119	(105.388)	(434)	-	-	-	-	-	-	-	-
18.3	Other		-		-	-	-	-	-	-	-	-		-	-	-			-	-
	Balance at the End of the Period (30.09.2010)		295.000	-	-	-	13.442		77.724		53.135	(434)	9.096	-	1.938		-	449.901	10.093	459.994
I.	Current Period (01.0130.09.2011) (Unaudited) Balance at the Beginning of the Period (31.12.2010) Changes During the Period		295.000	-	-		13.442	-	77.724	-	63.702	(434)	13.728		1.938	-		465.100	10.861	475.961
	Increase/Decrease Due to Merges							-												
III.	Hedge Reserves		-		-	-	-		-			-		-	-		-		-	-
	Cash Flow Hedge		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Net Foreign Investment Hedges Fair Value Changes on Securities	24	-		-		-		-		-	-	(7.834)	-				(7.834)	(965)	(8.799)
<b>v</b> .	Revaluation Surplus on Tangible Assets		-		-	-	-		-			-	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	-	-		-	-	-	-
	Bonus Shares of Associates, Subsidiaries and Joint-	24		-											-		-	-	-	
	Ventures Translation Differences	24	-	-	-	-	-		-		-	-	-	-	-		-	-	-	-
VIII.	Changes Resulted from Disposal of Assets		-	-	-	-		-	-	-	-	-	-	-	-		-	-	-	-
	Changes Resulted from Reclassification of Assets	24	- 44.000	-	-	-	-	-	-	-		-	-	-	-		-	-	-	-
	Capital Increase Issuances of Share Certificates	24	44.000	-	-	-	-		(24.000)	(20.000)		-		-	-					-
	Capital reserves from inflation adjustments to paid-in			-											-		-	-	-	
	capital Convertible Banda		-		-	-	-	-	-	-	-	-	-	-						-
	Convertible Bonds Subordinated Loans				-	-			-			-		-	-				-	-
XV.	Profit for the Period		-	1	-	-	-	-	-	-	45.800	-	-	-	-	-	-	45.800	1.332	47.132
	Profit Distribution		-	-	-	-	3.185	-	40.517	20.000	(63.702)	-	-	-	-		-	-	-	-
16.2	Dividend Paid Transfer to Reserves Other		-	-	-	-	3.185	-	40.517	20.000	(63.702)	-	-	-	-	-		-	-	-
	Balance at the End of the Period (30.09.2011)		339.000	-	-	-	16.627	-	94.241	-	45.800	(434)	5.894	-	1.938		-	503.066	11.228	514.294

### İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

## CONSOLIDATED INTERIM STATEMENT OF CASH FLOWS FOR THE PERIOD ENDED 30 JUNE 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

			Unaudited Current Period	Unaudited Prior Period
		Notes	30 September 2011	30 September 2010
A.	CASH FLOWS FROM OPERATING ACTIVITIES			
1.1	Operating Profit Before Changes In Operating Assets And Liabilities		39.624	60.654
1.1.1	Interests Received/Lease Income		115.206	98.163
1.1.2 1.1.3	1		- 1.012	- 1.009
	Fees and Commissions Received		1.012 1.839	1.009
1.1.4			21.069	6.816
	Collections from Non-performing Receivables	31	1.538	5.565
1.1.7	Payments to Personnel and Service Suppliers	51	(9.700)	(8.393)
1.1.8	Taxes Paid		(8.829)	(4.036)
1.1.9	Others		(82.511)	(38.470)
1.2	Changes in Operating Assets and Liabilities		(526.602)	143.305
1 0 1			· · · · ·	(172,170)
1.2.1	Net (Increase) Decrease in Factoring Receivables Net (Increase) Decrease in Financing Loans		13.393	(173.179)
	Net (Increase) Decrease in Lease Receivables		(688.714)	18.992
	Net (Increase) Decrease in Dease Receivables		(24.030)	(5.169)
	Net Increase (Decrease) in Factoring Payables		(24.050)	(5.10))
	Net Increase (Decrease) in Factoring Layables		_	-
1.2.7			141.652	294.905
1.2.7	Net Increase (Decrease) in Due Payables		141.052	294.905
1.2.9	Net Increase (Decrease) in Other Liabilities		31.097	7.756
I.	Net Cash Provided from / (Used in ) Operating Activities		(486.978)	203.959
B.	CASH FLOWS FROM INVESTING ACTIVITIES			
2.1	Cash Daid for Developer Of Associated Subsidiaries and Ising contract			
2.1 2.2	Cash Paid for Purchase Of Associates, Subsidiaries and Joint-ventures		-	-
2.2 2.3	Cash Obtained From Sale of Associates, Subsidiaries and Joint-Ventures	10 11	- (1.014)	- (451)
2.5 2.4	Purchases of Tangible and Intangible Assets Proceeds From Sale of Tangible and Intangible Assets	10, 11 10	(1.244)	(451)
2.4 2.5	Cash Paid for Purchase of Financial Assets Available for Sale	6	(1.000)	6
2.5 2.6	Proceeds From Sale of Financial Assets Available for Sale	0	(1.000)	-
2.0 2.7	Cash Paid for Purchase of Held-to-Maturity Investment Securities		_	-
2.7	Proceeds from Sale of Held-to-Maturity Investment Securities		-	-
2.8 2.9	Other		-	-
п.	Net cash used in investing activities		(2.238)	(445)
C.	CASH FLOWS FROM FINANCING ACTIVITIES			
3.1	Cash obtained from funds borrowed and securities issued			
3.2	Cash used for repayment of funds borrowed and securities issued		-	-
3.2 3.3	Equity instruments issued		-	-
3.3 3.4	Dividends paid		-	-
3. <del>4</del> 3.5	Payments for finance leases		-	-
3.5 3.6	Other		-	-
III.	Net Cash Used in Financing Activities		-	-
IV.	Effect of Change in Foreign Exchange Rate on Cash and Cash Equivalents		(299)	(314)
v.	Net Increase / (Decrease) in Cash and Cash Equivalents		(489.515)	203.200
VI.	Cash and Cash Equivalents at the Beginning of the Period	5	686.906	362.397
VII.	Cash and Cash Equivalents at the End of the Period	5	197.391	565.597

The accompanying notes are an integral part of these consolidated interim financial statements.

## İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

### 1. ORGANIZATION AND OPERATIONS OF THE COMPANY

İş Finansal Kiralama A.Ş. ("the Company") was incorporated on 9 March 1988 to operate in Turkey in accordance with the Finance Lease Act No: 3226. The core business of the Company is leasing operations, both domestic and abroad, and it started its leasing operations in July 1988. The head office of the Company is located at İş Kuleleri Kule:2 Kat:10 34330 Levent-İstanbul/Turkey.

The Company has purchased nominal shares of İş Factoring Finansman Hizmetleri A.Ş. ("İş Factoring") amounting to TRY 12.517 in consideration of USD 10.952.375 on 11 August 2004. The Company owns 78,23% of this subsidiary and it has been consolidated in the accompanying financial statements.

The ultimate parent of the Company is Türkiye İş Bankası A.Ş.. The main shareholders of the Company are Türkiye İş Bankası A.Ş. with 27,79% and Türkiye Sınai Kalkınma Bankası A.Ş. ("TSKB") with 28,56% participation. The Company's 42,67% of shares are publicly traded and listed on the Istanbul Stock Exchange.

As at 30 September 2011, the Company and its subsidiary ("the Group") employ 138 employees (31 December 2010: 121 employees).

#### Dividend Payable

As at 30 September 2011, the Company does not have any dividend payable.

#### Approval of the Financial Statements

The consolidated interim financial statements as at 30 September 2011 have been approved by the Board of Directors of the Company and authorized for issue as at 04 November 2011 General Assembly and / or legal authorities has the discretion of making changes in the accompanying consolidated interim financial statements after their issuance.

### 2. BASIS OF PRESENTATION OF THE FINANCIAL STATEMENTS

#### 2.1 Basis of the Presentation

#### Accounting Standards Applied

The accompanying consolidated interim financial statements are prepared in accordance with "Communiqué Uniform Chart of Accounts to be implemented by Financial Leasing, Factoring and Financing Companies and its Explanation as well as the Form and Scope of Financial Statements to be announced to Public" published on the Official Gazette no.26525 dated 17 May 2007 promulgated by Banking Regulation and Supervision Agency ("BRSA"), Turkish Accounting Standards ("TAS"), Turkish Financial Reporting Standards ("TFRS") and the appendices and interpretations promulgated by Turkish Accounting Standards Board ("TASB") and the statements and guidance published by BRSA on accounting and financial reporting principles (together referred as "Reporting Standards").

## İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

## 2. BASIS OF PRESENTATION OF THE FINANCIAL STATEMENTS (Continued)

#### 2.1 Basis of the Presentation (Continued)

The consolidated interim financial statements have been prepared on the historical cost basis except for the remeasurement of financial instruments. Historical cost is generally determined as fair value of the consideration paid for the assets.

### Additional Paragraph for Convenience Translation to English

The differences between accounting principles, as described in the preceding paragraphs, and the accounting principles generally accepted in countries, in which the accompanying financial statements are to be distributed, and International Financial Reporting Standards ("IFRS"), may have significant influence on the accompanying consolidated interim financial statements. Accordingly, the accompanying consolidated interim financial statements are not intended to present the consolidated financial position and consolidated results of operations in accordance with the accounting principles generally accepted in such countries and IFRS.

### Functional and Reporting Currency

The individual financial statements of each group entities are presented in the currency of the primary economic environment in which the entity operates (its functional currency). For the purpose of the consolidated financial statements, the results and financial position of each entity are expressed in TRY, which is the functional currency of the Group, and the presentation currency for the consolidated financial statements.

#### Preparation of Financial Statements in Hyperinflationary Periods

The consolidated financial statements of the Group have been adjusted for the effects of inflation in accordance with TAS 29 "Financial Reporting in Hyperinflationary Economies" until 31 December 2004. By a circular issued on 28 April 2005, BRSA declared that the application of inflation accounting has been ceased to be applied for the companies operating in Turkey starting from 1 January 2005, since the provisions of hyperinflationary economy do not exist anymore. Accordingly, non-monetary assets and liabilities, and components of equity as at 30 September 2011 were adjusted for the effects of inflation that lasted till 31 December 2004 for the items acquired before 31 December 2004 and the items which were acquired after 1 January 2005 were accounted for at their respective nominal amounts.

#### Comparative Information and Restatement of the Prior Periods' Consolidated Financial Statements

The Group's consolidated financial statements are prepared comparatively with the prior period in order to provide information on the financial position and performance of the Group. When the presentation or classification of financial statements is changed, prior period's financial statements are also reclassified in line with the related changes in order to sustain consistency and all significant changes are explained.

A portion of intangible assets which were recorded as furniture and fixtures and leasehold improvements at the prior period was classified as intangible assets in the current period (Note 10).

In order to sustain consistency, Foreign Exchange Gain and loss was reclassified as net in the comparative current period income statement.

For the prior period, Foreign Exchange Gains and Foreign Exchange Losses were classified as gross on the income statements. At the current period, Foreign Exchange Gains and Foreign Exchange Losses were classified as net on the income statement.

## İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

### 2. BASIS OF PRESENTATION OF THE FINANCIAL STATEMENTS (Continued)

#### 2.1 Basis of the Presentation (Continued)

#### Accounting estimates

The preparation of consolidated financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised and in any future periods affected. In particular, information about significant accounting estimates used are described in the following notes:

- Note 3 (b) and (c) Useful lives of tangible and intangible assets
- Note 4 Financial assets and liabilities at fair value through profit or loss
- Note 6 Financial assets available for sale
- Note 13 Deferred tax asset and liabilities
- Note 20 Provisions
- Note 21 Employee benefits
- Note 26 Commitments and contingencies
- Note 33 Provisions for non-performing receivables
- Note 38 Additional information about financial instruments

#### Basis of Consolidation

The details of the Group's subsidiary as at 30 September 2011 and 31 December 2010 are as follows:

	Incorporation	Shareholding	Voting right	
	and operation	rate	rate	
Subsidiary	location	%	%	Core business
İş Factoring	Istanbul	78,23	78,23	Factoring operations

The accompanying consolidated interim financial statements include the accounts of the Company and its subsidiary on the basis set out in "Subsidiaries" section below. The accounting policies of subsidiaries have been changed when necessary to align them with the policies adopted by the Group.

(i) Subsidiaries

Subsidiaries are entities controlled by the Group. Control exists when the Group has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities.

In assessing control, potential voting rights that currently are exercisable are taken into account. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

## İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

### 2. BASIS OF PRESENTATION OF THE FINANCIAL STATEMENTS (Continued)

#### 2.1 Basis of the Presentation (Continued)

#### Basis of Consolidation (Continued)

As at 30 September 2011 and 31 December 2010, the Company owns 78,23% of İş Factoring. As the Company has the power to control the operations of the İş Factoring, the financial statements of İş Factoring have been fully consolidated in the accompanying consolidated interim financial statements.

(ii) Transactions eliminated on consolidation

Financial statements of İş Factoring have been fully consolidated in the accompanying financial statements and the investment balance in the Company's balance sheet have been eliminated against the paid-in capital of İş Factoring. Intra-group balances, transactions and any unrealized income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements.

The accounting policies of the subsidiary have been changed when necessary to align them with the policies adopted by the Group

All intra-group transactions, balances, income and expenses are eliminated on consolidation.

#### (iii) Non-controlling interests

Non-controlling interests in the net assets of consolidated subsidiaries are identified separately from the Group's equity therein. Non-controlling interests consist of the amount of those interests at the date of the original business combination and the non-controlling interest in equity since the date of the combination.

#### Offsetting

Financial assets and liabilities are offset and the net amount is reported in the consolidated balance sheet when there is a legally enforceable right to set off the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously.

### 2.2 Changes in Accounting Policies

Material changes in accounting policies are adjusted retrospectively and prior periods' consolidated financial statements are restated. The accounting policies have been applied consistently to all periods presented in these consolidated financial statements.

## İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

### 2. BASIS OF PRESENTATION OF THE FINANCIAL STATEMENTS (Continued)

#### 2.3 Changes in Accounting Estimates and Errors

If the changes in accounting estimates relate to a specific period, they are applied in the period they relate to whereas if the changes are related to future periods, they are applied both in the period the change is made and prospectively in the future periods. There has not been any significant change in the accounting estimates of the Group in the current year.

Material accounting errors are adjusted retrospectively and prior periods' consolidated financial statements are restated.

#### 2.4 Standards and Interpretations not yet effective as at 30 September 2011

The Group applied all of the relevant and required standards promulgated by TASB as at 30 September 2011.

A number of new standards, amendments to standards and interpretations are not yet effective as at 30 September 2011, and have not been applied in preparing these consolidated financial statements. These standards are as follows;

Amendments to TAS 1 - "Presentation of Items of Other Comprehensive Income" are effective for annual periods beginning on or after 1 July 2012. The amendments to TAS 1 change only the grouping of items presented in other comprehensive income. Items that could be reclassified (or recycled) to profit or loss at a future point in time would be presented separately from items which will never be reclassified.

TFRS 9 "Financial Instruments" has been issued on April 2010, by the TASB as the first step in its project to replace TAS 39 Financial Instruments: Recognition and Measurement.

TFRS 9 retains but simplifies the mixed measurement model and establishes two primary measurement categories for financial assets: amortized cost and fair value. The basis of classification depends on the entity's business model and the contractual cash flow characteristics of the financial asset. The guidance in TAS 39 on impairment of financial assets and hedge accounting continues to apply.

The amendment is effective for annual periods beginning on or after 1 January 2013, although entities are permitted to adopt them earlier. Prior periods need not be restated if an entity adopts the standard for reporting periods beginning before 1 January 2012.

## İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

### 2. BASIS OF PRESENTATION OF THE FINANCIAL STATEMENTS (Continued)

#### 2.4 Standards and Interpretations not yet effective as at 30 June 2011 (Continued)

TFRS 12 "Disclosure of Interests in Other Entities" is effective for annual periods beginning on or after 1 January 2013 and are applied on a modified retrospective basis. This new Standard may be adopted early, but TFRS 10 Consolidated Financial Statements and TFRS 11 Joint Arrangements should be also adopted early. TFRS 12 includes all of the disclosures that were previously in TAS 27 Consolidated and Separate Financial Statements related to consolidated financial statements, as well as all of the disclosures that were previously included in TAS 31 Interests in Joint Ventures and TAS 28 Investment in Associates. These disclosures relate to an entity's interests in subsidiaries, joint arrangements, associates and structured entities. Under the new standard it is expected that more comprehensive disclosures will be given for interests in other entities.

Revised TFRS 13 "*Fair Value Measurement*" replaces the fair value measurement guidance contained in individual IFRSs with a single source of fair value measurement guidance. It defines fair value, establishes a framework for measuring fair value and sets out disclosure requirements for fair value measurements. It explains how to measure fair value when it is required or permitted by other TFRSs. It does not introduce new requirements to measure assets or liabilities at fair value, nor does it eliminate the practicability exceptions to fair value measurements that currently exist in certain standards. An entity shall apply TFRS 13 for annual periods beginning on or after 1 January 2013.

The amended TAS 19 "*Employee Benefits*" is effective for annual periods beginning on or after 1 January 2013, with earlier application permitted. With very few exceptions retrospective application is required. Numerous changes or clarifications are made under the amended standard. Among there numerous amendments, the most important changes are removing the corridor mechanism and making the distinction between short-term and other long-term employee benefits based on expected timing of settlement rather than employee entitlement. The Group is in the process of assessing the impact of the new standard on the financial position or performance of the Group.

#### 3. SIGNIFICANT ACCOUNTING POLICIES

#### a. <u>Revenue</u>

Finance lease income: Initial value of leased assets at the beginning of the leasing period under the Finance Lease Act is recognized as finance lease receivables in the consolidated balance sheet. Interest income resulting from the difference between the total finance lease receivables and the investment value of the leased assets are recognized in the period in which the relevant receivable portion for each accounting period is distributed over the related period using the fixed interest rate through the leasing period. The interest income not accrued yet is followed up under the account of unearned interest income.

Factoring revenue: Consists of factoring interest and commission income collected or accrued on advances given to the customers.

Factoring commission income is a certain percentage of the total amount of invoices subject to factoring transactions.

Other interest income is accrued based on the effective interest which equals the estimated cash flows to net book value of the related asset. Dividend income from equity share investments is recognized when the shareholders have the right to receive the dividend.

## İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

### 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### b. <u>Tangible Assets</u>

Tangible assets acquired before 1 January 2005 are carried at restated cost for the effects of inflation in TRY units current at the 31 December 2004 less accumulated depreciation and impairment losses, and tangible assets acquired after 1 January 2005 are carried at acquisition cost less accumulated depreciation and impairment losses.

Tangible assets are depreciated over the estimated useful lives of the related assets on a straight-line basis over the cost. The estimated useful lives, residual values and depreciation method are reviewed at each reporting date.

Leasehold improvements are depreciated over their respective lease periods.

The cost of replacing part of an item of tangible assets is recognized in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Group and its cost can be measured reliably. The costs of the day-to-day servicing of tangible assets are recognized in the profit or loss as incurred.

The estimated useful lives for the current and comparative periods are as follows:

Furniture and fixtures	5 years
Vehicles	5 years
Leasehold improvements	5 years

Gains and losses on disposal of an item of tangible assets are determined by comparing the proceeds from disposal with the carrying amount of tangible assets, and are recognized net within other operating income/expense in the consolidated income statement.

#### c. Intangible Assets

Intangible assets include computer software, licenses and goodwill. Intangible assets acquired before 1 January 2005 are carried at restated cost for the effects of inflation in TRY units current at the 31 December 2004 less accumulated amortisation and impairment losses and intangible assets acquired after 1 January 2005 are carried at acquisition cost less accumulated amortisation and impairment losses. The estimated useful lives, residual values and amortization method of intangible assets other than goodwill are reviewed at each reporting date. Amortization is charged on a straight-line basis over their estimated useful lives. The intangible assets are comprised of computer software and licenses. The useful lives of intangible assets are 5 years.

Acquired computer software licenses are capitalized on the basis of the costs incurred to acquire and bring to use the specific software. These costs are amortized over their useful lives. Costs associated with developing or maintaining computer software programs are recognized as an expense as incurred. Costs that are directly associated with the development of identifiable and unique software products controlled by the Group, and that will probably generate economic benefits exceeding costs beyond one year, are recognized as intangible assets. Computer software development costs recognized as assets are amortized over their estimated useful lives (not exceeding five years).

## İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

### 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### d. Impairment of Non-Financial Assets

Assets that have an indefinite useful life, for example goodwill, are not subject to amortization and are tested annually for impairment. Assets that are subject to amortization are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. Recoverable amount is the higher of an asset's fair value less costs to sell or value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Impaired non-financial assets other than goodwill are reviewed for possible reversal of the impairment at each reporting date.

#### e. <u>Borrowing Costs</u>

All borrowing costs are recorded in the income statement in the period in which they are incurred.

#### f. Financial Assets Held For Sale

Assets (or disposal groups comprising assets and liabilities) that are expected to be recovered primarily through sale rather than through continuing use are classified as held for sale. Immediately before classification as held for sale, the assets (or components of a disposal group) are remeasured in accordance with the Group's accounting policies. Thereafter generally the assets (or disposal group) are measured at the lower of their carrying amount and fair value less cost to sell. Impairment losses on initial classification as held for sale and subsequent gains or losses on remeasurement are recognized in the consolidated income statement. Gains are not recognized in excess of any cumulative impairment loss.

#### g. <u>Financial Instruments</u>

#### Financial assets

All financial assets are recognized and derecognized on a trade date where the purchase or sale of a financial asset is under a contract whose terms require delivery of the financial asset within the timeframe established by the market concerned, and are initially measured at fair value, plus transaction costs except for those financial assets classified as at fair value through profit or loss, which are initially measured at fair value.

Financial assets are classified into the following specified categories: "financial assets as at fair value through profit or loss ("FVTPL")", "held-to-maturity investments", "available-for-sale ("AFS")" financial assets and "loans and receivables". The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition.

## İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

### 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### h. Financial Instruments (Continued)

#### Financial assets (Continued)

#### Effective interest method

The effective interest method is a method of calculating the amortized cost of a financial asset and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset, or, where appropriate, a shorter period to the net carrying amount on initial recognition.

Income is recognized on an effective interest basis for debt instruments other than those financial assets designated as at FVTPL.

#### Financial assets at FVTPL

Financial assets at fair value through profit or loss are financial assets held for trading and financial assets designated under this category upon initial recognition. A financial asset is classified in this category if acquired principally for the purpose of selling in the short-term or achieved more relevant accounting measurement. Derivatives are also categorized as held for trading unless they are designated as hedges.

#### *<u>Held-to-maturity investments</u>*

Non-derivative financial assets with fixed or determinable payments and fixed maturity dates that the Group has the positive intent and ability to hold to maturity are classified as held-to-maturity investments. Held-to-maturity investments are recorded at amortized cost using the effective interest method less impairment, with revenue recognized using effective interest method.

#### Available for sale financial assets

Quoted equity investments and quoted certain debt securities held by the Group that are traded in an active market are classified as being available-for-sale financial assets and are stated at fair value. The Group also has investments in unquoted equity investments that are not traded in an active market but are also classified as available-for-sale financial assets and stated at cost since their value cannot be reliably measured. Gains and losses arising from changes in fair value are recognized in other comprehensive income and presented under the marketable securities revaluation reserve with the exception of impairment losses, interest calculated using the effective interest method, and foreign exchange gains and losses on monetary assets, which are recognized in profit or loss. Where the investment is disposed of or is determined to be impaired, the cumulative gain or loss previously accumulated in the marketable securities revaluation reserve is transferred to profit or loss.

Dividends on available-for-sale equity instruments are recognized in the profit or loss when the Group's right to receive the dividends is established.

## İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

### 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### g. <u>Financial Instruments (Continued)</u>

#### Financial assets (Continued)

#### Available for sale financial assets (Continued)

The fair value of available-for-sale monetary assets denominated in a foreign currency is determined in that foreign currency and translated at the exchange rate valid at the end of the reporting period. The foreign exchange gains and losses that are recognized in profit or loss are determined based on the amortized cost of the monetary asset. Other foreign exchange gains and losses are recognized in other comprehensive income.

#### *Finance lease receivables, factoring receivables and other receivables*

Finance lease receivables, factoring receivables and other receivables are carried at fair value at initial recognition and they are carried at amortized cost subsequent to initial recognition, using the effective interest method.

Provision for doubtful finance lease receivables, factoring receivables and other receivables are recognized as an expense and written off against the profit for the year. Provision for non-performing receivables is allocated assessing the Group's loan portfolio, quality and risk and considering the economic conditions and other factors including the related legislation against the potential losses that may be resulted from the current finance lease and factoring receivables. In accordance with the Communiqué No. 26588 on the "Communiqué on Procedures and Principles for the Provisions to be set aside by Financial Leasing, Factoring and Financing Companies for their Receivables" issued at 20 July 2007 by BRSA, the Group's specific provision rate allocated for the below finance lease receivables considering their collaterals as at 1 January 2008 are as follows: 20%, at a minimum, for finance lease receivables overdue more than 150 days not exceeding 360 days; and 100%, at a minimum, for finance lease receivables overdue more than 1 year.

The Group classifies its overdue finance lease receivables not exceeding 360 days as under the "Non-Performing Receivables" and classifies its finance lease receivables overdue more than 1 year under "Non-Performing Receivables".

In accordance with the above-mentioned Communiqué, specific provision rate allocated for the factoring receivables considering their collaterals are as follows: 20%, at a minimum, for factoring receivables overdue more than 90 days not exceeding 180 days; 50%, at a minimum, for factoring receivables overdue more than 180 days not exceeding 360 days; and 100%, at a minimum, for factoring receivables overdue more than 1 year.

While the Group provides 100% provision for doubtful factoring receivables which do not have worthy collaterals without considering the time intervals above, the Group provides provision for its other doubtful receivables having possibility of recovery based on the time intervals mentioned above.

## İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

### 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### g. <u>Financial Instruments (Continued)</u>

#### Financial assets (Continued)

#### Finance lease receivables, factoring receivables and other receivables (Continued)

When the Group annuls overdue foreign currency leasing contracts, it converts foreign currency receivables into TRY using the exchange rate at the annulment date and does not evaluate such amounts starting from the annulment date. Since invoice issuance for such receivables is ceased, the Group also ceases its income accrual calculation starting from the annulment date.

Other receivables that have fixed or determinable payments that are not quoted in an active market are also classified in this category. These receivables are measured at amortized cost using the effective interest method less any impairment.

#### Impairment of financial assets

Financial assets, other than those at fair value through profit or loss are subject to impairment testing at each reporting date to determine whether there is any indicator of impairment for financial asset or financial asset group. An entity shall assess at each reporting date whether there is any objective evidence that a financial asset or group of financial assets is impaired. A financial asset or group of financial assets is impaired and impairment losses are incurred if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset. That loss event or events must also have an impact on the estimated future cash flows of the financial asset or group of finance lease receivables and factoring receivables stated above, the amount of impairment is the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the original effective interest rate.

The carrying amount of the financial asset is reduced by impairment loss directly for all financial assets with the exception of finance lease receivables and factoring receivables where the carrying amount is reduced through the use of an allowance account. When a receivable is uncollectible, it is written off against the allowance account. Changes in allowance accounts are recognized in profit or loss.

With the exception of available for sale equity instruments, if, in a subsequent period the amount of the impairment loss decreases and the decrease can be objectively related to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed through profit or loss to the extent the carrying amount of the investment at the date the impairment is reversed does not exceed the amortized cost that would have been impaired.

Increase in fair value of available for sale equity instruments subsequent to impairment is recognized in directly in equity.

#### Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and demand deposits, and other short-term highly liquid investments with maturities of three months or less than three months from date of acquisition and that are readily convertible to cash and are subject to an insignificant risk of changes in value.

## İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

### 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### g. Financial Instruments (Continued)

#### Financial liabilities

Financial liabilities and equity instruments issued by the Group are classified according to the substance of the contractual arrangements entered into and the definitions of a financial liability and an equity instrument. An equity instrument is any contract that evidences a residual interest in the assets of the Group after deducting all of its liabilities. The accounting policies adopted for specific financial liabilities and equity instruments are set out below.

Financial liabilities are classified as either financial liabilities at FVTPL or other financial liabilities.

#### Financial liabilities at fair value through profit or loss

Financial liabilities are classified as at FVTPL and stated at fair value, with any resulting gain or loss recognized in profit or loss. The net gain or loss recognized in profit or loss includes any interest paid on the financial liability.

#### Other financial liabilities

Other financial liabilities, including borrowings, are initially measured at fair value, net of transaction costs.

Other financial liabilities are subsequently measured at amortized cost using the effective interest method plus the interest expense recognized on effective interest method.

The effective interest method that calculates the amortized cost of a financial liability and allocates interest expense over the relevant period. The effective interest rate discounts the estimated future cash payments through the expected life of the financial liability, or, where appropriate, a shorter period.

#### Derivative financial instruments and hedge accounting

The Group's activities expose it primarily to the financial risks of changes in foreign exchange rates and interest rates. The Group uses derivative financial instruments (primarily foreign currency forward and currency swap contracts) to hedge its risks associated with foreign currency fluctuations relating to certain firm commitments and forecasted transactions. Derivative financial instruments are initially measured at fair value on the contract date, and are remeasured at fair value at subsequent reporting dates. Although some of the derivative transactions provide economic hedging, since all necessary conditions for hedge accounting have not been met, the Group classifies these transactions as held for trading and therefore, changes in the fair value of derivative financial instruments are recognized in profit or loss as they arise.

## İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

#### 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### h. <u>Business Combinations</u>

The acquisitions of subsidiaries are accounted for by using the purchase method. The cost of the acquisition is measured at the aggregate of fair value, at the date of exchange, of the assets given, liabilities incurred or assumed, and equity instruments issued by the Group in exchange for the control of the acquiree. The acquiree's identifiable assets, liabilities and contingent liabilities that meet the conditions for recognition under TFRS 3 "Business combinations" are recognized at fair value at the acquisition date, except for non-current assets (or disposal groups) that are classified as held for sale in accordance with TFRS 5 "Non-Current Assets Held for Sale and Discontinued Operations", which are recognized and measured at fair value less costs to sell.

Goodwill arising on acquisition is recognized as an asset and initially measured at cost, being the excess of the cost of the business combination over the Group's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities recognized. When the Group's interest in the net fair value of the acquiree's identifiable assets, liabilities and contingent liabilities exceeds the cost of the business combination, excess amount is recognized immediately in profit or loss.

The interest of non-controlling shareholders in the acquiree is initially measured at the non-controlling party's proportion of the net fair value of the identifiable assets, liabilities and contingent liabilities recognized.

#### i. Effects of Changes in Exchange Rates

The individual financial statements of each group entity are presented in the currency of the primary economic environment in which the entity operates (its functional currency). For the purpose of the consolidated financial statements, the results and financial position of each entity are expressed in TRY, which is the functional currency of the Group, and the presentation currency for the consolidated financial statements.

The foreign currency exchange rates used by the Group as at 30 September 2011 and 31 December 2010 are as follows:

	<u>30 September 2011</u>	31 December 2010
USD	1,8453	1,5460
Euro	2,5157	2,0491

In preparation of the financial statements of the individual entities, transactions in currencies other than TRY (foreign currencies) are recorded at the prevailing exchange rates at the transaction date. At each reporting date, monetary items denominated in foreign currencies are retranslated at the rates prevailing at the reporting date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing at the date when fair value is determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

## İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

### 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### j. <u>Earnings Per Share</u>

Earnings per share presented in the accompanying consolidated income statement is determined by dividing net income by the weighted average number of shares in issue during the year.

In Turkey, companies can increase their share capitals by issue of "Bonus Shares" to their shareholders from their retained earnings. In computing earnings per share, such issues of "Bonus Shares" are treated as issued shares. Accordingly, the retrospective effect for those share issues is taken into consideration in determining the weighted-average number of shares outstanding used in this computation.

#### k. Events After the Reporting Periods

Events after the reporting periods means the events occurred between the reporting date and the authorization date for the announcement of the financial statements. In accordance with TAS 10 "Events After the Reporting Date"; post-reporting date events that provide additional information about the Group's position at the reporting dates (adjusting events) are reflected in the consolidated financial statements. Post-reporting date events that are not adjusting events are disclosed in the notes when material.

#### 1. <u>Provisions, Contingent Liabilities and Contingent Assets:</u>

In accordance with the TAS 37 "Provisions, Contingent Liabilities and Contingent Assets", a provision is recognized when the Group has a legal or constructive obligation as a result of a past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. If the specified criteria are not met, the Group discloses the related issues in the accompanying notes. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability if the time value of the money is significant to the provision.

Contingent assets are disclosed in the notes and not recognized unless they are realized.

#### m. Leases

- Group as Lessor

The Group's accounting policies over finance leases are disclosed in note (g).

- Group as Lessee

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

Assets held under finance leases are recognized as assets of the Group at their fair value at the inception of the lease or, if lower, at the present value of the minimum lease payments. The corresponding liability to the lessor is included in the balance sheet as a finance lease obligation. Lease payments are apportioned between finance charges and reduction of the lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are charged to profit or loss in accordance with the Group's general policy on borrowing costs. Rentals payable under operating leases are charged to profit or loss on a straight-line basis over the term of the relevant lease. Lease incentives received or to be received to enter into an operating lease are also recognized in the profit or loss on a straight-line basis over the lease term.

## İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

### 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### n. <u>Segment Reporting</u>

The Group has two different operating segments, leasing and factoring, that is used by management to make decisions about resources to be allocated to the segments and assess their performance, and for which discrete financial information is available.

#### o. <u>Taxes on Income</u>

Turkish Tax Legislation does not permit a parent company and its subsidiary to file a consolidated tax return. Therefore, provisions for taxes, as reflected in the accompanying consolidated interim financial statements, have been calculated on a separate-entity basis.

Income tax expense or credit comprises current and deferred tax. Current tax and deferred tax are recognized in profit or loss except to the extent that it relates to a business combination, or items recognized directly in equity or in other comprehensive income.

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred tax is recognized in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognized for the following temporary differences: the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss, and differences relating to investments in subsidiaries and jointly controlled entities to the extent that it is probable that they will not reverse in the foreseeable future. In addition, deferred tax is not recognized for taxable temporary differences arising on the initial recognition of goodwill. Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date. Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realized simultaneously.

A deferred tax asset is recognized for unused tax losses, investment incentives, tax credits and deductable temporary differences, to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilized. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

Deferred taxes related to fair value measurement of available for sale assets are charged or credited to equity and subsequently recognized in profit or loss together with the deferred gains that are realized.

## İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

### 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### p. <u>Employee Benefits / Reserve for Employee Termination Benefits</u>

In accordance with the existing social legislation in Turkey, the Group is required to make certain lump-sum payments to employees whose employment is terminated due to retirement or for reasons other than resignation or misconduct. Such payments are recognized in the accompanying consolidated interim financial statements as accrued. The computation of the liability is based upon the retirement pay ceiling announced by the government.

In accordance with TAS 19 "Employee Benefits", the Group calculated the employee severance indemnities incurred due to retirement of its employees by discounting the future liabilities to their present values, by using actuarial method and reflected to the consolidated financial statements. The main estimates used are as follows:

	30 September 2011	31 December 2010
Discount rate	4,66%	4,66%
Expected rate of salary/limit increase	5,10%	5,10%
Probability of retirement	100%	100%

The principal assumption is that the maximum liability for each year of service will increase in line with inflation. Thus, the discount rate applied represents the expected real rate after adjusting for the anticipated effects of future inflation. As the retirement pay ceiling is revised semi annually, the ceiling amount of full TRY 2.731,85 effective from 1 July 2011 has been taken into consideration in calculation of provision for employee termination benefits (retirement pay provision) (31 December 2010: full TRY 2.623,23).

#### r. <u>Statement of Cash Flows</u>

The Group presents statement of cash flows as an integral part of its financial statements to inform the users of financial statements about its ability to manage changes in its net assets, its financial structure and the amount and timing of its cash flows under changing conditions.

In the statement of cash flows, the cash flows for the period are reported with a classification of operating, investment and financing activities. Cash flows related with operating activities compose of the cash flows arising from core operations of the Company. Cash flows related with investment activities compose of cash flows that the Group generates from or uses in investment activities (tangible and financial investments). Cash flows related with financing activities represent resources that the Group uses for financing activities and the reimbursements of such resources.

#### s. Share Capital and Dividends

Common shares are classified as equity. Dividends on common shares are reclassified as dividend payables by netting off from the retained earnings in the period in which they are approved and disclosed.

## İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

#### 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### t. <u>Related Parties</u>

In accordance with TAS 24 "Related Party Disclosures" shareholders, key management and board members, in each case together with companies controlled by or affiliated with them, and associated companies are considered and referred to as related parties. Related party transactions consist of the transfer of the assets and liabilities between related parties by a price or free of charge.

For the purpose of the accompanying consolidated interim financial statements, shareholders of the Company, the companies controlled by/associated with them, key management and the Board members of the Company are referred to as related parties (Note 9).

#### 4. FINANCIAL ASSETS AND LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS

Financial assets held for trading:

As at 30 September 2011 and 31 December 2010, details of financial assets held for trading are as follows:

	30 September 2011		31 December 20	
	TRY	FC	TRY	FC
	4.925		2 250	
Debt securities issued by private sector	4.835	-	3.259	-
Public debt securities	4.514	-	-	-
Equity securities	1.436	-	-	-
Mutual funds	356	-	1.105	-
Other securities held for trading	142	-	-	-
	11.283	-	4.364	-
30 September 2011		Nominal Val		Fair Value
		TR	<u> </u>	TRY
		4 7	10	4.925
Debt securities issued by private sector		4.7		4.835
Public debt securities		4.8	00	4.514
		9.5	18	9.349

Maturities of debt securities issued by private sector are between 2 March 2012 - 28 May 2013 and maturities of public debt securities are between 8 August 2012 - 6 January 2021.

The Group has investments in Türkiye İş Bankası A.Ş. mutual funds amounting to TRY 356 (31 December 2010: TRY 1.105).

## İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

## 4. FINANCIAL ASSETS AND LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS (Continued)

Derivative Financial Assets and Liabilities Held For Trading:

Derivative financial instruments are measured at their fair values. Favorable fair value changes of derivative financial instruments are recognized under derivative financial assets held for trading and unfavorable fair value changes of derivative financial instruments are recognized under derivative financial liabilities held for trading.

	30 September 2011		30 September 2011 31 December		per 2010
	ТР	YP	TP	YP	
Derivative Financial Assets Held For Trading		63	-	-	
	-	63	-	-	
	30 Septen	nber 2011	31 Decemb	er 2010	
	TRY	FC	TRY	FC	
		16.006		1 001	
Derivative Financial Liabilities Held For Trading	-	16.226	-	1.201	
	-	16.226	-	1.201	

## İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

### 5. BANKS

As at 30 September 2011 and 31 December 2010, the details of the banks are as follows:

	30 Septem	30 September 2011		ber 2010
	TRY	FC	TRY	FC
Demand Deposits	845	3.747	1.597	5.099
Time Deposits	5.233	187.566	548.331	131.879
Interest Accrual	26	218	4.356	22
	6.104	191.531	554.284	137.000

The details of the time deposits as at 30 September 2011 are as follows:

Currency	Interest Rate %	Maturity	30 September 2011
TRY	6,00-9,40	03.10.2011-16.12.2011	5.259
USD	0,50-5,00	03.10.2011-01.11.2011	88.872
Euro	0,50-4,50	03.10.2011-10.10.2011	98.912
			193.043

The details of the time deposits as at 31 December 2010 are as follows:

Currency	Interest Rate (%)	Maturity	31 December 2010
TRY	6,25-9,40	03.01.2011-07.02.2011	552.686
USD	0,50-2,50	03.01.2011	60.229
Euro	0,50-2,80	03.01.2011-07.01.2011	71.673
			684.588

As at 30 September 2011, TRY 5.662 portion of total foreign currency deposits (31 December 2010: TRY 21.278) and TRY 6.038 portion of total TRY deposits (31 December 2010: TRY 379.538) consist of accounts at the Company's main shareholder, Türkiye İş Bankası A.Ş.

The reconciliation of carrying value of cash and cash equivalents in the accompanying consolidated interim financial statements and the cash flow statement is as follows:

	30 September 2011	30 September 2010
Demand deposits	4.592	4.992
Time deposits (1-3 months) (without accrual)	192.799	560.605
Cash and cash equivalents	197.391	565.597

As at 30 September 2011 and 30 September 2010, there is not any blockage on cash and cash equivalents.

## İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

#### 6. FINANCIAL ASSETS AVAILABLE FOR SALE

As at 30 September 2011 and 31 December 2010, details of financial assets available for sale are as follows:

				Ownersh	nip Rate (%)	Carry	ving Amount
			Voting	<u>30</u>	<u>31</u>	<u>30</u>	<u>31</u>
		Incorporation	right	September	December	September	December
Name of the investment	Core business	and location	<u>(%)</u>	<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>
Quoted Investments:							
İş Yatırım Menkul Değerler	Investment and						
A.Ş. (İş Yatırım)	Securities Services	İstanbul	4,86	4,86	4,86	19.479	25.298
İş Girişim Sermayesi Yatırım							
Ortaklığı A.Ş.	Private Equity	İstanbul	0,89	0,89	0,89	896	959
<b>T</b> T . 11							
Unquoted investments:	Investment and						
Camiş Menkul Değerler A.Ş.	Securities Services	İstanbul	0,05	0,05	0,05	4	3
Yatırım Finansman Menkul	Investment and	Istanoui	0,05	0,05	0,05	4	5
Değerler A.Ş.	Securities Services	İstanbul	0,06	0,06	0,06	34	29
İş Net Elektronik Bilgi Üretim			- ,	- ,	- ,		
Dağ. Tic. ve İletişim Hiz. A.Ş.	Inf. Comm. and						
(İş Net)	Techn. Services	İstanbul	1,00	1,00	1,00	227	227
Efes Varlık Yönetimi A.Ş.	Asset Management	İstanbul	10,00	10,00	-	1.000	-
TOTAL						21.640	26.516

#### 7. FACTORING RECEIVABLES

As at 30 September 2011 and 31 December 2010, details of factoring receivables are as follows:

	<u>30 September 2011</u>	31 December 2010
Short-term factoring receivables (*)	_	
Domestic factoring receivables (net)	298.641	313.352
Export and import factoring receivables	22.235	19.130
Factoring interest income accrual	710	421
Unearned interest income	(3.370)	(1.583)
	318.216	331.320
Non-performing factoring receivables (**)	2.766	2.651
Provision for non-performing factoring receivables (**)	(2.477)	(2.651)
	318.505	331.320

(\*) Consists of factoring receivables of the subsidiary, İş Factoring, which is owned by the Company with the ownership percentage of 78,23%.

(\*\*) Presented under the non-performing receivables in the accompanying consolidated interim balance sheet.

Euro1.798.318, USD 9.244.731, GBP 233.084 and TRY 123.543 of factoring receivables have variable rates (31 December 2010: Euro 1.372.353, GBP 179.354 and TRY 208.504) while TRY 172.706 of factoring receivables have fixed rate (31 December 2010: Euro 2.701.380, USD 6.698.152 and TRY 103.685).

### İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

#### 7. FACTORING RECEIVABLES (Continued)

As at 30 September 2011, the average interest rate applicable for the factoring receivables is; 13,21% for TRY, 5,74% for USD, 5,53% for Euro and 5,00% for GBP (31 December 2010: 8,56% for TRY, 4,62% for USD and 4,65% for Euro and 4.55% for GBP).

The details of the factoring receivables based on types of factoring transactions are as follows:

	30 September 2011	31 December 2010
Domestic irrevocable	15.671	121.789
Foreign irrevocable	2.059	15.460
Domestic revocable	280.578	190.399
Foreign revocable	20.197	3.672
	318.505	331.320

Except for its non-performing receivables for which 100% provision provided, the Group has overdue factoring receivables amounts to TRY 289 as at the reporting date. The carrying amount of the Group's restructured factoring receivables amounts to TRY 172 (31 December 2010: TRY 41). If such receivables were not restructured, they would be classified as overdue or doubtful receivables. The Group has contractual securities as collateral for such receivables.

The Group's collaterals for factoring receivables are as follows; (if the amount of collaterals exceeds the amount of receivables during the calculation of collaterals, only the corresponding portion of the receivable is included in the below table).

<u>Collateral type</u>	30 September 2011	31 December 2010
Mortgage	1.500	1.500
Letters of guarantee	5.773	-
	7.273	1.500

The aging of non-performing factoring receivables is as follows:

	30 September 2011	31 December 2010
Up to 00 days	289	
Up to 90 days Between 90 – 180 days	289	-
Between $180 - 360$ days	-	-
Over 360 days	2.477	2.651
	2.766	2.651

The Group has contractual securities as collateral for the above non-performing factoring receivables. The movement of provision for non-performing factoring receivables is as follows:

	1 January- 30 September 2011	1 January- 30 September 2010
Provision at the beginning of the period	(2.651)	(2.971)
Provision set during the period	-	(14)
Collections	174	284
Provision at the end of the period	(2.477)	(2.701)

### İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

#### 8. LEASE RECEIVABLES

As at 30 September 2011 and 31 December 2010, details of finance lease receivables are as follows:

$\begin{array}{c c c c c c c c c c c c c c c c c c c $	<u>30 September 2011</u>	Short Term	Long Term	Total
Less: Unearned interest income $(90.608)$ $(133.667)$ $(224.275)$ Leasing contracts in progress (**)- $31.917$ $31.917$ Advances given for lease transactions- $63.501$ $63.501$ Gross finance lease receivables $380.763$ $1.013.530$ $1.394.293$ Non-performing finance lease receivables (*) $70.633$ $13.877$ $84.510$ Specific provisions (*) $(43.501)$ $(8.546)$ $(52.047)$ Net finance lease receivables $407.895$ $1.018.861$ $1.426.756$ <u>31 December 2010</u> Short TermLong TermTotalInvoiced finance lease receivables $29.483$ - $29.483$ Uninvoiced finance lease receivables $326.702$ $657.580$ $984.282$ Less: Unearned interest income $(69.507)$ $(92.835)$ $(162.342)$ Leasing contracts in progress (**)- $7.859$ $7.859$ Advances given for lease transactions- $32.389$ $32.389$ Gross finance lease receivables $286.678$ $604.993$ $891.671$ Non-performing finance lease receivables (*) $74.255$ $14.302$ $88.557$ Specific provisions (*) $(37.403)$ $(7.204)$ $(44.607)$	Invoiced finance lease receivables	29.689	-	29.689
Leasing contracts in progress (**)- $31.917$ $31.917$ Advances given for lease transactions- $63.501$ $63.501$ Gross finance lease receivables $380.763$ $1.013.530$ $1.394.293$ Non-performing finance lease receivables (*) $70.633$ $13.877$ $84.510$ Specific provisions (*)( $43.501$ )( $8.546$ )( $52.047$ )Net finance lease receivables $407.895$ $1.018.861$ $1.426.756$ 31 December 2010Short TermLong TermTotalInvoiced finance lease receivables $29.483$ - $29.483$ Uninvoiced finance lease receivables $326.702$ $657.580$ $984.282$ Less: Unearned interest income( $69.507$ )( $92.835$ )( $162.342$ )Leasing contracts in progress (**)- $7.859$ $7.859$ Advances given for lease transactions- $32.389$ $32.389$ Gross finance lease receivables $286.678$ $604.993$ $891.671$ Non-performing finance lease receivables (*) $74.255$ $14.302$ $88.557$ Specific provisions (*)( $37.403$ )( $7.204$ )( $44.607$ )	Uninvoiced finance lease receivables	441.682	1.051.779	1.493.461
Advances given for lease transactions- $63.501$ $63.501$ Gross finance lease receivables $380.763$ $1.013.530$ $1.394.293$ Non-performing finance lease receivables (*) $70.633$ $13.877$ $84.510$ Specific provisions (*) $(43.501)$ $(8.546)$ $(52.047)$ Net finance lease receivables $407.895$ $1.018.861$ $1.426.756$ 31 December 2010Short TermLong TermTotalInvoiced finance lease receivables $29.483$ - $29.483$ Uninvoiced finance lease receivables $326.702$ $657.580$ $984.282$ Less: Unearned interest income $(69.507)$ $(92.835)$ $(162.342)$ Leasing contracts in progress (**)- $7.859$ $7.859$ Advances given for lease transactions- $32.389$ $32.389$ Gross finance lease receivables $286.678$ $604.993$ $891.671$ Non-performing finance lease receivables (*) $74.255$ $14.302$ $88.557$ Specific provisions (*) $(37.403)$ $(7.204)$ $(44.607)$	Less: Unearned interest income	(90.608)	(133.667)	(224.275)
Gross finance lease receivables $380.763$ $1.013.530$ $1.394.293$ Non-performing finance lease receivables (*) $70.633$ $13.877$ $84.510$ Specific provisions (*) $(43.501)$ $(8.546)$ $(52.047)$ Net finance lease receivables $407.895$ $1.018.861$ $1.426.756$ 31 December 2010Short TermLong TermTotalInvoiced finance lease receivables $29.483$ - $29.483$ Uninvoiced finance lease receivables $326.702$ $657.580$ $984.282$ Less: Unearned interest income $(69.507)$ $(92.835)$ $(162.342)$ Leasing contracts in progress (**)- $7.859$ $7.859$ Advances given for lease transactions- $32.389$ $32.389$ Gross finance lease receivables $286.678$ $604.993$ $891.671$ Non-performing finance lease receivables (*) $74.255$ $14.302$ $88.557$ Specific provisions (*) $(37.403)$ $(7.204)$ $(44.607)$	Leasing contracts in progress (**)	-	31.917	31.917
Non-performing finance lease receivables (*) $70.633$ $13.877$ $84.510$ Specific provisions (*) $(43.501)$ $(8.546)$ $(52.047)$ Net finance lease receivables $407.895$ $1.018.861$ $1.426.756$ 31 December 2010Short TermLong TermTotalInvoiced finance lease receivables $29.483$ - $29.483$ Uninvoiced finance lease receivables $326.702$ $657.580$ $984.282$ Less: Unearned interest income $(69.507)$ $(92.835)$ $(162.342)$ Leasing contracts in progress (**)- $7.859$ $7.859$ Advances given for lease transactions- $32.389$ $32.389$ Gross finance lease receivables $286.678$ $604.993$ $891.671$ Non-performing finance lease receivables (*) $74.255$ $14.302$ $88.557$ Specific provisions (*) $(37.403)$ $(7.204)$ $(44.607)$	Advances given for lease transactions	-	63.501	63.501
Specific provisions (*) $(43.501)$ $(8.546)$ $(52.047)$ Net finance lease receivables $407.895$ $1.018.861$ $1.426.756$ 31 December 2010Short TermLong TermTotalInvoiced finance lease receivables $29.483$ - $29.483$ Uninvoiced finance lease receivables $326.702$ $657.580$ $984.282$ Less: Unearned interest income $(69.507)$ $(92.835)$ $(162.342)$ Leasing contracts in progress (**)- $7.859$ $7.859$ Advances given for lease transactions- $32.389$ $32.389$ Gross finance lease receivables $286.678$ $604.993$ $891.671$ Non-performing finance lease receivables (*) $74.255$ $14.302$ $88.557$ Specific provisions (*) $(37.403)$ $(7.204)$ $(44.607)$	Gross finance lease receivables	380.763	1.013.530	1.394.293
Net finance lease receivables $407.895$ $1.018.861$ $1.426.756$ 31 December 2010Short TermLong TermTotalInvoiced finance lease receivables29.483-29.483Uninvoiced finance lease receivables326.702657.580984.282Less: Unearned interest income(69.507)(92.835)(162.342)Leasing contracts in progress (**)-7.8597.859Advances given for lease transactions-32.38932.389Gross finance lease receivables286.678604.993891.671Non-performing finance lease receivables (*)74.25514.30288.557Specific provisions (*)(37.403)(7.204)(44.607)	Non-performing finance lease receivables (*)	70.633	13.877	84.510
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	Specific provisions (*)	(43.501)	(8.546)	(52.047)
Invoiced finance lease receivables $29.483$ - $29.483$ Uninvoiced finance lease receivables $326.702$ $657.580$ $984.282$ Less: Unearned interest income $(69.507)$ $(92.835)$ $(162.342)$ Leasing contracts in progress (**)- $7.859$ $7.859$ Advances given for lease transactions- $32.389$ $32.389$ Gross finance lease receivables $286.678$ $604.993$ $891.671$ Non-performing finance lease receivables (*) $74.255$ $14.302$ $88.557$ Specific provisions (*) $(37.403)$ $(7.204)$ $(44.607)$	Net finance lease receivables	407.895	1.018.861	1.426.756
Invoiced finance lease receivables $29.483$ - $29.483$ Uninvoiced finance lease receivables $326.702$ $657.580$ $984.282$ Less: Unearned interest income $(69.507)$ $(92.835)$ $(162.342)$ Leasing contracts in progress (**)- $7.859$ $7.859$ Advances given for lease transactions- $32.389$ $32.389$ Gross finance lease receivables $286.678$ $604.993$ $891.671$ Non-performing finance lease receivables (*) $74.255$ $14.302$ $88.557$ Specific provisions (*) $(37.403)$ $(7.204)$ $(44.607)$				
Uninvoiced finance lease receivables $326.702$ $657.580$ $984.282$ Less: Unearned interest income $(69.507)$ $(92.835)$ $(162.342)$ Leasing contracts in progress (**)- $7.859$ $7.859$ Advances given for lease transactions- $32.389$ $32.389$ Gross finance lease receivables286.678 $604.993$ $891.671$ Non-performing finance lease receivables (*) $74.255$ $14.302$ $88.557$ Specific provisions (*) $(37.403)$ $(7.204)$ $(44.607)$	<u>31 December 2010</u>	Short Term	Long Term	<u>Total</u>
Less: Unearned interest income $(69.507)$ $(92.835)$ $(162.342)$ Leasing contracts in progress (**)-7.8597.859Advances given for lease transactions-32.38932.389Gross finance lease receivables286.678604.993891.671Non-performing finance lease receivables (*)74.25514.30288.557Specific provisions (*) $(37.403)$ $(7.204)$ $(44.607)$	Invoiced finance lease receivables	29.483	-	29.483
Leasing contracts in progress (**)       -       7.859       7.859         Advances given for lease transactions       -       32.389       32.389         Gross finance lease receivables       286.678       604.993       891.671         Non-performing finance lease receivables (*)       74.255       14.302       88.557         Specific provisions (*)       (37.403)       (7.204)       (44.607)	Uninvoiced finance lease receivables	326.702	657.580	984.282
Advances given for lease transactions       -       32.389       32.389         Gross finance lease receivables       286.678       604.993       891.671         Non-performing finance lease receivables (*)       74.255       14.302       88.557         Specific provisions (*)       (37.403)       (7.204)       (44.607)	Less: Unearned interest income	(69.507)	(92.835)	(162.342)
Gross finance lease receivables         286.678         604.993         891.671           Non-performing finance lease receivables (*)         74.255         14.302         88.557           Specific provisions (*)         (37.403)         (7.204)         (44.607)	Leasing contracts in progress (**)	-	7.859	7.859
Non-performing finance lease receivables (*)         74.255         14.302         88.557           Specific provisions (*)         (37.403)         (7.204)         (44.607)	Advances given for lease transactions		32.389	32.389
Specific provisions (*)         (37.403)         (7.204)         (44.607)	Gross finance lease receivables	286.678	604.993	891.671
	Non-performing finance lease receivables (*)	74.255	14.302	88.557
Net finance lease receivables         323.530         612.091         935.621	Specific provisions (*)	(37.403)	(7.204)	(44.607)
	Net finance lease receivables	323.530	612.091	935.621

(\*) Presented as the non-performing receivables in the accompanying consolidated interim balance sheet.

(\*\*) The Group purchases machinery and equipment from domestic and foreign suppliers on behalf of the lessees on the basis of the leasing contract terms. As at 30 September 2011 and 31 December 2010, leasing contracts in progress balance includes the total amount paid for these machinery and equipment but not charged to the lessees yet.

As at 30 September 2011, analysis of finance lease receivables according to their maturities is as follows:

	<u>2011 (**)</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	2016 and <u>after</u>	Total
Finance lease receivables (gross) (*)	179.612	421.241	363.623	255.937	146.707	188.493	1.555.613
Unearned interest	(25.562)	(83.272)	(57.134)	(28.947)	(15.087)	(14.273)	(224.275)
Finance lease receivables (net)	154.050	337.969	306.489	226.990	131.620	174.220	1.331.338

(\*) Leasing contracts in progress and advances given balances are not included in the maturity analysis as they have not been scheduled by the payment plans yet.

(\*\*) Non-performing finance lease receivables amounting to TRY 32.463 are presented in 2011 column since their collection dates are not certain.

## İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

#### 8. LEASE RECEIVABLES (Continued)

As at 31 December 2010, analysis of finance lease receivables according to their maturities is as follows:

	2011(**)	2012	2013	<u>2014</u>	2015	2016 and after	<u>Total</u>
	<u>2011(</u>	2012	2015	2014	2015	atter	<u>10tu1</u>
Finance lease							
receivables (gross) (*)	393.038	250.662	195.935	117.276	58.698	42.106	1.057.715
Unearned Interest	(69.508)	(43.990)	(28.562)	(12.152)	(5.046)	(3.084)	(162.342)
Finance lease							
receivables (net)	323.530	206.672	167.373	105.124	53.652	39.022	895.373

(\*) Leasing contracts in progress and advances given balances are not included in the maturity analysis as they have not been scheduled by the payment plans yet.

(\*\*) Non-performing finance lease receivables amounting to TRY 43.950 are presented in 2011 column since their collection dates are not certain.

As at 30 September 2011, the average compound interest rate applicable for the finance lease receivables is; 16,04% for TRY, 6,60% for USD, and 7,63% for Euro (31 December 2010: 18,57% for TRY, 7,86% for USD and 8,52% for Euro).

As at 30 September 2011, details of finance lease receivables in terms of currency types are as follows:

Currency	Principal in foreign currency	Principal (*) (Net)	Unearned interest in foreign currency	Unearned interest
USD	309.134.107	570.445	49.462.168	91.273
Euro	221.805.438	557.996	36.030.233	90.641
TRY	-	202.897	-	42.361
Total		1.331.338		224.275

As at 31 December 2010, details of finance lease receivables in terms of currency types are as follows:

<u>interest</u>
51.456
72.534
38.352
162.342

(\*) Leasing contracts in progress and advances given balances are not included in details of finance lease receivables in terms of currency types.

### İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

#### 8. LEASE RECEIVABLES (Continued)

USD 45.259.615 and Euro 19.547.967 portion of the Group's finance lease receivables have variable rates (31 December 2010: USD 30.877.584 and Euro 20.464.686) while USD 263.874.492, Euro 202.257.471 and TRY 202.897 portion of its finance lease receivables have fixed rates (31 December 2010: USD 184.431.058, Euro 168.865.272 and TRY 174.550).

The collaterals obtained by the Group, except for the leased assets, for its all finance lease receivables, except for non-performing finance lease receivables are as follows; (if the amount of collaterals exceeds the amount of receivables during the calculation of collaterals, only the corresponding portion of the receivable is included in the below table).

Collateral type	30 September 2011	31 December 2010
Mortgages	96.433	111.180
Guarantors	30	136
Cash blockages	1.271	2.228
Letters of guarantee	1.211	1.918
Equities	2.450	
	101.395	115.462

In addition to above guarantees, the Group also has pledged assets (vehicles) amounting to TRY 9.887 (31 December 2010: TRY 9.916).

As at the reporting date, the Group did not book provision for invoiced finance lease receivables overdue less than 150 days classified under the finance lease receivables amounting to TRY 11.316 (31 December 2010: TRY 13.290) since the Group management assessed that there is no deterioration in the collection capacity and therefore these receivables are recoverable. The aging analysis of such receivables is as follows:

	30 September 2011	31 December 2010
Up to 30 days	7.343	10.078
Between $30 - 60$ days	1.950	1.234
Between $60 - 90$ days	1.278	905
Between 90 – 150 days	745	1.073
Total overdue	11.316	13.290
Not due amount	127.979	180.829
	139.295	194.119

Details of the collaterals obtained by Group for overdue lease receivables mentioned above are as follows:

Collateral type	30 September 2011	31 December 2010
Mortgages	11.677	33.679
Guarantors	2	45
Cash blockages	105	25
Letters of guarantee	98	305
	11.882	34.054

In addition to above guarantees, the Group also has pledged assets (vehicles) amounting to TRY 838 (31 December 2010: TRY 627).

## İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

#### 8. LEASE RECEIVABLES (Continued)

In determining the recoverability of the finance lease receivables, the Group considers any change in the credit quality of receivables from the date that receivable was initially recognized to the reporting date. The Group does not have significant credit risk concentration. The sectoral distribution of the finance lease receivables are given in Note 38.

Starting from 1 January 2008, the Group measures and recognizes losses incurred or to be incurred from its receivables in accordance with the requirements of "The Communiqué on Procedures and Principles for the Provisions to be set aside by Financial Leasing, Factoring and Financing Companies for their Receivables" issued by BRSA.

As at 30 September 2011 and 31 December 2010, the aging of non-performing finance lease receivables is as follows:

	30 September 2011	31 December 2010
Between $150 - 240$ days	952	1.651
Between 240 – 360 days	1.759	3.475
Over 360 days	44.241	38.721
Uninvoiced non-performing finance lease receivables	43.465	50.448
Unearned interest of non-performing finance lease receivables	(5.907)	(5.738)
	84.510	88.557

Collaterals obtained for non-performing finance lease receivables as at 30 September 2011 and 31 December 2010 are as follows:

Guarantee type:	30 September 2011	31 December 2010
Mortgages	8.450	10.174
Cash blockages	106	107
Letter of guarantee	-	6
	8.556	10.287

In addition to the above collaterals, leased equipments amounting to TRY 22.351 and pledged assets (vehicles) amounting to TRY 431 are considered in the provision calculation (31 December 2010: leased equipments amounting to TRY 29.143 and pledged assets (vehicles) amounting to TRY 279).

The movement of provision for non-performing finance lease receivables is as follows:

Movement of specific provisions:	1 January- 30 September 2011	1 January- 30 September 2010
Provision at the beginning of the period	(44.607)	(39.629)
Provision set during the period	(8.805)	(7.306)
Collections	1.365	5.281
Provision at the end of the period	(52.047)	(41.654)

## İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

## 9. RELATED PARTIES

As at 30 September 2011 and 31 December 2010, details of related party balances are as follows:

Finance lease receivables	30 September 2011	<u>31 December 2010</u>
Bayek Tedavi Sağlık Hizmetleri ve İşletmeciliği A.Ş. Avea İletişim Hizmetleri A.Ş. Gemport Gemlik Liman İşletmeleri A.Ş. Türkiye İş Bankası A.Ş. Ortopro Tıbbi Aletler San.ve Tic.A.Ş. İş Merkezleri Yönetim Ve İşletim A.Ş. Dr. Feridun Frik İlaç San.Tic. A.Ş. TSKB Gayrimenkul Aracılık Hizm. A.Ş.	40.918 3.167 2.130 1.890 1.265 220 76 23 49.689	37.254 3.094 4.741 3.207 888 442 124 32 49.782
<u>Factoring receivables</u> Bayek Tedavi Sağlık Hizmetleri ve İşletmeciliği A.Ş. Dr. Feridun Frik İlaç San. Tic. A.Ş. Kültür Yayınları İş-Türk Ltd. Şti. Nevotek Bilişim Ses Ve İletişim Sist.San. Ve Tic. A.Ş.	5.700 2.111 917 235 8.963	28.250 2.759 618 
<u>Payables to related parties</u> Anadolu Anonim Türk Sigorta Şirketi (Insurance Premium) İş Merkezleri Yönetim ve İşletim A.Ş.	7.277 2 7.279	4.571
Deposits placed to related parties		
Türkiye İş Bankası A.Ş. Time Deposit Türkiye İş Bankası A.Ş. Demand Deposit	7.218 4.482 11.700	394.138 6.678 400.816
Derivative financial assets held for trading		
Türkiye İş Bankası A.Ş.	63 63	-
Derivative financial liabilities held for trading		
Türkiye İş Bankası A.Ş.	<u>13.135</u> 13.135	278 278

## İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

### 9. **RELATED PARTIES (Continued)**

As at 30 September 2011 and 31 December 2010, details of borrowings from related parties are as follows:

### Türkiye İş Bankası A.Ş.

Currency	Interest Rate %	Maturity	30 September 2011
TRY USD Euro GBP	10,20 3,20-6,65 3,10-5,63 3,58	04.10.2011 20.10.2011 -30.09.2016 07.10.2011 -09.07.2012 Overdraft	37.049 261.731 204.937 199 503.916
Currency	Interest Rate %	<u>Maturity</u>	31 December 2010
TRY USD Euro GBP	7,25-7,45 2,90-4,14 2,51-3,50 3,48	07.11.2011 05.01.2011-30.09.2016 04.01.2011-28.10.2011 Overdaft	177.987 128.487 250.186 <u>426</u> 557.086
<u>İş Bank GmbH</u>			
Currency	Interest Rate %	Maturity	30 September 2011
Euro	3,00-3,05	Overdraft-26.10.2011	38.859 38.859
Currency	Interest Rate %	Maturity	31 December 2010
Euro <u>TSKB</u>	3,05-4,00	Overdraft-26.10.2011	<u>31.636</u> <u>31.636</u>
Currency	Interest Rate %	Maturity	30 September 2011
USD Euro	2,43-2,44 3,83	15.07.2014-15.05.2015 15.07.2014	50.147 9.219 59.366
Currency	Interest Rate %	Maturity	31 December 2010
USD Euro	2,42-2,46 2,58	15.07.2014-15.05.2015 15.07.2014	45.376 10.051 55.427

## İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

## 9. **RELATED PARTIES (Continued)**

For the nine-month period ended 30 September 2011 and 2010, finance income and expenses from related parties are as follows:

	01.01.2011- 30.09.2011	01.07.2011- <u>30.09.2011</u>	01.01.2010- <u>30.09.2010</u>	01.07.2010- 30.09.2010
Finance lease interest income	<u>30.09.2011</u>	<u>30.09.2011</u>	<u>30.09.2010</u>	<u>50.09.2010</u>
Bayek Tedavi Sağlık Hizm. ve İşlet.A.Ş.	1.432	542	1.461	565
Gemport Gemlik Liman. İşl. A.Ş.	226	542 57	458	363 130
Türkiye İş Bankası A.Ş.	228 209	37 80	438 744	
Ortopro Tibbi Aletler San.ve Tic.A.Ş.		80 30		168
Avea İletişim Hizmetleri A.Ş.	80		45	15
İş Merkezleri Yönetim ve İşletim A.Ş.	71 50	25	18	20
Dr. Feridun Frik İlaç San. Tic. A.Ş		13	90	27
Other	14	4	24	8
Other	3	1	4	$\frac{2}{935}$
	2.085	752	2.844	935
Interest income from related parties				
Türkiye İş Bankası A.Ş.	9.042	134	18.375	8.128
Total	9.042	134	18.375	8.128
Dividend income from related parties				
İş Yatırım Menkul Değerler A.Ş	3.891	-	2.912	-
İş Girişim Sermayesi Yatırım Ortaklığı A.Ş.	22	-	27	-
İş Net Elekt.Bilgi Ür.Dağ.Tic.ve İlet.Hiz.A.Ş	17	-	17	-
Yatırım Finansman Menkul Değerler A.Ş	5	-	4	-
Total	3.935	-	2.960	-
Finance expense				
Türkiye İş Bankası A.Ş	14.791	5.917	5.761	2.828
TSKB	619	238	142	93
İşbank Gmbh	13	9	7	3
Total	15.423	6.164	5.910	2.924
	10.120	0.101		2.721
Rent expense				
İş Gayrimenkul Yatırım Ortaklığı A.Ş	791	264	781	263
Türkiye İş Bankası A.Ş.	264	159	-	-
Total	1.055	423	781	263
-				

# İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

# 9. **RELATED PARTIES (Continued)**

	01.01.2011- <u>30.09.2011</u>	01.07.2011- <u>30.09.2011</u>	01.01.2010- <u>30.09.2010</u>	01.07.2010- <u>30.09.2010</u>
Commission income	30.09.2011	30.09.2011	<u>30.09.2010</u>	30.09.2010
Anadolu Anonim Türk Sigorta Şirketi	1.514	504	1.211	375
Total	1.514	504	1.211	375
Factoring commission income from related part	ies			
Şişe Cam Dış Tic.AŞ.	<u>64</u>	28	50	15
Kültür Yayınları İş-Türk Ltd.Şti.	6	4	8	3
Total	70	32	58	18
Factoring interest income from related parties	977	16	924	110
Bayek Tedavi Sağlık Hizm. ve İşlet. A.Ş.	867	16	834	446
Dr. Feridun Frik İlaç San. Tic. A.Ş.	281	116	-	-
Kültür Yayınları İş-Türk Ltd. Şti.	41	22	99	30
Nevotek Bil.Ses ve İlet. Sist. San.ve Tic. A.Ş	12	10	23	-
Ant Gıda Tarım Tur.En. ve Demir Çelik			1.60	
San. Tic. A.Ş.	- 1 201	- 164	169	
Total	1.201	164	1.125	476
Mutual fund income				
Türkiye İş Bankası A.Ş	6	4	2	-
Total	6	4	2	-
•				

Financial assets of related parties in Group portfolio are presented in Note 4.

As at 30 September 2011 and 31 December 2011, nominal values of derivative transactions from related parties are as follows:

	30 Septemb	30 September 2011		31 December 2010	
	Purchase	Sale	Purchase	Sale	
Swap Transactions Forward Transactions	141.979 423	151.591 419	4.970	5.248	
	142.402	152.010	4.970	5.248	

# İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

### 9. **RELATED PARTIES (Continued)**

For the nine-month period ended 30 September 2011 and 2010, the remuneration of the key management during year comprised the following:

Key management personnel compensation (*)	01.01.2011-	01.07.2011-	01.01.2010-	01.07.2010-
	<u>30.09.2011</u>	<u>30.09.2011</u>	<u>30.09.2010</u>	<u>30.09.2010</u>
Salaries and other short-term benefits (**)	2.007	602	1.845	569

(\*) Key management consists of members of the board of directors, general manager and assistant general managers.

(\*\*) Consists of monetary benefits such as; salaries, bonuses and premiums along with vehicle rentals and other associated expenses.

### **10. TANGIBLE ASSETS**

For the nine-month periods ended 30 September 2011 and 2010, the movement in tangible assets is as follows:

Cost	<u>Vehicles</u>	Furniture and <u>Fixtures</u>	Other Tangible <u>Assets</u>	Leasehold Improvements	Total
Opening balance at 1 January 2011	29	3.010	1.902	2.107	7.048
Additions	152	663	-	47	862
Disposals	-	(515)	-	(49)	(564)
Closing balance at 30 September 2011	181	3.158	1.902	2.105	7.346
<u>Accumulated depreciation</u> Opening balance at 1 January 2011 Depreciation for the period Disposals Closing balance at 30 September 2011	(29) (10) (39)	$(2.653) \\ (143) \\ \underline{512} \\ (2.284)$	(1.886) (15) (1.901)	(2.032) (20) (47) (2.005)	(6.600) (188) 559 (6.229)
Closing balance at 50 September 2011	(37)	(2.204)	(1.701)	(2.003)	(0.22))
Carrying amounts at 30 September 2011	142	874	1	100	1.117

As at 30 September 2011 and 2010, there is no restriction on the tangible assets of the Group.

# İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

## 10. TANGIBLE ASSETS (Continued)

		Furniture	Other		
		and	Tangible	Leasehold	
	Vehicles	Fixtures	Assets	<b>Improvements</b>	<u>Total</u>
Cost					
Opening balance 1 January 2010	29	3.161	1.905	2.616	7.711
Additions	-	237	-	4	241
Disposals	-	(452)	(3)	-	(455)
Closing balance 30 September 2010	29	2.946	1.902	2.620	7.497
Accumulated depreciation					
Opening balance 1 January 2010	(26)	(2.987)	(1.856)	(2.506)	(7.375)
Depreciation for the period	(3)	(81)	(26)	(31)	(141)
Disposals	-	447	2	-	449
Closing balance 30 September 2010	(29)	(2.621)	(1.880)	(2.537)	(7.067)
Carrying amounts at 30 September 2010		325	22	83	430

## 11. INTANGIBLE ASSETS

For the nine-month period ended 30 September 2011 and 2010, the movement in intangible assets is as follows:

	30 September 2011	30 September 2010
Cost		
Opening balance at 1 January	1.374	1.046
Transfer	382	228
Additions	(156)	-
Closing balance at the end of the period	1.600	1.274
Amortization		
Opening balance at 1 January	(734)	(530)
Transfer	(197)	(146)
Amortization for the period	155	-
Closing balance at the end of the period	(776)	(676)
Carrying amounts	824	598

# 12. GOODWILL

The Company has purchased nominal shares of İş Factoring amounting to TRY 12.517 in consideration of USD 10.952.375 on 11 August 2004. The ownership rate of the Company in this subsidiary is 78,23%. Goodwill has arisen amounting to TRY 169 on purchased equity of TRY 16.603. As at 30 September 2011, net amount of goodwill is TRY 166 (31 December 2010: TRY 166). Based on TFRS 3, for the annual periods beginning on or after 30 June 2004 the Group has ceased amortization of goodwill arising from the acquisitions before 31 December 2004.

# İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

# 13. DEFERRED TAX ASSETS AND LIABILITIES

As at 30 September 2011 and 31 December 2010, details of deferred tax assets and deferred tax liabilities based on the temporary differences calculated by the prevailing tax rate are as follows:

	30 September 2011	31 December 2010
Temporary differences subject to deferred tax		
Investment incentive – without witholding tax	305.864	371.305
Investment incentive – with witholding tax	153.597	145.383
Allowance for doubtful finance lease receivables	43.106	34.061
Valuation differences on financial instruments	16.163	1.201
Reserve for employee benefits	1.018	921
Employee bonus accrual	872	1.045
Provision for lawsuit	573	864
Unused vacation	317	252
Equity valuation	65	-
Prepaid expenses	(335)	(512)
Tax base differences in tangible and intangible assets	(720)	(553)
Finance lease adjustment	(1.727)	(137)
Finance lease income accruals	(19.823)	(16.938)
Other	115	115
	499.085	537.007

	30 September 2011	31 December 2010
Deferred tax assets / (liabilities)		
Investment incentive – without witholding tax	61.173	74.261
Investment incentive – with witholding tax	307	291
Allowance for doubtful finance lease receivables	8.621	6.812
Valuation differences on financial instruments	3.233	240
Reserve for employee benefits	204	184
Employee bonus accrual	174	209
Provision for lawsuit	115	173
Unused vacation provision	63	50
Equity valuation	13	-
Prepaid expenses	(67)	(102)
Finance lease adjustment	(345)	(27)
Tax base difference in tangible and intangible assets	(144)	(111)
Finance lease income accruals	(3.965)	(3.388)
Other	23	23
Deferred tax asset	69.405	78.615

Tax rate used in computation of deferred tax assets and liabilities is 0.2% for "Investment incentives with witholding tax" and 20% for the other items (31 December 2010: 0.2% and 20%).

# İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

#### 13. DEFERRED TAX ASSETS AND LIABILITIES (Continued)

#### Investment Incentive:

The statement "limited to 2006, 2007 and 2008 only" in the 69th Article of the Income Tax Law No. 193, which was cancelled by the Constitutional Court decision No. 2009/144 and published in the Official Gazette on 8 January 2010, was re-regulated by the Law No. 6009 Article 5, published in the Official Gazette No. 27659, dated 1 August 2010. This new legislation enabled without any year limitation the continued utilization of investment allowances, which are carried forward due to insufficient current year earnings. However, the amount of investment allowance to be utilised may not exceed 25% of earnings for the year. With this change, corporation tax rate adopted for corporations benefiting from investment allowance is determined at the current rate (20%) instead of the previous rate of 30%. The Group may utilise TRY 459.461 of its unused investment allowances as offset against its future profits. The Group has TRY 61.480 of deferred tax assets comprising of unused investment allowances, which may be offset against future profits. Partial or whole recoverable amounts of deferred tax asset are estimated based on current conditions. Future profit projections and potential tax planning strategies have been taken into consideration for valuation purposes.

There is no unused tax losses carried forward.

Movements in deferred tax assets/(liabilities) are as follows:

	30 September 2011	30 September 2010
Opening balance at 1 January	78.615	64.981
Deferred tax benefit	(9.210)	12.230
Closing balance	69.405	77.211

# 14. ASSETS HELD FOR SALE AND DISCONTINUED OPERATIONS

As at 30 September 2011 and 31 December 2010, details of assets held for sale and discontinued operations are as follows:

	30 September	30 September 2011		31 December 2010	
	TRY	FC	TRY	FC	
	150		250		
Assets held for sale (*)	453	-	278	-	
	453	-	278	-	

(\*) Consists of properties acquired as a result of the legal proceeding in relation to its non-performing receivables.

## İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

## 15. OTHER ASSETS

As at 30 September 2011 and 31 December 2010, details of other assets are as follows:

	30 Septembe	30 September 2011		r 2010
	TRY	FC	TRY	FC
Deductible value added tax	15.106	-	20.277	-
Insurance premium receivables	635	2.646	325	1.998
Others sales receivables	-	4.070	-	-
Others	1.997	1.603	1.368	178
	17.738	8.319	21.970	2.176

## 16. FUNDS BORROWED

As at 30 September 2011 and 31 December 2010, details of funds borrowed are as follows:

	30 September 2011		31 December 2010	
	TRY	FC (*)	TRY	FC (*)
	266 495	002.026	(00.007	706 702
Short-term borrowings	266.485	902.036	688.927	706.793
Short-term portion of long-term borrowings	8.554	63.403	7.096	13.583
Total short-term borrowings	275.039	965.439	696.023	720.376
	17 100	250 442	21 297	140 214
Long-term borrowings	17.109	250.442	21.287	149.214
Total long-term borrowings	17.109	250.442	21.287	149.214
Total borrowings	292.148	1.215.881	717.310	869.590
-				

(\*) Total TRY 25.822 foreign currency indexed borrowings have been presented in TRY column in the accompanying consolidated interim balance sheet (31 December 2010 – TRY 28.707).

As at 30 September 2011 and 31 December 2010, maturity analysis of borrowings are as follows:

Maturity analysis of borrowings	30 September 2011	31 December 2010
Within 1 year	1.240.478	1.416.399
Within 1-2 years	149.500	97.841
Within 2-3 years	82.718	30.948
Within 3-4 years	35.333	23.989
Within 4-5 years	-	17.723
TOTAL	1.508.029	1.586.900

# İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

### 16. FUNDS BORROWED (Continued)

As at 30 September 2011 and 31 December 2010 details of borrowings based on types of currency are as follows:

Currency (*)	Interest rate %	Original Currency Amount	30 September 2011
TRY USD Euro GBP Interest accruals TOTAL	9,70-10,25 2,16-6,65 3,00-5,83 3,58	165.150.487 231.861.411 199.188	266.049 304.752 583.294 575 13.851 1.168.521
Currency (*)	Interest rate %	Original Currency Amount	31 December 2010
TRY USD Euro GBP Interest accruals TOTAL	7,05-7,50 2,40-5,47 2,40-4,81 3,48	202.118.698 188.058.618 178.328	688.169 312.476 385.351 426 9.298 1.395.720

(\*) Foreign currency indexed borrowings have been presented in TRY column in the accompanying consolidated interim balance sheet.

As at 30 September 2011 and 31 December 2010, details of long-term borrowings and short-term portion of long-term borrowings based on types of currency are as follows:

Currency	Interest rate %	Original Currency Amount	30 September 2011
USD Euro TOTAL	1,60-4,63 3,70-6,09	141.538.364 31.135.317	261.181 78.327 339.508
Currency	Interest rate %	Original Currency Amount	31 December 2010
USD Euro TOTAL	1,66-4,14 2,58-3,40	86.752.267 27.847.090	134.119 57.061 191.180

As at 30 September 2011 and 31 December 2010, interest rates are expressed compounded.

## İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

#### 16. FUNDS BORROWED (Continued)

As at 30 September 2011 and 31 December 2010 details of borrowings based on types of interest rate are as follows:

	30 Septer	30 September 2011		31 December 2010	
	TRY	FC (*)	TRY	FC (*)	
Fixed rate Variable rate	209.417 56.910	808.161 433.541	600.733 87.870	581.401 316.896	
v arrable rate	266.327	1.241.702	688.603	898.297	

(\*) Foreign currency indexed borrowings have been presented in TRY column in the accompanying consolidated interim balance sheet.

Fair values of the funds borrowed are presented in Note 38.

As at 30 September 2011, the Group has available TRY 3.112.833 of unused credit lines for which all precedent conditions were met (31 December 2010: TRY 1.745.674).

# 17. MISCELLANEOUS PAYABLES AND OTHER LIABILITIES

As at 30 September 2011 and 31 December 2010, details of miscellaneous payables are as follows:

	30 September 2011		30 September 2011         31 December 2010	
	TRY	FC	TRY	FC
Payables to suppliers for lease transactions	312	6.831	796	8.790
Other payables (*)	2.363	5.619	1.676	3.218
	2.675	12.450	2.472	12.008

(\*) The Group insures the equipments that are subject to the leasing transactions and pays for the relevant costs in installments. Other payables consist of the Group's insurance premium payables and payables to suppliers resulting from daily operations of the Group.

The Group purchases generally in cash from the suppliers. The Group has a financial risk management policy that enables the Group to pay all its payables at their maturities.

As at 30 September 2011 and 31 December 2010, details of other liabilities are as follows:

	30 Septemb	30 September 2011		er 2010
	TRY	FC	TRY	FC
Advances received (**)	3.242	8.216	1.972	5.870
Others	142	-	596	150
	3.384	8.216	2.568	6.020

(\*\*) Advances received consist of lease advances received from lessees in accordance with the leasing agreements for machinery and equipments that are not readily in use of the customers.

# İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

#### **18. FINANCE LEASE OBLIGATIONS**

None.

# **19. TAXES AND DUTIES PAYABLE**

As at 30 September 2011 and 31 December 2010, details of taxes and duties payable are as follows:

	30 Septembe	30 September 2011		2010
	TRY	FC	TRY	FC
Corporate tax provision	4.838	-	2.599	-
Taxes and duties payable	675	-	587	-
	5.513	-	3.186	-

As at 30 September 2011 and 31 December 2010, details of corporate tax provision and prepaid taxes are as follows:

	30 September 2011	31 December 2010
Current period corporate tax provision	11.068	11.212
Corporation taxes paid in advance during the year	(6.230)	(8.613)
Corporate tax provision (net)	4.838	2.599

As at 30 September 2011 and 31 December 2010, details of corporate tax provision as follows:

	30 September 2011	30 September 2010
Corporate tax provision at the beginning of the period	2.599	3.552
Total income tax expense	11.068	8.611
Corporation taxes paid during the year	(8.829)	(4.036)
Corporate tax provision (net)	4.838	8.127

## 20. PROVISIONS

As at 30 September 2011 and 31 December 2010, other provisions are as follows:

	30 September 2011	31 December 2010
Provision for lawsuits	573	864
General provision for financial lease receivables	338	-
	911	864

# İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

## 20. PROVISIONS (Continued)

For the period ended 30 September 2011 and 2010, movements in provisions are as follows:

<u>30 September 2011</u>	General Provision for Financial Lease Receivables	Provision for lawsuits
At the beginning of the period Additions Cancellations At the end of the period	338	864 177 (468) 573
<u>30 September 2010</u>	General Provision for Financial Lease Receivables	Provision for lawsuits
At the beginning of the period Additions Cancellations At the end of the period	- - - -	630 265 (41) 854

## 21. EMPLOYEE BENEFITS

As at 30 September 2011 and 31 December 2010, details of reserve for employee benefits are as follows:

	<u>30 September 2011</u>	<u>31 December 2010</u>
Reserve for employee severance indemnity	1.018	921
Unused vacation provision	316	252
Employee bonus accrual	872	1.045
	2.206	2.218

Under the Turkish Labor Law, the companies are required to pay termination benefits to each employee who has qualified for such amount at the end of its employment contract. Also, employees who are entitled to retirement are required to be paid retirement pay in accordance with the requirements of Act no. 2422 dated 6 March 1981, Act no. 4447 dated 25 August 1999 and the amended Article 60 of the existing Social Insurance Code no. 506. Some transitional provisions related to the pre-retirement service term were excluded from the scope of the Law since the related law was amended on 23 May 2002. As the retirement pay ceiling is revised semi-annually, the ceiling amount of TRY full 2.731,85 effective from 1 July 2011 has been taken into consideration in calculation of provision for employee termination benefits.

TAS 19 – "Employee Benefits" requires actuarial valuation methods to be developed to estimate the enterprise's obligation under defined benefit plans. Accordingly, the following actuarial assumptions are used in the calculation of the total liability:

	30 September 2011	31 December 2010	
Discount rate	4.66%	4.66%	
Probability of retirement	100%	100%	

## İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

#### 21. EMPLOYEE BENEFITS (Continued)

For the periods ended 30 September 2011 and 2010, movements in reserve for employee severance indemnity are as follows:

	30 September 2011	30 September 2010	
Palance at the beginning of the period	921	718	
Balance at the beginning of the period	/		
Charge for the period	116	71	
Cost of services	160	104	
Amounts paid	(101)	(97)	
Actuarial difference	(78)	(39)	
Reversal		(1)	
Balance at the end of the period	1.018	756	

The movement of the provision for unused vacation during the periods ended 30 September 2011 and 2010 are as follows:

	30 September 2011	30 September 2010
Balance at the beginning of the period	252	170
Provision set during the period	64	62
Balance at the end of the period	316	232

The movement of the provision for employee bonus accrual during the periods ended 30 September 2011 and 2010 are as follows:

	30 September 2011	30 September 2010
Balance at the beginning of the period	1.045	675
Provision set during the period	872	607
Payment made during the period	(1.045)	(534)
Balance at the end of the period	872	748

### 22. NON-CONTROLLING INTERESTS

The Company owns 78,23% of İş Factoring. As at 30 September 2011, the non-controlling interests amounted to TRY 11.228 (31 December 2010: TRY 10.861) calculated on the total equity of the subsidiary and TRY 1.332 (30 September 2010: TRY 970) calculated on the net profit of the subsidiary.

	30 September 2011	30 September 2010
Balance at the beginning of the period	10.861	8.945
Fair value changes of marketable securities	(965)	84
Bonus shares	-	94
Profit for the period	1.332	970
Balance at the end of the period	11.228	10.093

## İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

### 23. PAID-IN CAPITAL AND CAPITAL RESERVES

As at 30 September 2011 nominal capital of company is TRY 339.000. The share capital company consist of 33.900.000.000 shares Kurus 1 price.

As at 30 September 2011 and 31 December 2010, shareholders and their ownership percentages are as follows:

Shareholders	(%)	30 September 2011	(%)	31 December 2010
Türkiye İş Bankası A.Ş.	27,79	94.222	27,79	81.993
TSKB	28,56	96.818	28,56	84.252
Türkiye Şişe ve Cam Fab. A.Ş.	0,08	259	0,08	225
Nemtaş Nemrut Liman İşletmeleri A.Ş.	0,07	225	0,90	2.655
Camiş Yatırım Holding A.Ş.	0,83	2.826	-	-
Publicly traded	42,67	144.650	42,67	125.875
TOTAL	100,00	339.000	100,00	295.000

On 7 April 2011, the Group has increased its share capital by TRY 44.000 to TRY 339.000. The increase comprises of TRY 20.000 of bonus shares from previous year's profit, TRY 24.000 of extraordinary reserves. Capital increase is registered on 27 June 2011.

The Company's share capital is divided into Group A and Group B shares. Group A shareholders have the privilege of nominating board of directors members and audit committee members. As a result of this privilege, board of directors members and audit committee members are selected among the candidates nominated by Group A shareholders. Allocation of Group A shares among shareholders is as follows;

Shareholders	30 September 2011	31 December 2010
	200,000,000	200,000,000
Türkiye İş Bankası A.Ş.	300.000.000	300.000.000
TSKB	255.000.000	255.000.000
Türkiye Şişe ve Cam Fab. A.Ş.	22.500.000	22.500.000
Nemtaş Nemrut Liman İşletmeleri A.Ş.	22.500.000	22.500.000
Total	600.000.000	600.000.000

Any change in the articles of association of the Company is subject to the consent of Group A shareholders.

# İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

## 23. PAID-IN CAPITAL AND CAPITAL RESERVES (Continued)

## CAPITAL RESERVES

As at 30 September 2011 and 31 December 2010, details of capital reserves are as follows:

	30 September 2011	31 December 2010
Marketable securities revaluation reserve Bonus shares obtained from associates, subsidiaries and	5.894	13.728
jointly controlled entities	1.938	1.938
Total	7.832	15.666

### Marketable Securities Revaluation Reserve:

Marketable securities revaluation reserve arises as a result of valuation of available for sale financial assets at their fair values. In case of disposing a financial asset valued at fair value, a portion of the revaluation reserve in connection with the disposed asset is immediately recognized in profit or loss. If the revalued financial asset is permanently impaired, a portion of the revaluation fund in connection with the impaired financial asset is also recognized in profit or loss.

### Bonus shares obtained from associates, subsidiaries and jointly controlled entities:

Bonus shares obtained from associates, subsidiaries and jointly controlled entities arise as a result of the capital increase of the associates, subsidiaries and jointly controlled entities from their capital reserves that are not stems from profit or loss.

### 24. **PROFIT RESERVES**

As at 30 September 2011 and 31 December 2010, details of profit reserves are as follows:

	30 September 2011	31 December 2010
Legal reserves	16.627	13.442
Extraordinary reserves (*)	94.241	77.724
TOTAL	110.868	91.166

The legal reserves consist of first and second legal reserves, appropriated in accordance with the Turkish Commercial Code. The first legal reserve is appropriated out of historical statutory profits at the rate of 5% per annum, until the total reserve reaches 20% of the historical paid-in share capital. The second legal reserve is appropriated after the first legal reserve and dividends, at the rate of 10% per annum of all cash dividend distributions. Legal reserves, if less than 50% of the paid-in capital, can only be used to net-off the losses.

(\*) As per the Banking Regulation and Supervision Agency, income associated with deferred tax assets shall not be considered as cash or internally generated source and accordingly such amounts taking part of net period profit shall not be included in profit distribution and capital increase, the Group has deferred tax amounting to TRY 78.645 classified in extraordinary reserves which will not be distributed.

# İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

# 25. PRIOR YEARS' PROFIT/LOSS

As at 30 September 2011 prior years' loss is TRY 434 (31 December 2010: TRY 434).

# 26. COMMITMENTS AND CONTINGENCIES

As at 30 September 2011, TRY 2.349 of letters of guarantee are given to customs, authorities and banks (31 December 2010: TRY 493).

As at 30 September 2011, the total risk of litigations filed and currently pending against the Group amounting to approximately TRY 3.909 (31 December 2010: TRY 2.900). The Group has provided a provision amounting to TRY 573 for litigations (31 December 2010: TRY 864) in the accompanying consolidated interim financial statements (Note 20). The Group management does not anticipate any further provision for the remaining litigations.

As at 30 September 2011, the Group has letter of credit commitments of USD 2.617.773, Euro 6.456.550 (31 December 2010: USD 1.788.507, Euro 5.023.425, GBP 283.500, and JPY 21.060.000).

As at the reporting date, the Group does not have any guarantees, pledges or mortgages given for the purpose of guaranteeing any third party payables.

As at 30 September 2011 details of derivatives are as follows:

30 September 2011	
Amount as	
Original Currency	TRY
176.091.125	176.091
	176.091
102.150.000	188.497
	188.497
30 Septemb	per 2011
Amount as	
Original Currency	TRY
168.000	423
	423
226.800	418
	418
	Amount as Original Currency 176.091.125 102.150.000 <u>30 Septemb</u> Amount as Original Currency 168.000

# İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

## 26. COMMITMENTS AND CONTINGENCIES (Continued)

As at 31 December 2010 details of derivatives are as follows:

	31 December 2010	
	Amount as	
	Original Currency	TRY
Currency Swap Purchases:		
USD	15.214.568	23.522
		23.522
Currency Swap Sales:		
Euro	12.017.395	24.625
		24.625

Derivative transactions performed with related parties are presented in Note 9.

All derivative transactions are short-term. For the period ended 30 September 2011, the Group has TRY 63 of unrealized profit and TRY 16.226 of unrealized loss in relation to the fair value changes of swap transactions designated at through profit or loss (Note 4) (30 September 2010: TRY 1.957 unrealized loss).

## 27. SEGMENT REPORTING

Information regarding the Group's operating business segments is based on the Group's management and internal reporting structure.

Segment capital expenditure is the total cost incurred during the period to acquire tangible assets and intangible assets.

### **Business segments**

The Group comprises the following main business segments:

•	Leasing	Includes the Group's finance lease activities
•	Factoring operations	Includes the Group's factoring activities

<u>30 September 2011</u>	Leasing	Factoring	<u>Total</u>
Total assets	1.728.886	345.018	2.073.904
Total liabilities	1.249.557	310.053	1.559.610
Net profit	41.013	4.787	45.800

## İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

## 27. SEGMENT REPORTING (Continued)

<u>31 December 2010</u>	Leasing	<b>Factoring</b>	Total
Total assets	1.615.894	477.504	2.093.398
Total liabilities	1.189.814	427.623	1.617.437
Net profit	59.508	4.194	63.702
<u>30 September 2011</u>	Leasing	Factoring	Total
Operating Income	74.294	22.567	96.861
Operating Expense (-)	(12.619)	(3.238)	(15.857)
Other Operating Income	63.487	5.661	69.148
Financial Expenses (-)	(39.407)	(17.799)	(57.206)
Provision for Losses on Non-Performing Receivables (-)	(9.143)	-	(9.143)
Other Operating Expense (-)	(29.528)	-	(29.528)
Profit from Continuing Operations Before Tax	47.084	7.191	54.275
Provision for Taxes from Continuing Operations (±)	(6.071)	(1.072)	(7.143)
Net Profit from Continuing Operations	41.013	6.119	47.132
Non-Controlling Interests	-	(1.332)	(1.332)
Net Profit for the Period	41.013	4.787	45.800
Fixed Asset Additions	600	644	1.244
Fixed Asset Additions Depreciation and Amortisation	600 (314)	644 (71)	1.244 (385)
Depreciation and Amortisation	(314)	(71)	(385)
Depreciation and Amortisation <u>30 September 2010</u>	(314) Leasing	(71) Factoring	(385) 
Depreciation and Amortisation <u>30 September 2010</u> Operating Income	(314) Leasing 61.030	(71) Factoring 11.392	(385) Total 72.422
Depreciation and Amortisation <u>30 September 2010</u> Operating Income Operating Expense (-)	(314) Leasing 61.030 (10.525)	(71) <u>Factoring</u> 11.392 (2.795)	(385) <u>Total</u> 72.422 (13.320)
Depreciation and Amortisation <u>30 September 2010</u> Operating Income Operating Expense (-) Other Operating Income	(314) Leasing 61.030 (10.525) 32.729	(71) Factoring 11.392 (2.795) 10.574	(385) <u>Total</u> 72.422 (13.320) 43.303
Depreciation and Amortisation <u>30 September 2010</u> Operating Income Operating Expense (-) Other Operating Income Financial Expenses (-)	(314) <u>Leasing</u> 61.030 (10.525) 32.729 (27.423)	(71) Factoring 11.392 (2.795) 10.574 (13.445)	(385) <u>Total</u> 72.422 (13.320) 43.303 (40.868)
Depreciation and Amortisation <u>30 September 2010</u> Operating Income Operating Expense (-) Other Operating Income Financial Expenses (-) Provision for Losses on Non-Performing Receivables (-)	(314) <u>Leasing</u> 61.030 (10.525) 32.729 (27.423) (7.306)	(71) Factoring 11.392 (2.795) 10.574 (13.445) (14)	(385) <u>Total</u> 72.422 (13.320) 43.303 (40.868) (7.320)
Depreciation and Amortisation <u>30 September 2010</u> Operating Income Operating Expense (-) Other Operating Income Financial Expenses (-) Provision for Losses on Non-Performing Receivables (-) Other Operating Expense (-)	(314) Leasing 61.030 (10.525) 32.729 (27.423) (7.306) (3.337)	(71) Factoring 11.392 (2.795) 10.574 (13.445) (14) (394)	(385) <u>Total</u> 72.422 (13.320) 43.303 (40.868) (7.320) (3.731)
Depreciation and Amortisation <u>30 September 2010</u> Operating Income Operating Expense (-) Other Operating Income Financial Expenses (-) Provision for Losses on Non-Performing Receivables (-) Other Operating Expense (-) Profit from Continuing Operations Before Tax	(314) <u>Leasing</u> 61.030 (10.525) 32.729 (27.423) (7.306) (3.337) 45.168	(71) <u>Factoring</u> 11.392 (2.795) 10.574 (13.445) (14) (394) 5.318	(385) <u>Total</u> 72.422 (13.320) 43.303 (40.868) (7.320) (3.731) 50.486
Depreciation and Amortisation <u>30 September 2010</u> Operating Income Operating Expense (-) Other Operating Income Financial Expenses (-) Provision for Losses on Non-Performing Receivables (-) Other Operating Expense (-) Profit from Continuing Operations Before Tax Provision for Taxes from Continuing Operations (±)	(314) <u>Leasing</u> 61.030 (10.525) 32.729 (27.423) (7.306) (3.337) 45.168 4.481	(71) <u>Factoring</u> 11.392 (2.795) 10.574 (13.445) (14) (394) 5.318 (862)	(385) <u>Total</u> 72.422 (13.320) 43.303 (40.868) (7.320) (3.731) 50.486 3.619
Depreciation and Amortisation <u>30 September 2010</u> Operating Income Operating Expense (-) Other Operating Income Financial Expenses (-) Provision for Losses on Non-Performing Receivables (-) Other Operating Expense (-) Profit from Continuing Operations Before Tax Provision for Taxes from Continuing Operations (±) Net Profit from Continuing Operations	(314) <u>Leasing</u> 61.030 (10.525) 32.729 (27.423) (7.306) (3.337) 45.168 4.481	(71) <u>Factoring</u> 11.392 (2.795) 10.574 (13.445) (14) (394) 5.318 (862) 4.456	(385) <u>Total</u> 72.422 (13.320) 43.303 (40.868) (7.320) (3.731) 50.486 <u>3.619</u> 54.105
Depreciation and Amortisation <u>30 September 2010</u> Operating Income Operating Expense (-) Other Operating Income Financial Expenses (-) Provision for Losses on Non-Performing Receivables (-) Other Operating Expense (-) Profit from Continuing Operations Before Tax Provision for Taxes from Continuing Operations (±) Net Profit from Continuing Operations Non-Controlling Interests	(314) <u>Leasing</u> 61.030 (10.525) 32.729 (27.423) (7.306) (3.337) 45.168 <u>4.481</u> 49.649	(71) <u>Factoring</u> 11.392 (2.795) 10.574 (13.445) (14) (394) 5.318 (862) 4.456 (970)	(385) Total 72.422 (13.320) 43.303 (40.868) (7.320) (3.731) 50.486 3.619 54.105 (970)

# İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

### 28. EVENTS AFTER REPORTING DATE

None.

# 29. OPERATING INCOME

For the periods ended 30 September 2011 and 2010, details of operating income are as follows:

	01.01.2011 - <u>30.09.2011</u>	01.07.2011 - <u>30.09.2011</u>	01.01.2010 - <u>30.09.2010</u>	01.07.2010 - <u>30.09.2010</u>
Finance lease interest income	74.294	26.928	61.030	20.123
Factoring income	22.567 96.861	9.438	<u>11.392</u> 72.422	4.541 24.664

# İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

#### **30. OPERATING EXPENSES**

For the periods ended 30 September 2011 and 2010, details of operating expenses are as follows:

	01.01.2011 - <u>30.09.2011</u>	01.07.2011 - <u>30.09.2011</u>	01.01.2010 - <u>30.09.2010</u>	01.07.2010 - <u>30.09.2010</u>
Personnel expenses	(10.572)	(3.553)	(8.599)	(2.817)
Office rent expenses	(1.207)	(473)	(922)	(310)
Travel and car expenses	(616)	(208)	(485)	(155)
Consultancy expenses	(473)	(208)	(255)	(91)
Information technology expenses	(468)	(190)	(349)	(128)
Depreciation and amortisation expense	(385)	(154)	(287)	(99)
Cost of suing	-	-	(405)	(16)
Capital increase expense	(186)	(44)	(184)	-
Other general administrative expenses	(1.950)	(724)	(1.834)	(498)
	(15.857)	(5.554)	(13.320)	(4.114)

# 31. OTHER OPERATING INCOME

For the periods ended 30 September 2011 and 2010, details of other operating income are as follows:

	01.01.2011 - <u>30.09.2011</u>	01.07.2011 - <u>30.09.2011</u>	01.01.2010 - <u>30.09.2010</u>	01.07.2010 - <u>30.09.2010</u>
Foreign exchange gains	38.344	22.462	1.798	1.656
Interest income	20.123	3.818	28.319	11.476
Dividend income	3.935	-	2.960	-
Collections from non-performing				
receivables	1.539	91	5.565	489
Commission income	1.514	503	1.212	376
Income from derivative financial				
transactions	636	(331)	45	(140)
Others	3.057	650	3.404	1.202
	69.148	27.193	43.303	15.059

## 32. FINANCE EXPENSES

For the periods ended 30 September 2011 and 2010, details of financial expenses are as follows:

	01.01.2011 - <u>30.09.2011</u>	01.07.2011 - <u>30.09.2011</u>	01.01.2010 - <u>30.09.2010</u>	01.07.2010 - <u>30.09.2010</u>
Interest expenses	(56.579)	(19.878)	(40.304)	(15.270)
Fees and commissions expenses	(627)	(313)	(564)	(159)
	(57.206)	(20.191)	(40.868)	(15.429)

## İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

#### 33. PROVISION FOR NON-PERFORMING RECEIVABLES

For the periods ended 30 September 2011 and 2010, details of provision for non-performing receivables are as follows:

	01.01.2011 - <u>30.09.2011</u>	01.07.2011 - <u>30.09.2011</u>	01.01.2010 - <u>30.09.2010</u>	01.07.2010 - <u>30.09.2010</u>
Specific provision expenses General provision expenses	(8.805) (338)	(3.270) (4)	(7.320)	(2.506)
	(9.143)	(3.274)	(7.320)	(2.506)

### 34. OTHER OPERATING EXPENSES

For the periods ended 30 September 2011 and 2010, details of other operating expenses are as follows:

	01.01.2011 - <u>30.09.2011</u>	01.07.2011 - <u>30.09.2011</u>	01.01.2010 - <u>30.09.2010</u>	01.07.2010 - <u>30.09.2010</u>
Losses from derivative financial				
transactions	(27.822)	(17.817)	(1.960)	(1.957)
Impairment losses on securities	(232)	(170)	-	28
Other	(1.474)	(419)	(1.771)	(369)
	(29.528)	(18.406)	(3.731)	(2.298)

## 35. TAXATION

For the periods ended 30 September 2011 and 2010, details of income tax expense are as follows:

	01.01.2011 - <u>30.09.2011</u>	01.07.2011 - <u>30.09.2011</u>	01.01.2010 - <u>30.09.2010</u>	01.07.2010 - <u>30.09.2010</u>
Current tax charge	(11.068)	(4.838)	(8.611)	(8.127)
Past fiscal year corporate tax				
adjustment (*)	13.135	13.135	-	-
Deferred tax benefit	(9.210)	(12.830)	12.230	6.172
	(7.143)	(4.533)	3.619	(1.955)

(\*)The Company paid the corporate tax in 2009 due to the fact that the investment incentive expired on 31 December 2008 as per the regulation in force. Turkish Constitutional Court decided to cancel the clause numbered (2) of the Article 15 of the Law 5479 and expressions of "2006, 2007, 2008" in the Temporary Article 69 related to investment allowance mentioned above that enables effectiveness of the Law as at 1 January 2006 rather than 8 April 2006, since it is against the Constitution. Accordingly, time limitations for carried forward investment allowance gained in the previous period of mentioned date and limitations related to investments commenced between the dates of the Law promulgated and 1 January 2006 were eliminated. According to the decision of Turkish Constitutional Court, cancellation of investment allowance become effective with promulgation of decision on the official gazette and the decision of Turkish Constitutional Court was promulgated in Official Gazette no 27456 dated 8 January 2010. Since the investment allowance amount of the Company has become useable after that change, the Company has sued the Corporate Tax Office for the return of the corporate taxes amounting TRY 13.135 which the Company had paid for 2009. Tax case filed by our company were resulted in favor of our company on 18 July 2011. Regarding the tax case result, the corporate taxes amounting TRY 13.135 was returned to the Company and classified as income in "Current tax charge".

## İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

## **35.** TAXATION (Continued)

The reported income tax expenses for the period is different than the amounts computed by applying the statutory tax rate of the Company to profit before income tax of the Group, as shown in the following reconciliation:

	1 January- 30 September		1 January 30 Septembe	
	%	2011	%	2010
Net profit for the period		47.132		54.105
Total tax income		7.143		(3.619)
Profit before tax	_	54.275		50.486
Income tax using the Company's tax rate	20	10.855	20	10.097
- Non deductible expenses	0,86	468	1,46	736
- Tax exempt income	(1,44)	(783)	(1,21)	(613)
- Investment incentives	(7,5)	(4.072)	(34,31)	(17.320)
- Other	1,24	675	6,90	3.483
Total income tax expense / (income)	13,16	7.143	(7,17)	(3.619)

#### Corporate Tax

The Group is subject to the Turkish corporate taxes. Provision is made in the accompanying financial statements for the estimated charge based on the Group's results for the period. Turkish tax legislation does not permit a parent company and its subsidiary to file a consolidated tax return. Therefore, provisions for taxes, as reflected in the accompanying consolidated interim financial statements, have been calculated on a separate-entity basis.

Corporate tax is applied on taxable corporate income, which is calculated from the statutory accounting profit by adding non-deductible expenses, and by deducting dividends received from resident companies, other exempt income and investment incentives utilized.

As at 30 September 2011, corporate income tax rate is 20% (31 December 2010: 20%).

In Turkey, advance tax returns are filed on a quarterly basis. The advance corporate income tax rate in 2010 is 20% (31 December 2010: 20%). Under the Turkish taxation system, tax losses can be carried forward up to five years. Tax losses can not be carried back to offset profit from previous periods.

In Turkey, there is no procedure for a final and definitive agreement on tax assessments. Companies file their tax returns between 1 April and 25 April of the following year (between 1st and 25th of the following 4. month of the tax year for the tax responsible who have special tax years). Tax authorities may, however, examine such returns and the underlying accounting records and may revise assessments within five years.

# İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

## 35. TAXATION (Continued)

#### Income Withholding Tax:

In addition to corporate taxes, companies should also calculate income withholding taxes and funds surcharge on any dividends distributed, except for companies receiving dividends who are resident companies in Turkey and Turkish branches of foreign companies. The rate of income withholding tax is 10% period between 24 April 2003 and 22 July 2006. This rate was changed to 15% with the cabinet decision numbered 2006/10731 commencing from 22 June 2006. Undistributed dividends incorporated in share capital are not subject to income withholding taxes.

Withholding tax at the rate of 19,8% is still applied to investment allowances relating to investment incentive certificates obtained prior to 24 April 2003. After this date, companies can deduct 40% of the investments within the scope of the investment incentive certificate and that are directly related to production facilities of the companies. There is no withholding tax on the investments incentives utilized without investment incentive certificates.

#### Investment Incentives

Temporary Article 69 added to the Income Tax Law numbered 193 with Law no 5479, which became effective starting from 1 January 2006, upon being promulgated in Official Gazette no 26133 dated 8 April 2006, stating that taxpayers can deduct the investment allowance exemption amounts which were present according to legislative provisions effective on 31 December 2005 (and by taking into account the corporate tax legislation in that date) only from the corporate profits of 2006, 2007 and 2008. Accordingly, the investment incentive allowance practice was ended as of 1 January 2006. At this perspective, an investment allowance which cannot be deducted partially or totally in three years was not allowed to be transferred to following years and became unavailable as of 31 December 2008. On the other side, Article 19 of the Income Tax Law was annulled and the investment allowance practice was ended as of 1 January 2006 with effectiveness of Article 2 and Article 15 of the Law no 5479 and the right of investment allowance became unavailable during the period of 1 January 2006 and 8 April 2006.

However, on 15 October 2009, Turkish Constitutional Court decided to cancel the clause numbered (2) of the Article 15 of the Law 5479 and expressions of "2006, 2007, 2008" in the Temporary Article 69 related to investment allowance mentioned above that enables effectiveness of the Law as at 1 January 2006 rather than 8 April 2006, since it is against the Constitution. Accordingly, time limitations for carried forward investment allowance gained in the previous period of mentioned date and limitations related to investments commenced between the dates of the Law promulgated and 1 January 2006 were eliminated. According to the decision of Turkish Constitutional Court, cancellation of investment allowance become effective with promulgation of decision on the official gazette and the decision of Turkish Constitutional Court was promulgated in Official Gazette no 27456 dated 8 January 2010.

According to the decision mentioned above, investment allowances transferred to 2006 due to lack of profit and investment allowances gained by the investments that are commenced before 1 January 2006 and continued after that date constituting economic and technical integrity will not be only used in 2006, 2007 and 2008, but also in the following years. However, the amount of investment allowance to be utilised may not exceed 25% of earnings for the year according to amendments to the Income Tax Law promulgated in Official Gazette no 27659 dated 1 August 2010. With this amendment, corporation tax rate adopted for corporations benefiting from investment allowance is determined at the current rate (20%) instead of the previous rate of 30%.

# İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

## 35. TAXATION (Continued)

#### Transfer Pricing

In Turkey, the transfer pricing provisions have been stated under the Article 13 of Corporate Tax Law with the heading of "disguised profit distribution via transfer pricing". The General Communiqué on disguised profit distribution via Transfer Pricing sets details about implementation.

If a taxpayer enters into transactions regarding sale or purchase of goods and services with related parties, where the prices are not set in accordance with arm's length principle, then related profits are considered to be distributed in a disguised manner through transfer pricing. Such disguised profit distributions through transfer pricing are not accepted as tax deductible for corporate income tax purposes.

#### 36. EARNINGS PER SHARE

The weighted average number of shares of the Group and earnings per share for the period ended 30 September 2011 and 2010 are as follows:

	1 January- 30 September 2011	1 January- 30 September 2010
Weighted average number of outstanding shares (*)	33.900.000.000	29.500.000.00
Net profit for the period (TRY)	45.800	53.135
Basic earnings per share (full Kurus) (**)	0,14	0,16

(\*) As at 30 September 2011, the share capital of the Company consists of 33.900.000.000 shares having Kurus 1 nominal price.

	2011	2010
Number of shares at beginning of the period	29.500.000.000	25.000.000.000
Capital increase (**)	4.400.000.000	4.500.000.000
Number of shares at end of the period	33.900.000.000	29.500.000.000

(\*\*) Capital increase is made through internal resources and prior period's earnings per share figure is revised by using the number of shares subsequent to the capital increase.

# **37. OTHER ISSUES THAT SIGNIFICANTLY AFFECT THE FINANCIAL STATEMENTS OR OTHER ISSUES REQUIRED FOR UNDERSTANDING OF THE FINANCIAL STATEMENTS**

None.

# İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

## 38. ADDITIONAL INFORMATION ABOUT FINANCIAL INSTRUMENTS

(a) Capital risk management

The Group manages its capital by sustaining its status as a going concern while maximizing the return to stakeholders through the optimization of the debt and the equity balance.

Although there is no change in the capital risk management strategy in 2011, the debt/equity ratio is 38% as at 30 September 2011 (31 December 2010: 52%). As at 30 September 2011 and 31 December 2010, the leverage ratios are as follows;

	30 September 2011	31 December 2010
Funds borrowed	1.508.029	1.586.900
Miscellaneous payables	15.125	14.480
Other liabilities	11.600	8.588
Total liabilities	1.534.754	1.609.968
Banks (-)	(197.635)	(691.284)
Net liabilities	1.337.119	918.684
Total shareholders' equity	514.294	475.961
Shareholders' equity / liabilities	%38	%52

According to the credit rating report of Fitch issued at 1 December 2010, credit rating of the Company is as follows:

Foreign Currency	
Long term	BBB-
Short term	F3
Outlook	Positive
TRY	
Long term	BBB-
Short term	F3
Outlook	Positive
National	
Long term	AAA (tur)
Outlook	Stable
Support	2

## (b) Significant accounting policies

The Group's accounting policies on the financial instruments are disclosed in Note 3 "Significant accounting policies".

# İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

## 38. ADDITIONAL INFORMATION ABOUT FINANCIAL INSTRUMENTS (Continued)

### (c) Categories of financial instruments

	30 September 2011	31 December 2010
Financial Assets:		
Banks	197.635	691.284
Financial assets at fair value through profit or loss:		
-Financial assets held for trading	11.283	4.364
-Derivative financial assets held for trading	63	-
Finance lease receivables and non-performing receivables, net	1.426.756	935.621
Factoring receivables and non-performing factoring receivables, net	318.505	331.320
Insurance premium receivables (*)	3.281	2.323
Financial assets available for sale	21.640	26.516
Financial Liabilities:		
Derivative financial liabilities held for trading	(16.226)	(1.201)
Miscellaneous payables and other liabilities	(26.725)	(23.068)
Funds borrowed	(1.508.029)	(1.586.900)

(\*) Included in other assets.

#### (d) Financial risk management objectives

The Group's corporate treasury function provides services to the business, coordinates access to domestic and international markets, monitors and manages the financial risks relating to the operations of the Group through internal risk reports which analyses exposures by degree and magnitude of risk. Such risks include market risk (including currency risk, interest rate risk and price risk), liquidity risk and credit risk.

The Group uses derivative instruments to minimize the effects of such risks and it also uses such instruments for hedging. The Group does not enter into or trade any financial instruments (including derivative financial instruments) for speculative purposes.

In order to minimize potential risks, the Group reports monthly to the risk management committee which is in charge of monitoring risks and the policies applied.

# İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

## 38. ADDITIONAL INFORMATION ABOUT FINANCIAL INSTRUMENTS (Continued)

(e) Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates (refer to section f), interest rates (refer to section g) and equity prices will affect the Group's income or the value of its holdings of financial instruments. To manage risks relating to exchange rates and interest rates, the Group uses various derivative financial instruments including the below:

- "Forward foreign exchange contracts" to hedge the exchange rate risk arising from operations,
- "Currency swaps" to control the exchange rate risk of foreign currency denominated liabilities.

At the Group level, market risk exposures are measured by sensitivity analysis.

There has been no change in the Group's exposure to market risks or the method it uses to manage and measure such risks.

(f) Currency risk management

Currency risk is the risk that the value of financial instruments will fluctuate due to changes in foreign exchange rates. The Group has exposure to the effects of fluctuations in the prevailing foreign currency exchange rates on its consolidated financial position and cash flows. The Group manages this currency risk by using the foreign exchange derivative contracts.

# İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

#### 38. ADDITIONAL INFORMATION ABOUT FINANCIAL INSTRUMENTS (Continued)

#### (f) Currency risk management (Continued)

As at 30 September 2011 and 31 December 2010, details of foreign currency denominated assets and liabilities are as follows:

<u>30 September 2011 (*)</u>	USD <u>000</u>	Euro <u>000</u>	CHF <u>000</u>	GBP <u>000</u>	JPY <u>000</u>	TRY <u>Equivalent</u>
Banks	49.097	40.114	-	6	26	191.531
Finance lease receivables	309.134	221.805	-	-	-	1.128.441
Factoring receivables	30.728	2.311	-	233	-	63.190
Advances given for lease transactions	7.490	19.497	29	46	-	63.063
Leasing contracts in progress	6.357	5.374	-	-	-	25.250
Other assets	1.663	2.087	-	-	-	8.319
Total assets (**)	404.469	291.188	29	285	26	1.479.794
Funds borrowed	(308.739)	(266.875)	-	(211)	-	(1.241.703)
Miscellaneous payables and other liabilities	(4.759)	(4.638)	(77)	(20)	1	(20.666)
Other provisions	(113)	(134)	-	-	-	(546)
Total liabilities (**)	(313.611)	(271.647)	(77)	(231)	1	(1.262.915)
Balance sheet position	90.858	19.541	(48)	54	27	216.879
Notional amounts of derivatives	(102.377)	168	-	-	-	(188.492)
Net foreign currency position	(11.519)	19.709	(48)	54	27	28.387

(\*) Foreign currency indexed borrowings amounting to USD 8.997.037 and Euro 3.664.621 (Total: TRY 25.822) and foreign currency indexed factoring receivables amounting to USD 21.483.607 and Euro 512.771 (Total: TRY 40.933) are presented in TRY column in the accompanying consolidated interim balance sheet.

(\*\*) Accruals related to derivative financial assets amounting to TRY 63 and derivative financial liabilities amounting to TRY 16.226 is not taken into consideration.

# İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

## 38. ADDITIONAL INFORMATION ABOUT FINANCIAL INSTRUMENTS (Continued)

### (f) Currency risk management (Continued)

<u>31 December 2010 (*)</u>	USD <u>000</u>	Euro <u>000</u>	CHF <u>000</u>	GBP <u>000</u>	JPY <u>000</u>	TRY <u>Equivalent</u>
Banks	40.478	36.303	-	14	26	137.000
Finance lease receivables	215.309	189.330	-	-	-	720.823
Factoring receivables	7.967	4.074	-	179	-	21.093
Advances given for lease transactions	11.055	6.929	-	211	-	31.791
Leasing contracts in progress	951	1.842	-	-	-	5.245
Other assets	663	562	-	-	-	2.176
Total assets (**)	276.423	239.040	-	404	26	918.128
Funds borrowed	(291.745)	(218.063)	-	(178)	-	(898.297)
Miscellaneous payables and other liabilities	(2.381)	(6.706)	(1)	(253)	74	(18.028)
Other provisions	(113)	-	-	-	-	(174)
Total liabilities (**)	(294.239)	(224.769)	(1)	(431)	74	(916.499)
Balance sheet position	(17.816)	14.271	(1)	(27)	100	1.629
Notional amounts of derivatives	15.215	(12.017)	-	-	-	(1.103)
Net foreign currency position	(2.601)	2.254	(1)	(27)	100	526

(\*) Foreign currency indexed borrowings amounting to USD 12.066.560 and Euro 4.905.306 (Total: TRY 28.707) and foreign currency indexed factoring receivables amounting to USD 1.269.016 (Total: TRY 1.961) are presented in TRY column in the accompanying consolidated interim balance sheet.

(\*\*) Accruals related to derivative financial liabilities amounting to TRY 1.201 is not taken into consideration.

### Foreign currency sensitivity

The Group is mainly exposed to USD and Euro exchange rate risks.

The table below indicates the sensitivity of the Group to USD and Euro when there is a 15% of change in such exchange rates. The Group uses 15% of rate change when it reports its foreign currency risk to the top management and this rate represents the top management's expectation on the exchange rate fluctuations. Sensitivity analysis made in relation to the Group's exposure to foreign currency at the reporting period is determined based on the fluctuations at the beginning of the fiscal year and the analysis are fixed during the reporting period. Positive amount refers to an increase in the net profit.

# İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

# 38. ADDITIONAL INFORMATION ABOUT FINANCIAL INSTRUMENTS (Continued)

# (f) Currency risk management (Continued)

## Foreign currency sensitivity (Continued)

Profit / (Loss)     Equity(*)       Appreciation     Depreciation     Appreciation       30 September 2011     of foreign     of foreign     of foreign       15% change of the USD against TRY     1- Net USD asset/liability     25.149     (25.149)     25.149	preciation
30 September 2011       of foreign of foreign currency currency         15% change of the USD against TRY	preenation
30 September 2011     currency     currency       15% change of the USD against TRY	of foreign
15% change of the USD against TRY	currency
	currency
1- Net USD asset/liability 25.149 (25.149) 25.149	
	(25.249)
2- Hedged portion of TRY against USD risk (-) (28.337) 28.337 (28.337)	28.337
3- Net effect of USD (1+2) (3.188) 3.188 (3.188)	3.188
15% change of the Euro against TRY	
4- Net Euro asset/liability 7.374 (7.374) 7.374	(7.374)
5- Hedged portion of TRY against Euro risk (-) 63 (63) 63	(63)
6- Net effect of Euro (4+5) 7.437 (7.437) 7.437	(7.437)
15% change of other foreign currencies against TRY	
7- Net other foreign currencies asset/liability (4) 4 (4)	4
8- Hedged portion of TRY against other	•
currencies risk (-)	-
9- Net effect of other foreign currencies (7+8) (4) 4 (4)	4
	<u> </u>
TOTAL (3+6+9) 4.245 (4.245) 4.245	(4.245)
(*) Includes profit/loss effect.	
Profit / (Loss) Equity <sup>(*)</sup>	
	epreciation
of foreign of foreign of foreign	of foreign
	currency
31 December 2010 currency currency currency	currency
31 December 2010 currency currency currency	currency
31 December 2010     currency     currency       15% change of the USD against TRY	
31 December 2010currencycurrencycurrency15% change of the USD against TRY 1- Net USD asset/liability(4.174)4.174(4.174)	4.174
31 December 2010currencycurrencycurrency15% change of the USD against TRY 1- Net USD asset/liability(4.174)4.174(4.174)2- Hedged portion of TRY against USD risk (-)3.528(3.528)3.528	4.174 (3.528)
31 December 2010currencycurrencycurrency15% change of the USD against TRY 1- Net USD asset/liability(4.174)4.174(4.174)	4.174
31 December 2010       currency       currency       currency         15% change of the USD against TRY       1- Net USD asset/liability       (4.174)       4.174       (4.174)         2- Hedged portion of TRY against USD risk (-)       3.528       (3.528)       3.528         3- Net effect of USD (1+2)       (646)       646       (646)	4.174 (3.528)
31 December 2010       currency       currency       currency         15% change of the USD against TRY       1- Net USD asset/liability       (4.174)       4.174       (4.174)         2- Hedged portion of TRY against USD risk (-)       3.528       (3.528)       3.528         3- Net effect of USD (1+2)       (646)       646       (646)         15% change of the Euro against TRY       15%       15%       15%	4.174 (3.528) 646
31 December 2010       currency       currency       currency         15% change of the USD against TRY       1- Net USD asset/liability       (4.174)       4.174       (4.174)         2- Hedged portion of TRY against USD risk (-)       3.528       (3.528)       3.528         3- Net effect of USD (1+2)       (646)       646       (646)         15% change of the Euro against TRY       4.248       (4.248)       4.248	4.174 (3.528) 646 (4.248)
31 December 2010       currency       currency       currency         15% change of the USD against TRY       1- Net USD asset/liability       (4.174)       4.174       (4.174)         2- Hedged portion of TRY against USD risk (-)       3.528       (3.528)       3.528         3- Net effect of USD (1+2)       (646)       646       (646)         15% change of the Euro against TRY       4.248       (4.248)       4.248         5- Hedged portion of TRY against Euro risk (-)       (3.694)       3.694       (3.694)	4.174 (3.528) 646 (4.248) 3.694
31 December 2010       currency       currency       currency         15% change of the USD against TRY       1- Net USD asset/liability       (4.174)       4.174       (4.174)         2- Hedged portion of TRY against USD risk (-)       3.528       (3.528)       3.528         3- Net effect of USD (1+2)       (646)       646       (646)         15% change of the Euro against TRY       4.248       (4.248)       4.248	4.174 (3.528) 646 (4.248)
31 December 2010currencycurrencycurrency15% change of the USD against TRY1- Net USD asset/liability $(4.174)$ $4.174$ $(4.174)$ 2- Hedged portion of TRY against USD risk (-) $3.528$ $(3.528)$ $3.528$ 3- Net effect of USD (1+2) $(646)$ $646$ $(646)$ 15% change of the Euro against TRY $4.248$ $(4.248)$ $4.248$ 5- Hedged portion of TRY against Euro risk (-) $(3.694)$ $3.694$ $(3.694)$ 6- Net effect of Euro (4+5) $554$ $554$ $554$	4.174 (3.528) 646 (4.248) 3.694
31 December 2010currencycurrencycurrency15% change of the USD against TRY1- Net USD asset/liability2- Hedged portion of TRY against USD risk (-)3.5283- Net effect of USD ( $1+2$ )(646)646(646)15% change of the Euro against TRY4- Net Euro asset/liability5- Hedged portion of TRY against Euro risk (-)(3.694)6- Net effect of Euro ( $4+5$ )55415% change of other foreign currencies against TRY	4.174 (3.528) 646 (4.248) 3.694
31 December 2010currencycurrencycurrency15% change of the USD against TRY1- Net USD asset/liability $(4.174)$ $4.174$ $(4.174)$ 2- Hedged portion of TRY against USD risk (-) $3.528$ $(3.528)$ $3.528$ 3- Net effect of USD (1+2) $(646)$ $646$ $(646)$ 15% change of the Euro against TRY $4.248$ $4.248$ $4.248$ 5- Hedged portion of TRY against Euro risk (-) $(3.694)$ $3.694$ $(3.694)$ 6- Net effect of Euro (4+5) $554$ $554$ $554$ 15% change of other foreign currencies against TRY $7$ - Net other foreign currencies asset/liability $(7)$ $7$ $(7)$	4.174 (3.528) 646 (4.248) 3.694 (554)
31 December 2010currencycurrencycurrency15% change of the USD against TRY1- Net USD asset/liability $(4.174)$ $4.174$ $(4.174)$ 2- Hedged portion of TRY against USD risk (-) $3.528$ $(3.528)$ $3.528$ 3- Net effect of USD (1+2) $(646)$ $646$ $(646)$ 15% change of the Euro against TRY $4.248$ $(4.248)$ $4.248$ 5- Hedged portion of TRY against Euro risk (-) $(3.694)$ $3.694$ $(3.694)$ 6- Net effect of Euro (4+5) $554$ $(554)$ $554$ 15% change of other foreign currencies against TRY $7$ - Net other foreign currencies against TRY $7$ $(7)$ 8- Hedged portion of TRY against other $(7)$ $7$ $(7)$	4.174 (3.528) 646 (4.248) 3.694 (554)
31 December 2010currencycurrencycurrency15% change of the USD against TRY1- Net USD asset/liability $(4.174)$ $4.174$ $(4.174)$ 2- Hedged portion of TRY against USD risk (-) $3.528$ $(3.528)$ $3.528$ 3- Net effect of USD (1+2) $(646)$ $646$ $(646)$ 15% change of the Euro against TRY $4.248$ $(4.248)$ $4.248$ 5- Hedged portion of TRY against Euro risk (-) $(3.694)$ $3.694$ $(3.694)$ 6- Net effect of Euro (4+5) $554$ $554$ $554$ 15% change of other foreign currencies against TRY $7$ - Net other foreign currencies asset/liability $(7)$ $7$ $(7)$	4.174 (3.528) 646 (4.248) 3.694 (554)
31 December 2010currencycurrencycurrency15% change of the USD against TRY 1 - Net USD asset/liability $(4.174)$ $4.174$ $(4.174)$ 2 - Hedged portion of TRY against USD risk (-) 3 - Net effect of USD (1+2) $3.528$ $3.528$ $3.528$ 3 - Net effect of USD (1+2) $(646)$ $646$ $(646)$ 15% change of the Euro against TRY 4 - Net Euro asset/liability $4.248$ $4.248$ $4.248$ 5 - Hedged portion of TRY against Euro risk (-) 6 - Net effect of Euro (4+5) $(3.694)$ $3.694$ $(3.694)$ 15% change of other foreign currencies against TRY 7 - Net other foreign currencies asset/liability $(7)$ $7$ $(7)$ 8 - Hedged portion of TRY against other currencies risk (-) $  -$	4.174 (3.528) 646 (4.248) 3.694 (554) 7

(\*) Includes profit/loss effect.

# İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

## 38. ADDITIONAL INFORMATION ABOUT FINANCIAL INSTRUMENTS (Continued)

(f) Currency risk management (Continued)

#### Forward foreign exchange contracts and currency swaps

The Group uses forward contracts and currency swaps to cover the risks of receipts and payments, expected sales and purchases in a certain foreign currencies.

(g) Interest rate risk management

The Group is exposed to interest rate risk as the Group borrows funds at both fixed and variable rates. Such risk is managed by making a proper classification between fixed and variable rate liabilities.

#### Interest rate sensitivity

The interest rate sensitivity analysis below is based on the Group's exposure to interest rate risk at the reporting date and estimated interest rate fluctuations at the beginning of the fiscal year, and is fixed during the reporting period. The Group management makes its sensitivity analysis based on a 100 base point interest rate fluctuation scenario. This rate is also used in reporting to the top management.

As at 30 September 2011 and 31 December 2010, the interest rate profile of the Group's interestbearing financial instruments is as follows:

	30 September 2011	31 December 2010
Fixed rate instruments		
Financial assets:		
Banks	192.799	684.588
Finance lease receivables (*)	1.198.643	805.702
Factoring receivables	172.706	119.576
Financial liabilities:		
Funds borrowed	1.017.578	1.182.134
Variable rate instruments		
Financial assets:		
Finance lease receivables (*)	132.695	89.671
Factoring receivables	145.799	211.744
Financial liabilities:		
Borrowings	490.451	404.766

(\*) Leasing contracts in progress and advances given are not included in the balances above.

# İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

## 38. ADDITIONAL INFORMATION ABOUT FINANCIAL INSTRUMENTS (Continued)

(g) Interest rate risk management (Continued)

#### Interest rate sensitivity (Continued)

If interest rates were 100 base points higher at the reporting date and all other variables were fixed:

• Interest income from variable rate finance lease contracts would increase by TRY 982 (30 September 2010: TRY 625), and interest income from fixed rate finance lease contracts would increase by TRY 8.539 (30 September 2010: TRY 4.862).

• Interest income from variable rate factoring contracts would increase by TRY 1.084 (30 September 2010: TRY 1.893), and interest income from fixed rate factoring contracts would increase by TRY 1.272 (30 September 2010: TRY 448).

• Interest expense from variable rate funds borrowed (borrowings) would increase by TRY 3.551 (30 September 2010: TRY 1.921), and interest expense from fixed rate borrowings would increase by TRY 7.400 (30 September 2010: TRY 8.278).

(h) Other price risks

The Group is exposed to equity securities price risks because of equity investments. Equity securities are held especially for strategic purposes rather than trading purposes. These investments are not traded by the Group.

### Equity price sensitivity

Sensitivity analysis below is determined based on the equity share price risks exposed as at the reporting date.

If data used in the valuation method were 15% higher / lower and all other variables were fixed:

• There would not be any difference in the net profit/loss to the extent that equity investments are classified as available or are not disposed of or are not subject to impairment.

• Revaluation reserve under equity would increase/ (decrease) by TRY 3.056 (30 September 2010: TRY 1.863). It is mainly because of changes in fair value of the available for sale equity securities.

Equity securities price sensitivity of the Group is not subject to a material change compared to prior years.

# İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

#### 38. ADDITIONAL INFORMATION ABOUT FINANCIAL INSTRUMENTS (Continued)

#### (i) Credit risk management

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the Group. The Group has adopted a policy of only dealing with creditworthy counterparties and obtaining sufficient collateral where appropriate, as a means of mitigating the risk of financial loss from defaults. The Group's exposure to credit risks and credit ratings of its counterparties are monitored periodically. Credit exposure is controlled by counterparty limits that are reviewed and approved by the risk management committee.

Finance lease receivables consist of a large number of customers, spread across diverse industries and geographical areas. Ongoing credit evaluation is performed on the financial condition of accounts receivable.

Sectoral allocation of finance lease receivables is as follows:

	30 September 2011	31 December 2010
	%	%
Transportation	21,09	16,09
Construction	12,00	11,20
Forestry products and paper	11,59	6,85
Metal industry	8,76	10,25
Healthcare	7,59	10,80
Textile	6,17	5,99
Tourism	4,37	4,51
Chemical and plastic	3,88	4,23
Food and beverage	3,82	3,22
Finance	3,48	4,76
Agriculture and forestry	3,24	4,55
Machinery and equipment	2,86	3,29
Mining	2,78	2,40
Retail and wholesale	2,24	2,85
Other	6,13	9,01
	100,00	100,00

Leased asset allocation of finance lease receivables is as follows:

	30 September 2011	31 December 2010
	%	%
Real estate	23,53	18,81
Machinery and equipment	22,65	25,61
Building and construction machinery	12,72	13,52
Sea transport vessels	8,89	8,88
Air transportation equipments	6,41	1,30
Medical equipment	5,10	7,12
Textile machinery	4,58	3,77
Printing machinery	3,68	4,56
Tourism equipment	3,05	3,60
Electronic and optical equipment	2,94	3,46
Office equipments	2,26	3,06
Road transportation equipments	2,15	3,62
Other	2,04	2,69
	100,00	100,00

# İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

#### 38. ADDITIONAL INFORMATION ABOUT FINANCIAL INSTRUMENTS (Continued)

#### (i) Credit risk management (Continued)

As at 30 September 2011, details of exposure to credit risk based on categories of financial instruments are as follows:

	Receivables							
	Finance Lease	Receivables	Factoring Re	ceivables				
30 September 2011	Related party	Third <u>party</u>	Related party	Third <u>party</u>	<u>Deposits</u>	Fair value through profit/loss financial <u>assets</u>	Available for sale financial <u>assets</u>	Insurance premium <u>receivables</u>
Exposure to maximum credit risk as at reporting date (*)	49.689	1.377.067	8.963	309.542	197.635	11.346	21.640	3.281
- The portion of maximum risk covered by guarantee	-	109.951	-	7.273	-	-	-	-
<ul> <li>A. Net carrying value of financial assets which are neither impaired nor overdue</li> <li>The portion covered by guarantee</li> <li>B. Net carrying value of financial assets that are restricted, otherwise which will be regarded as overdue or impaired</li> </ul>	49.689 - -	1.205.310 89.513	8.963 - -	309.081 7.273 172	197.635 - -	11.346	21.640	3.281
C. Net carrying value of financial assets which are overdue but not impaired - The portion covered by guarantee	-	139.295 11.882	-	-	-	-	-	-
<ul> <li>D. Net carrying value of impaired assets</li> <li>Overdue (gross book value) <ul> <li>Impairment (-)</li> <li>Covered portion of net book value (with letter of guarantee etc) (**)</li> </ul> </li> <li>Not past due (gross book value) <ul> <li>Impairment (-)</li> <li>Covered portion of net book value (with letter of guarantee etc.) (**)</li> </ul> </li> <li>E. Off balance sheet items with credit risks</li> </ul>		32.463 63.815 (40.564) 8.556 20.695 (11.483)		289 2.766 (2.477) - -	- - - - -		- - - - -	

(\*) Guarantees received are not taken into account in the calculation.

(\*\*) Includes collaterals for the assets impaired but not overdue.

# İŞ FİNANSAL KİRALAMA A.Ş. AND ITS SUBSIDIARY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

(Amounts are expressed in thousands of Turkish Lira ("TRY") unless otherwise stated.)

#### 38. ADDITIONAL INFORMATION ABOUT FINANCIAL INSTRUMENTS (Continued)

#### (i) Credit risk management (Continued)

As at 31 December 2010, details of exposure to credit risk based on categories of financial instruments are as follows:

		Receiva	bles					
	Finance Lease R	leceivables	Factoring Re	eceivables				Ŧ
31 December 2010	Related party	Third <u>party</u>	Related party	Third party	<u>Deposits</u>	Fair value through profit/loss financial <u>assets</u>	Available for sale financial <u>assets</u>	Insurance premium <u>receivables</u>
Exposure to maximum credit risk as at reporting date (*)	48.770	886.851	31.627	299.693	691.284	4.364	-	2.323
- The portion of maximum risk covered by guarantee	-	125.749	-	1.500	-	-	-	-
<ul> <li>A. Net carrying value of financial assets which are neither impaired nor overdue</li> <li>The portion covered by guarantee</li> <li>B. Net carrying value of financial assets that are restricted, otherwise</li> </ul>	48.770	648.782 81.408	31.627	299.652 1.500	691.284	4.364	-	2.323
B. Net carrying value of financial assets that are restricted, otherwise which will be regarded as overdue or impaired	-	-	-	41	-	-	-	-
C. Net carrying value of financial assets which are overdue but not impaired - The portion covered by guarantee	-	194.119 34.054	-	-	-	-	-	-
<ul> <li>D. Net carrying value of impaired assets</li> <li>Overdue (gross book value) <ul> <li>Impairment (-)</li> <li>Covered portion of net book value (with letter of guarantee etc) (**)</li> </ul> </li> <li>Not past due (gross book value)</li> </ul>	- - -	43.950 68.567 (36.472) 10.287 19.990	-	2.651 (2.651)	- - -	- - -	- - - -	
- Impairment (-)	-	(8.135)	-	-	-	-	-	-
- Covered portion of net book value (with letter of guarantee etc.) (**) E. Off balance sheet items with credit risks	-	-	-	-	-	-	-	-

(\*) Guarantees received are not taken into account in the calculation.

(\*\*) Includes collaterals for the assets impaired but not overdue.

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### **38.** ADDITIONAL INFORMATION ABOUT FINANCIAL INSTRUMENTS (Continued)

#### (i) Credit risk management (Continued)

As at 30 September 2011 and 31 December 2010, details of finance lease receivables rating in terms of internal rating information:

		30 September 2011 %	31 December 2010 %
Internal ratir	ng results:		
A+	(Perfect)	0,02	0,32
А	(Very good)	2,07	4,06
A-	(Good)	1,99	3,71
$\mathbf{B}+$	(Satisfactory)	26,99	16,92
В	(Close Monitoring)	20,72	15,29
B-	(Insufficient)	24,75	25,68
C+	(Doubtful)	11,96	14,12
С	(Loss)	5,82	6,88
Not rated		5,68	13,02
Total		100,00	100,00

The Company has started SME-Micro scoring system. Accordingly, clients with revenue amounts under USD 1 million and credit limit below USD 60.000 will be subject to scoring under Micro title and the clients with revenue amounts between USD 1 million and USD 8 million and credit limits between USD 60.000 and USD 1 million are to be categorized as SME. The ratio of companies which are subjected to scoring Micro and SME to total portfolio is 6% as at 30 September 2011.

As at 30 September 2011, details of finance lease receivables rating in terms of SME-MICRO scoring information:

30 September 2011(%)
49,57
40,66
9,77
100,00

The aging analysis of overdue finance lease receivables is disclosed in Note 8. The Group does not have overdue financial assets other than finance lease receivables.

Collaterals obtained for all finance lease receivables and factoring receivables including past dues and non-performing receivables are as follows:

	30 Septemb	per 2011	31 December 2010		
	Nominal	Fair	Nominal	Fair	
	Value Value (*)		Value	Value (*)	
Other mortgages	586.059	106.383	542.525	122.854	
Ship mortgage	4.613	-	3.865	-	
Guarantors	1.277	30	1.889	136	
Cash blockages	2.669	1.377	3.557	2.335	
Equities	2.450	2.450	-	-	
Letters of guarantee	24.062	6.984	23.858	1.924	
-	621.130	117.224	575.694	127.249	

(\*) In determination of the fair value, lower of collateral amount or fair value up to the credit exposure amount has been taken into account.

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## 38. ADDITIONAL INFORMATION ABOUT FINANCIAL INSTRUMENTS (Continued)

#### (j) Liquidity risk management

Liquidity risk management responsibility mainly belongs to the board of directors. The board of directors has built an appropriate liquidity risk management framework for the management of the Group's short, medium and long term funding and liquidity management requirements. The Group manages its liquidity risk by maintaining adequate reserves, banking facilities and reserve borrowing facilities by constantly monitoring forecasts and actual cash flows and matching the maturity profile of financial assets and liabilities.

#### Liquidity risk table

30 September 2011

The following table details the maturities of non derivative financial assets and liabilities. The tables below have been drawn up based on the undiscounted contractual amounts of the financial assets and liabilities based on their maturities. Interest amounts to be collected and to be disbursed regarding the Group's assets and liabilities have also been included in the table below.

<u>Contractual Maturities</u> Non-derivative Financial Assets:	Carrying <u>Amount</u>	Contractual Cash Flows (I+II+III+IV)	Less than 3 Months (I)	3-12 Months <u>(II)</u>	1-5 Years <u>(III)</u>	More than 5 Years <u>(IV)</u>
Banks	197.635	197.907	197.907	-	-	-
Financial Assets Held For Trading	11.283	11.283	2.258	4.896	3.923	206
Finance Lease Receivables (*)	1.331.338	1.535.790	142.763	327.371	935.646	130.010
Factoring Receivables	318.505	318.505	312.224	6.281	-	-
Insurance Premium Receivables	3.281	3.281	3.281	-	-	-
Total Assets	1.862.042	2.066.766	658.433	338.548	939.569	130.216
Non-derivative Financial Liabilities:						
Funds Borrowed Miscellaneous Payables and Other	1.508.029	1.551.637	526.833	742.862	281.942	-
Liabilities	26.725	26.725	23.205	543	2.977	_
Total Liabilities	1.534.754	1.578.362	550.038	743.405	284.919	-

The Group makes payments based on contractual maturities.

(\*) Advances given for lease receivables and leasing contracts in progress are not included in finance lease receivables, because payment plan for these transactions have not prepared yet.

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### 38. ADDITIONAL INFORMATION ABOUT FINANCIAL INSTRUMENTS (Continued)

#### (j) Liquidity risk management (Continued)

31 December 2010

Banks Financial Assets at Fair Value Through Profit or Loss $691.284$ $693.181$ $693.181$ $  -$ Financial Assets at Fair Value Through Profit or Loss $4.364$ $4.364$ $4.364$ $  -$ Finance Lease Receivables (*) Factoring Receivables $895.373$ $1.040.776$ $124.462$ $244.432$ $629.776$ $42.106$ Factoring Receivables Insurance Premium Receivables $331.320$ $331.320$ $292.026$ $39.294$ $ -$ Total Assets $1.924.664$ $2.071.964$ $1.116.356$ $283.726$ $629.776$ $42.106$ Non-derivative Financial Liabilities: $(1.586.900)$ $(1.618.361)$ $(849.902)$ $(561.739)$ $(200.156)$ $(6.564)$ Miscellaneous Payables and Other Liabilities $(23.068)$ $(21.574)$ $(135)$ $(1.359)$ $-$ Total Liabilities $(1.609.968)$ $(1.641.429)$ $(871.476)$ $(561.874)$ $(201.515)$ $(6.564)$	<u>Contractual Maturities</u> Non-derivative Financial Assets:	Carrying <u>Amount</u>	Contractual Cash Flows (I+II+III+IV)	Less than 3 Months <u>(I)</u>	3-12 Months (II)	1-5 Years (III)	More than 5 Years (IV <u>)</u>
Through Profit or Loss       4.364       4.364       4.364       -       -       -         Finance Lease Receivables (*)       895.373       1.040.776       124.462       244.432       629.776       42.106         Factoring Receivables       331.320       331.320       292.026       39.294       -       -         Insurance Premium Receivables       2.323       2.323       2.323       -       -       -         Total Assets       1.924.664       2.071.964       1.116.356       283.726       629.776       42.106         Non-derivative Financial Liabilities:       (1.586.900)       (1.618.361)       (849.902)       (561.739)       (200.156)       (6.564)         Miscellaneous Payables and Other       (23.068)       (21.574)       (135)       (1.359)       -	Banks	691.284	693.181	693.181	-	-	-
Finance Lease Receivables (*)       895.373       1.040.776       124.462       244.432       629.776       42.106         Factoring Receivables       331.320       331.320       292.026       39.294       -       -         Insurance Premium Receivables       2.323       2.323       2.323       -       -       -         Total Assets       1.924.664       2.071.964       1.116.356       283.726       629.776       42.106         Non-derivative Financial Liabilities:       (1.586.900)       (1.618.361)       (849.902)       (561.739)       (200.156)       (6.564)         Miscellaneous Payables and Other       (23.068)       (21.574)       (135)       (1.359)       -	Financial Assets at Fair Value						
Factoring Receivables       331.320       331.320       292.026       39.294       -       -         Insurance Premium Receivables       2.323       2.323       2.323       -       -       -       -         Total Assets       1.924.664       2.071.964       1.116.356       283.726       629.776       42.106         Non-derivative Financial Liabilities:       (1.586.900)       (1.618.361)       (849.902)       (561.739)       (200.156)       (6.564)         Miscellaneous Payables and Other Liabilities       (23.068)       (21.574)       (135)       (1.359)       -	Through Profit or Loss	4.364	4.364	4.364	-	-	-
Insurance Premium Receivables       2.323       2.323       2.323       - </td <td>Finance Lease Receivables (*)</td> <td>895.373</td> <td>1.040.776</td> <td>124.462</td> <td>244.432</td> <td>629.776</td> <td>42.106</td>	Finance Lease Receivables (*)	895.373	1.040.776	124.462	244.432	629.776	42.106
Total Assets       1.924.664       2.071.964       1.116.356       283.726       629.776       42.106         Non-derivative Financial Liabilities:	Factoring Receivables	331.320	331.320	292.026	39.294	-	-
Non-derivative Financial Liabilities:         (1.586.900)         (1.618.361)         (849.902)         (561.739)         (200.156)         (6.564)           Funds Borrowed Miscellaneous Payables and Other Liabilities         (23.068)         (21.574)         (135)         (1.359)         -	Insurance Premium Receivables	2.323	2.323	2.323	-	-	-
Liabilities:       Funds Borrowed       (1.586.900)       (1.618.361)       (849.902)       (561.739)       (200.156)       (6.564)         Miscellaneous Payables and Other       (23.068)       (21.574)       (135)       (1.359)       -	Total Assets	1.924.664	2.071.964	1.116.356	283.726	629.776	42.106
Miscellaneous Payables and Other         (23.068)         (23.068)         (21.574)         (135)         (1.359)         -							
Liabilities (23.068) (23.068) (21.574) (135) (1.359) -		(1.586.900)	(1.618.361)	(849.902)	(561.739)	(200.156)	(6.564)
		(23.068)	(23.068)	(21.574)	(135)	(1.359)	-
	Total Liabilities	(1.609.968)	(1.641.429)	(871.476)	(561.874)	(201.515)	(6.564)

(\*) Advances given for lease receivables and leasing contracts in progress are not included in finance lease receivables, because payment plan for these transactions have not prepared yet.

The following table details the maturities of derivative financial assets and liabilities as at 30 September 2011 and 31 December 2010.

30 September 2011 Contractual Maturities	Carrying <u>Amount</u>	Contractual Cash Flows (I+II+III+IV)	Less than 3 Months ( <u>1)</u>	3-12 Months <u>(II)</u>	1-5 Years (III)	More than 5 Years <u>(IV)</u>
Cash inflows from derivatives Cash outflows from derivatives	(12.401)	176.514 (188.915)	36.323 (37.601)	140.191 (151.314)	-	-
31 December 2010 Contractual Maturities	Carrying <u>Amount</u>	Contractual Cash Flows (I+II+III+IV)	Less than 3 Months <u>(I)</u>	3-12 Months <u>(II)</u>	1-5 Years (III)	More than 5 Years <u>(IV)</u>
Cash inflows from derivatives Cash outflows from derivatives	- (1.103)	23.522 (24.625)	-	23.522 (24.625)	-	-

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#### **38.** ADDITIONAL INFORMATION ABOUT FINANCIAL INSTRUMENTS (Continued)

(k) Fair value of financial instruments

Except for the items below, the Group management estimates that the carrying amount of the financial assets and liabilities approximate to their fair value.

Fair value of the financial instruments is determined based on the reliable data provided from financial markets. Fair value of other financial assets is determined by the benchmarking market value of a similar financial asset or by assumption methods which includes discounting future cash flows with current interest rates.

The table below refers to the comparison of carrying amounts and fair values of financial instruments which are carried at other than their fair value in the financial statements.

30 September 2011	Financial assets held for trading	Financial assets at amortized cost	Loans and receivables	Available for sale financial assets	Financial liabilities at amortized cost	Carrying amount	Fair value	Note
Financial Assets								
Banks	-	197.635	-	-	-	197.635	197.635	5
Financial assets at fair value through								
profit or loss								
- Financial assets held for trading	11.283		-	-	-	11.283	11.283	4
- Derivative financial assets held for								
trading	63	-	-	-	-	63	63	4
Finance lease receivables and non-								
performing lease receivables	-	-	1.426.756	-	-	1.426.756	1.408.461	8
Factoring receivables and non-performing								
factoring receivables	-	-	318.505	-	-	318.505	318.505	7
Insurance premium receivables	-	-	3.281	-	-	3.281	3.281	15
Available for sale financial assets	-	-	-	21.640	-	21.640	21.640	6
Financial liabilities								
Derivative financial assets held for trading	16.226	-	-	-	-	16.226	16.226	4
Miscellaneous payables and other								
liabilities	-	-	-	-	26.725	26.725	26.725	17
Funds borrowed	-	-	-	-	1.508.029	1.508.029	1.557.296	16

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## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2011

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## 38. ADDITIONAL INFORMATION ABOUT FINANCIAL INSTRUMENTS (Continued)

## (k) Fair value of financial instruments (Continued)

31 December 2010	Financial assets Held for trading	Financial assets at amortized cost	Loans and receivables	Available for sale financial assets	Financial liabilities at amortized cost	Carrying amount	Fair value	Note
Financial Assets								
Banks	-	691.284	-	-	-	691.284	691.284	5
Financial assets at fair value through profit or loss								
<ul> <li>Financial assets held for trading</li> <li>Derivative financial assets held for</li> </ul>	4.364	-	-	-	-	4.364	4.364	4
trading	-	-	-	-	-	-	-	4
Finance lease receivables and non- performing lease receivables	-	-	935.621	-	-	935.621	1.001.798	8
Factoring receivables and non-performing factoring receivables	-	-	331.320	-	-	331.320	331.320	7
Insurance premium receivables	-	-	2.323	-	-	2.323	2.323	15
Available for sale financial assets	-	-	-	26.516	-	26.516	26.516	6
Financial liabilities								
Derivative financial liabilities held for trading Miscellaneous payables and other	1.201	-	-	-	-	1.201	1.201	4
liabilities	-	-	-	-	23.068	23.068	23.068	17
Funds borrowed	-	-	-	-	1.586.900	1.586.900	1.597.863	16

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## 38. ADDITIONAL INFORMATION ABOUT FINANCIAL INSTRUMENTS (Continued)

(l) Fair value hierarchy

The table below analyses financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices) Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

30 September 2011	Level 1	Level 2	Level 3	Total
Financial assets designated at fair value through				
profit or loss	10.785	498	-	11.283
Derivative financial assets held for trading	-	63	-	63
Available-for-sale financial assets (*)	20.375	-	227	20.602
Total financial assets carried at fair value	31.160	561	227	31.948
Derivative financial liabilities held for trading	-	16.226	-	16.226
Total financial liabilities carried at fair value	-	16.226	-	16.226

(\*) As at 30 September 2011, securities that are not publicly traded amounting to TRY 1.038 have been measured at cost.

31 December 2010	Level 1	Level 2	Level 3	Total
Financial assets designated at fair value through				
profit or loss	3.259	1.105	-	4.364
Available-for-sale financial assets (*)	26.257	-	227	26.484
Total financial assets carried at fair value				
	29.516	1.105	227	30.848
Derivative financial liabilities held for trading	-	1.201	-	1.201
Total financial liabilities carried at fair value	-	1.201	-	1.201

(\*) As at 31 December 2010, securities that are not publicly traded amounting to TRY 32 have been measured at cost.